Investor presentation

July 2015

Important Notice

Saras Group’s Annual Financial Results and information are audited.

In order to give a better representation of the Group’s operating performance, and in line with the standard practice in the oil industry, the operating results (EBITDA and EBIT) and the Net Result are provided also with an evaluation of oil inventories based on the LIFO methodology (and not only according to FIFO methodology adopted by IFRS). The LIFO methodology does not include revaluations and write downs and it combines the most recent costs with the most recent revenues, thus providing a clearer picture of current operating profitability. Furthermore, non-recurring items and fair value of open positions of the derivative instruments are also excluded, both from the operating results and from the Net Result. Operating results and Net Result calculated as above are called respectively “comparable” and “adjusted” and they are not subject to audit or limited review.

DISCLAIMER

Certain statements contained in this presentation are based on the belief of the Company, as well as factual assumptions made by any information available to the Company. In particular, forward-looking statements concerning the Company’s future results of operations, financial condition, business strategies, plans and objectives, are forecasts and quantitative targets that involve known and unknown risks, uncertainties and other important factors that could cause the actual results and condition of the Company to differ materially from that expressed by such statements. This presentation has been prepared solely by the company.

Saras investment thesis: our value proposition

1. Major downstream player focused on **refining and power generation**

2. Ideally positioned to exploit **strong market fundamentals**

3. **50 years of stable strategic direction & leverage under control** throughout cycles

4. **5 key strengths of Saras site:** size, complexity, integration, flexibility and logistics

5. **Strong track record in delivering** improvement projects

6. Unlocking shareholder value through **ongoing initiatives**

1 Downstream player focused on Refining and Power Generation

Refining		Power Generation	Other activities	
Supply & Trading	Sarroch Industrial Operations		Marketing	Wind Energy

Supply & Trading

- ~150 crude cargoes every year from wide range of suppliers
- Creation of dedicated S&T company in progress
- Balanced and differentiated sales portfolio...
- ... with world class oil supply chain knowledge

Exploit crude differential opportunities

Sarroch Industrial Operations

Refining

- Largest single-site refinery in the Mediterranean basin (300 kbl/d, ~16% of Italy's refining capacity)
- Top-tier large complex Med refinery according to the Wood Mackenzie Complexity Index
- Yields of medium and light distillates equal 86% of the production output[1]
- Fuel Oil yield approx. 3%
- Petrochemical integration from Versalis acquisition

Top-tier performance and highly flexible configuration

Power Generation

- The largest liquid fuel gasification plant in the world (IGCC)
- Conversion of heavy refining residues (TAR) from the Refinery into clean gas
- 575 MW of installed capacity
- Electricity production of approx. 4.3 - 4.4 TWh
- CIP6 tariff until 2021

Transform heavy residues from refining into electricity, sold at incentivized tariff

Marketing

- Marketing activities in Italy and Spain:
  - ~11% MS[2] in Italian wholesale market
  - ~ 7% MS in Spanish wholesale market , and presence also in retail (with 106 stations)

Stabilize refining margins with downstream presence

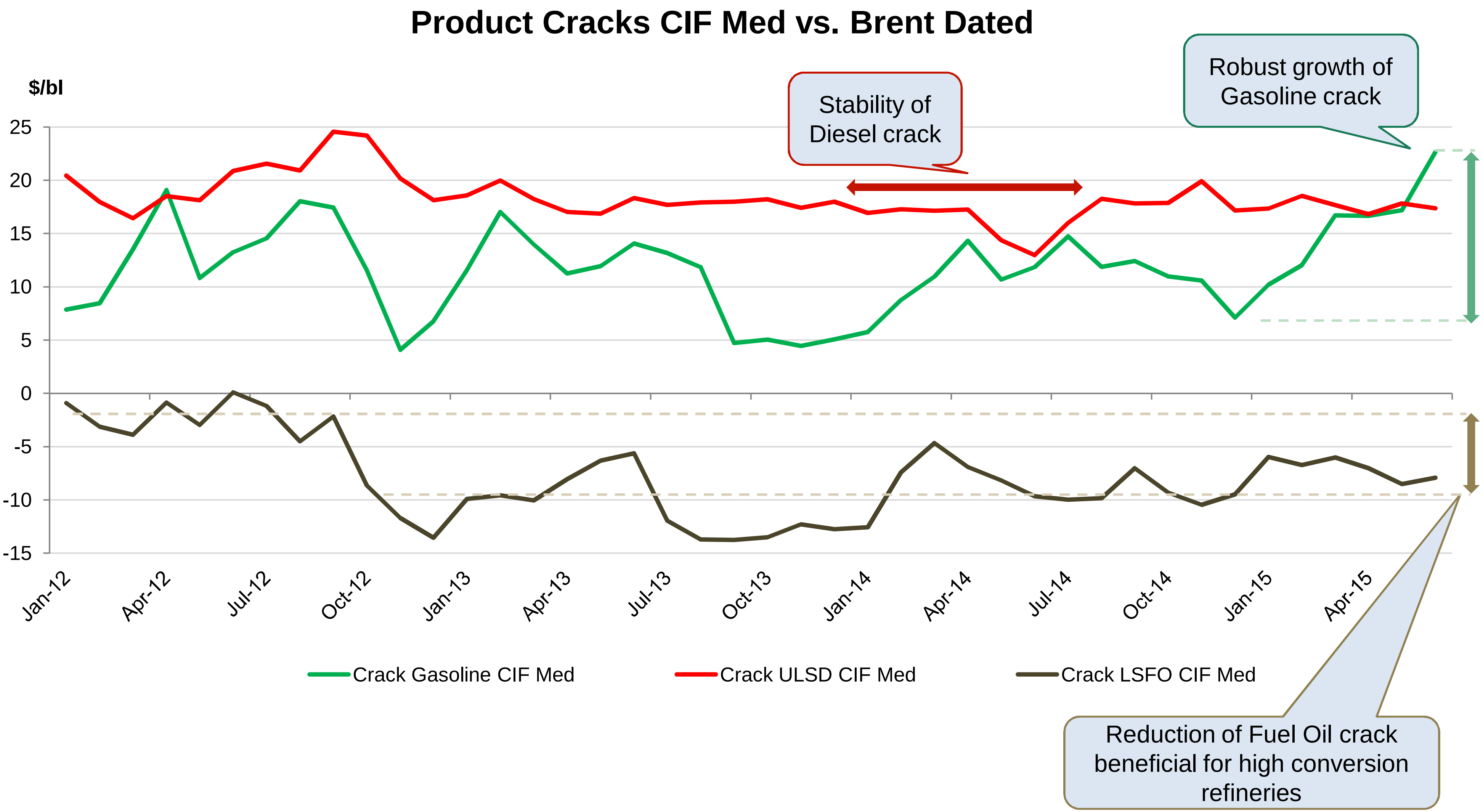
Wind Energy

- Wind farm with capacity of 96 MW in Ulassai (Sardinia)
- Utilization factor higher than Italian average

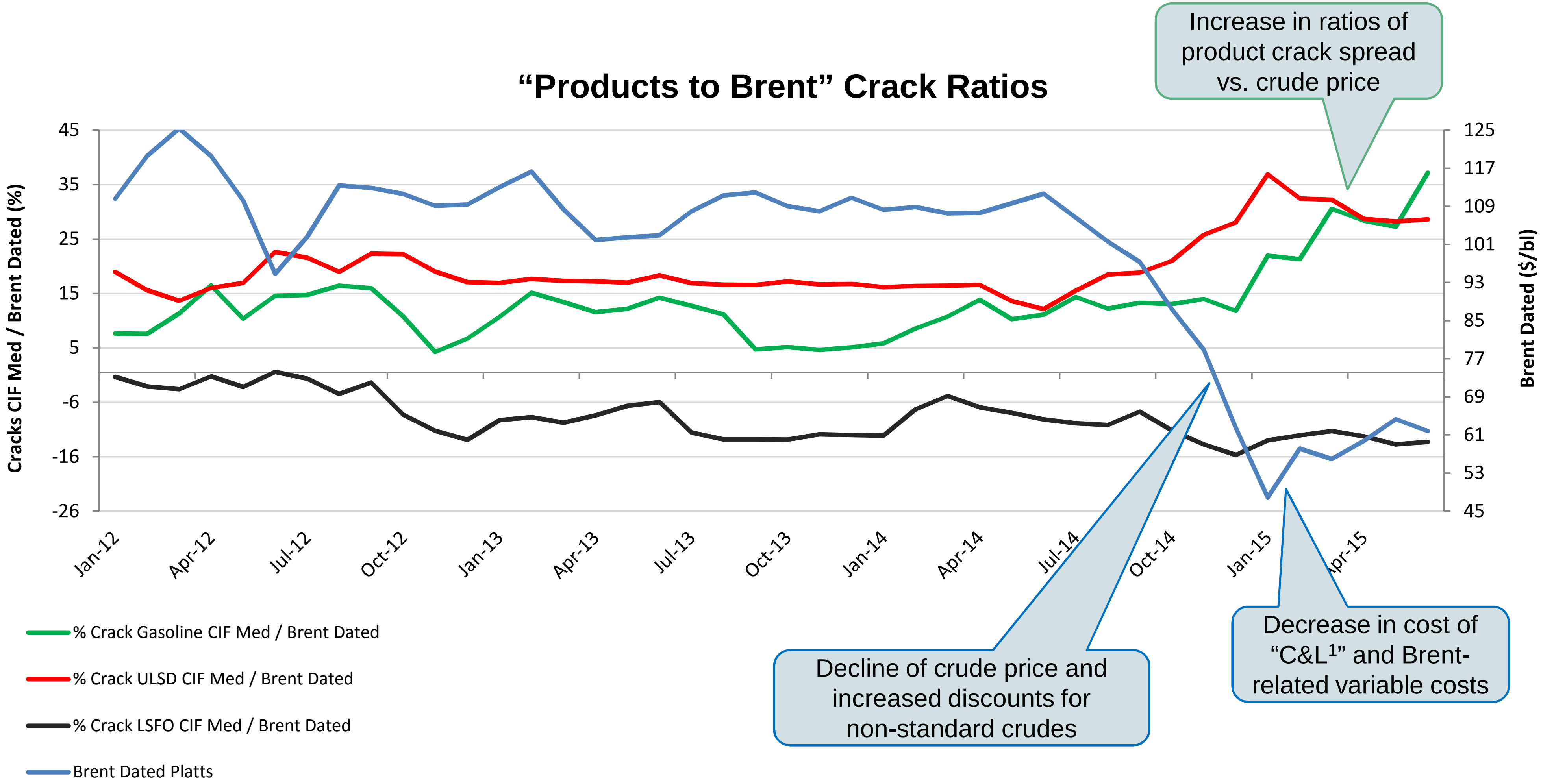
Further stabilize Group results from incentivized scheme for renewable energy

1. Net of C&L
2. Market Share

2 Saras ideally positioned to exploit strong market fundamentals (1/3)



Saras ideally positioned to exploit strong market fundamentals (2/3)

