



SARAS
Third quarter 2007 results

8th November 2007





Certain statements contained in this presentation are based on the belief of the Company, as well as factual assumptions made by any information available to the Company. In particular, forward-looking statements concerning the Company's future results of operations, financial condition, business strategies, plans and objectives, are forecasts and quantitative targets that involve known and unknown risks, uncertainties and other important factors that could cause the actual results and condition of the Company to differ materially from that expressed by such statements.

A grayscale photograph of an industrial refinery or chemical plant. The image shows several tall distillation columns, complex piping systems, and structural steel frameworks. The scene is set against a bright, hazy sky, creating a silhouette effect for the industrial structures.

AGENDA

- **Highlights**
- **Market overview**
- **Segment reviews**
- **Financial overview**
- **Strategy**
- **Outlook**
- **Q&A**

Q3/07 HIGHLIGHTS

- **Satisfactory results despite weak refining environment**
 - ✓ *Adjusted net income¹ EUR 60 ml, down 13% on Q3/06 and 33% on Q2/07*
 - ✓ *Comparable EBITDA² EUR 139 ml, down 13% on Q3/06 and down 30% on Q2/07*
- **Saras refining&power margin at 9.6 \$/bl**
 - ✓ *refining margin at 5.9 \$/bl vs EMC benchmark at 2.5 \$/bl, with a premium of 3.4 \$/bl*
 - ✓ *IGCC power margin 3.7 \$/bl*
- **Net financial position at EUR -136 ml**
 - ✓ *negatively impacted by working capital (in excess of EUR 250 ml)*

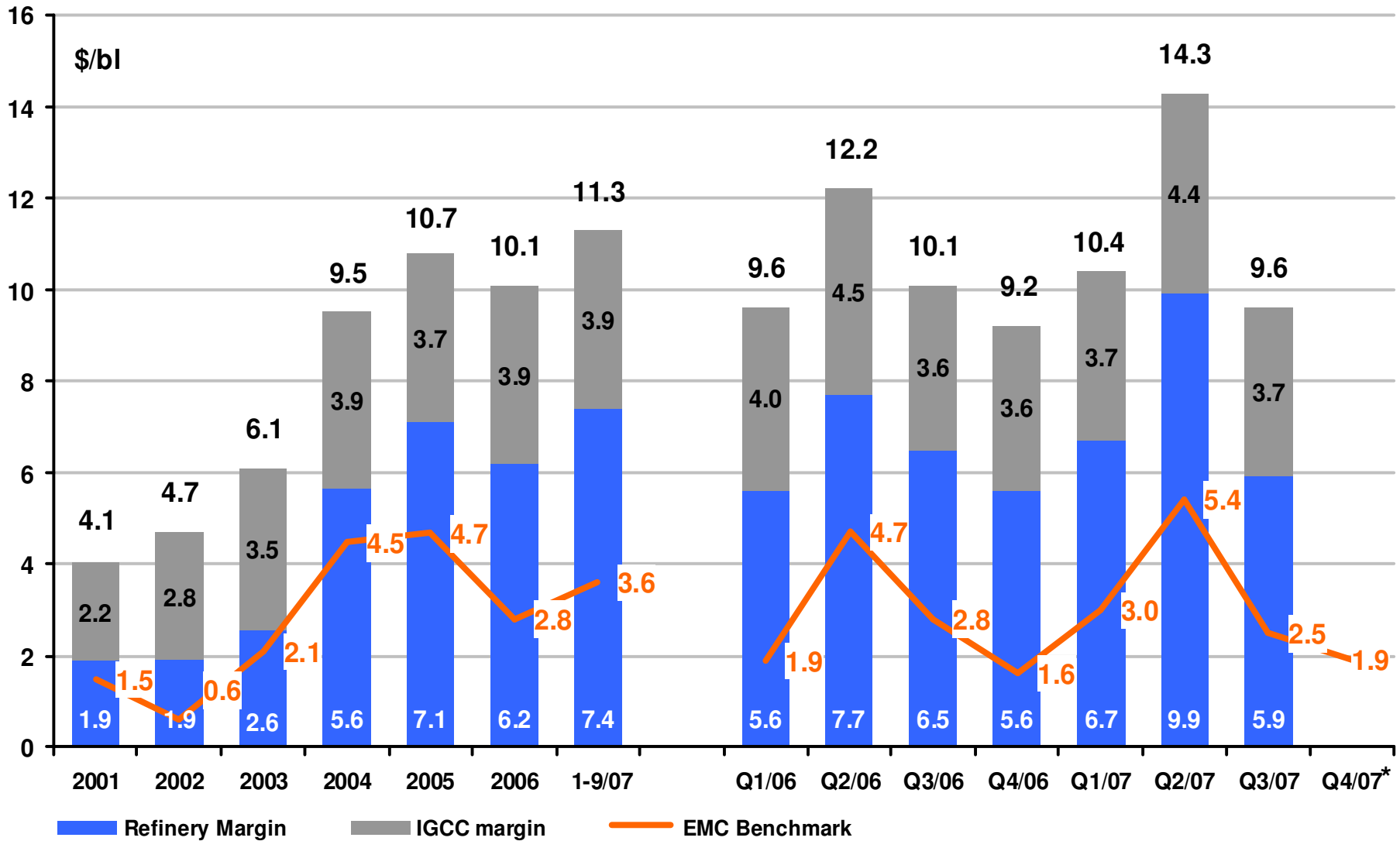
EUR ml	Q3/07	Q3/06	Var.%	Q2/07	1-9/07	1-9/06	Var.%
EBITDA Comparable	139.0	160.5	-13%	199.3	493.3	428.6	+15%
EBIT Comparable	98.2	120.0	-18%	159.4	372.6	309.6	+20%
Adjusted Net Income	60.0	69.2	-13%	89.5	220.5	175.8	+25%

