SARAS
Third quarter 2008 results

7th November 2008

SARAS

Disclaimer

Certain statements contained in this presentation are based on the belief of the Company, as well as factual assumptions made by any information available to the Company. In particular, forward-looking statements concerning the Company's future results of operations, financial condition, business strategies, plans and objectives, are forecasts and quantitative targets that involve known and unknown risks, uncertainties and other important factors that could cause the actual results and condition of the Company to differ materially from that expressed by such statements.

AGENDA

- Highlights
- Segment reviews
- Financial overview
- Outlook
- Strategy
- Q&A

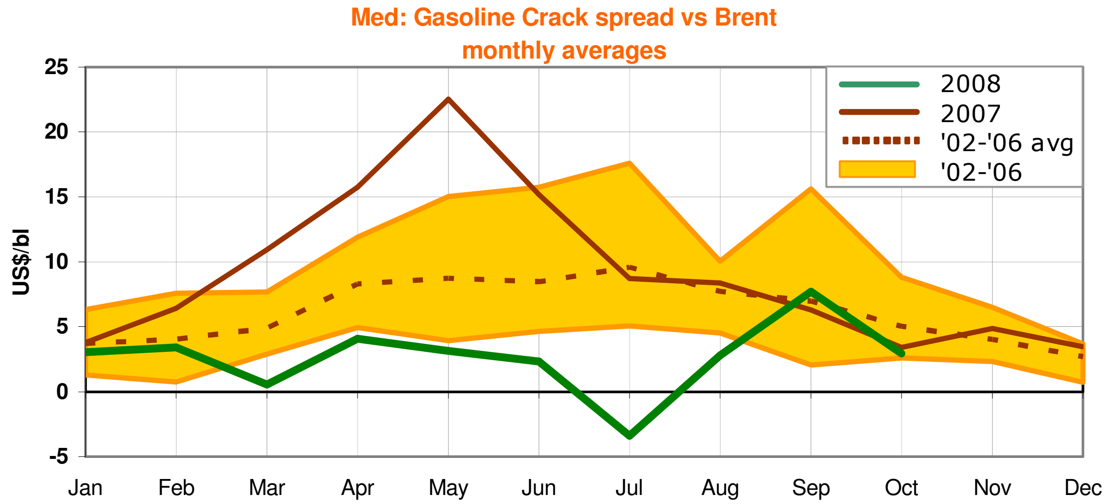
Q3/08 HIGHLIGHTS

- **Group *comparable* EBITDA**[1] EUR 164.2 ml, up 26% vs. Q3/07[2]
- **Group *comparable* EBIT** EUR 121.9 ml, up 36% vs. Q3/07[2]
- **Group *Adjusted* Net Income** EUR 60.1 ml, up 10% vs. Q3/07[2]
- **Refining margin** 8.0 $/bl, up 36% vs. Q3/07
  - ✓ Premium above EMC benchmark of 5.1 $/bl
- **Net Financial Position:** negative by **EUR 221** ml vs. EUR -223 ml at end Q2/08

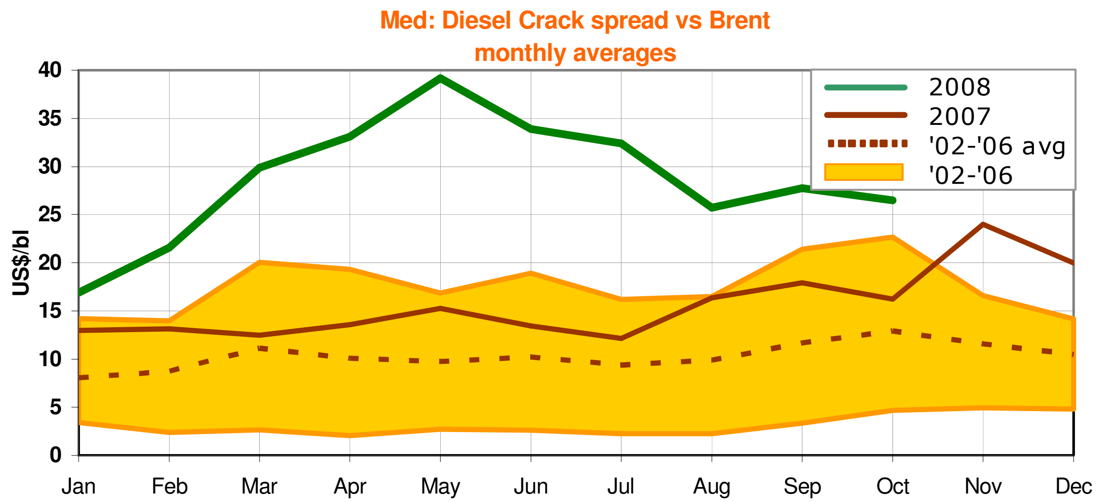
EUR ml	Q3/08	Q3/07[2]	Var.%	Q2/08	Jan-Sep 2008	Jan-Sep 2007[2]	Var.%
***Comparable* EBITDA**	**164.2**	130.6	26%	192.1	**504.4**	469.2	8%
***Comparable* EBIT**	**121.9**	89.7	36%	151.7	**383.6**	348.5	10%
***Adjusted* NET Income**	**60.1**	54.8	10%	96.7	**232.2**	205.4	13%

1. *calculated using IFRS accounting principles and evaluating inventories at LIFO and deducting non recurring items*
2. *2007 comparable figures restated after resolution of Energy Authority n°249/06 which modified evaluation of "fuel component" of the electricity price generated by CIP6 plants*