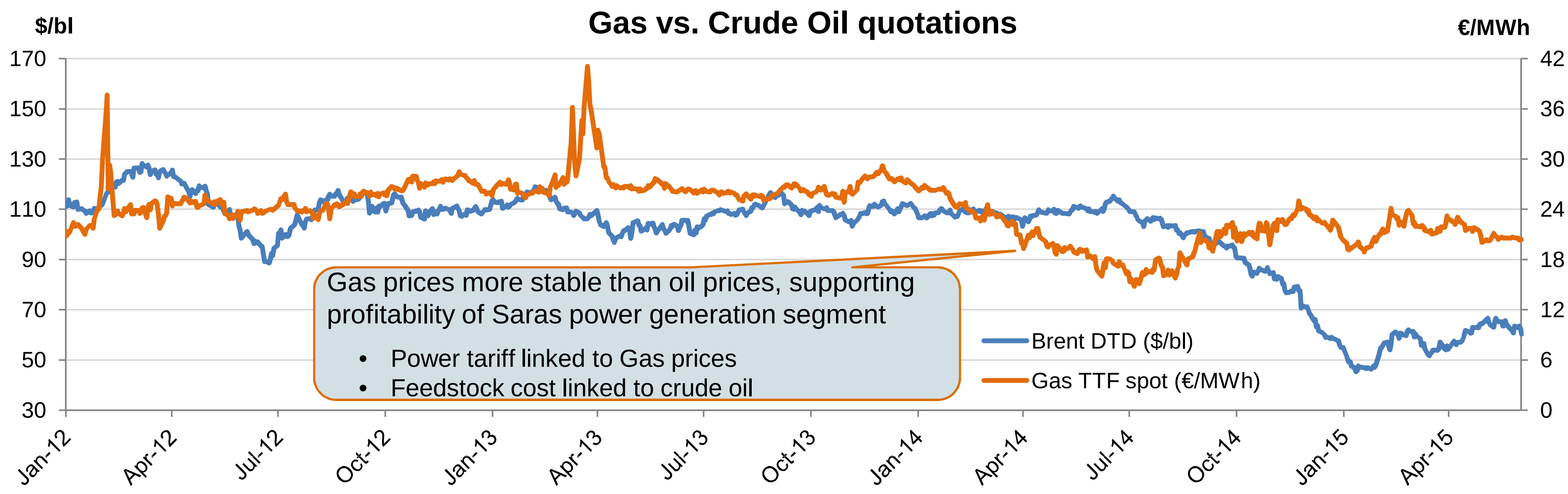


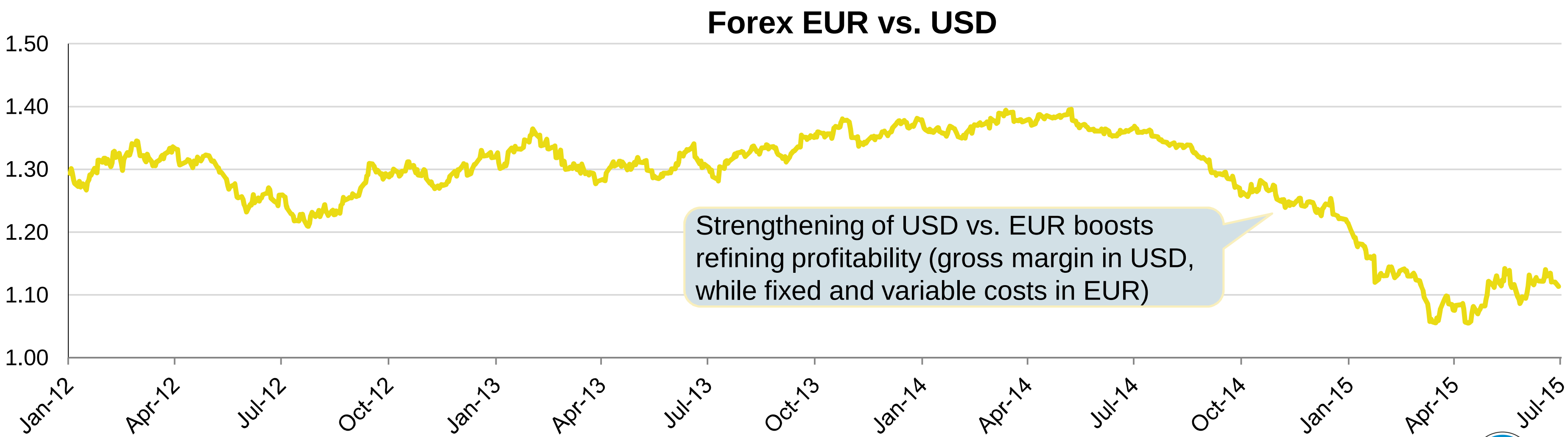
Light maintenance schedule for 2015 & 2016 will allow Saras to run at full capacity (15Mt/yr) and capture in full the current profitability

1. Consumptions & losses

Saras ideally positioned to exploit strong market fundamentals (3/3)

2





3 50 years of stable strategic direction and committed shareholders

Saras history...

1962

- **1962**: Saras founded by Mr. Angelo Moratti
- **'70s**: Third party Processing Agreements
- **'80s**: Increase in conversion capacity
- **'90s**: Environment, new technologies (Sartec) and wholesale marketing
- **Early 2000s**: Further investments in conversion and Power business
- **2005**: Renewables (Wind)
- **2006**: Listing on Italian stock exchange
- **2007- 09**: Upgrades for conversion, environmental and prod. quality purposes
- **2013**: Rosneft purchases a 21% stake in Saras
- **Jul-13** : contribution in kind of Refining business from Saras SpA to its subsidiary Sarlux
- **Oct-14**: merger by incorporation of subsidiary Arcola in Saras
- **Dec-14**: Sarlux acquires majority of Versalis' petro-chemical plants in Sarroch

2015

... and shareholder structure[1]

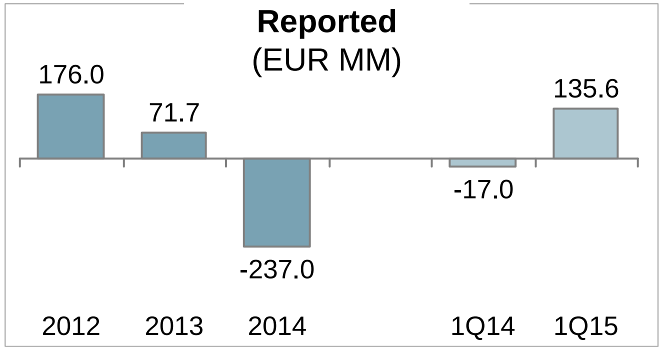
GianMarco Moratti Sapa	25,011%
Massimo Moratti Sapa	25,011%
ROSNEFT	20,989%
Stock in Treasury	2,024%
Others	26,965%

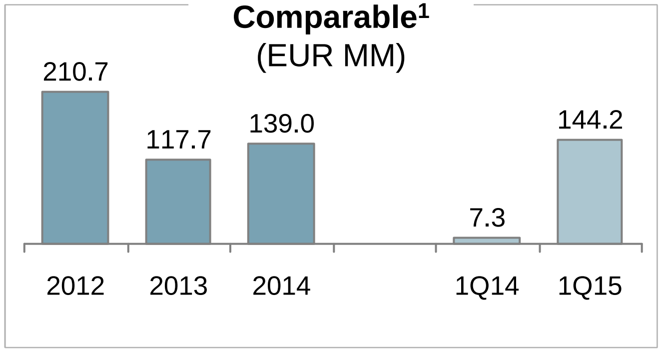
SARAS

1. As of June 2015

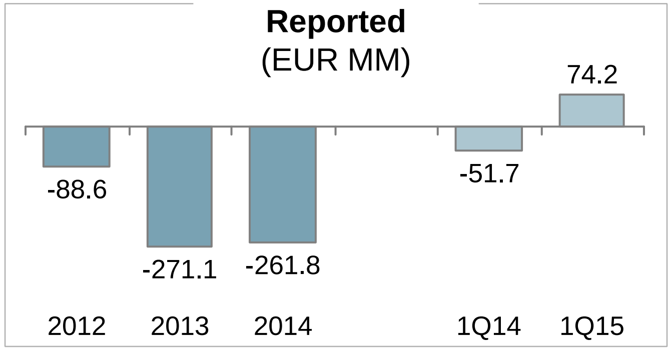
3 Leverage under control throughout cycles

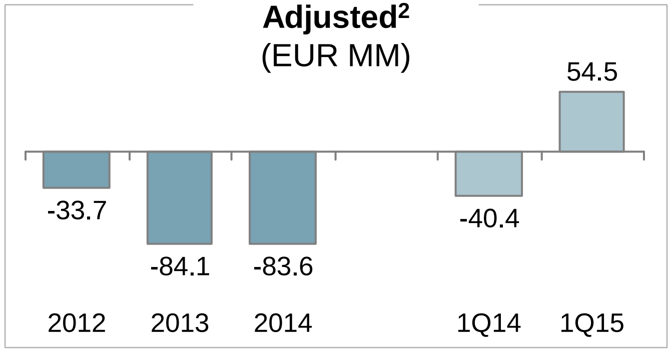
EBITDA



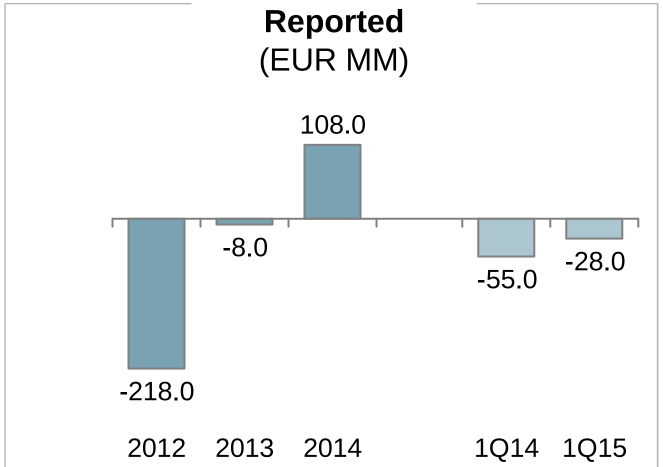


Net Result





Net Financial Position

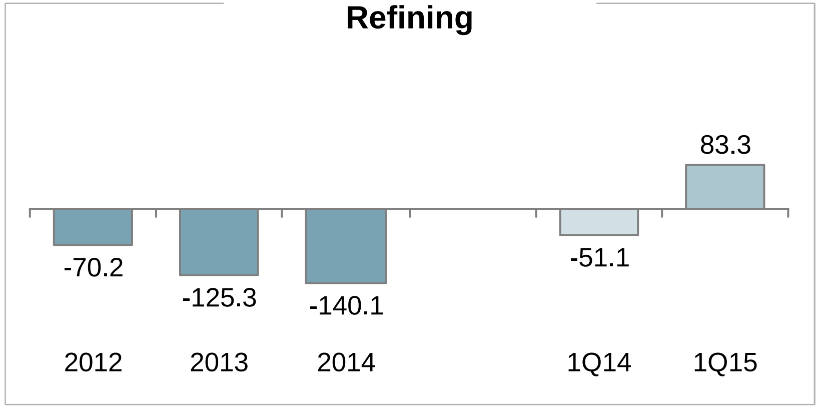


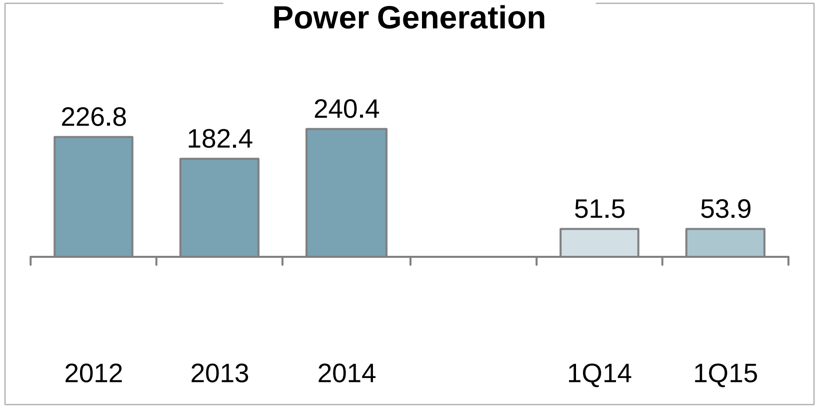
	2012	2013	2014	1Q14	1Q15
Financial Gearing[3]	18%	1%	0	6%	5%
NFP/ EBITDA[4]	1.2x	0.1x	0x	N/A	N/A