1-9/06 figures are proforma

1. *reported net income adjusted by differences between inventories at LIFO and inventories at FIFO net of taxes, change of derivatives fair value net of taxes and non recurring items net of taxes*
2. *calculated using IFRS accounting principles and evaluating inventories at LIFO. In Q2/07 and Q3/07 a non recurring income of EUR 5.2 ml and 0.6 ml respectively (due to change in law in the calculation of provisions for employee retirement benefits) **has been deducted**. See also adjustments to net income.*



REFINING&POWER MARGIN



* Q4/07 as of 02/11/07

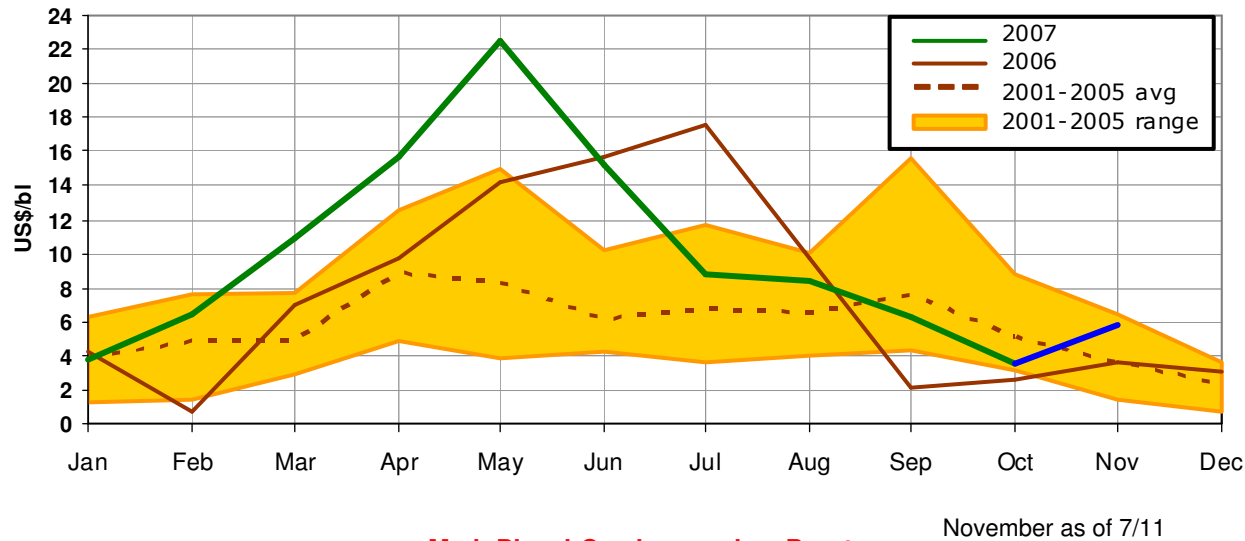


Market Overview



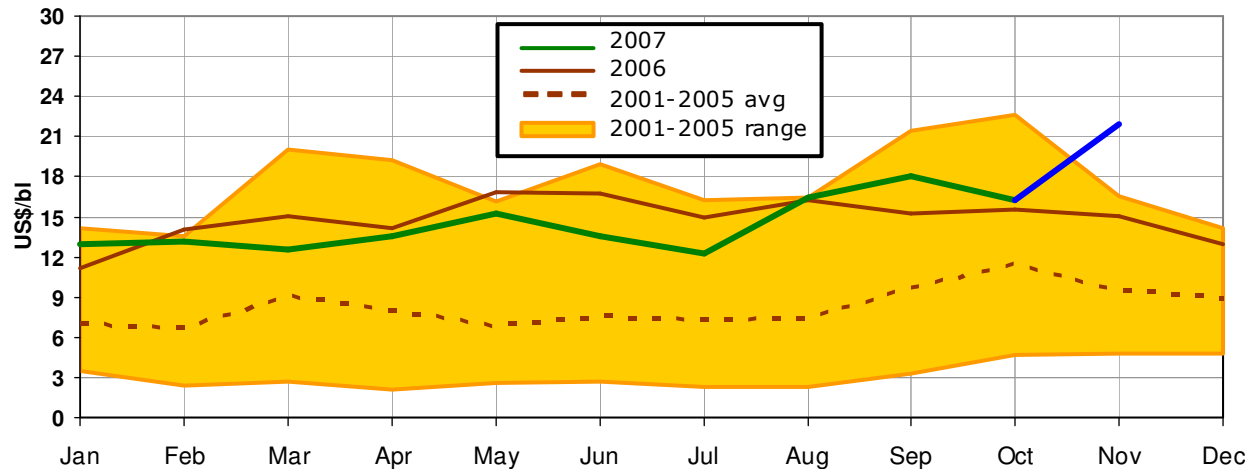
DIESEL AND GASOLINE CRACK SPREADS

Med: Gasoline Crack spread vs Brent



- Gasoline crack declined to seasonal low levels
- Diesel crack at seasonal high levels and with further step increase at beginning of November

Med: Diesel Crack spread vs Brent



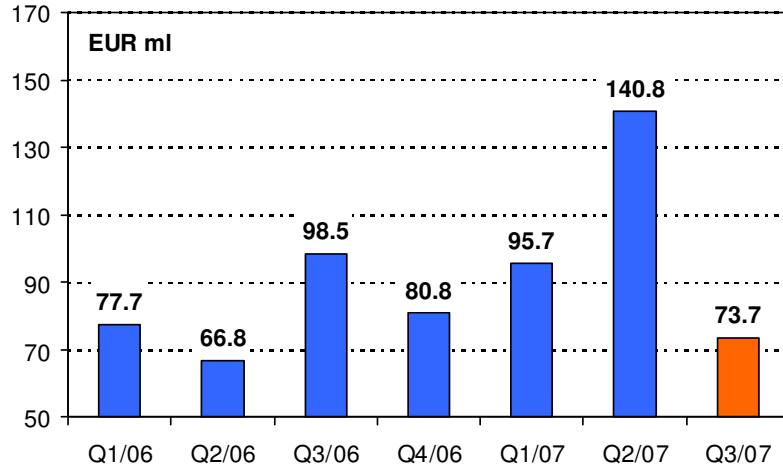
A photograph of an industrial refinery or chemical plant. The image shows several tall distillation columns and a complex network of pipes and structural steel. The scene is captured in a slightly desaturated, blue-tinted style. The text "Segment Reviews" is overlaid in the center-left area.

