



The Board of Directors of SARAS S.p.A. approves the Interim Financial Report as at 30 September 2011¹

Milan, 11th November 2011: The Board of Directors of Saras S.p.A. met yesterday under Chairman Gian Marco Moratti and approved the Interim Financial Report as of 30th September 2011, which is not subject to audit review. The Third Quarter results are presented here below for sake of completeness of the information provided. After the meeting, the Chairman declared:

“The third quarter of 2011 has been another difficult period for the economy in general and for the European refining industry in particular. In this context, Saras Group achieved a positive EBITDA of approx. EUR 23 ml, with a considerable performance from the Refining segment, which recorded an EBITDA close to break-even, when considering also the realized gains from the derivative instruments used for hedging purposes. Further reasons of satisfaction in the period come from the important progress achieved by “Project Focus”, especially in the areas of “cost rationalization” and “operational effectiveness”.

Looking at the immediate future, the end of the Libyan conflict has already brought a re-start of crude oil production which, albeit partial, has rapidly increased the availability of light-sweet grades in the Mediterranean Sea. This development caused a meaningful reduction in the premium of such crude oils, leading to immediate benefits to our Group, which traditionally uses Libyan crude oils in refining cycles with high profitability. Finally, in 2012, Saras awaits interesting developments in the area of exploration for gaseous hydrocarbons in Sardinia, where the production potential appears to be high.”

Saras Group key financial and operational results²

EUR Million	Q3/11	Q3/10	Change %	9M/2011	9M/2010	Change %
REVENUES	2,787	2,042	36%	8,097	6,108	33%
EBITDA	20.8	36.0	-42%	344.0	137.7	150%
<i>Comparable EBITDA</i>	22.4	27.0	-17%	210.9	68.7	207%
EBIT	(32.5)	(15.5)	-110%	185.3	(15.6)	1287%
<i>Comparable EBIT</i>	(30.9)	(24.5)	-26%	52.2	(84.6)	162%
NET RESULT	(2.0)	(11.0)	81%	80.1	0.8	n/a
<i>Adjusted NET RESULT</i>	(24.0)	(13.0)	-84%	(28.8)	(40.4)	29%
	Q3/11	Q3/10		9M/2011	9M/2010	
NET FINANCIAL POSITION	(512)	(644)		(512)	(644)	
CAPEX	15	20		74	103	
OPERATING CASH FLOW	30	(57)		122	(8)	

¹ Pursuant to the provisions of article 154 bis, paragraph 2, of the Consolidated Finance Act, **Mr. Corrado Costanzo, the Executive Director responsible for the preparation of the company's financial reporting**, states that the financial information set out in this press release corresponds to the company's documents, books and accounting records

² In order to give a better representation of the Group's operating performance, and in line with the standard practice in the oil industry, the operating results (EBITDA and EBIT) and the Net Result are provided also with an evaluation of oil inventories based on the LIFO methodology (and not only according to FIFO methodology, as requested by IFRS accounting principles). The LIFO methodology does not include revaluations and write downs and it combines the most recent costs with the most recent revenues, thus providing a clearer picture of current operating profitability. Furthermore, for the same reason, non recurring items are also deducted, both from the operating results and from the Net Result. Operating results and Net Result calculated as above are called respectively “comparable” and “adjusted”, and they are not subject to audit review



Comments to January – September 2011 results

Group Revenues in 9M/11 were EUR 8,097 ml, up 33% vs. 9M/10, mainly because of the higher revenues coming from the Refining and Marketing segments, in the light of significantly higher prices for all the main oil products (for quick reference, in 9M/11 diesel traded at an average of 956 \$/ton vs. 660 \$/ton in 9M/10, and gasoline priced at 997 \$/ton vs. 710 \$/ton in 9M/10). Moreover, the higher revenues in 9M/11 derive also from higher volumes of oil products sold on our own account, due to the expiry of all third parties processing contracts in the Sarroch refinery.

Group reported EBITDA in 9M/11 was EUR 344.0 ml, substantially higher than EUR 137.7 ml in 9M/10. This result came primarily as a consequence of a strong revaluation of the oil inventories, related to the growing trend followed by oil prices. Moreover, the higher operational performance of the Sarroch refinery also supported the results of Saras Group in 9M/11. **Group reported Net Result stood at EUR 80.1 ml**, up vs. EUR 0.8 ml in 9M/10, essentially for the same reason explained at EBITDA level.