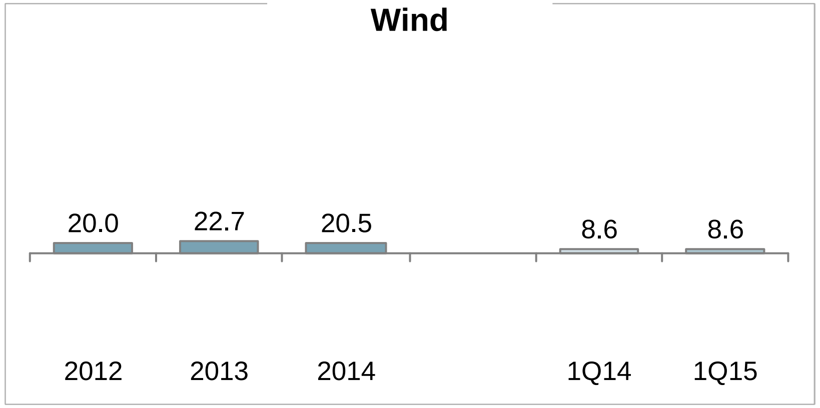
1. Calculated using IFRS principles, deducting non recurring items, fair value of open positions of the derivative instruments, and based on the LIFO methodology (which doesn't include devaluation and revaluation of oil inventories). Comparable operating results (EBITDA and EBIT) include also the realized results of derivative instruments used for hedging transactions on crude oil and products and the net Forex results
2. Adjusted for differences between LIFO and FIFO inventories net of taxes, fair value of open positions of the derivative instruments net of taxes, and non-recurring items net of taxes
3. Net financial Position / Equity
4. Reported EBITDA

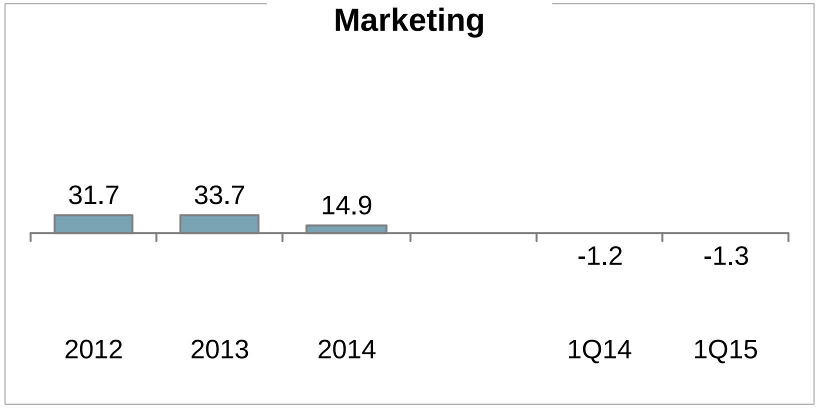
Profitability at segment level: stable Power and Wind contribution

Comparable EBITDA[1] (EUR MM)









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4 The 5 key strengths of the Saras site in Sarroch, Sardinia

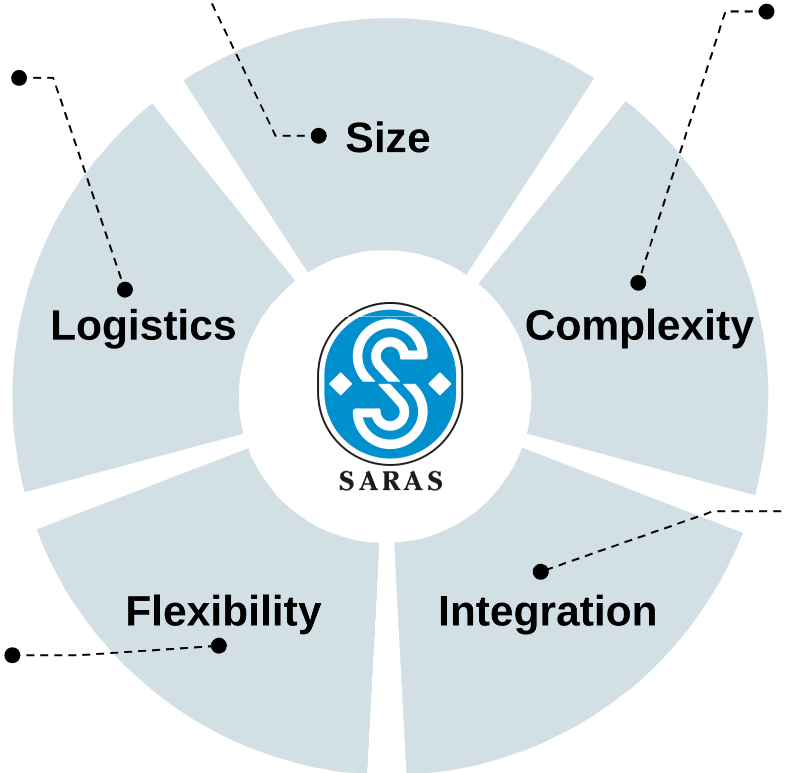
Largest single-site in the Mediterranean

↳ **300k** barrels / day of refining capacity

13 berths for cargoes (up to VLCC size)

4+ million cubic meters of storage (16% of national costal refinery cap.)

↳ **Trading-oriented hub** with primary location in the middle of Med, enabling logistic costs optimization



Top-tier Mediterranean site in terms of **complexity** and **size** (WoodMackenzie Complexity Index ~10)

Following Versalis plants integration

↳ **1%** LPG

↳ **86%** Light and middle distillates

↳ **3%** Fuel Oil (~ **full conversion**[1])

Fully integrated power generation Plant (IGCC)

↳ **10%** **Heavy residues from refining** transformed into **electricity, hydrogen and steam**

Petchem integrated processes

↳ **Added value** due to Versalis petrochemical plant acquisition

36 different crudes processed in 2014, from a wide range of grades

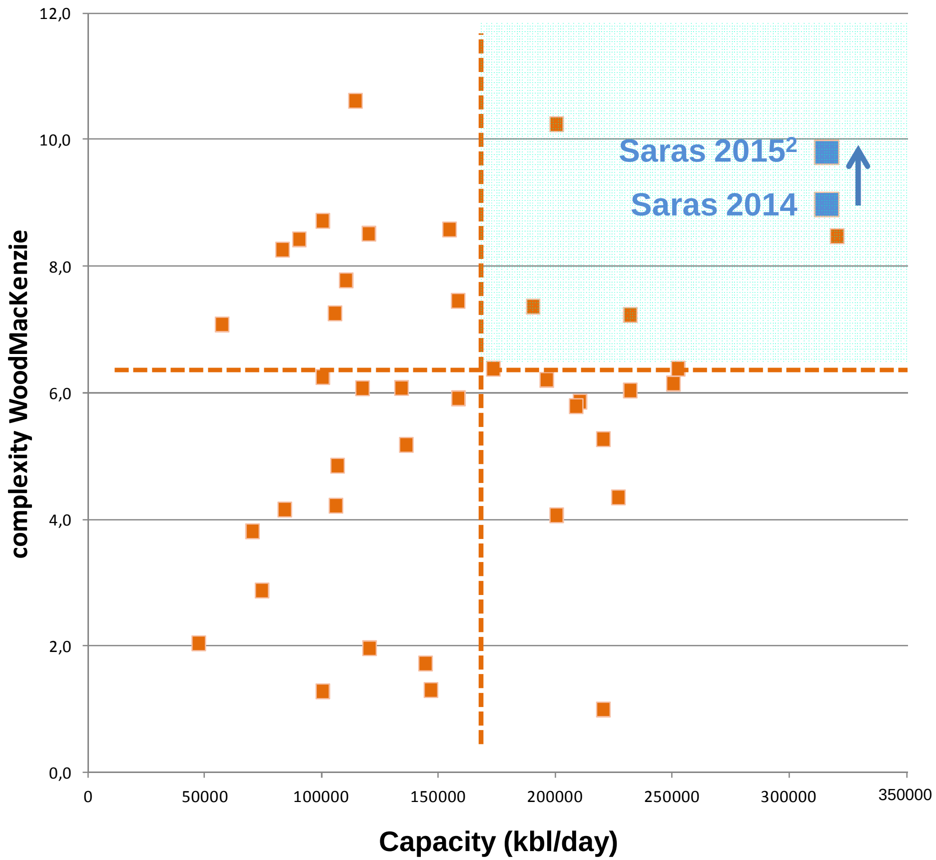
↳ Exploitation of crude differentials

1. Yields in 2014 equaled to: 1% LPG, 28% Gasoline & Petchems, 58% Middle Distillates, 10% TAR (IGCC feed) and 3% Fuel Oil

Top-tier large & complex refiner among Mediterranean players

Mediterranean refineries mapped by complexity index[1] and capacity (2014)

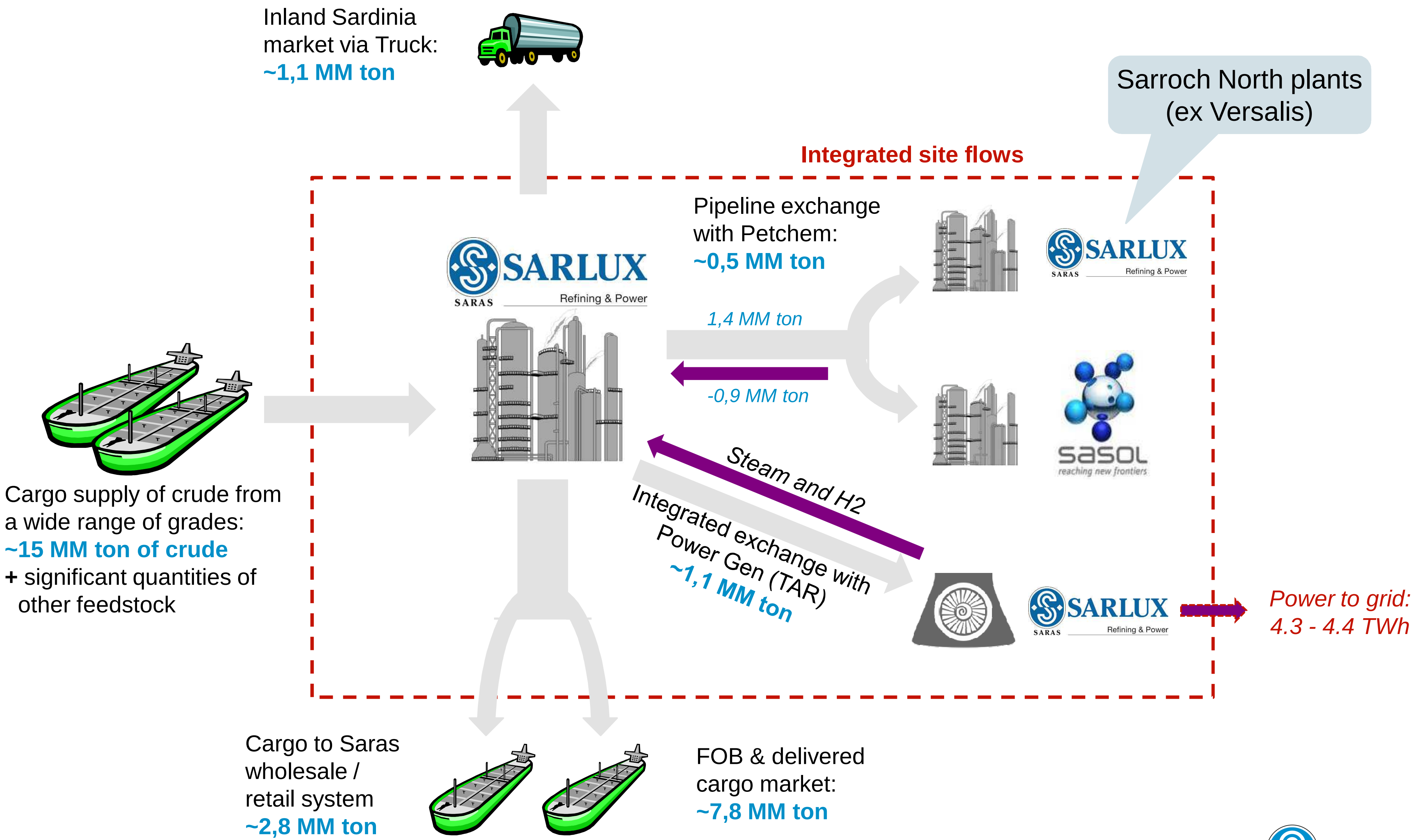
Index that measures the degree to which refineries are equipped with conversion capacity to transform heavier residue streams into lighter fractions