Segment Reviews

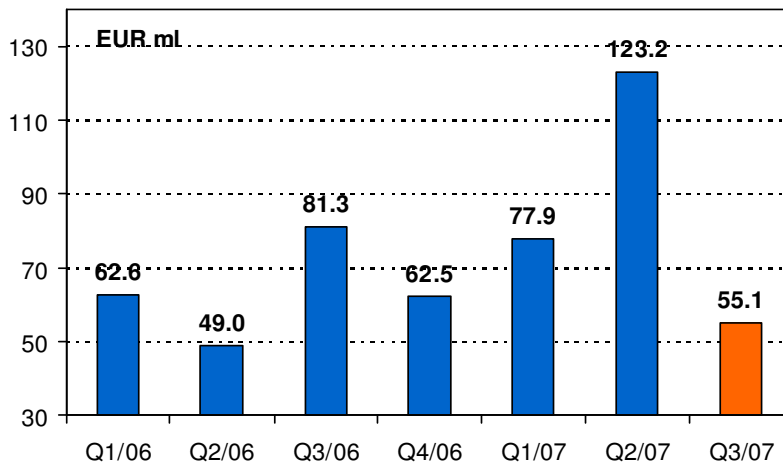


REFINING

Comparable EBITDA



Comparable EBIT



8th Nov 2007

SARAS S.p.A.

- **Crude runs in Q3/07: 28.0 Mbl** or 3.8 million tons (305,000 b/d) up 2% vs Q3/06.
- As anticipated, scheduled MHC maintenance limited diesel production more than offsetting the positive impact of the upgrades carried out during the Q2/07 maintenance
- Additional loss of conversion of about 60 kton (1.6% of diesel yield vs heavier products) due to:
 - a temporary reduction of hydrogen supply from the nearby petrochemical plant caused by several operational glitches
 - the stock building of MHC/FCC feedstock ahead of the scheduled Q4/07 crude distillation unit maintenance
- **Refinery margin of 5.9 \$/bl** with premium above benchmark at **3.4 \$/bl**

	FY2005	FY2006	1-9/07
Comparable EBITDA	421.5	323.8	310.2
Comparable EBIT	348.2	255.4	256.2



REFINING

PRODUCTION

		Q3/07	Q2/07	Q1/07	2006
LPG	Thousand tons	78	79	84	312
	yield	2.0%	2.3%	2.2%	2.2%
NAPHTHA+GASOLINE	Thousand tons	1,012	979	1,029	3,893
	yield	26.4%	28.7%	27%	27.3%
MIDDLE DISTILLATES	Thousand tons	1,933	1,774	1,986	7,350
	yield	50.3%	51.9%	52.1%	51.4%
FUEL OIL & OTHERS	Thousand tons	304	119	182	725
	yield	7.9%	3.5%	4.8%	5.1%
TAR	Thousand tons	289	243	306	1,152
	yield	7.5%	7.1%	8.0%	8.1%

Balance to 100% are Fuel&Lossel

CRUDE OIL SLATE

		Q3/07	Q2/07	Q1/07	2006
Light extra sweet		46%	48%	40%	43%
Light sweet		1%	1%	3%	5%
Medium sweet		0%	0%	0%	1%
Light sour		0%	0%	0%	0%
Medium sour		23%	26%	30%	23%
Heavy sour		30%	25%	27%	28%
Average crude gravity	°API	33.0	33.4	32.4	32.9



REFINING

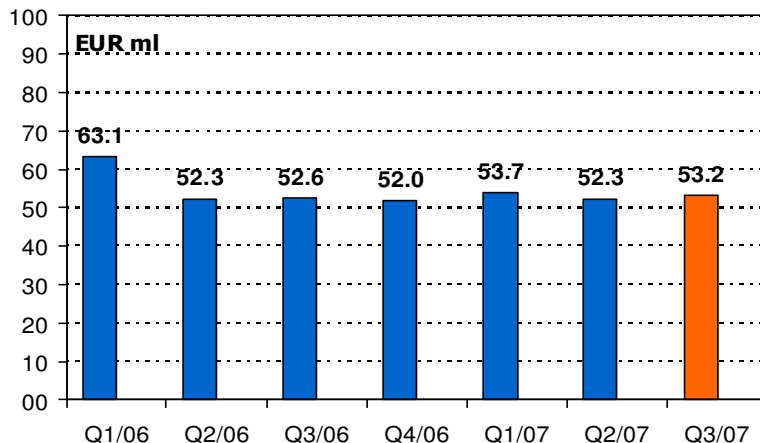
FIXED AND VARIABLE COSTS

		Q3/07	Q2/07	Q1/07	1-9/07	2006
Refinery RUNS	Million barrels	28.0	24.9	27.8	80.8	104.3
<i>Exchange rate</i>		<i>1.37</i>	<i>1.35</i>	<i>1.31</i>	<i>1.34</i>	<i>1.26</i>
Fixed costs	EUR million	46	42	47	135	194
	\$/bl	2.3	2.3	2.2	2.2	2.4
Variable costs	EUR million	34	30	32	96	145
	\$/bl	1.7	1.6	1.5	1.6	1.8