Group comparable EBITDA amounted to EUR 210.9 ml in 9M/11, up vs. EUR 68.7 ml in 9M/10. Similarly, **Group adjusted Net Result stood at EUR -28.8 ml**, up vs. EUR -40.4 ml in 9M/10. The large improvements versus same period last year can be primarily explained with the better results achieved by the Refining, Marketing and Power Generation segments. Moreover, it should be noted that the financial charges, which include also the result of the derivative instruments, were negative for EUR 52.0 ml in 9M/11, while in 9M/10 the Group posted financial income for EUR 15.5 ml.

CAPEX in 9M/11 stood at EUR 74.1 ml, in line with the investment programme for the year 2011, and distributed primarily between the Refining segment (EUR 39.2 ml) and the Power Generation segment (EUR 29.7 ml).

Comments to Third Quarter 2011 results

Group Revenues in Q3/11 were EUR 2,787 ml, up 36% vs. Q3/10. This result is primarily due to the higher revenues coming from the Refining and Marketing segments, in the light of significantly higher oil products' prices (diesel traded at an average of 969 \$/ton in Q3/11 vs. 660 \$/ton in Q3/10, and gasoline priced on average at 1,023 \$/ton vs. 689 \$/ton in Q3/10). Moreover, as already noted in the comments for the first nine months, the higher revenues in 2011 derive also from an increase in volume of direct sales, in consideration of the expiry of all third party processing contracts.

Group reported EBITDA was EUR 20.8 ml in Q3/11, down versus EUR 36.0 ml in Q3/10. The difference can be primarily explained with the weaker result of the Refining segment in the period. Indeed, a few refinery units had some scheduled maintenance in Q3/11 (vs. no maintenance in Q3/10), and also the market situation was characterised by lower margins, as well as the shortage of Libyan crude oils. **Group reported Net Result was EUR -2.0 ml**, up vs. EUR -11.0 ml in Q3/10, essentially because of the financial income (which includes also the result of the derivative instruments used for hedging of the commercial transactions on crude oil and products), which was equal to EUR 18.4 ml in Q3/11 vs. EUR 3.9 ml in Q3/10.

Group comparable EBITDA amounted to EUR 22.4 ml in Q3/11, down vs. EUR 27.0 ml in Q3/10, mainly because of the results of the Marketing segment, only partially compensated by the Power Generation segment. Finally, **Group adjusted Net Result stood at EUR -24.0 ml**, down vs. EUR -13.0 ml in Q3/10, because the methodology used to calculate the *adjusted* result does not include the changes in *fair value* of the derivative instruments net of taxes. These changes in *fair value* were positive for EUR 26.9 ml in Q3/11, while they were negative for EUR 3.4 ml in Q3/10.

CAPEX in Q3/11 stood at EUR 14.8 ml, used almost entirely in the Refining segment (EUR 11.2 ml).

Group Net Financial Position on 30th September 2011 was EUR -512 ml, improved versus EUR -560 ml on 31st December 2010, and also improved vs. EUR -527ml on 30th Jun 2011. The difference in Net Financial Position between 30th September 2011 and 31st December 2010 can be primarily explained with the positive cashflow from operations (approx. EUR 123 ml) and self-financing from provisions for depreciation and amortisation (approx. EUR 159 ml), which more than compensated the investments for the period (approx. EUR 74 ml) and the large increase in working capital. With specific reference to inventories, it can be noted that there was not only a meaningful increase of their value in the period due to pricing effects, but also a remarkable increase in volumes (approx. 300 ktons, mainly of crude oil), in order to take advantage of commercial opportunities. Such volumes could be eventually sold, with relevant positive effects on the financial position.



For further details and comments on the results of each business segment, on the Group's strategy, and on the Outlook, please refer to the "Interim Financial Report as of 30th September 2011", published at the same time of this press release and available on the company's website.

Other Information

The Board of Directors of Saras S.p.A. approved the plan for the merger by incorporation of the subsidiary Arcola Petrolifera S.p.A. into Saras S.p.A.

Arcola Petrolifera S.p.A., which has its registered office in Sarroch (CA), S.S. 195 "Sulcitana" Km. 19, operates in the sale of oil products in the Italian market, both in retail and wholesale channels, using a network of storage tank farms, owned by the Saras Group and also by third parties. Given that Arcola Petrolifera S.p.A. is wholly owned by Saras S.p.A. the merger will take place following the simplified procedure, pursuant to article 2505 of the Italian Civil Code.