Top-tier refineries are able to compete in global markets and are well positioned to fully capture favorable market cycles

1. Wood Mackenzie index
2. Saras calculation based on WoodMackenzie methodology, to account for the acquisition of Versalis petrochemical plant

Integrated site with Power Generation and Petrochem upgrade

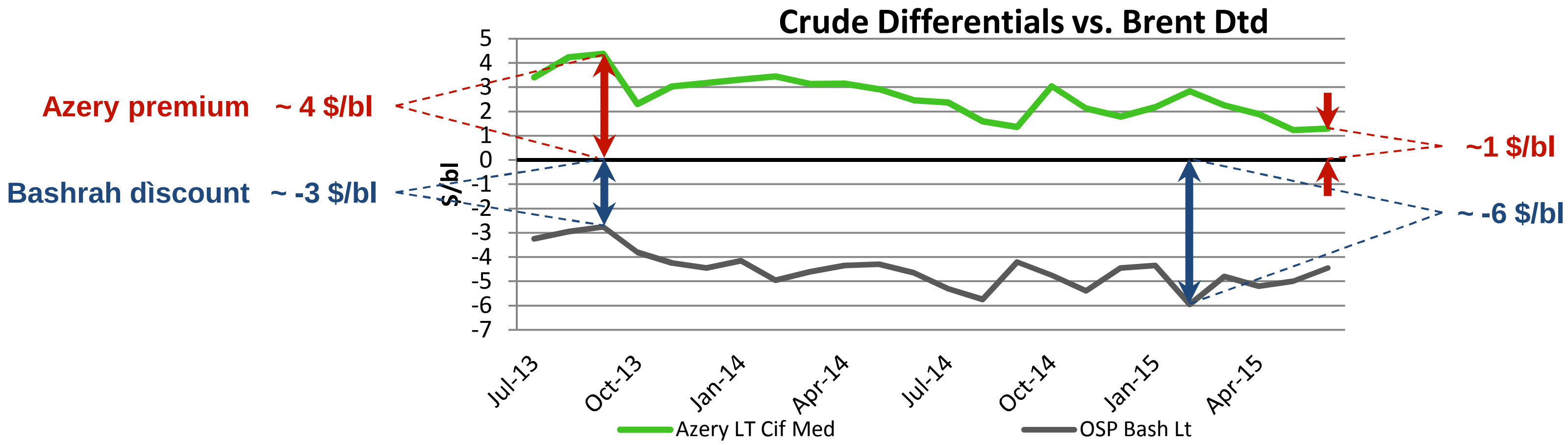


Saras' crude flexibility and integrated approach to Supply Chain Management are strong competitive advantages...

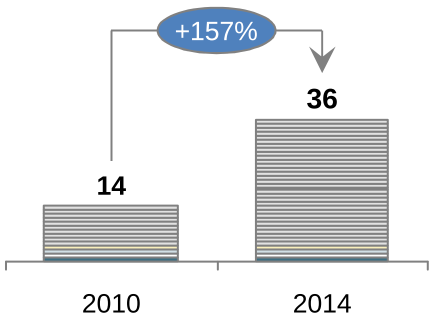
4

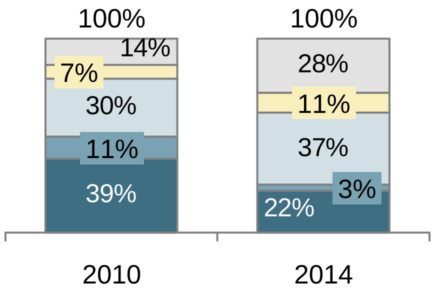
Flexibility

Market volatility and variations of discounts / premiums for crudes



Change in variety of crudes processed and origin of crudes purchased

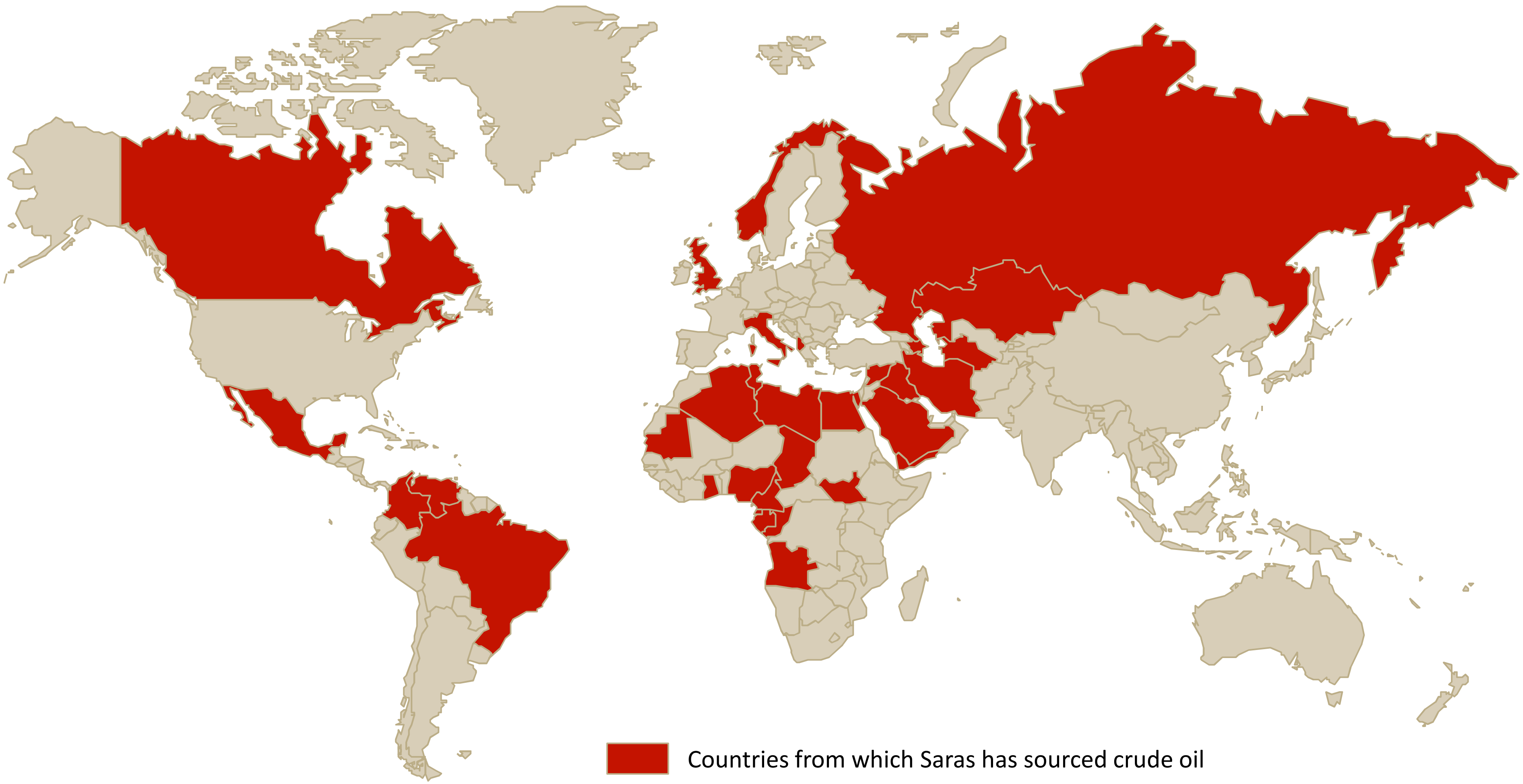




- **Flexible asset capable of processing multiple crude types**
  - Exploit opportunities in crude differentials
- **Central hub with diversified supply from all over the world**
  - Flexibility in crude origin and optimization of supply

... which allowed Saras to overcome major supply disruptions and exploit market opportunities

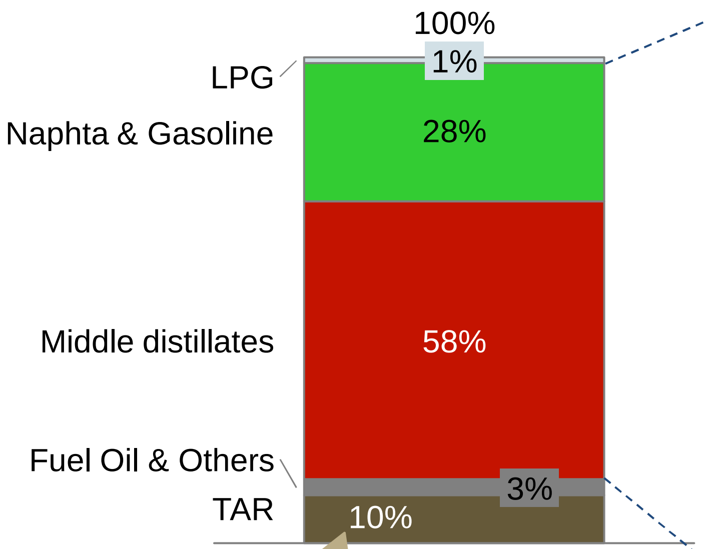
Crude sourcing from 30+ countries all over the world



Note: Certain countries have been/are subject to embargoes. Saras always acts in full compliance with applicable regulations. Therefore, it has not/is not sourcing crude oil from embargoed countries during the relevant periods

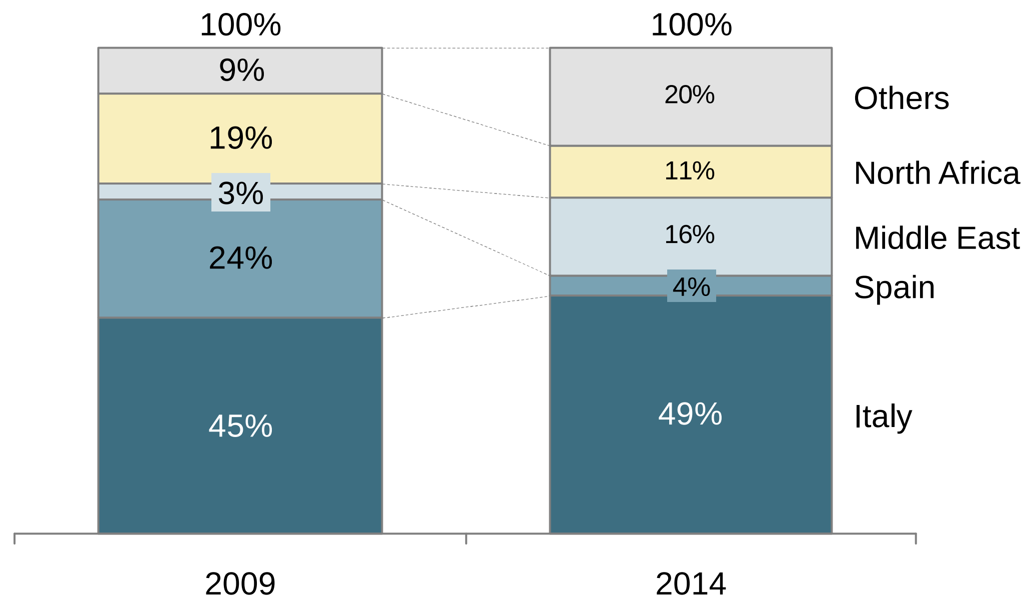
4 86% of output are light & middle distillates, sold to various markets