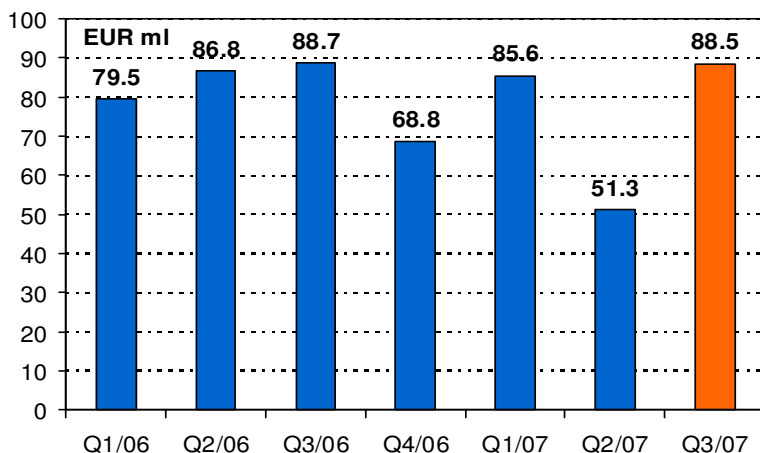


POWER GENERATION

EBITDA



IT GAAP EBITDA



- IFRS results in line with previous quarters
- Q3/07 characterized by full production
- electricity production at 1,169,000 MWh, in line with Q3/06
- Power tariff at 134 EUR/MWh down 3% vs Q3/06 due to weaker \$
- Italian GAAP EBITDA in line with Q3/06: Q307 Italian GAAP EBITDA EUR 88.5 ml vs EUR 88.7 in Q3/06.

EUR ml	FY2005	FY2006	1-9/07
EBITDA	213.4	220.0	159.2
EBIT	120.4	131.7	98.1
IT GAAP EBITDA	269.0	323.8	225.4



POWER GENERATION

FIXED AND VARIABLE COSTS (IT GAAP)

		Q3/07	Q2/07	Q1/07	1-9/07	2006
Refinery RUNS	Million barrels	28.0	24.9	27.8	80.8	104.3
Power production	MWh/1000	1,169	934	1,215	3,319	4,467
<i>Exchange rate</i>		<i>1.37</i>	<i>1.35</i>	<i>1.31</i>	<i>1.34</i>	<i>1.26</i>
Fixed costs	EUR million	22	30	25	77	107
	\$/bl	1.1	1.6	1.2	1.3	1.2
	EUR/MWh	19	32	21	23	24
Variable costs	EUR million	18	17	16	51	65
	\$/bl	0.9	0.9	0.8	0.8	0.8
	EUR/MWh	16	18	13	15	15



REFINING&POWER

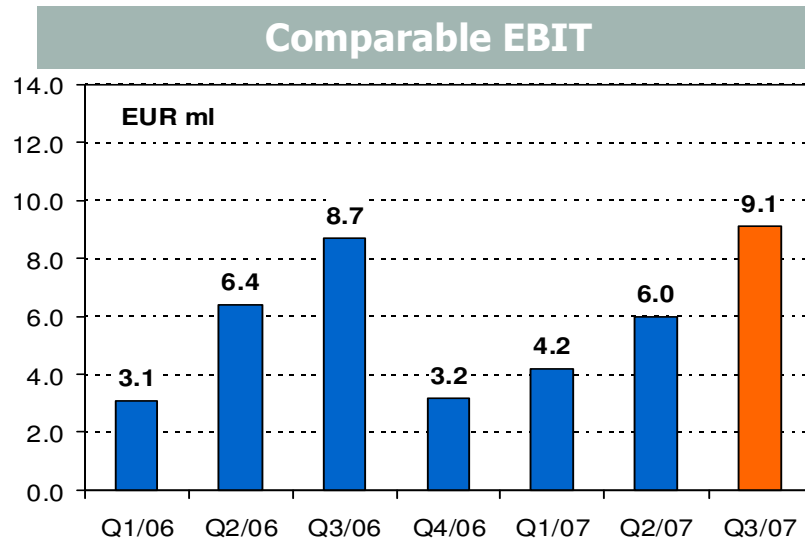
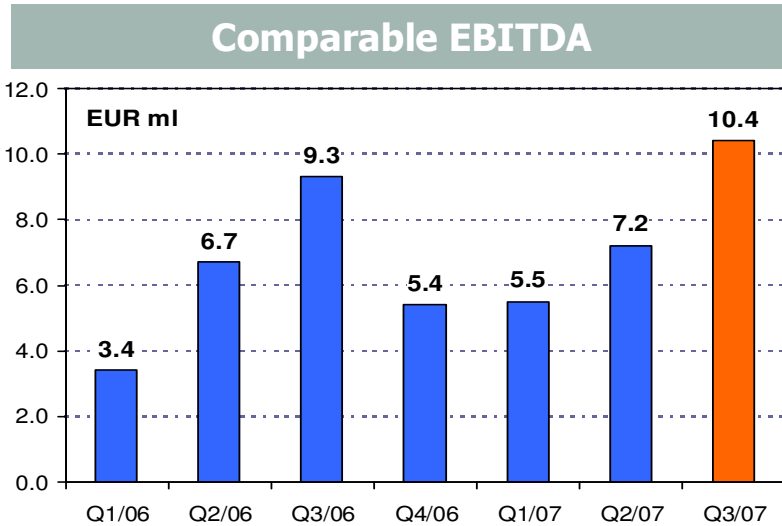
MAJOR MAINTENANCE SCHEDULE

		Q1/07 actual	Q2/07 actual	Q3/07 actual	Q4/07 expected	2007 expected	2008 expected
REFINERY							
PLANT			1 crude dist. 1 vacuum visbreaker	1 MHC	1 crude dist.	2 crude dist 1 vacuum MHC / visbr	
Estimated runs	million tons million bbl	3.81 27.8	3.41 24.9	3.84 28.0	3.35-3.45 24.5-25.2	14.4-14.5 105-106	15.0-15.2 110-111
Additional loss on EBITDA due to lower conversion capacity	USD million		7	7		14	
IGCC							
PLANT			1 gasifier 1 turbine		1 gasifier 1 turbine	2 gasifier 2 turbine	
Estimated power production	Millions of MWh	1.215	0.934	1.169	1.0-1.1	4.3-4.4	4.2-4.6

- 2007 maintenance schedule will affect refinery runs and also marginally conversion; no major maintenance in 2008
- Maintenance on IGCC power plant **will have negligible impact on IFRS EBITDA** since maintenance cycles and related production changes are already included in the linearization procedure required by IFRS accounting principles