DIESEL AND GASOLINE CRACK SPREADS

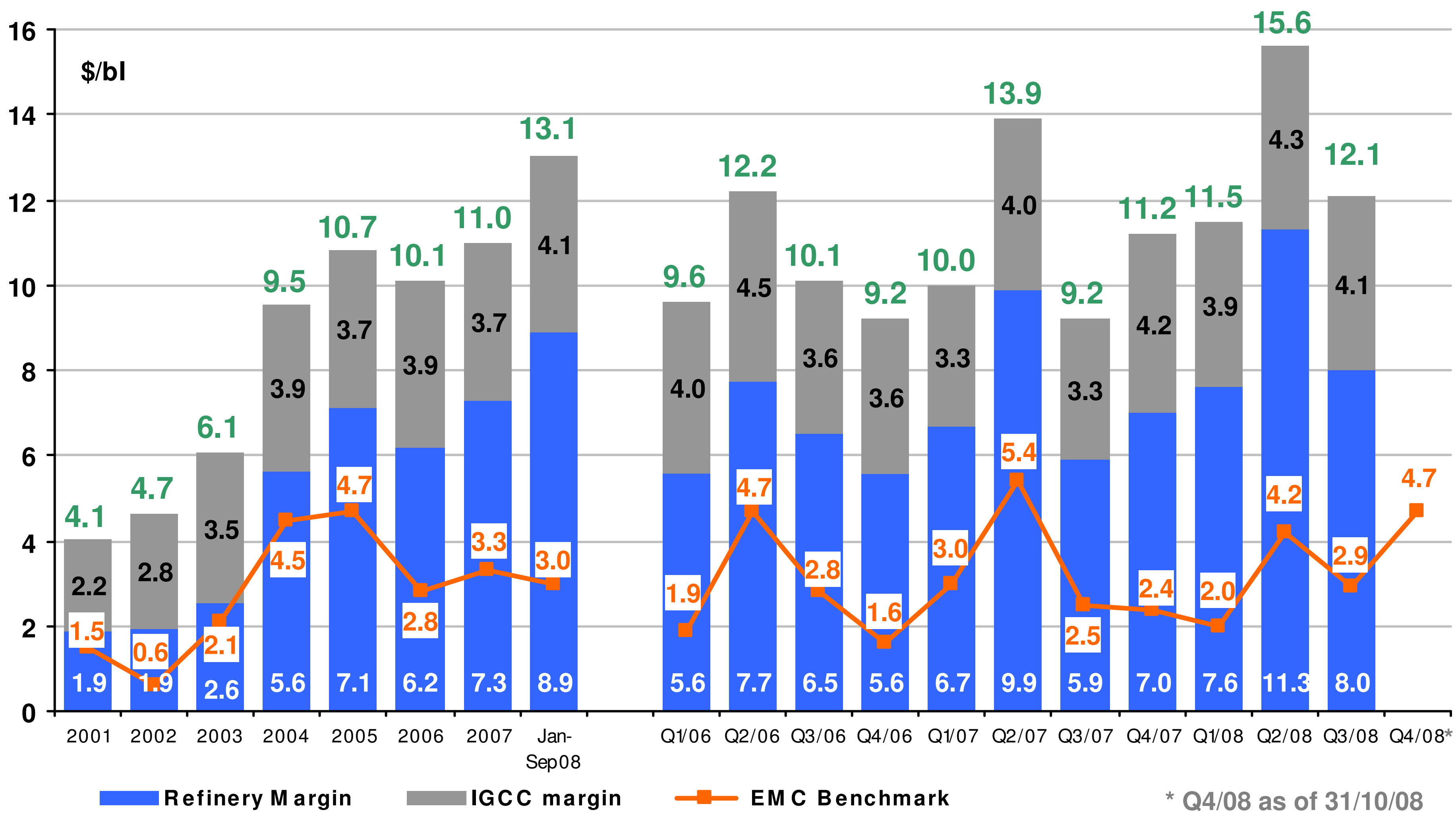


- Due to continued weakness in demand in the Atlantic basin, Gasoline crack during Q3/08 remained below historical levels, irrespective of a modest hike in September, due to disruptions caused by hurricanes Gustav and Ike



- Diesel crack remained consistently above historical levels, driven by healthy demand, despite global economic slow-down

REFINING & POWER MARGIN

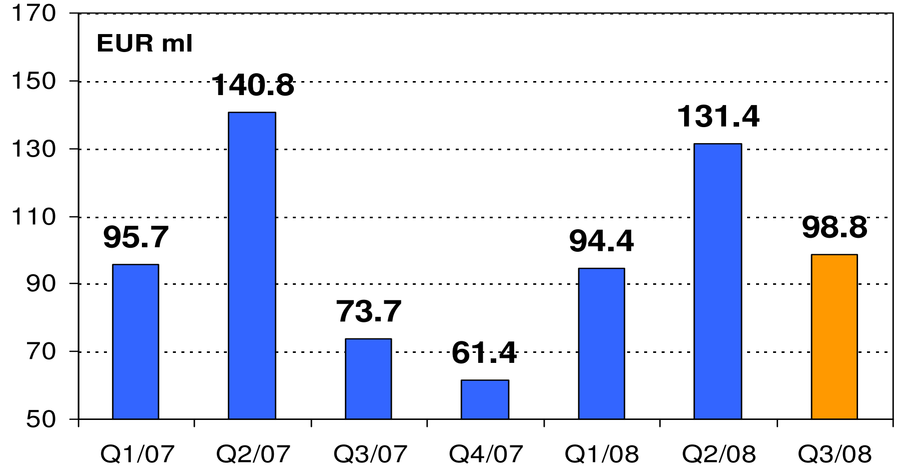


* Q4/08 as of 31/10/08

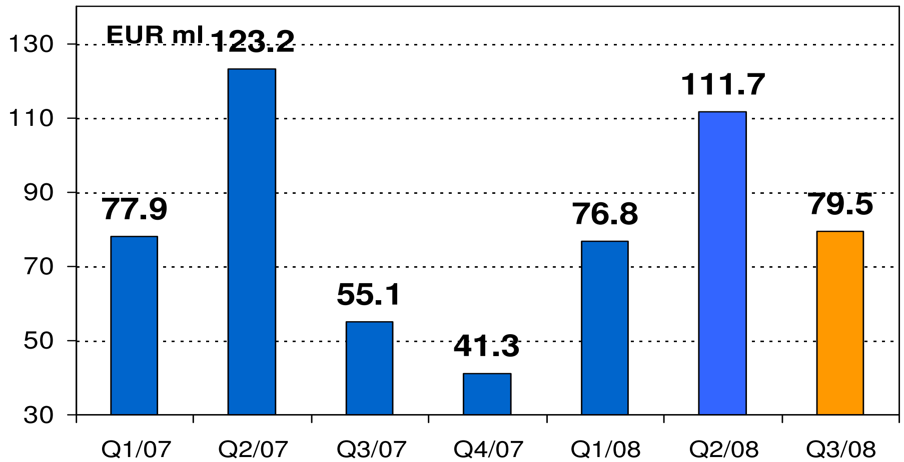
Segment Reviews

REFINING

Comparable EBITDA



Comparable EBIT



Q3/08

- **Crude runs: 28.4** Mbl or 3.9 million tons (308 kbd) up 1% vs. Q3/07, and up 3% vs. Q2/08
- **Refinery margin in Q3/08 at 8.0 $/bl** (vs. 5.9 $/bl in Q3/07) with premium above benchmark at **5.1 $/bl**, due to:
  - ✓ robust “diesel-fuel oil” differential, at 450 $/ton
  - ✓ middle distillates yield close to 54%
  - ✓ solid operating and commercial performance
- **EBITDA comparable** up 34% vs. Q3/07, thanks to higher refining margins than same period last year, mitigated by weaker USD