Output yields (2014)



Heaviest stream of output sent to Power Generation (IGCC) unit for electricity production

Total product sales by geography

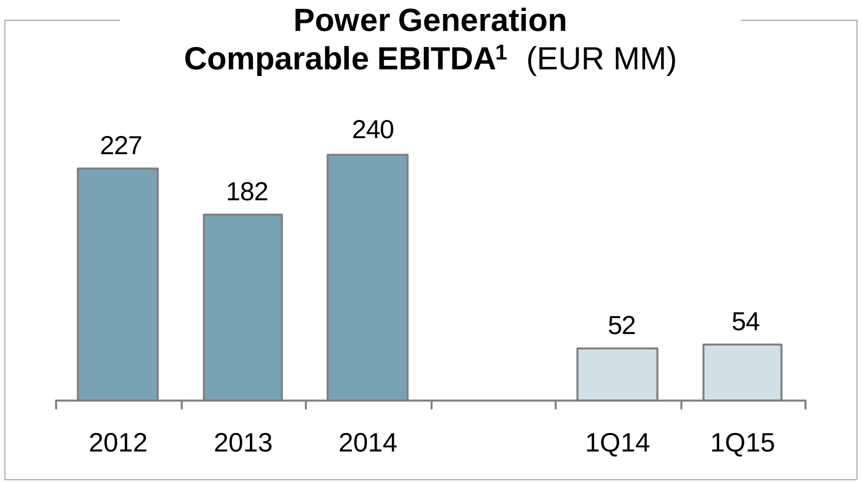


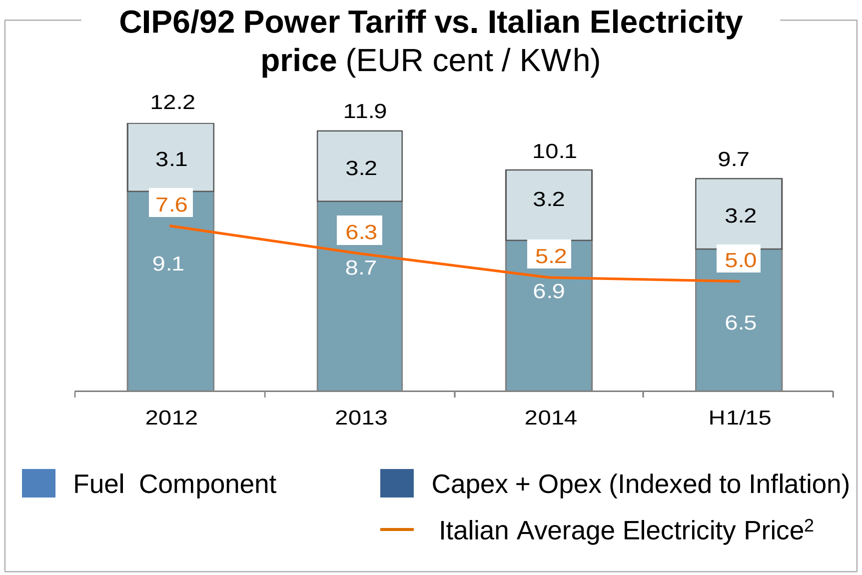
Flexibility in blending and logistics enables access to multiple markets

1. Product Yields are calculated net of "C&L"

Power Generation: strong and stable contribution to Group EBITDA

- IGCC economics are stable and based on attractive regulated contract (CIP6/92)
- The CIP6/92 contract with National Grid operator (GSE) enjoys priority of dispatching and full CO_2 cost reimbursement until April 2021
- **In the scenario post 2021, Saras' IGCC plant is ideally positioned to fully capture the opportunities arising from high sulfur, heavy crude productions**





1. Comparable EBITDA for the Power Generation segment is coincident with IFRS EBITDA
2. The Italian average electricity price (PUN) can be found on GME website: www.mercatoelettrico.org

5 Focus Operational Excellence program: main areas of intervention

2010-2011 | 2012 | 2013 | 2014 | 2015 onwards

Industrial Focus

Yield	• Yield Optimization • Give Aways reduction
Energy Efficiency	• Flare losses reduction to 0.1% • Decrease steam/fuel consumption • Energy certificates
Asset Mgmt	• Efficiency in routine maintenance • Turnaround management
Other Costs	• Fixed costs reduction • Reduction of utilities costs

Supply&Trading

- Processed crudes flexibility
- Reduction of inventory level
- New trading Business Model

New Initiatives

- SCORE Project Perf. Optimization
- Trading Unit in Geneva
- Saras Capabilities Strengthening

Organization and Governance

- New organizational model
- Personnel cost reduction (turnover management, overtime control, etc.)

HSE

- Injury index down from 7 to 2
- SOx emissions down 20%
- BBS (Behaviour Based Safety) Project

Asset Upgrade

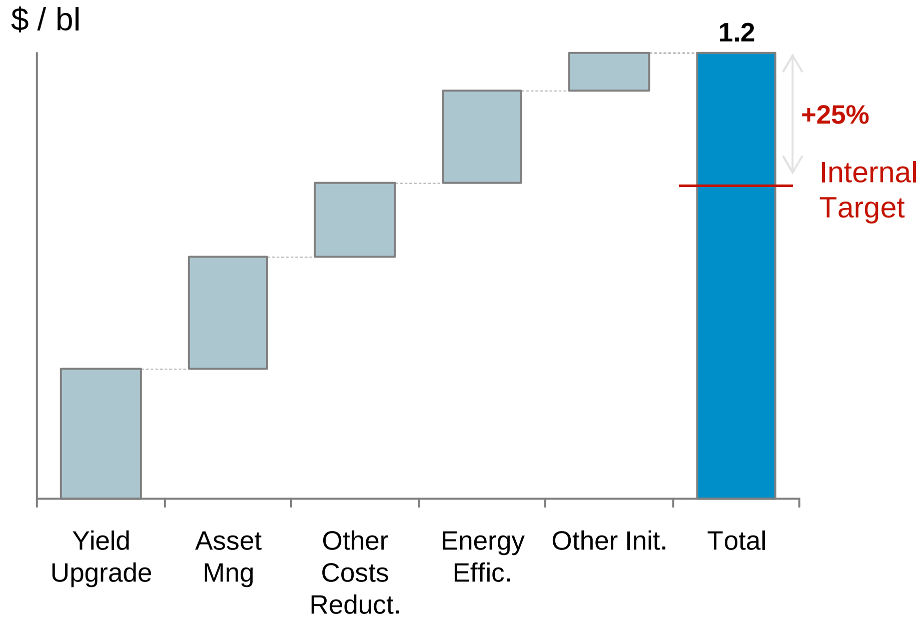
- MHC2 Revamping
- Upgrade of IGCC turbines

Versalis Deal

- Sarroch site strengthening plan
- Versalis assets/resources integration

Consistent track record in delivering improvement projects...

2009-2014 Focus Operational Excellence:
~25% over-achievement v.s. program target...



Total margin upgrading : ~1.2 $/bl

... and very effective delivery of complex and large-scale projects during 2013-2014

✓ MHC2 Revamping in 2013
- Respect of budget (time and costs)
- Performance over the target

✓ FCC 5-year turnaround in 2014
- Completion 3 days ahead of schedule and within budget
- Strong operating performance

✓ Versalis Acquisition in 2014
- Complex deal completed within schedule overcoming potential roadblocks
- Smooth transition and good operating performance

6 ...and a series of new initiatives to further unlock shareholder value

Acquisition of Versalis petrochemical plants	• **Benefits expected from the acquisition in excess of EUR 10 ml of EBITDA/y, due to:** ✓ Maximisation of naphtha runs in reforming unit, to exploit a ~100 $/ton of gasoline premium ✓ ~15% increase of propylene splitter throughput to maximize yield of Polymer Grade Propylene ✓ Optimisations of production cycles and energy integration ✓ Cost optimisations (procurement, material management, 3rd party services, etc.) ✓ Further potential from the possible direct sales of upgraded of petchem feedstock • **No significant CAPEX required on the units acquired**
"SCORE Project" Performance Optimization	• **Higher integration and economic driven optimization of supply chain and refinery processes** ✓ To boost optimization decision making and rationalisation of assets / models
Trading Unit in Geneva	• **Front office specialization in the trading activities in Geneve, a key European hub** ✓ Proximity to the key players in oil trading / deals opportunities generators ✓ Better access to specialized workforce and timely information
Continuous strengthening of Saras' capabilities	• **Internal capability building program** • **External talent sourcing for Senior / Middle Management** • **World-class consulting**

6 Strengthening of Saras resources' competences and capabilities at all levels

Internal capability building program

- Managerial and technical training
- Internal training center set-up
- State-of-art training tools (e.g. simulation games)

Competences & Capabilities

World-class consulting

- Best practices within Oil & Gas industry and cross industries from top-tier technical and managerial consultants

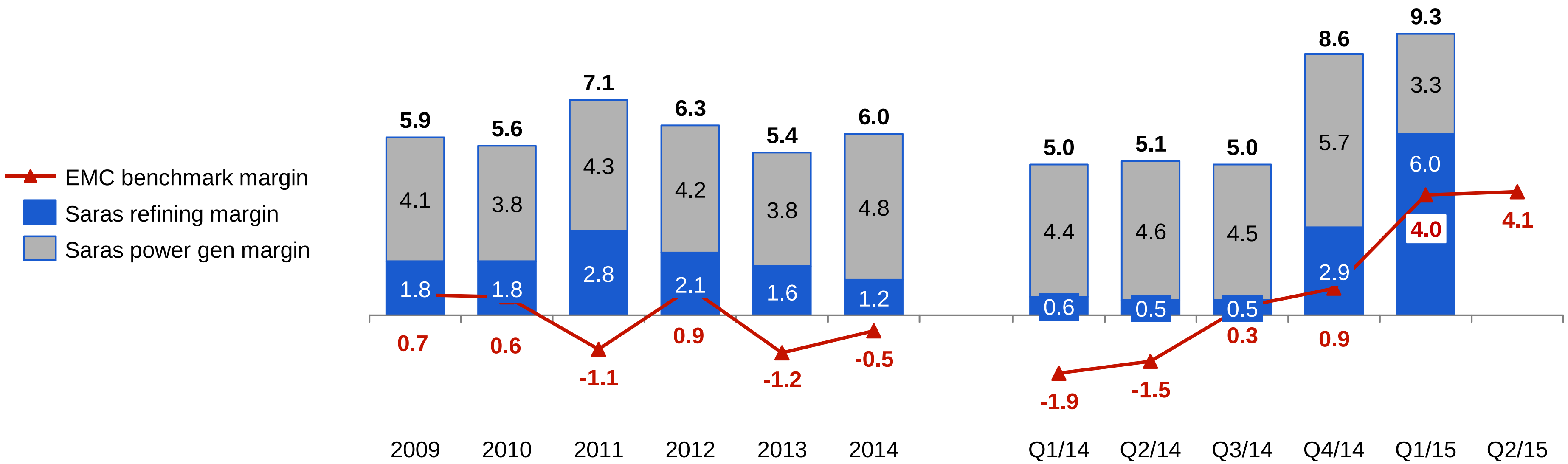
External talent sourcing for Senior/ Middle Management

- Several industry hires sourced from major and super major IOCs to cover key managerial positions

The skills and the commitment of the resources are key factors in establishing competitive performance levels

Saras margin has a significant premium over the EMC benchmark

Saras margins and EMC benchmark ($/bl)



Refinery margins: (*comparable* Refining EBITDA + Fixed Costs) / Refinery Crude Runs in the period
IGCC margin: (Power Gen. EBITDA + Fixed Costs) / Refinery Crude Runs in the period
EMC benchmark: margin calculated by EMC (Energy Market Consultants) based on a crude slate made of 50% Urals and 50% Brent