MARKETING



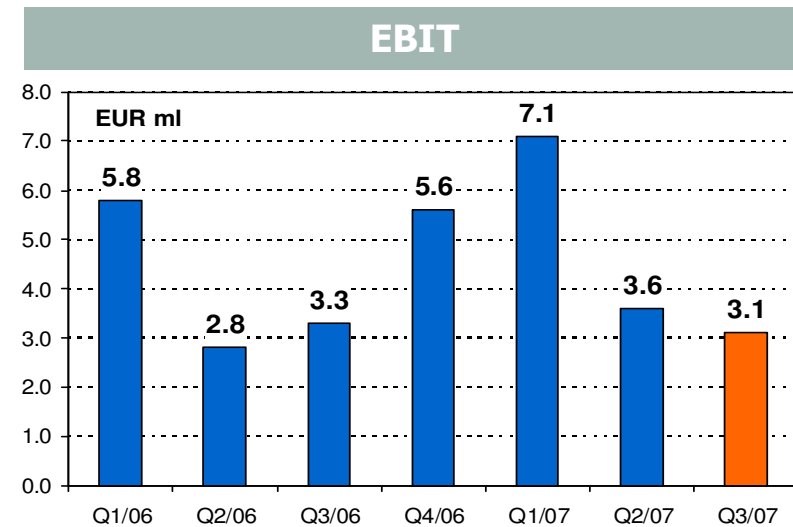
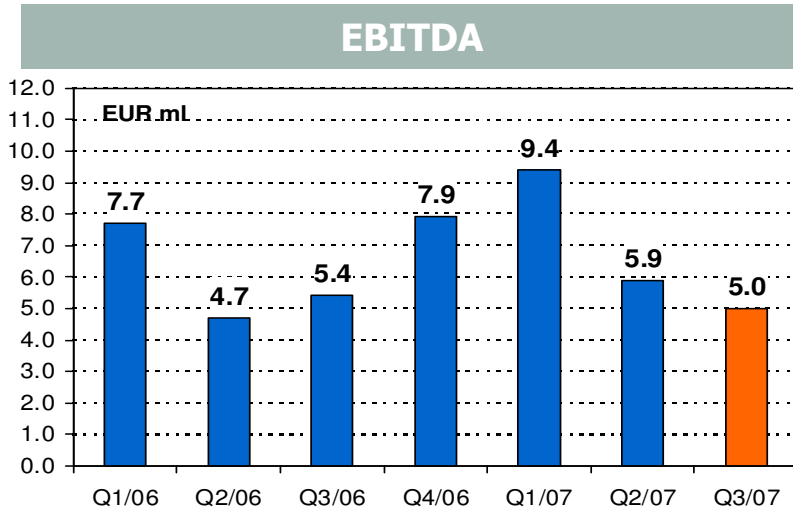
- Strong performance of marketing segment
- Sales and margins increased versus previous quarters
- Market share increasing both in Spain and Italy

EUR ml	FY2005	FY2006	1-9/07
Comparable EBITDA	23.0	24.8	23.1
Comparable EBIT	21.8	21.4	19.3



WIND

100% figures, Saras share is 70%



EBITDA -8% vs Q3/06

- **Electricity sales -10%** versus Q3/06 due to low wind
- **Total tariff** (power tariff+green certificates) in line with Q3/06 (203 EurMWh vs 202 EurMWh)

Net income (100% figure):

- EUR 0.2 ml vs EUR 0.8 ml in Q3/06

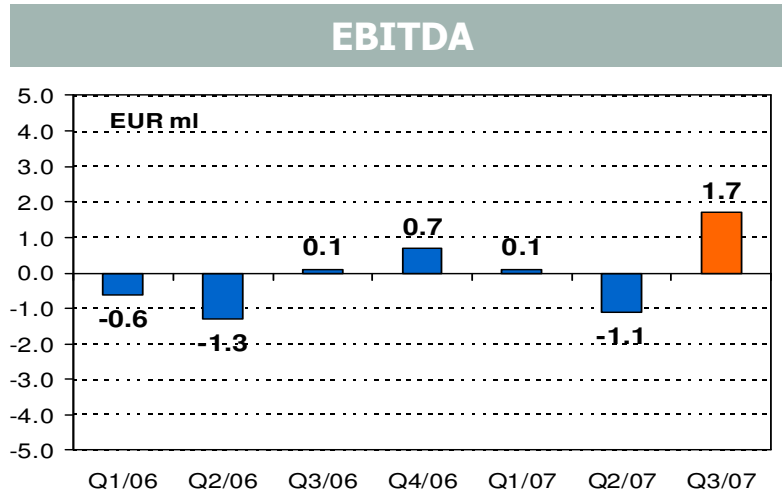
Adjusted net income (100 % figure):

- EUR 0.4 ml vs EUR 1.4 ml in Q3/06 penalized by higher interest rates and a 10% write-down of the value of some 2006 green certificates

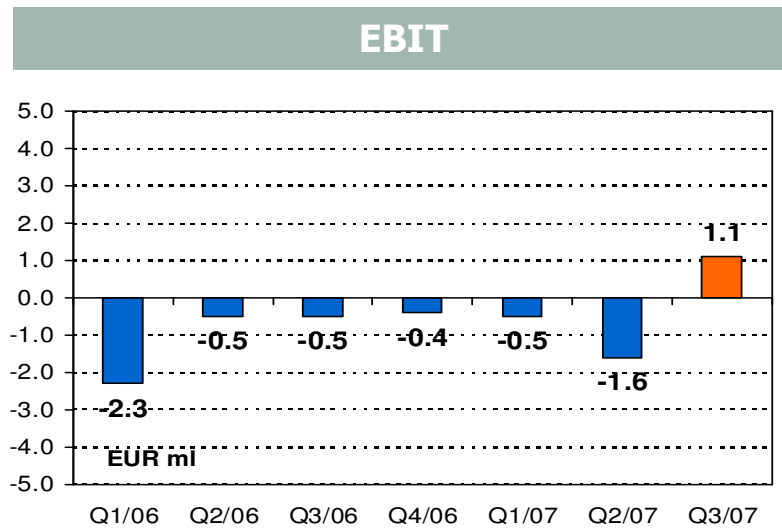
EUR ml	FY2006	1-9/07
EBITDA	25.7	20.2
EBIT	17.4	13.8



OTHER



- First nine months show turnaround of Akhela and Sartec well underway



EUR ml	2005	2006	1-9/07
EBITDA	(4.3)	(1.1)	0.7
EBIT	(7.7)	(3.7)	(1.0)

A photograph of an industrial refinery or chemical plant. The image shows several tall, dark towers and a complex network of pipes and structural steel against a bright, hazy sky. The scene is captured from a low angle, emphasizing the scale and height of the equipment. The overall color palette is dominated by dark greys and blacks, with a bright, almost white sky.