The aim of this merger is to streamline the structure of the Saras Group, by placing the Italian marketing activities carried out by the subsidiary, within Saras S.p.A. as a division of the company. The merger is expected to be decided by the Company's Board of Directors with a resolution recorded on a public deed, as permitted by article 19 of the Company's "Articles of Association", notwithstanding the provisions of article 2505, par. 3 of the Italian Civil Code.

For accounting purposes, the transactions of Arcola Petrolifera S.p.A. will be charged to the accounts of Saras S.p.A. with effect from 1st January 2012.

Once the merger is effective, the shares representing the entire share capital of Arcola Petrolifera S.p.A. will be cancelled with no share swap. No new shares will be issued by Saras S.p.A. As a result, no share exchange ratio has been determined and the merger will not involve any change to the shareholder or ownership structure of Saras S.p.A.

The merger is exempt from the application of Consob Regulation 17221/2010 and subsequent amendments, under the procedure adopted by the Company on transactions with related parties (which may be viewed on the website www.saras.it), as regards transactions carried out with subsidiaries, pursuant to the provisions of art. 14, par. 2 of the above said Regulation.

Pursuant to art. 2501-septies of the Italian Civil Code, the following documents are available at the company's registered office:

- a) The merger plan;
- b) The financial statements of the last three years of the companies involved in the merger, accompanied by directors' and auditors' reports;
- c) Statements of financial position of the companies involved in the merger as of 30th September 2011.

The following documents are also available at Borsa Italiana S.p.A. and may be viewed on the Company's website:

- a) The merger plan;
- c) Statements of financial position of the companies involved in the merger as of 30th September 2011.

Programme of the conference call on 11th November 2011

At 16:00 C.E.T. of Friday 11th November 2011, there will be a conference call for analysts and investors, during which Saras top management will discuss a slide presentation on Q3/11 and 9M/11 results, and answer all relevant questions. The presentation will be available on our website starting from 07:30 am C.E.T..

Dial in numbers for the conference call:

For Italy +39 02 8058811
For U.K. + 44 121 281 8003
For U.S. +1 718 7058794

Link for the live webcast:

<http://services.choruscall.eu/links/saras111111.html>

Playback and transcript of the live webcast will also be available on our website.



For further information, please contact the Investor Relations department.

Massimo Vacca
Head of Investor Relations
E-mail: ir@saras.it
Telephone: **+39 02 7737 642**

THE SARAS GROUP

The Saras Group, whose operations were started by Angelo Moratti in 1962, has approximately 2,200 employees and total revenues of about 8.6 billion Euros as of 31st December 2010. The Group is active in the energy sector, and is a leading Italian and European crude oil refiner. It sells and distributes petroleum products in the domestic and international markets, directly and through the subsidiaries Saras Energia S.A. (in Spain) and Arcola Petrolifera S.p.A. (in Italy). The Group also operates in the electric power production and sale, through the subsidiaries Sarlux S.r.l. and Parchi Eolici Ulassai S.r.l. (PEU). In addition, the Group provides industrial engineering and scientific research services to the oil, energy and environment sectors through the subsidiary Sartec S.p.A., and it operates in the information services sector through the subsidiary Akhela S.r.l.. Finally, in July 2011, the Group created a new subsidiary called Sargas S.r.l., which will operate in the fields of exploration and development, as well as transport, storage, purchase and sale of gaseous hydrocarbons.

More in details, Saras refinery operations take place in the Sarroch refinery (near Cagliari), on the southern coast of Sardinia. With a capacity of approximately 15 million tons per year (110 million barrels), representing about 15% of the total refining capacity in Italy, the Sarroch plant is regarded as one of the main refineries in the Mediterranean area, in terms of production capacity and asset complexity. Sarlux owns an IGCC (Integrated Gasification Combined Cycle) plant, with installed capacity of 575MW, and electricity production exceeding 4 billion kWh per year, all of which is sold to the GSE (Gestore dei Servizi Energetici - www.gse.it). The wind park, owned by PEU and situated in Ulassai (Sardinia), has been recently re-powered and achieved its full capacity of 96MW during the second quarter of 2011. Finally, the Marketing segment sells approximately 4 million tons of oil products through the subsidiaries Arcola Petrolifera and Saras Energia, and it also manages two coastal tank farms owned by the Group (Arcola (Italy) – capacity of 200,000 cubic metres, and Cartagena (Spain) – capacity of 112,000 cubic metres), a biodiesel plant with 200,000 tons per year capacity, located in Cartagena, and a retail network of 124 service stations primarily located along the Spanish Mediterranean Coast.