Saras strengths, together with robust market fundamentals, support expectations for strong profitability

Deep dive on Saras segments
- **Refining**
- Power Generation
- Marketing
- Wind Energy

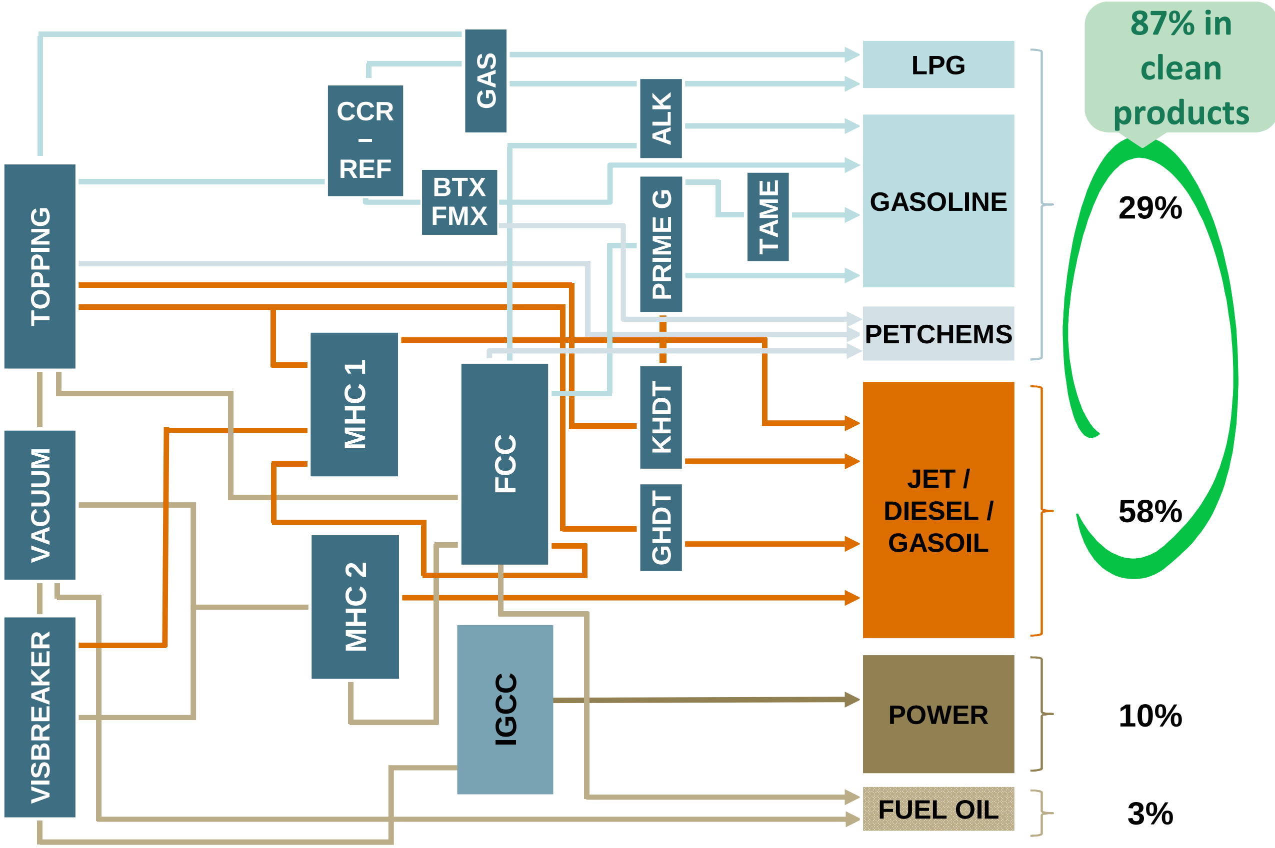
Group Financials

4

Complex and well balanced refinery configuration

Key units	# units	Total cap. (kb/d)[1]
TOPPING	3	300
VACUUM	2	105
VISBREAKER	1	41
FCC Fluid Catalytic Crack.	1	90
MHC Mild Hydrocraker	2	120
CCR & REFORMER	2	50
Power Gen (IGCC)	3	20

Diagram flow

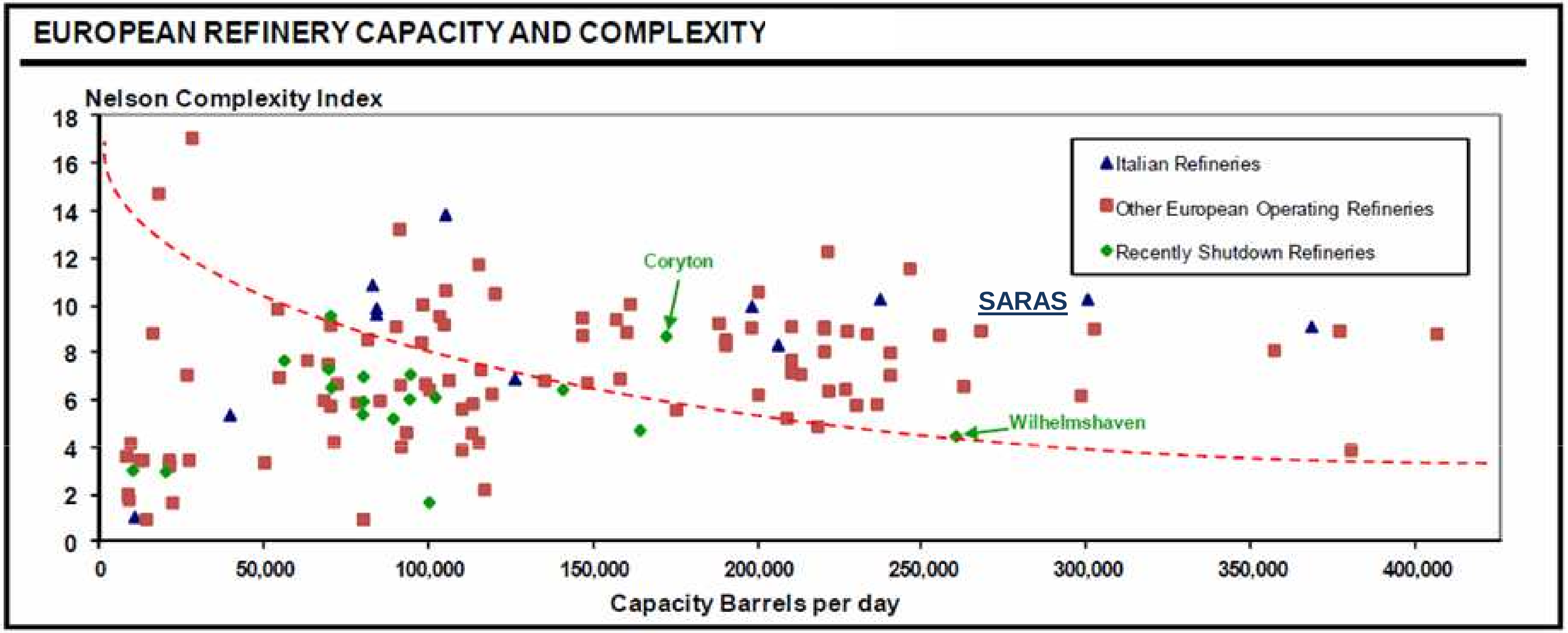


High conversion to high-value products:
Petrochems, Gasoline, Diesel and Power

1. Calculated using calendar days
Note: Product Yields are calculated net of consumptions & losses

4 Top-tier large & complex refiner among European players

Complexity
Size



- Majority of recently shutdown refineries had low complexity and small distillation capacity (less than 100,000 bl/day)
- Refineries under the red spotted line will continue to face the hardest competitive pressure

Large and complex refineries are ideally positioned to enjoy favorable market cycles

Source: IHS 2014

4 ~4M cm of tank farm capacity and 13 berths

Logistics

Tank Farm

	#	k cm	k bl
Crude	13	1,290	8,127
Gasoline	60	1,000	6,300
Kerosene	11	114	718
Gasoil	35	694	4,372
Fuel Oil & feedstock	33	885	5,575
LPGs	47	72	454
Total	**199**	**4,055**	**25, 546**

Opportunity of expansion in the storage capacity (gasoil/crude)

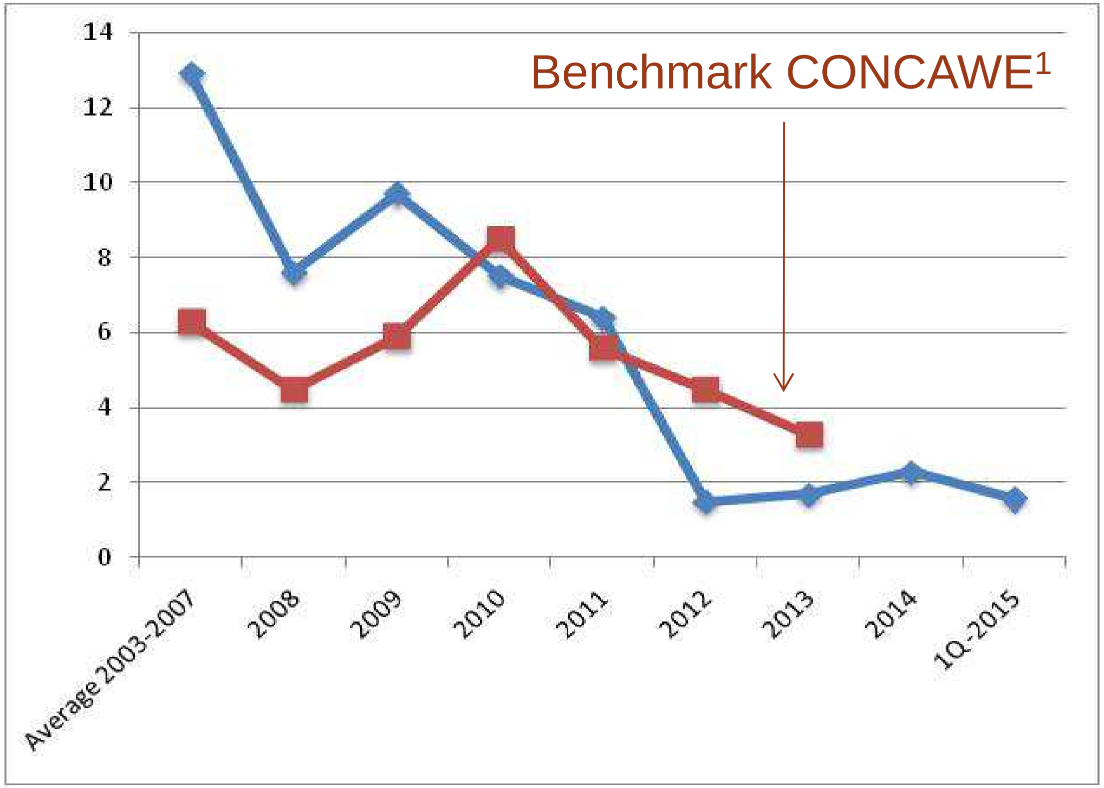
Marine Terminal

	#	Dwt	m Draft
Deep sea berths for VLCC	2	up to 300,000	20.7
Berths for Products	9	up to 65,000	12
	1	up to 40,000	9.5
	1	up to 6,000	7
	13		