EUR ml	FY2006	FY2007	Q3/08	Jan-Sep 2008
Comparable EBITDA	323.8	371.6	98.8	324.6
Comparable EBIT	255.4	297.5	79.5	268.0

REFINING

PRODUCTION

		2006	2007	Q3/08	Jan-Sep 2008
LPG	*Thousand tons*	312	306	80	267
	yield	2.2%	2.1%	2.1%	2.3%
NAPHTHA+GASOLINE	*Thousand tons*	3,893	4,039	1,042	2,981
	Yield	27.3%	27.7%	26.8%	25.7%
MIDDLE DISTILLATES	*Thousand tons*	7,350	7,541	2,091	6,215
	yield	51.4%	51.7%	53.8%	53.7%
FUEL OIL & OTHERS	*Thousand tons*	725	707	140	585
	yield	5.1%	4.8%	3.6%	5.1%
TAR	*Thousand tons*	1,152	1,120	304	867
	yield	8.1%	7.7%	7.8%	7.5%

Balance to 100% are Consumption & Losses

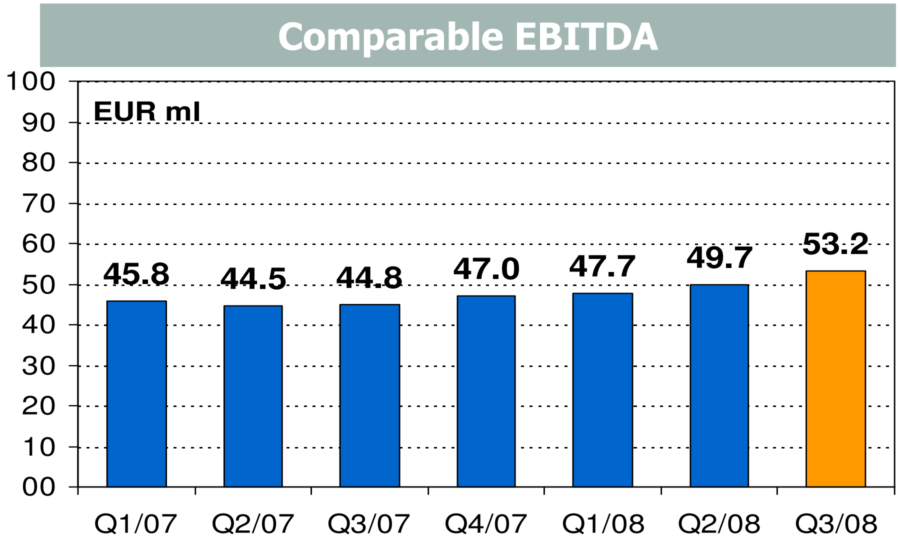
CRUDE OIL SLATE

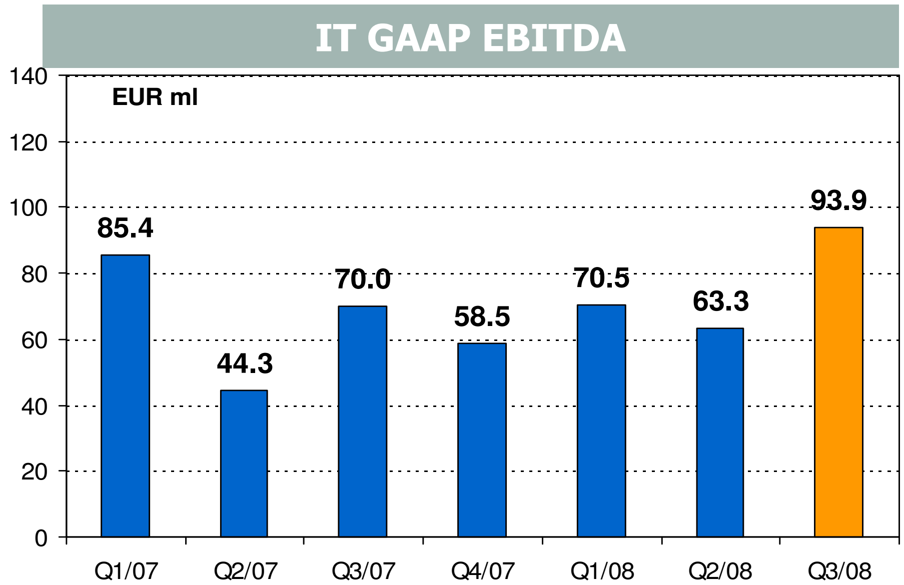
		2006	2007	Q3/08	Jan-Sep 2008
Light extra sweet		43%	45%	47%	51%
Light sweet		5%	2%	0%	0%
Medium sweet		1%	0%	0%	0%
Light sour		0%	0%	0%	0%
Medium sour		23%	26%	26%	21%
Heavy sour		28%	27%	26%	27%
Average crude gravity	°API	32.9	32.9	32.9	32.8

REFINING

FIXED AND VARIABLE COSTS		2006	2007	Q3/08	Jan–Sep 2008
Refinery RUNS	Million barrels	104.3	106.5	28.4	84.6
Exchange rate	*EUR/USD*	*1.26*	*1.37*	*1.50*	*1.52*
Fixed costs	EUR million	**194**	**198**	**52**	**162**
	$/bl	**2.4**	**2.5**	**2.7**	**2.9**
Variable costs	EUR million	**145**	**140**	**48**	**136**
	$/bl	**1.8**	**1.8**	**2.6**	**2.5**

POWER GENERATION





Q3/08

- **IT GAAP EBITDA at EUR 93.9 ml, up 34% vs. Q3/07**
  - ✓ **Production 1.164 TWh**, in line with Q3/07
  - ✓ **Total power tariff at 14.0 EURcent/KWh, up 15% vs. Q3/07** (Fuel component: 7.4 EURcent/KWh)
  - ✓ **Approx. EUR 10 ml** reimbursement of CO2 costs, for the period 2005 - 2007
- **IFRS EBITDA at EUR 53.2 ml, up 7%** vs. previous quarter, due to higher sales of H2 and steam, not linearised under IFRS methodology

EUR ml	FY2006	FY2007	Q3/08	Jan–Sep 2008
EBITDA	220.0	182.1	53.2	150.6
EBIT	131.7	100.2	34.4	94.2
IT GAAP EBITDA	323.8	258.2	93.9	227.7