Financial Overview



KEY INCOME STATEMENT FIGURES

EUR million

	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07
EBITDA	138.1	201.2	84.5	102.4	526.2	145.3	265.7	180.8
Comparable EBITDA	143.6	124.5	160.5	138.9	567.5	155.0	199.3	139.0
Depreciation&amort.	39.2	39.4	40.5	43.7	162.8	40.0	39.9	40.8
EBIT	98.9	161.8	44.0	58.7	363.4	105.3	225.9	140.0
Comparable EBIT	104.4	85.2	120.0	95.2	404.8	115.0	159.4	98.2
Interest expenses	-7.3	-9.3	-4.6	-0.8	-22.0	-5.1	-3.2	-2.3
derivatives gains/losses	6.6	-10.6	-3.2	9.3	2.1	3.6	-11.8	-0.9
derivatives fair value	-0.1	-6.7	19.5	-2.6	10.1	-22.0	+5.9	+4.8
Net Financial expenses	-0.8	-26.6	11.7	5.9	-9.9	-23.5	-9.2	1.6
Equity interest	2.4	1.1	0.5	2.5	6.5	2.6	1.3	0.3
Non recurring expenses	0.0	-12.9	0.0	-9.3	-22.2	0.0	0.0	0.0
Profit before taxes	100.5	123.5	56.4	57.8	338.2	84.4	218.0	141.9
Taxes	-37.7	-47.7	-22.6	-22.1	-130.1	-33.5	-82.1	-52.2
Tax rate	38.4%	39.0%	40.4%	40.0%	39.2%	40.9%	37.9%	36.8%
Net income	62.8	75.8	33.8	35.7	208.1	50.9	136.0	89.7
Adjustments	3.5	-35.5	35.4	30.3	33.7	20.1	-46.5	-29.7
Adjusted net income	66.3	40.3	69.2	66.0	241.8	71.0	89.5	60.0



DETAIL OF NET INCOME ADJUSTMENTS

EUR million

	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07
(Inventories at LIFO- inv. at FIFO) net of taxes	3.5	-48.1	47.7	22.9	25.9	6.1	-38.7	-26.7
Non recurring items net of taxes	0.0	8.1	0.0	6.6	14.7	0.0	-3.5*	0.0
Change of derivatives fair value net of taxes	0.1	4.5	-12.3	0.8	-6.9	14.0	-4.3	-3.0
TOTAL adjustments	3.5	-35.5	35.4	30.3	33.7	20.1	-46.5	-29.7

* For Q2/07: non recurring income due to change in law in the calculation of provisions for employee retirement benefits



Financial overview

KEY CASHFLOW FIGURES

EUR million

	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07
Initial net financial position	-573	-655	-304	-187	-573	-285	-135	12
CF FROM OPERATIONS	116	54	164	-57	277	185	347	-82
of which working capital	-32	-104	71	-151	-216	78	54	-272
CF FROM INVESTMENTS	-27	-46	-47	-41	-161	-36	-57	-54
in tangible&intangible assets	-27	-46	-19	-41	-133	-36	-57	-54
acquisitions	0	0	-28	0	-28	0	0	0
CF FROM FINANCING	-170	342	0	0	172	0	-143	0
capital increase	0	342	0	0	342	0	0	0
dividends	-170	0	0	0	-170	0	-143	0
TOTAL CASHFLOW	-81	351	117	-98	289	149	147	-148
Final net financial position	-655	-304	-187	-285	-285	-135	12	-136

CAPEX BY SEGMENT

EUR million

	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07
REFINING	23	44	16	25	108	30.1	50.5	42.7
MARKETING	0	0	1	8	9	0.3	0.8	4.7
POWER GENERATION	0	2	1	9	12	4.5	5.5	6.7
OTHER ACTIVITIES	1	0	0	1	1	0.6	0.6	0.1
TOTAL CAPEX	24	46	18	43	130	35.5	57.4	54.2



