



Investor Presentation

Last update: Jul 2010



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Certain statements contained in this presentation are based on the belief of the Company, as well as factual assumptions made by any information available to the Company. In particular, forward-looking statements concerning the Company's future results of operations, financial condition, business strategies, plans and objectives, are forecasts and quantitative targets that involve known and unknown risks, uncertainties and other important factors that could cause the actual results and condition of the Company to differ materially from that expressed by such statements.

The background of the slide is a grayscale photograph of an industrial facility, likely a refinery or chemical plant. It features several tall distillation columns, complex piping networks, and structural steel frameworks. The scene is captured from a low angle, looking up at the towering structures against a bright sky. The entire image is overlaid with a semi-transparent teal filter.

- **Saras in a Snapshot**

- **Market Overview**

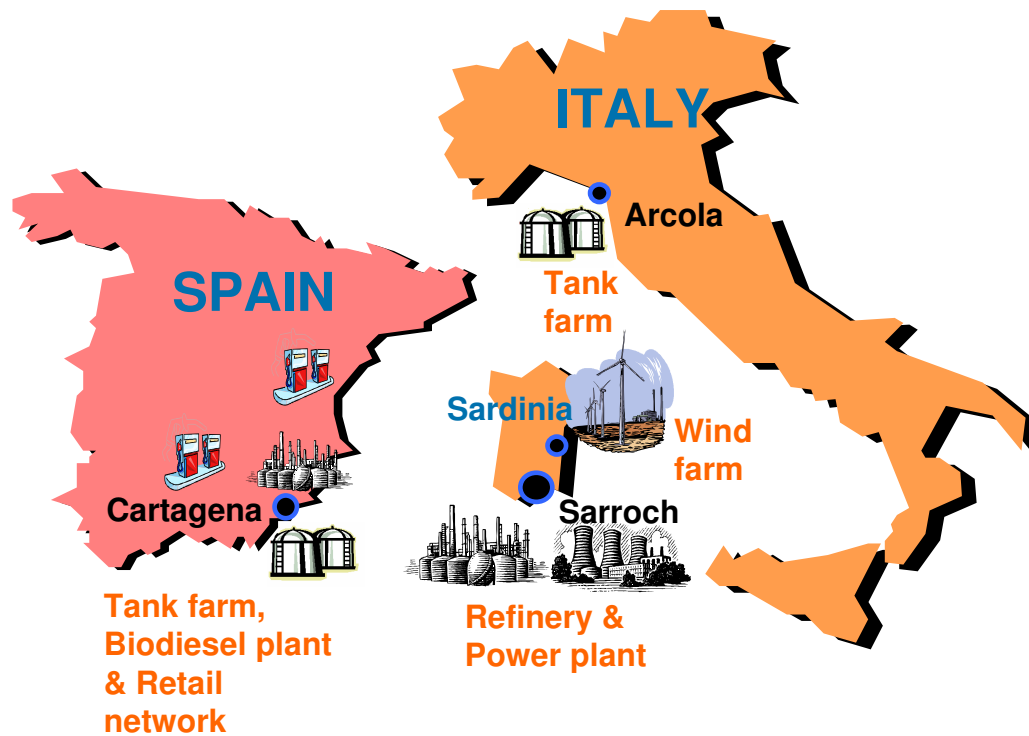
- **Business Segments**

- **Financials**

- **Investment Plan & Others**



PURE PLAY REFINER WITH STABILIZATION OF RETURNS FROM POWER GEN



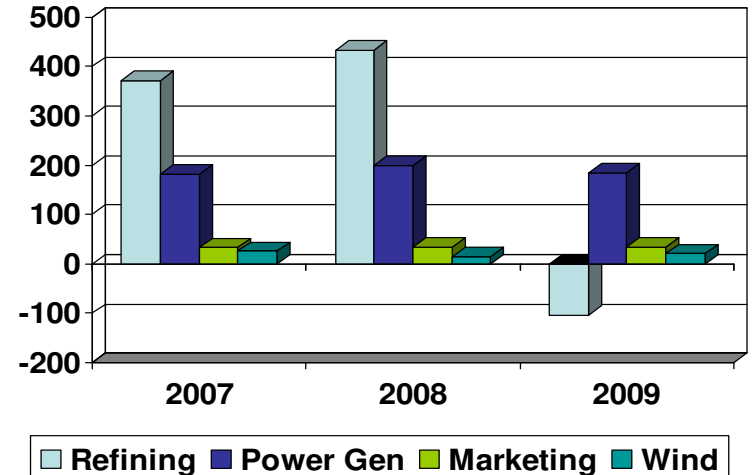
HISTORY:

- 1962: Saras founded by Mr. Angelo Moratti
- '70s: Third party Processing
- '80s: Increase of conversion capacity
- '90s: Environment, new technologies and expansion in wholesale market (Italy & Spain)
- Early 2000s: Further investments to increase conversion and Power business
- 2005: Investments in Renewables (Wind)
- 2006: Listing on Italian stock exchange
- 2007- 09: Upgrades and revampings of refinery assets for environmental, conversion and product quality purposes

ASSETS:

- 300kbd high complexity refinery, integrated with Pet-Chem & Power
- World's largest liquid fuel gasification plant (575MW capacity)
- Marketing activities in Italy and Spain (sales of 4mta, mainly diesel)
- 200kta Biodiesel plant in Cartagena, integrated with existing depot
- Renewables (72MW Wind farm, upgradeable to 96MW)

EBITDA Comparable (by segment)





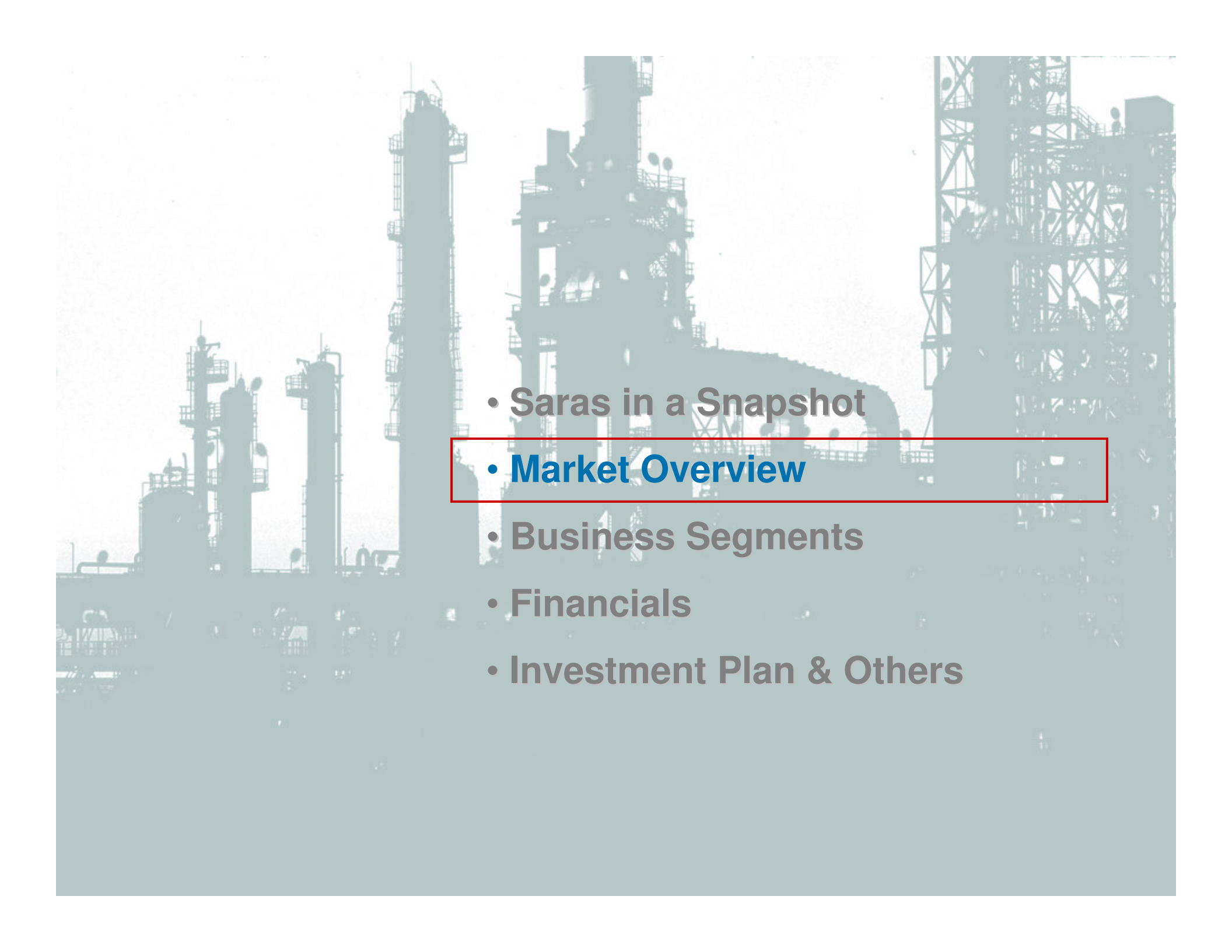
VISION

- Best in class refiner, through sustainable technological excellence

STRATEGIC GOALS

- Prioritize organic growth in our core business, moving towards a “ZERO FUEL OIL” configuration
- Grow selectively in marketing & renewables
- Top of the industry return on investment

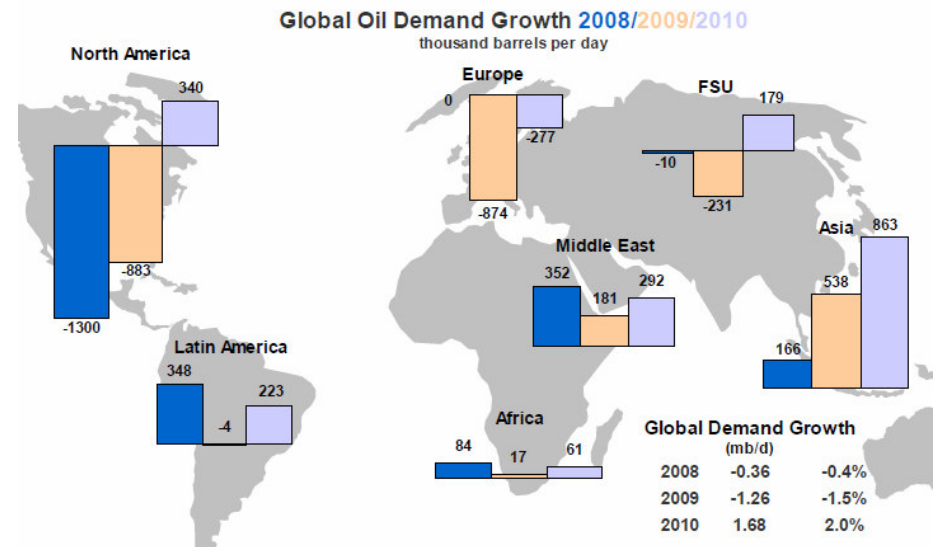
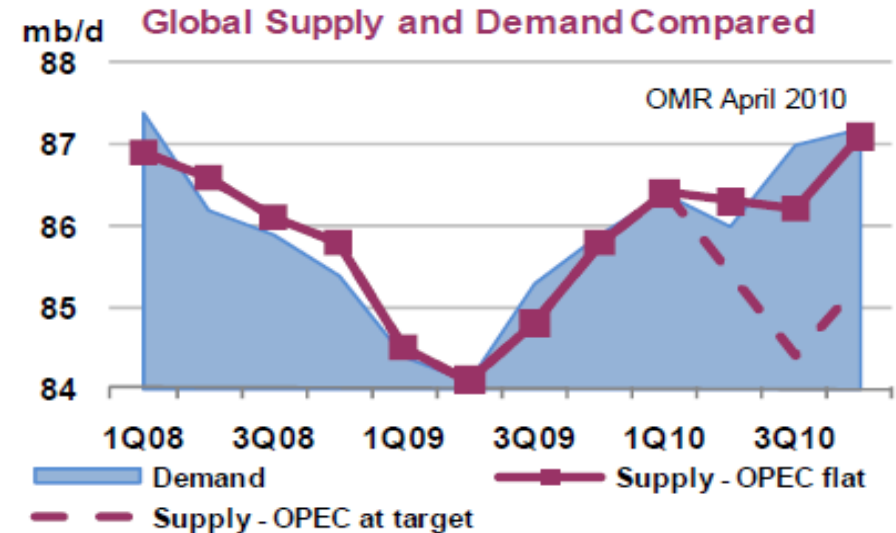