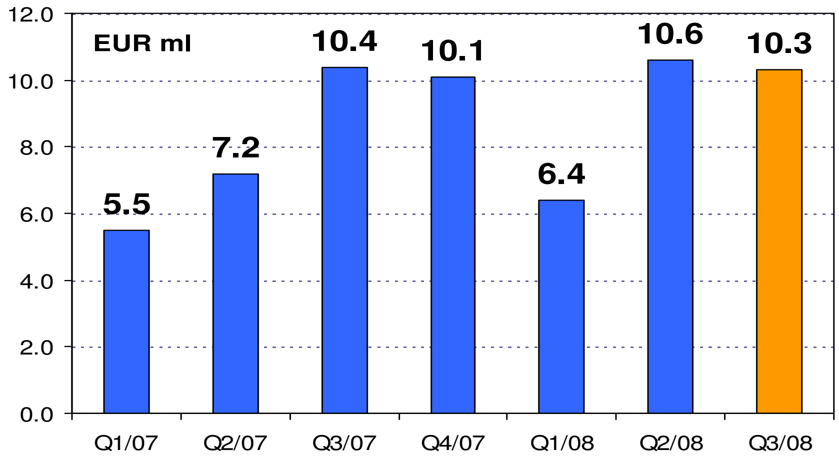
POWER GENERATION

FIXED & VARIABLE COSTS (IT GAAP)

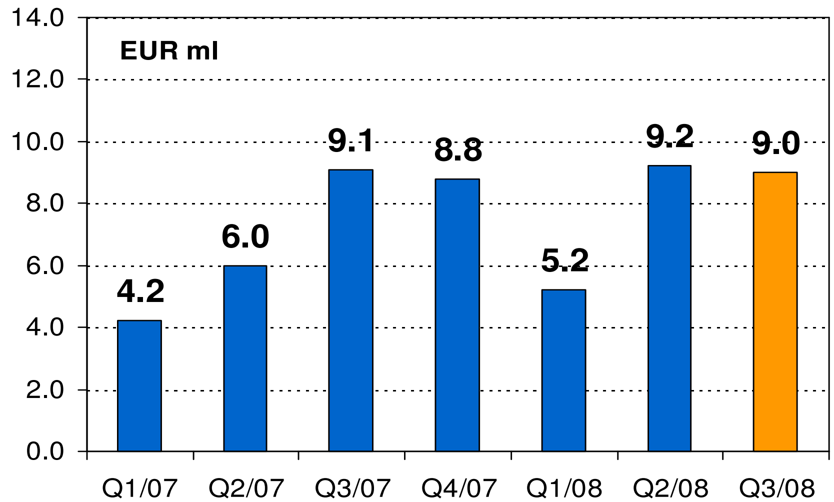
		2006	2007	Q3/08	Jan–Sep 2008
Refinery RUNS	Million barrels	104.3	106.5	28.4	84.6
Power production	MWh/1000	4,467	4,414	1,164	3,369
Exchange rate		*1.26*	*1.37*	*1.50*	*1.52*
Fixed costs	EUR million	**107**	**104**	**24**	**78**
	$/bl	**1.2**	**1.3**	**1.3**	**1.4**
	EUR/MWh	24	24	21	23
Variable costs	EUR million	**65**	**67**	**22**	**61**
	$/bl	**0.8**	**0.9**	**1.2**	**1.1**
	EUR/MWh	15	15	19	18

MARKETING

Comparable EBITDA



Comparable EBIT



Q3/08

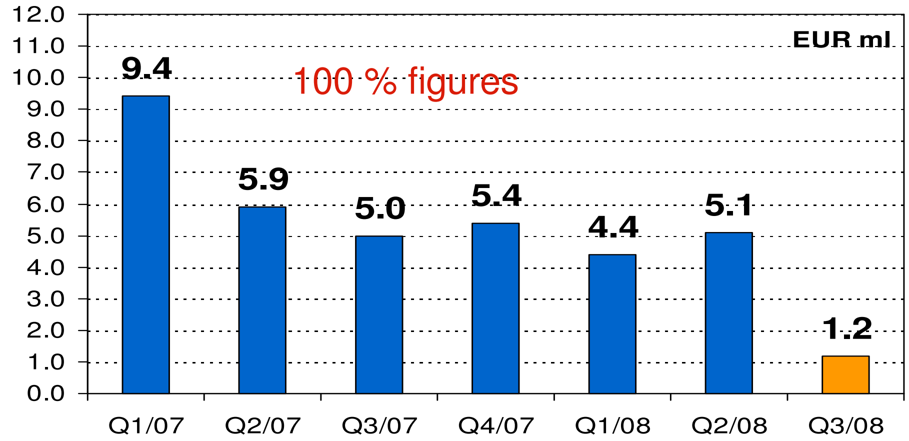
- **Comparable EBITDA** was EUR 10.3 ml, in line with Q3/07, supported by high margins related to a profitable mix of sales channels
- Sales volumes were 986 ktons, practically in line with Q3/07

EUR ml	FY2006	FY2007	Q3/08	Jan–Sep 2008
Comparable EBITDA	24.8	33.2	10.3	27.3
Comparable EBIT	21.4	28.1	9.0	23.4