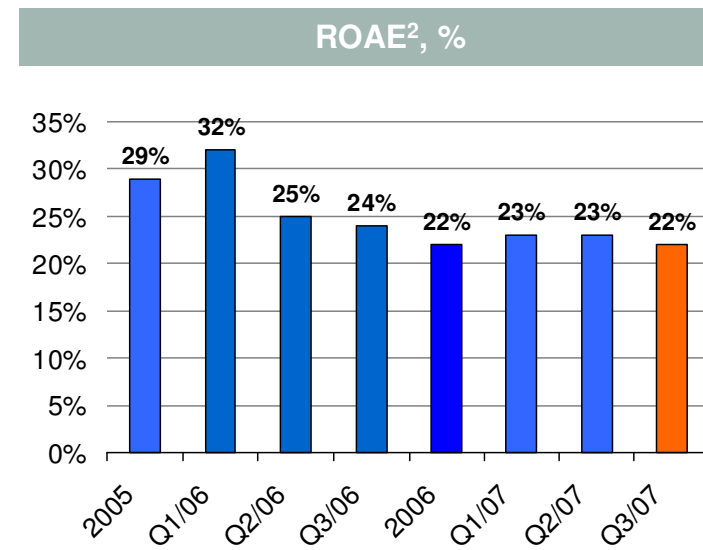
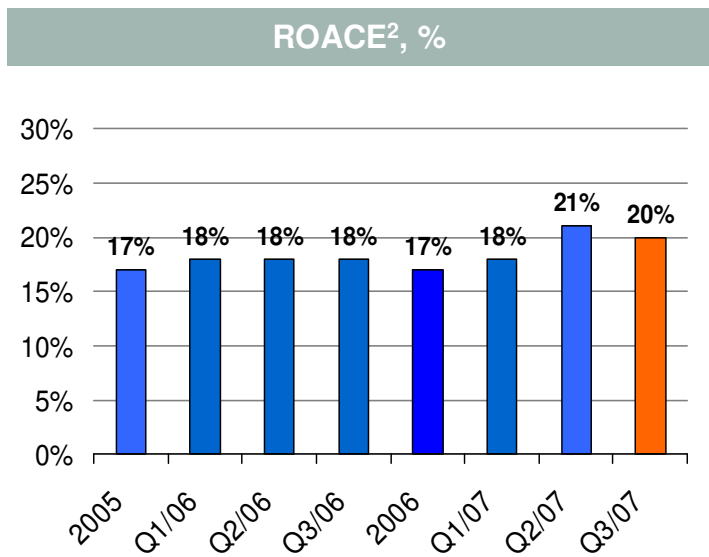
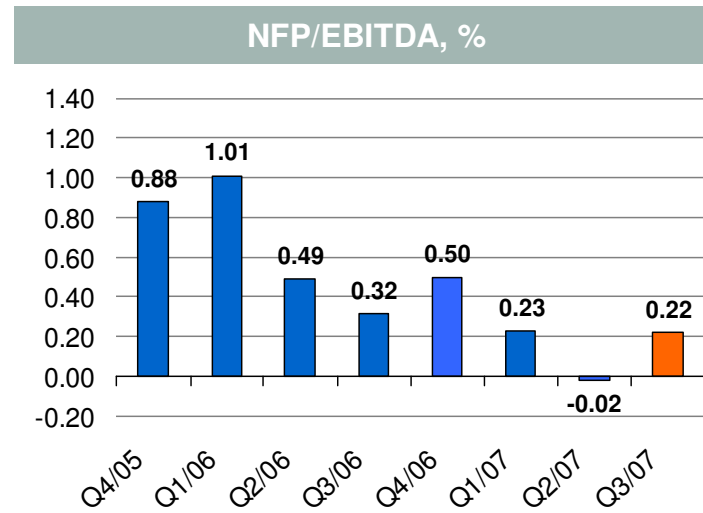
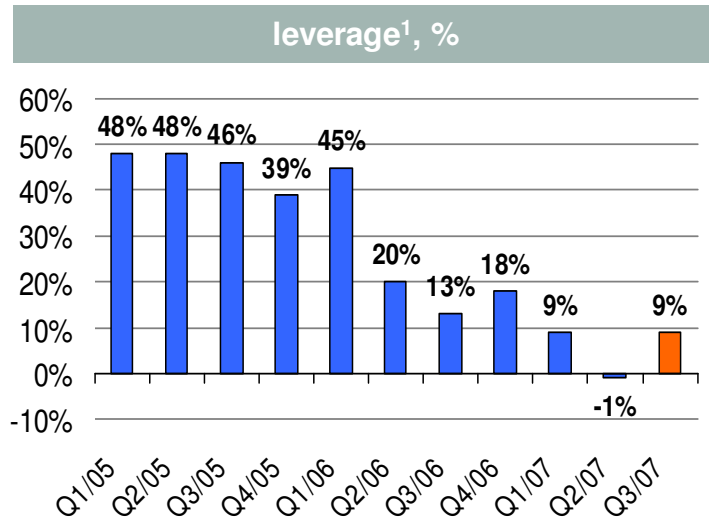
KEY BALANCE SHEET FIGURES AND NET FINANCIAL POSITION

EUR million

	Q1/06	Q2/06	Q3/06	2006	Q1/07	Q2/07	Q3/07
Current assets	1,618	1,643	1,654	1,514	1,682	1,672	1,887
Cash and other cash equivalents A	261	300	393	231	395	472	330
Other current assets	1,356	1,344	1,261	1,282	1,287	1,200	1,557
Non current assets	1,676	1,689	1,707	1,707	1,705	1,723	1,737
TOTAL ASSETS	3,293	3,332	3,361	3,220	3,386	3,396	3,624
Non interest bear liabilities	1,574	1,502	1,520	1,410	1,507	1,598	1,732
Interest bear liabilities B	930	618	596	525	542	466	472
Equity	790	1,211	1,245	1,285	1,336	1,331	1,420
TOTAL LIABILITIES	3,293	3,332	3,361	3,220	3,386	3,396	3,624
Intercompany to unconsolidated subsidiaries C	13.6	14.6	15.8	8.5	12.6	5.6	6.3
Net Financial Position (A-B+C)	-655	-304	-187	-285	-135	12	-136



KEY RATIOS



1. Leverage = $NFP / (NFP + Equity)$

2. after tax, quarterly figures are 1 year rolling

A photograph of an industrial refinery or chemical plant. The image shows several tall distillation columns and complex piping structures against a bright sky. The scene is dominated by dark, silhouetted metal frameworks and pipes. The text "Strategy Overview" is overlaid in the center-left area.