Flexibility for simultaneous loadings of multiple products

5 Health, Safety and Environment

Total Frequency Index* Sarlux and Contractors

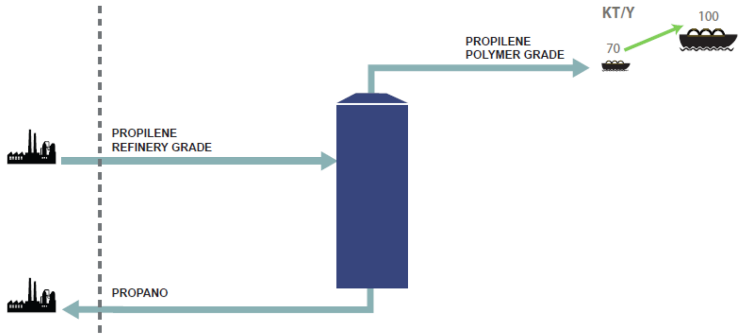


Q1 2015: two minor injuries were recorded in the period

1. CONCAWE (CONservation of Clean Air and Water in Europe) is a European Organisation for Environment, Health and Safety within the oil industry
Note: Total Frequency Index: ratio between injuries and medical treatments versus total worked hours in the period

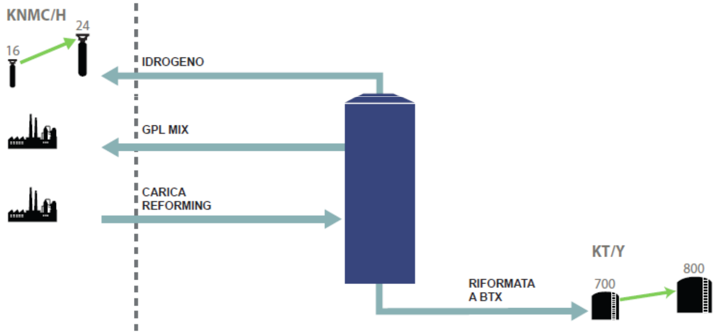
Acquisition of Versalis' plants: benefits for Saras from the full integration of selected assets

PROPYLENE SPLITTER

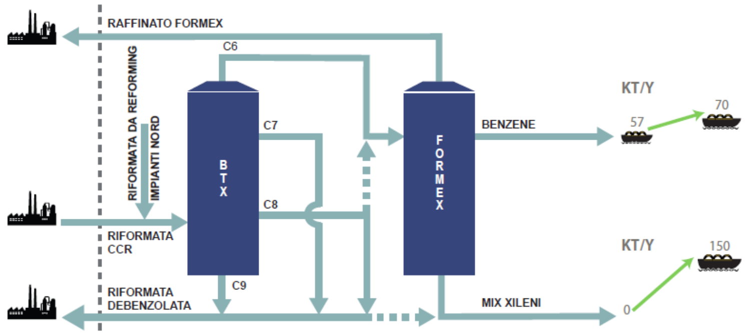


In petroleum refining, **Propylene** is a product of the fluid catalytic cracking (FCC). It can be sold directly (as "refinery-grade") or upgraded to "polymer-grade" specifications. In particular, in the "refinery-grade" specs, the Propylene content is usually 70-75%, while "polymer-grade" specs require a Propylene purity higher than 99.5%

REFORMING



BTX & FORMEX



Benzene, Toluene, and Xylene (BTX) production is based on the recovery of aromatics derived from the catalytic reforming of naphtha.
More specifically, the catalytic **reforming** process utilizes as feedstock naphtha that contains non-aromatic hydrocarbons with 6 to 9+ carbon atoms, and typically produces a "Reformate" gasoline containing C6 to C8 aromatics (Benzene, Toluene, mix-Xylene) as well as heavier aromatics containing 9 or more carbon atoms

Key financial performance of the Refining segment

EUR million	2012	2013	2014	Q1/15
EBITDA	(91.2)	(153.6)	(496.3)	68.3
***Comparable* EBITDA**	**(70.2)**	**(125.3)**	**(140.1)**	**83.3**
EBIT	(197.0)	(261.0)	(640.7)	38.2
***Comparable* EBIT**	**(176.0)**	**(232.7)**	**(261.8)**	**53.1**
CAPEX	**97.0**	**87.1**	**124.9**	**19.1**
REFINERY RUNS				
Thousand tons	13,309	12,980	12,430	3,705
Million barrels	97.2	94.8	90.7	27.0
Thousand barrels/day	265	260	249	301
EMC benchmark	**0.9**	**(1.2)**	**(0.5)**	**4.0**
Saras Refining Margin	**2.1**	**1.5**	**0.9**	**6.0**

Deep dive on Saras segments

- Refining
- **Power Generation**
- Marketing
- Wind Energy

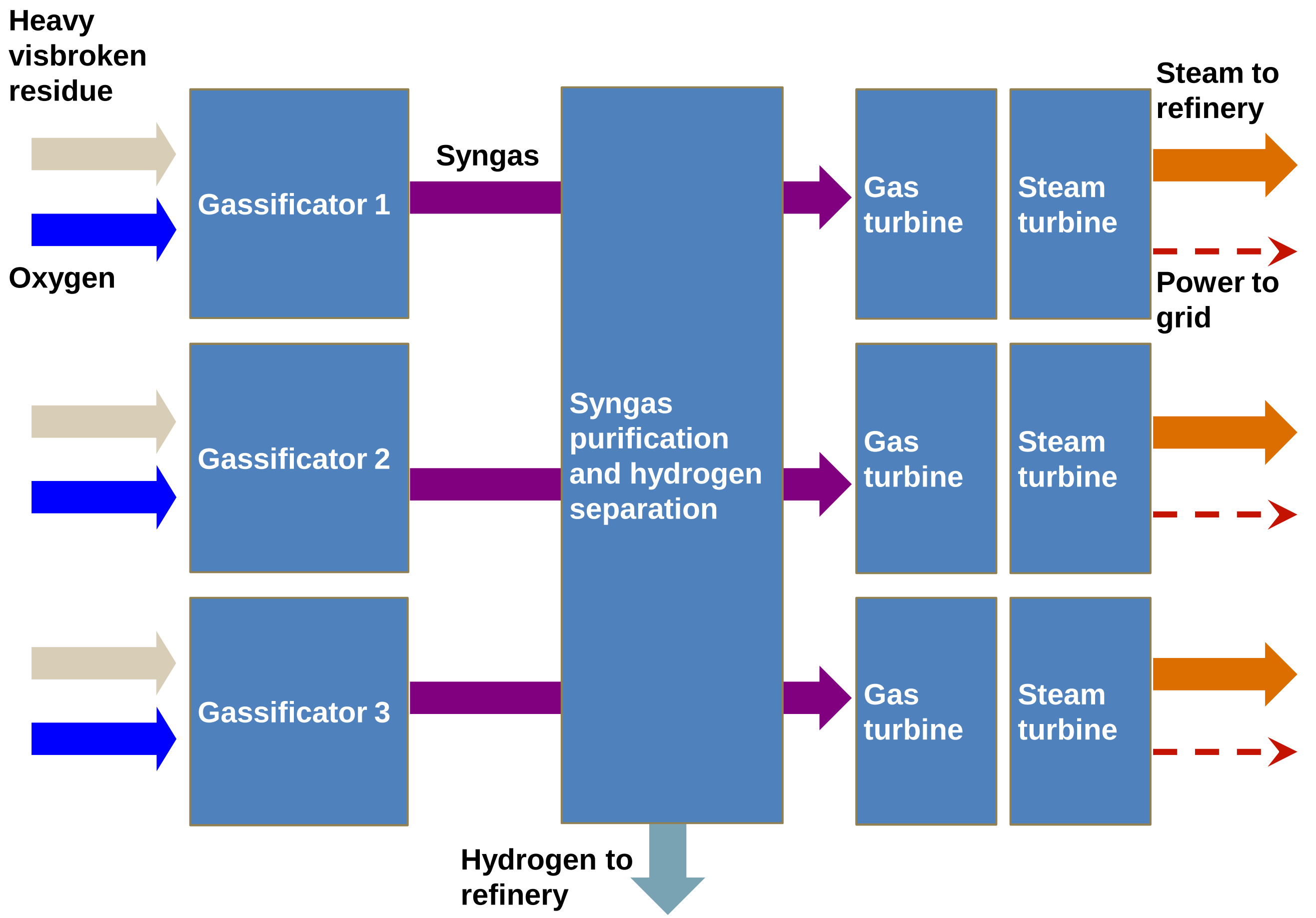
Group Financials

The world's largest oil gasification plant supports Saras' refining business

IGCC

- Two main sections:
  - Gasification
  - Power production
- Three independent trains for gasification and power production
- The power production section comprises of combined cycle gas turbines, with a total design capacity of 575 MW

Simplified Block Diagram



Key financial performance of the Power Generation segment

EUR million		2012	2013	2014	Q1/15
***Comparable* EBITDA**		**226.8**	**182.4**	**240.4**	**53.9**
***Comparable* EBIT**		**147.0**	**109.5**	**174.7**	**30.2**
EBITDA IT GAAP		178.3	184.8	147.9	35.9
EBIT IT GAAP		133.2	131.2	85.9	20.7
CAPEX		**8.7**	**16.9**	**6.8**	**3.2**
ELECTRICITY PRODUCTION	MWh/1000	**4,194**	**4,217**	**4,353**	**1,017**
POWER TARIFF	€cent/kWh	**12.2**	**11.9**	**10.1**	**9.7**
POWER IGCC MARGIN	$/bl	**4.2**	**3.8**	**4.8**	**3.3**

Deep dive on Saras segments

- Refining
- Power Generation
- **Marketing**
- Wind Energy

Group Financials

Overview of the Italian and Spanish businesses

Spain: Saras Energia

Spain wholesale
- 114k m^3 distillates storage in Cartagena
- ~7% share of wholesale market

Spain retail
- 93 service stations
  - 76 fully owned
  - 17 long term leased
- ~200k m^3 sold
- Mainly located in the Med tributary, with CLH Depots regional support

Sales (ktons)	2012	2013	2014
SPAIN	1,584	1,310	1,234

Main logistics flows

Italy: Saras SpA

Arcola La Spezia (owned)
- 200k m^3 storage for diesel and gasoline
- ~11% share of wholesale market
- Sea Terminal for up to 50kt DWT
- Logistics available for bunkering

Transfer depots network (3rd party)
- Logistics efficiently covers all richest northern and central regions
- Regular supply to Genova, La Spezia, Livorno, Civitavecchia, Venezia, Napoli and Ravenna
- Strong position in Livorno, Venice and Civitavecchia

Reaching further downstream
- i.e. resellers, unbranded service stations, supermarket chains, etc…

Sales (ktons)	2012	2013	2014
ITALY	2,210	2,342	2,449

An Integrated MED Market Player Offering Integrated Services

Key financial performance of the Marketing segment

EUR million	2012	2013	2014	Q1/15
EBITDA	18.0	16.0	(4.9)	5.1
***Comparable* EBITDA**	**31.7**	**33.7**	**14.9**	**(1.3)**
EBIT	(29.8)	7.6	(14.7)	3.3
***Comparable* EBIT**	**19.8**	**25.3**	**6.4**	**(3.1)**
CAPEX	**8.2**	**3.7**	**3.0**	**0.2**
SALES (THOUSAND TONS)				
ITALY	**2,210**	**2,342**	**2,449**	**621**
SPAIN	**1,584**	**1,310**	**1,234**	**369**
TOTAL	**3,794**	**3,652**	**3,683**	**990**

Deep dive on Saras segments

- Refining
- Power Generation
- Marketing
- **Wind Energy**

Group Financials

Wind segment

ULASSAI WIND FARM

Sardeolica

Ulassai Wind Farm

- 96 MW (48 Vestas aero-generators), with production ranging from 170 up to 200 GWh per year
- Operations started at the end of 2005
- Green Certificates granted until 2016, then feed-in premium tariff until 2018 (same value as Green Certificates)
- seven more years of feed-in premium tariff (2025) on the last units installed (about 10% of total production)