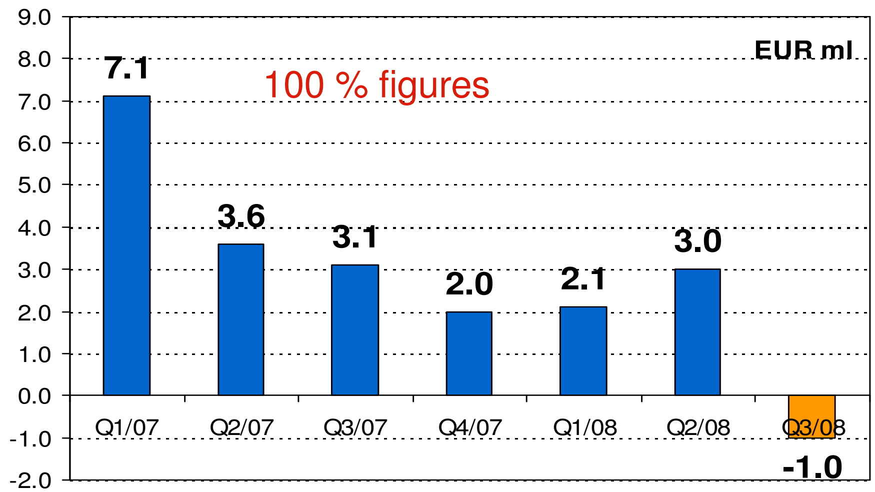
WIND

FULLY CONSOLIDATED AS OF 30/06/2008 - Prior to that date Saras share was 70%

Comparable EBITDA



Comparable EBIT



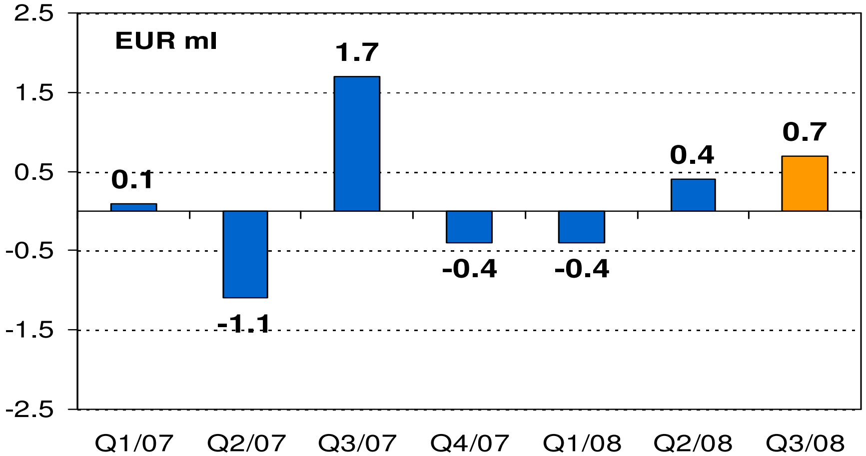
Q3/08

- **Comparable EBITDA at EUR 1.2 ml, down 76%** vs. Q3/07, due to:
  - ✓ Electricity sales down 34% vs. Q3/07, caused by unfavourable wind conditions
  - ✓ Total power tariff down 26% vs. Q3/07
  - ✓ Mark-to-market of 2008 entire production of GCs (at EUR 63/MWh)
- Court decision entitling the Italian Energy Authority (AEEG) to review retroactively 2007 power tariff, led to a penalisation of EUR 2.6 ml (non-recurring)

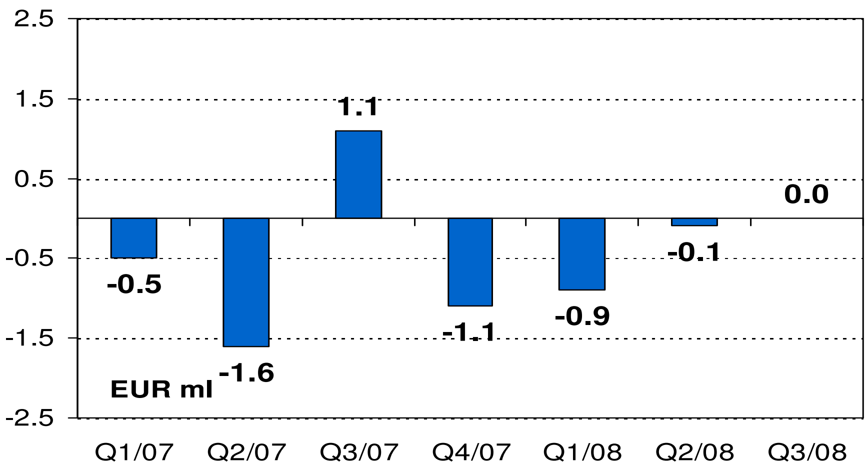
EUR ml	FY2006	FY2007	Q3/08	Jan–Sep 2008
Comparable EBITDA	25.7	25.6	1.2	10.7
Comparable EBIT	17.5	15.8	(1.0)	4.1

OTHER

Comparable EBITDA



Comparable EBIT



Q3/08

- **Comparable EBITDA at EUR 0.7 ml**, confirming achievement of break-even position

EUR ml	FY2006	FY2007	Q3/08	Jan–Sep 2008
Comp. EBITDA	(1.1)	0.4	0.7	0.7
Comparable EBIT	(3.7)	(2.1)	0.0	(1.0)

Financial Overview

KEY INCOME STATEMENT FIGURES

EUR million	Q3/07	Jan – Sep 2007	2007	Q3/08	Jan – Sep 2008
EBITDA	180.8	591.8	760.1	64.2	531.6
Comparable EBITDA	**130.6**	**469.2**	**587.5**	**164.2**	**504.4**
D&A	**40.8**	**120.7**	**251.3**	**42.3**	**120.8**
EBIT	140.0	471.2	508.8	21.9	410.8
Comparable EBIT	**89.7**	**348.5**	**423.7**	**121.9**	**383.6**
Interest expenses	-2.3	-10.7	-17.7	-4.8	-10.2
derivatives gains/losses	-0.9	-9.2	-12.1	-0.6	2.9
derivatives fair value	4.8	-11.3	-12.3	1.0	1.1
Net Financial expenses	**1.6**	**-31.1**	**-42.0**	**-4.4**	**-6.2**
Equity interest	**0.3**	**4.2**	**5.0**	**-**	**1.5**
Profit before taxes	**141.9**	**444.2**	**471.8**	**17.5**	**406.1**
Taxes	-52.4	-167.7	149.0	-37.2	-96.0
Net income	89.5	276.5	322.8	-19.7	310.1
Adjustments	-34.7	-71.1	-73.1	79.8	-77.9
Adjusted net income	**54.8**	**205.4**	**249.6**	**60.1**	**232.2**

Note: 2007 quarterly comparable figures have been restated after the resolution of the Energy Authority n°249/06 which modified the criteria for the evaluation of the "fuel component" of the electricity price generated by CIP6 plants

DETAIL OF NET INCOME ADJUSTMENTS

EUR million	Q3/07	Jan – Sep 2007	2007	Q3/08	Jan – Sep 2008
(Inventories at LIFO- inv. at FIFO) net of taxes	-26.4	-59.1	-96.2	76.5	-24.1
Non recurring items net of taxes	0.0	-3.5	15.8	4.4	-52.2
Change of derivatives fair value net of taxes	-3.0	6.7	7.4	-1.1	-1.6
Adjustment to Power Generation due to changes in CIP6 tariff, net of taxes	-5.3	-15.2	0.0	-	-
TOTAL adjustments	-34.7	-71.1	-73.0	79.8	-77.9

Financial overview

KEY CASHFLOW FIGURES

EUR million	2007	Q1/08	Q2/08	Q3/08
Initial net financial position	**-285**	**-27**	**77**	**-223**
CF FROM OPERATIONS	**610**	**162**	**43**	**72**
of which working capital	-72	20	-183	10
CF FROM INVESTMENTS	**-210**	**-59**	**-101**	**-48**
tangible & intangible assets	-210	-59	-69	-48
acquisitions	0	0	-32	0
CF FROM FINANCING	**-143**	**0**	**-182**	**-22**
capital increase	0	0	0	0
buyback own shares	0	0	-21	-22
dividends	-143	0	-161	0
TOTAL CASHFLOW	**258**	**104**	**-240**	**3**
Wind net debt @ 30.06.2008			**-61**	**-**
Final net financial position	**-27**	**77**	**-223**	**-221**