Strategy Overview



Organic growth

2006-2009 plan

- CAPEX approx EUR 600 million of which half is maintain capacity (already spent EUR 264 ml up to Q3/07) with overall positive impact on refining margins of 1.8-2.4 \$/bl (about 1.2 \$/bl already achieved)
- no major cost overruns expected
- given high current prices of assets we are looking with **renewed interest at further upgrades in our refinery**

External growth

- **IN OUR CORE BUSINESSES**
 - ✓ M&A opportunities in Refining, Marketing, Oil logistics (depots, pipelines,..)
- **IN RELATED SECTORS**
 - ✓ **WIND:** pipeline of projects in the permitting phase
 - ✓ **BIODIESEL:** 200,000 tons/year plant operational from mid 2008
 - ✓ **GAS EXPLORATION:** committed about EUR 10 ml for seismic tests

BASIS FOR INVESTMENT

- **high fire-power**
- **Stringent investment criteria:**
 - PROJECT IRR AFTER TAX 10- 20% depending on business segment
 - No growth for growth's sake
 - EPS accretive from day 1



Outlook

SHORT TERM OUTLOOK

- In the recent weeks **margins started to recover**, despite high oil prices, in the light of a strong recovery of product prices (mainly diesel). **The EMC benchmark averaged above 4 \$/bl in the first days of November**, and the **EMC benchmark for the full 2007 is expected to be higher than 2006** despite the recent weak environment.
- **Medium term outlook remains positive** given the projected strong growth in oil demand (recently estimated by IEA for 2008 at +2.4% over 2007) and the tight situation of the refining industry due to soaring capital costs, lack of engineering skills and consequently increasing delays for project completion.
- During Q4/07 there will be a planned maintenance at one distillation unit which will reduce runs by about 11% from normal levels (estimated runs in Q4/07 in the range of 24.5-25.2 million barrel).
- Good results expected from the Power segment despite planned maintenance to 1 turbine and 1 gasifier scheduled for Q4 but without any impact on EBITDA since maintenance cycles, included related production changes are already included in the linearization procedure required by IFRS.
- Gas exploration: seismic tests in Sardinia are continuing with encouraging preliminary findings. On-shore area has been increased and off-shore tests will commence beginning of next year.



Additional Information



REFINING

EUR million	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07
EBITDA	68.3	137.8	31.0	55.1	292.2	88.5	197.2	105.3
Comparable EBITDA	77.7	66.8	98.5	80.8	323.8	95.7	140.8	73.7
EBIT	53.2	120.0	13.8	36.8	223.8	70.7	179.6	86.7
Comparable EBIT	15.1	17.8	17.2	18.3	68.4	17.8	123.2	55.1
CAPEX	23	44	16	23	108	30	51	43
REFINERY RUNS								
Thousand tons	3,709	2,918	3,764	3,895	14,286	3,809	3,415	3,839
Million barrels	27.1	21.3	27.5	28.4	104.3	27.8	24.9	28.0
Barrels/day	301	234	299	309	286	309	274	305
Of which for third parties	46%	55%	47%	46%	48%	36%	40%	32%
EMC benchmark	1.9	4.7	2.8	1.6	2.8	3.0	5.4	2.5
Saras refining margin	5.6	7.7	6.5	5.6	6.2	6.7	9.9	6.1



POWER GENERATION

EUR million	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07
EBITDA	63.1	52.3	52.6	52.0	220.0	53.7	52.3	53.2
EBIT	41.0	30.3	30.5	29.9	131.7	33.4	31.8	32.9
EBITDA ITALIAN GAAP	79.5	86.8	88.7	68.8	323.8	85.6	51.3	88.5
EBIT ITALIAN GAAP	66.3	73.3	75.2	55.2	270.0	72.4	37.9	75.1
NET INCOME IT GAAP	39.3	44.0	45.2	32.4	160.9	43.4	22.6	45.3
CAPEX	0	2	1	9	12	4	6	7
ELECTRICITY PRODUCTION								
Mwh/1000	1,155	1,136	1,177	999	4,467	1,215	934	1,169
POWER TARIFF								
€cent/Kwh	13.31	13.71	13.83	13.49	13.59	12.67	13.00	13.40
POWER IGCC MARGIN								
\$/bl	4.0	4.5	3.6	3.6	3.9	3.7	4.4	3.7



Additional information

MARKETING

EUR million	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07
EBITDA	7.3	12.4	0.8	-5.4	15.1	3.0	17.3	20.6
Comparable EBITDA	3.4	6.7	9.3	5.4	24.8	5.5	7.2	10.4
EBIT	7.0	12.1	0.2	-7.6	11.7	1.7	16.1	19.3
Comparable EBIT	3.1	6.4	8.7	3.2	21.5	4.2	6.0	9.1
CAPEX	0	0	1	8	9	0	1	5
SALES (THOUSAND TONS)								
ITALY	263	236	238	276	1,013	255	268	261
SPAIN	540	535	537	594	2,204	680	652	733
TOTAL	803	771	775	870	3,217	934	920	994



WIND

EUR million	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07
EBITDA	7.7	4.7	5.4	7.9	25.7	9.4	5.9	5.0
EBIT	5.8	2.8	3.3	5.6	17.4	7.1	3.6	3.1
NET INCOME	3.4	1.6	0.8	3.2	8.9	3.8	2.0	0.2
Adjusted NET INCOME	3.4	1.6	1.4	1.7	8.1	3.4	1.4	0.4

ELECTRICITY PRODUCTION	Mwh	52,902	31,624	33,058	39,708	157,290	54,910	31,789	29,885
POWER TARIFF	€cent/Kwh	7.4	6.7	8.1	8.2	7.4	7.6	9.9	8.4
GREEN CERTIFICATES	€cent/Kwh	12.1	12.1	12.1	12.1	12.1	11.9	11.9	11.9

OTHER

EUR million	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07
EBITDA	-0.6	-1.3	0.1	0.7	-1.1	0.1	-1.0	1.7
EBIT	-2.3	-0.5	-0.5	-0.4	-3.7	-0.5	-1.6	1.1
CAPEX	1	0	0	1	1	0	1	0



Additional information

From/To Multiply by	tonnes metric	Barrels	US Gallons	tonnes per year	BTU
tonnes metric	1	7.3	308	-	-
Barrels	0.14	1	42	-	-
US Gallons	0.003	0.02	1	-	-
barrels per day	-	-	-	50	-
MWh	-	-	-	-	3,412,000

Products	tonnes to barrels	barrels to tonnes
LPG	11.6	0.09
Gasoline	8.5	0.12
Gasoil	7.5	0.13
Fuel Oil	6.7	0.15

Source: BP Statistical Review of World Energy