Key financial performance of the Wind segment

EUR million		2012	2013	2014	Q1/15
***Comparable* EBITDA**		20.0	22.7	20.5	8.6
***Comparable* EBIT**		9.7	18.3	15.9	7.3
ELECTRICITY PRODUCTION	MWh	171,050	197,042	171,657	69,019
POWER TARIFF	€cent/kWh	7.1	5.7	4.8	4.9
GREEN CERTIFICATES	€cent/kWh	8.0	8.9	9.7	10.0

Deep dive on Saras segments

- Refining
- Power Generation
- Marketing
- Wind Energy

Group Financials

Group Financials – Income Statements

KEY INCOME STATEMENT (EUR ml)	2012	2013	2014	Q1/15
EBITDA	**176.0**	**71.7**	**(237.0)**	**135.6**
***Comparable* EBITDA**	**210.7**	**117.7**	**139.0**	**144.2**
D&A *(*)*	(244.2)	(425.9)	(47.4)	(57.0)
EBIT	**(68.1)**	**(354.2)**	**(284.4)**	**78.6**
***Comparable* EBIT**	**2.6**	**(75.7)**	**(61.9)**	**87.2**
Interest expense	(28.8)	(27.8)	(40.2)	(8.7)
Other	(23.1)	(1.6)	62.8	35.5
Financial Income/(Expense)	**(51.9)**	**(29.4)**	**22.6**	**26.8**
Profit before taxes	**(120.0)**	**(383.6)**	**(261.8)**	**105.4**
Taxes	31.4	112.5	0.0	(31.2)
Net Result	**(88.6)**	**(271.1)**	**(261.8)**	**74.2**
Adjustments	54.9	186.9	178.2	(19.6)
***Adjusted* Net Result**	**(33.7)**	**(84.1)**	**(83.6)**	**54.5**

(*) In Q2/13 the revision of the CIP6/92 tariff structure according to Decree Law 69/13 caused a write-off (EUR -232 ml pre-tax) of the contract between Sarlux and the National Grid Operator (GSE); In Q4/14 there was the reversal of the afore-mentioned write-off (EUR +180 ml pre-tax), due to the implementation of new scenarios for the prices of gas and crude oil

DETAILS OF ADJUSTMENT (EUR ml)	2012	2013	2014	Q1/15
Net Result	**(88.6)**	**(271.1)**	**(261.8)**	**74.2**
(LIFO – FIFO) inventories net of taxes	27.0	43.4	293.8	(9.7)
non recurring items net of taxes	25.3	148.3	(85.7)	0.0
Fair value of derivatives' open positions net of taxes	2.6	(4.7)	(29.9)	(9.9)
***Adjusted* Net Result**	**(33.7)**	**(84.1)**	**(83.6)**	**54.5**

Group Financials – Balance Sheet

EUR million	31-Dec-12	31-Dec-13	31-Dec-14	31-Mar-15
Current assets	**2,209**	**2,287**	**2,241**	**2,112**
CCE and financial assets held for trading	342	545	669	707
Other current assets	1,867	1,743	1,571	1,404
Non-current assets	**1,731**	**1,526**	**1,621**	**1,560**
TOTAL ASSETS	**3,940**	**3,814**	**3,862**	**3,672**
Current Liabilities	**1,817**	**2,015**	**2,506**	**2,133**
Short-Term financial liabilities	167	181	550	372
Other current liabilities	1,650	1,834	1,956	1,761
Non-Current Liabilities	**926**	**877**	**696**	**805**
Long-Term financial liabilities	425	386	277	418
Other non-current liabilities	501	491	419	387
Shareholders Equity	**1,197**	**921**	**660**	**734**
TOTAL LIABILITIES & EQUITY	**3,940**	**3,814**	**3,862**	**3,672**

Group Financials – Cash Flow Statement

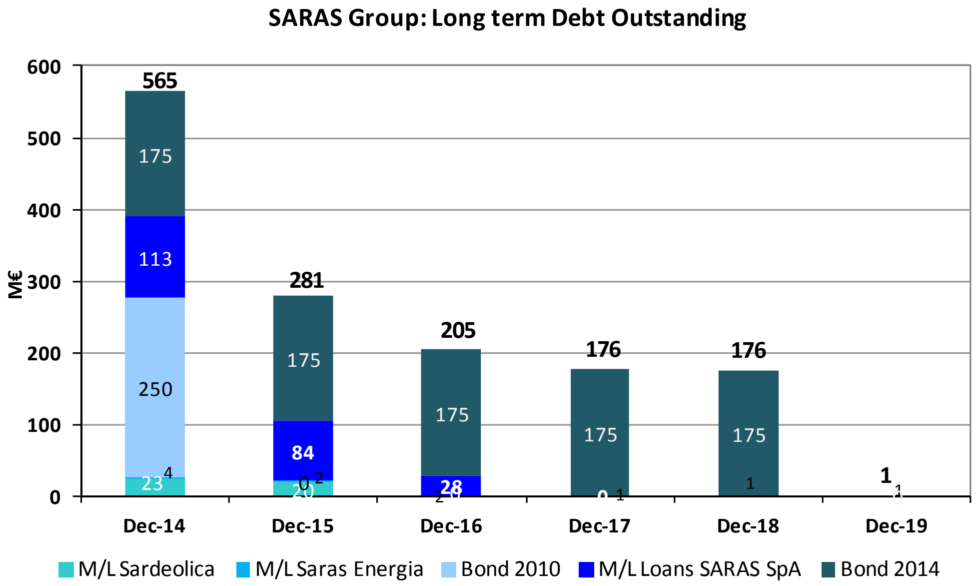
EUR million	2012	2013	2014	Q1/15
A – Cash and Cash Equivalents at the beginning of the period	**139.3**	**303.0**	**506.8**	**633.5**
B – Cash flow generated from/(used in) operating activities	**534.3**	**321.9**	**149.7**	**(67.6)**
Profit/(Loss) from operating activities before changes of WC	130.1	16.3	(284.2)	193.6
Changes of WC	404.3	305.6	433.8	(261.2)
C – Cash flow from/(to) investment activities	**(52.9)**	**(63.5)**	**(106.2)**	**(22.4)**
(Investments) in tangible and intangible assets	(105.5)	(106.7)	(121.3)	(22.4)
Other flows	52.5	43.2	15.1	0.0
D – Cash generated from/(used in) financing activities	**(317.4)**	**(54.5)**	**83.2**	**115.8**
Increase/(Decrease) in medium/long-term borrowings	172.0	0.0	173.7	141.5
Other flows	(489.4)	(54.5)	(90.5)	(25.6)
E – Cash flow for the period (B+C+D)	**164.0**	**203.9**	**126.7**	**25.8**
F – Net Cash from disposals	**(0.4)**	**0.0**	**0.0**	**0.0**
G – Cash and Cash Equivalents at the end of the period	**303.0**	**506.8**	**633.5**	**659.3**

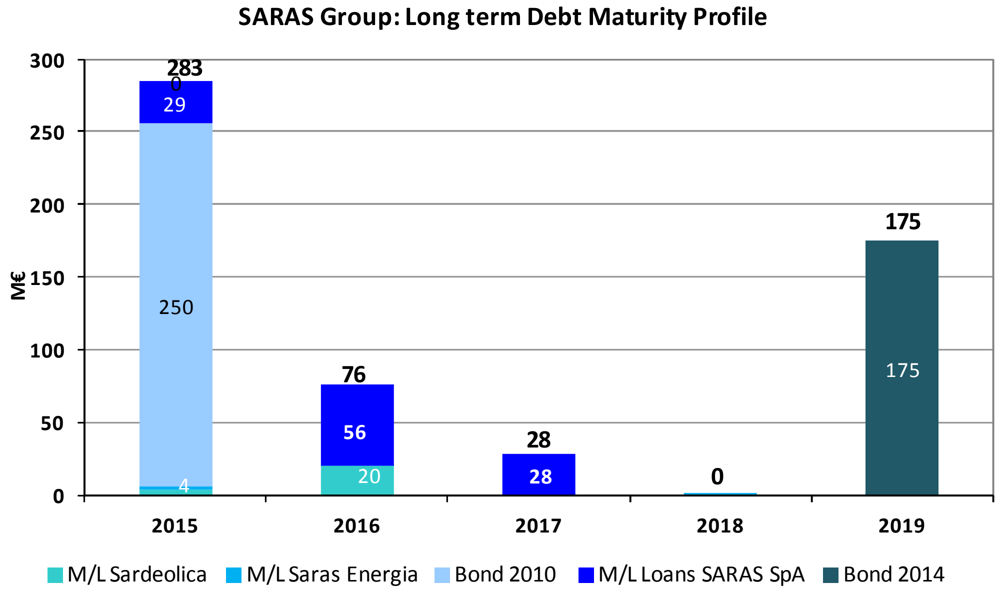
Group CAPEX by segment

CAPEX BY SEGMENT (EUR million)	2012	2013	2014	Q1/15
REFINING	97.0	87.1	124.9	19.1
POWER GENERATION	8.7	16.9	6.8	3.2
MARKETING	8.2	3.7	3.0	0.2
WIND	3.8	0.2	0.6	0.0
OTHER ACTIVITIES	1.6	1.7	0.9	0.2
TOTAL CAPEX	119.3	109.6	136.3	22.7

Group Debt Profile and Credit Lines

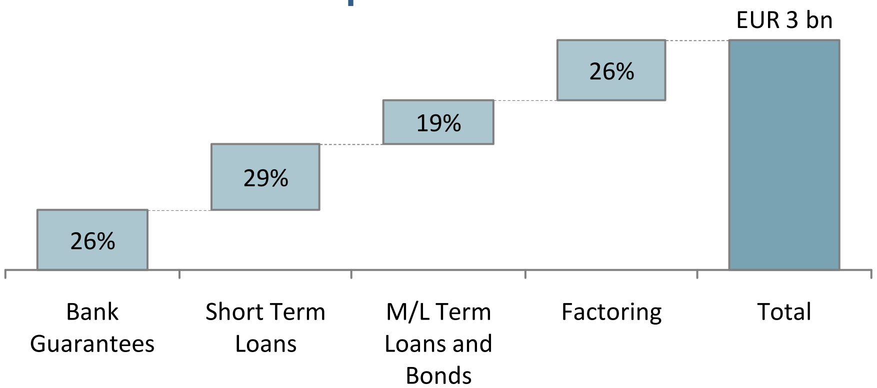
LONG-TERM DEBT MATURITY PROFILE (as of 31st December 2014)





NOTE: all debt is unsecured, except for Sardeolica's (Project Financing)

Group Credit lines



- Total credit lines of the Group amount to about EUR 3.0 billion (of which EUR 0.7 billion committed)

Group Risk Management

Risk of changes in prices and cash flows

To mitigate the risks arising from oil prices variations (which impact on the refining margins and on the oil stock value), the company enters into derivative contracts in commodities, which involve the forward buying and selling of crude oil and products.

Exchange rate risk

To reduce both its exchange rate risk in future transactions and the risk inherent in assets and liabilities denominated in a different currency to the functional currency of each entity, the company sets up derivative instruments which consist of the forward buying and selling of foreign currencies (US dollars). Transactions expressed in currencies other than US dollars are not significant and could only have a very low impact on the results for the year.

Interest rate risk

The risks relating to changes in cash flows caused by changes in interest rates arise from loans. The main loan agreements outstanding have been entered into at variable market rates. The company's policy is to use derivative instruments to reduce the risk of changes in interest cash flows.

Credit risk

The market in which the company operates mainly consists of multinational companies operating in the oil industry. Transactions entered into are generally settled in very quickly and are often guaranteed by prime leading banks. Furthermore, loans are systematically and promptly monitored on a daily basis by the Finance department. This risk is minimal and does not constitute a significant variable in the business in which the company operates.

Risks of interruption of production

The complexity and modularity of its systems limit the negative effects of unscheduled shutdowns. The safety plans in place (which are continuously improved) reduce any risks of accident to a minimum: in addition Saras has a major programme of insurance cover in place to offset such risks.