CAPEX BY SEGMENT

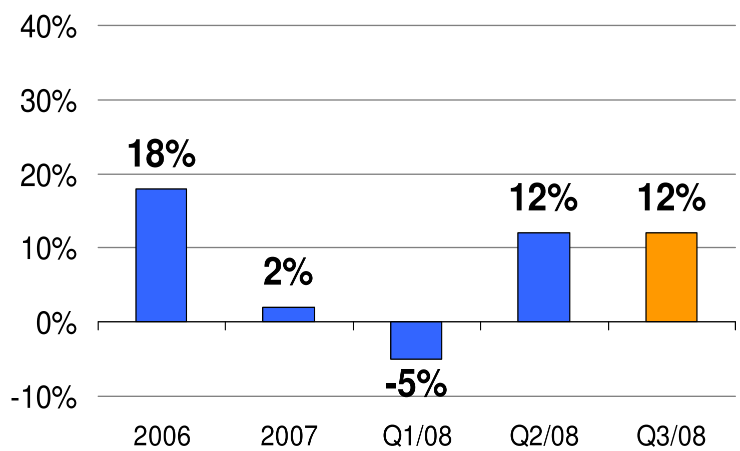
EUR million	2007	Q1/08	Q2/08	Q3/08
REFINING	**177**	**38.2**	**50.1**	**36.4**
MARKETING	**11**	**10.6**	**14.5**	**5.9**
POWER GENERATION	**20**	**9.3**	**4.2**	**4.5**
WIND				**0.0**
OTHER ACTIVITIES	**2**	**0.4**	**0.3**	**1.0**
TOTAL CAPEX	**210**	**58.5**	**69.1**	**47.8**

KEY BALANCE SHEET FIGURES AND NET FINANCIAL POSITION

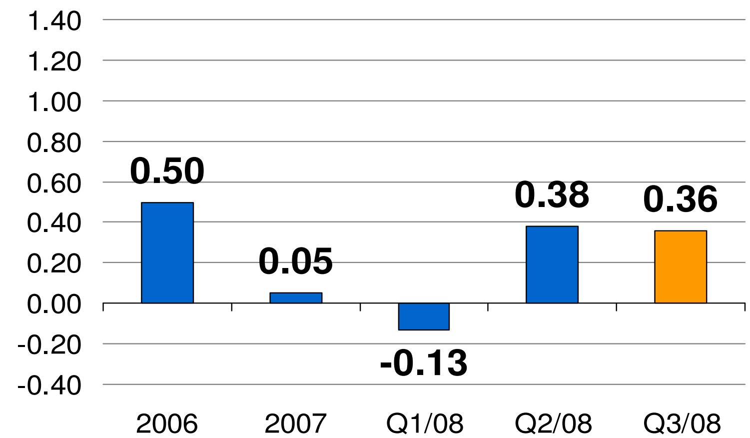
EUR million		2007	Q1/08	Q2/08	Q3/08
Current assets		**1,773**	**2,006**	**2,041**	**1,986**
Cash and other cash equivalents	A	323	484	155	185
Other current assets		1,450	1,522	1,886	1,801
Non current assets		**1,669**	**1,688**	**1,820**	**1,832**
TOTAL ASSETS		**3,442**	**3,693**	**3,862**	**3,818**
Non interest bear liabilities		**1,618**	**1,739**	**1,864**	**1,834**
Interest bear liabilities	B	**357**	**410**	**381**	**408**
Equity		**1,466**	**1,545**	**1,616**	**1,575**
TOTAL LIABILITIES		**3,442**	**3,693**	**3,862**	**3,818**
Intercompany loans to unconsolidated subsidiaries	C	7.4	3.3	2.5	2.5
Net Financial Position (A-B+C)		**-27**	**77**	**-223**	**-221**

KEY RATIOS

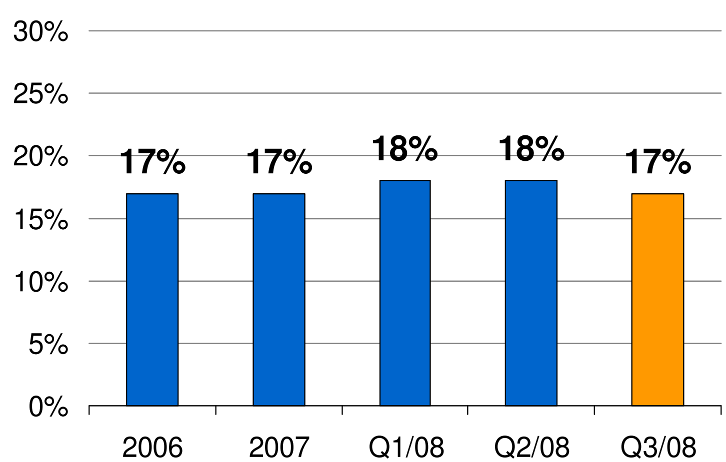
leverage[1], %



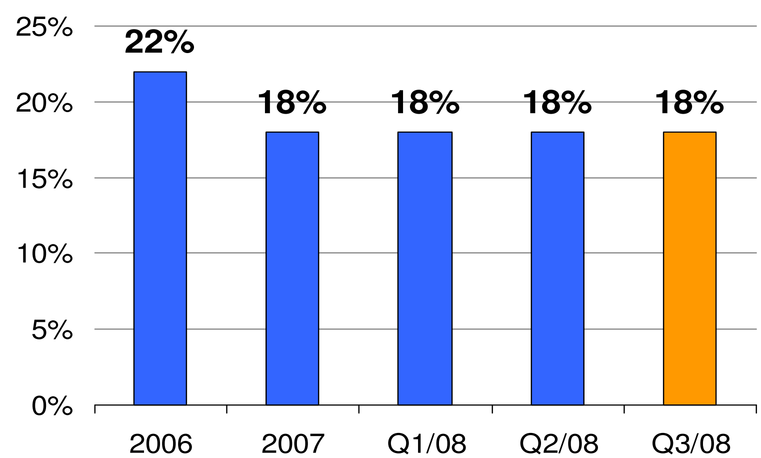
NFP/EBITDA



ROACE[2], %



ROAE[2], %



1. Leverage = NFP/(NFP+Equity)
2. after tax, quarterly figures are 1 year rolling

Outlook

REFINING & POWER – MAJOR MAINTENANCE SCHEDULE for 2008

		Q1/08	Q2/08	Q3/08	Q4/08 expected	2008 expected
REFINERY						
PLANT		MHC2, Alky, Visbreaking				
Estimated runs	million tons million bbl	3.92 28.6	3.78 27.6	3.89 28.4	3.75-3.85 27.4-28.1	15.3-15.4 112-113
Loss on EBITDA due to lower conversion capacity	USD million		30			30
IGCC						
PLANT		1 Gasifier 1 Turbine			1 Gasifier 1 Turbine	2 Gasifiers 2 Turbines
Estimated power production	Million of MWh	1.121	1.084	1.164	1.05-1.10	4.42 - 4.47

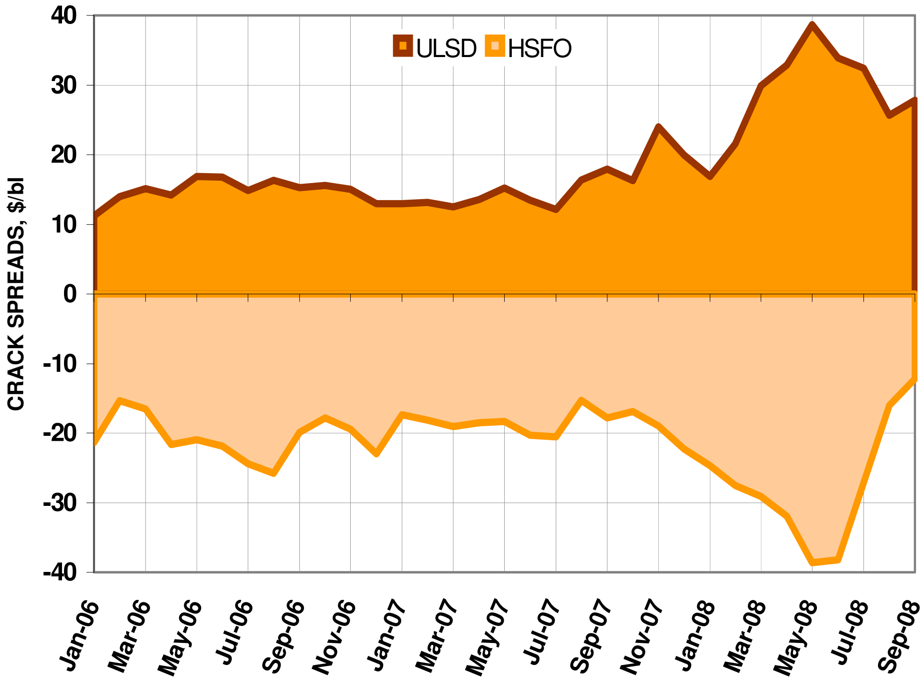
REFINING & POWER – MAJOR MAINTENANCE SCHEDULE for 2009

- 2009 Maintenance in line with schedule previously communicated during presentation of 2009-2011 industrial plan (impact on conversion capacity approx. 0.6 $/bl and reduction of runs during the growth plan)
- FCC, Alky and Tame maintenance will enhance refinery performance as per growth plan (flexibility to run unconventional crudes, process optimisation and increase in throughput)
- No impact on Power Generation IFRS results, due to linearization procedure

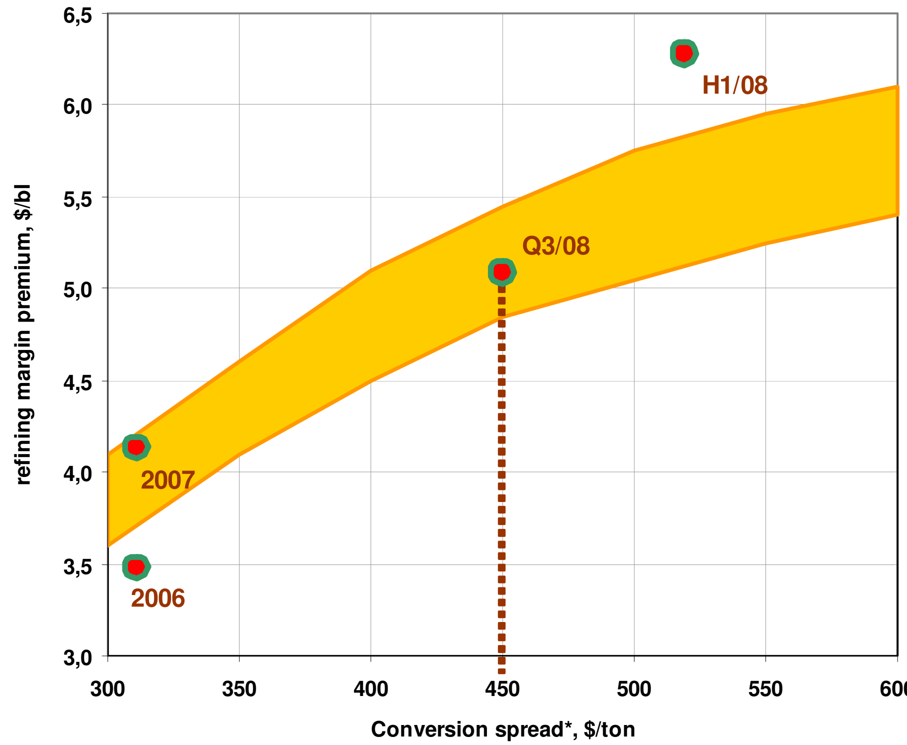
		Q1/09 expected	Q2/09 expected	Q3/09 expected	Q4/09 expected	2009 expected
REFINERY						
PLANT		MHC2, Visbreaking	Topping 1, FCC, Tame, Alky		Reforming, MHC1	
Estimated runs	million tons million bbl	3.70-3.80 27.0-27.7	3.10-3.20 22.6-23.4	3.85-3.95 28.1-28.8	3.75-3.85 27.4-28.1	14.4-14.8 105-108
Loss on EBITDA due to lower conversion capacity	USD million	20	25		15	60
IGCC						
PLANT		1 Gasifier 1 Turbine			1 Gasifier 1 Turbine	2 Gasifiers 2 Turbines
Estimated power production	Million of MWh	1.05-1.10	1.10-1.20	1.10-1.20	1.05-1.10	4.30-4.60

GUIDANCE FOR REFINING MARGINS

- The widening of the differential between middle distillates and fuel oil prices increases the competitive advantage of complex and diesel oriented refineries like Saras
- The premium above the EMC benchmark is strongly linked to the diesel-fuel oil price differential, although for a complex system like Saras this is not the only factor
- The graph below provides guidance on Saras' refining premium



Saras: updated guidance for refining margin premium above the EMC benchmark



* spread betw een ULSD and the average of LSFO&HSFO

SHORT TERM OUTLOOK

REFINING

- We expect the diesel crack to remain strong, due to seasonal peak in demand for middle distillates, also supported by the introduction of the new sulphur specifications as per 1st January 2009 (ULSD at 10ppm S)
- Strengthening of the USD vs. the EUR will benefit Saras. In terms of sensitivity, we could estimate that a 10% change (e.g. from 1.45 to 1.30) would generate an EBITDA increase of EUR 65 – 75 ml/year
- Saras refinery will continue to run at full capacity for the remaining months of the year, since no further maintenance has been scheduled

POWER GENERATION

- IGCC will have the next routine slowdown in Q4. Nonetheless, overall electricity production is expected to be in the range of 4.4 ÷ 4.5 TWh for the full year
- The increasingly higher levels reached by crude oil prices up until July 2008 will continue to benefit the power tariff, due to the 10 months delay in the formula used to calculate the fuel component of the tariff

Strategy Overview

GROWTH STRATEGY HIGHLIGHTS

- We confirm our long term view and the growth strategy, which is focused on organic growth in the Refining & Marketing segment
- Considering the current global economic scenario, we will regularly review the timing of our CAPEX plan post 2009, in order to closely monitor debt levels and expected IRR
- At the end of October 2008, Saras Energia S.A. acquired 81 service stations from ERG, located mainly on the Spanish Mediterranean coast
  - ✓ total consideration of EUR 42 ml
  - ✓ synergies expected by integrating the new stations with the logistics already owned and operated locally
  - ✓ expected EBITDA in the range of EUR 6 – 7 ml per year (from 2010 onwards)
- Progress on the Gas exploration initiative
  - ✓ following positive results of the on-shore seismic tests, we are now awaiting authorisation to begin off-shore seismic testing, to obtain all the necessary data for evaluation of field potential
- Wind
  - ✓ due to changes in regulations and market scenario, we are reviewing potential returns of the pipeline

BUY-BACK PLAN

- In accordance with the buy-back plan approved by Saras AGM on the 29th of April, Saras bought back during Q3 approximately 6.8 ml shares at an average price of EUR 3.27
- Total number of shares held in portfolio to date is approx. 21 ml
- Shares bought back are held in portfolio and are not entitled to receive dividends

Additional Information

Additional information

REFINING

EUR million	Q1/07	Q2/07	Q3/07	Q4/07	2007	Q1/08	Q2/08	Q3/08
EBITDA	88.5	197.2	105.3	120.5	511.5	91.4	217.9	39.2
Comparable EBITDA	**95.7**	**140.8**	**73.7**	**61.4**	**371.6**	**94.4**	**131.4**	**98.8**
EBIT	70.7	179.6	86.7	100.4	437.4	73.8	198.2	19.9
Comparable EBIT	**77.9**	**123.2**	**55.1**	**41.3**	**297.5**	**76.8**	**111.7**	**79.5**
CAPEX	30	51	43	54	177	38	50	36
REFINERY RUNS								
Thousand tons	3,809	3,415	3,839	3,530	14,593	3,920	3,777	3,887
Million barrels	27.8	24.9	28.0	25.8	106.5	28.6	27.6	28.4
Barrels/day	309	274	305	280	292	314	303	308
Of which for third parties	36%	40%	32%	43%	38%	31%	39%	36%
EMC benchmark	3.0	5.4	2.5	2.4	3.3	2.0	4.2	2.9
Saras refining margin	6.7	9.9	5.9	7.0	7.3	7.6	11.3	8.0

Additional information

POWER GENERATION

EUR million		Q1/07	Q2/07	Q3/07	Q4/07	2007	Q1/08	Q2/08	Q3/08
Comparable EBITDA		**45.8**	**44.5**	**44.8**	**47.0**	**182.1**	**47.7**	**49.7**	**53.2**
Comparable EBIT		**25.5**	**24.0**	**24.5**	**26.2**	**100.2**	**28.9**	**30.9**	**34.4**
EBITDA IT GAAP		85.4	44.3	70.0	58.5	258.2	70.5	63.3	93.9
EBIT IT GAAP		72.2	30.9	56.6	44.7	204.4	57.0	49.7	80.3
Adj NET INCOME IT GAAP		43.1	16.0	26.8	34.8	120.7	37.4	17.8	46.5
CAPEX		4	6	7	3	**20**	9	4	5
ELECTRICITY PRODUCTION	Mwh/1000	1,215	934	1,169	1,095	**4,414**	1,121	1,084	1,164
POWER TARIFF	€cent/Kwh	11.61	11.91	12.34	13.64	**12.34**	13.42	13.7	14.0
POWER IGCC MARGIN	$/bl	3.3	4.0	3.3	4.2	**3.7**	3.9	4.3	4.1

MARKETING

EUR million	Q1/07	Q2/07	Q3/07	Q4/07	2007	Q1/08	Q2/08	Q3/08
EBITDA	3.0	17.3	20.6	14.5	55.4	12.7	48.0	(27.5)
Comparable EBITDA	**5.5**	**7.2**	**10.4**	**10.1**	**33.2**	**6.4**	**10.6**	**10.3**
EBIT	1.7	16.1	19.3	13.2	50.3	11.5	46.6	(28.8)
Comparable EBIT	**4.2**	**6.0**	**9.1**	**8.8**	**28.1**	**5.2**	**9.2**	**9.0**
CAPEX	0	1	5	5	11	11	15	6
SALES (THOUSAND TONS)								
ITALY	255	268	261	318	**1,102**	286	275	292
SPAIN	680	652	733	740	**2,804**	746	692	694
TOTAL	934	920	994	1,057	**3,906**	1,032	967	986

Additional information

WIND

EUR million		Q1/07	Q2/07	Q3/07	Q4/07	2007	Q1/08	Q2/08	Q3/08
Comparable EBITDA		**9.4**	**5.9**	**5.0**	**5.4**	**25.6**	**4.4**	**5.1**	**1.2**
Comparable EBIT		**7.1**	**3.6**	**3.1**	**2.0**	**15.8**	**2.1**	**3.0**	**(1.0)**
NET INCOME		3.8	2.0	0.2	1.0	7.0	0.1	2.3	(4.0)
Adjusted NET INCOME		3.4	1.4	0.4	1.0	6.2	0.6	1.4	(2.0)
ELECTRICITY PRODUCTION	Mwh	54,910	31,789	29,885	51,631	168,185	49,773	47,761	19,820
POWER TARIFF	€cent/ Kwh	7.6	9.9	8.4	8.2	8.6	8.5	9.4	8.8
GREEN CERTIFICATES	€cent/ Kwh	9.7	9.7	9.7	9.7	9.7	8.0	7.1	6.3

OTHER

EUR million	Q1/07	Q2/07	Q3/07	Q4/07	2007	Q1/08	Q2/08	Q3/08
EBITDA comparable	**0.1**	**-1.0**	**1.7**	**-0.4**	**0.4**	**-0.4**	**0.4**	**0.7**
EBIT comparable	**-0.5**	**-1.6**	**1.1**	**-1.1**	**-2.1**	**-0.9**	**-0.1**	**0.0**
CAPEX	0	1	0	1	2	0	0	1