- 
- A grayscale silhouette of an industrial facility, likely a refinery or chemical plant, featuring several tall distillation columns and complex piping structures against a light background.
- Saras in a Snapshot
 - **Market Overview**
 - Business Segments
 - Financials
 - Investment Plan & Others



OIL PRODUCTS' GLOBAL DEMAND – SHORT TERM VIEW (2010)

- **The International Energy Agency (IEA) is optimistic on oil demand trends in 2010, thanks to a return to GDP growth, as detailed in the recent IMF “World Economic Outlook”**
 - ✓ 2010 global oil demand is expected to climb back at 86.4 mb/d (+1.7 mb/d year-on-year), close to pre-crisis levels
- **However, growth will not be homogeneous:**
 - ✓ Six non-OECD countries (China, Saudi Arabia, India, Brazil, Russia and Iran) are expected to account for almost three-quarters of global oil demand growth in 2010
- **On the supply side, in mid-March OPEC decided again to leave output targets unchanged:**
 - ✓ this is a signal of satisfaction with current price levels, but also of growing discord over allocation of production quotas
 - ✓ compliance is now less than 50%, and this is increasing the quantity of heavy crude oil available on the markets
 - ✓ consequently, “heavy-light” differential is widening again, thus restoring competitive advantage of complex refineries
- **Oil products’ inventories decreased significantly during the first half of 2010, with several oil tankers unloading their cargoes on shore depots**
 - ✓ middle distillates stocks are moving back towards seasonal norms
 - ✓ if de-stocking continues at a similar pace, inventories could normalize by the end of the summer
- **Therefore, the outlook for refining margins is positive, with a gradual rebound expected during the year**



Source: IEA “Monthly Oil Market Report” (Apr10 and Jun10)

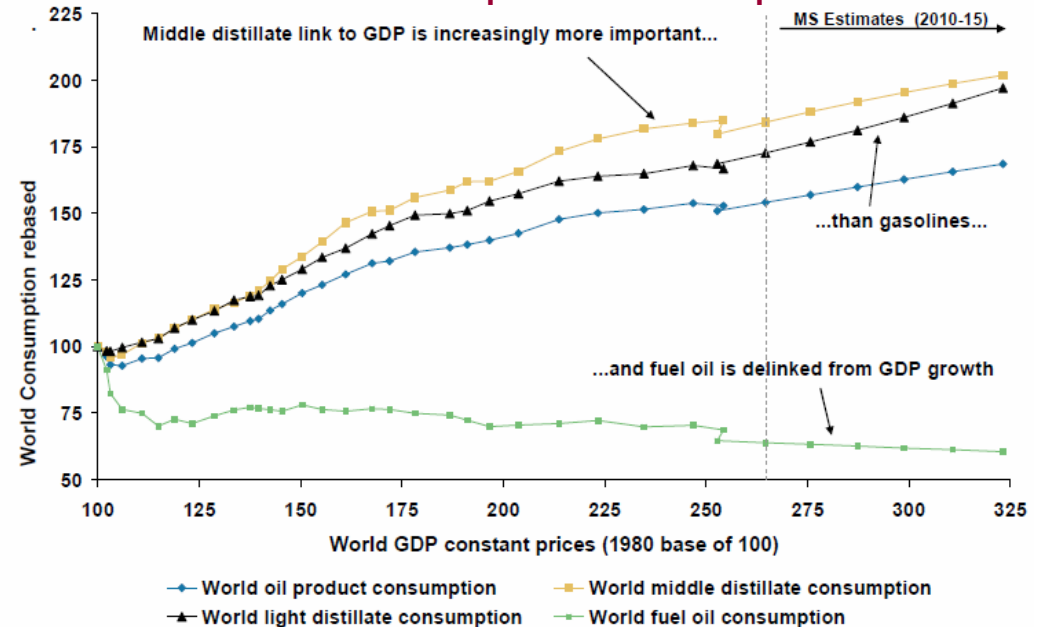


OIL PRODUCTS' DEMAND AND GDP GROWTH

Overview of the World Economic Outlook Projections

	2008	2009	Projections	
			2010	2011
World Output	3.0	-0.6	4.6	4.3
Advanced Economies	0.5	-3.2	2.6	2.4
United States	0.4	-2.4	3.3	2.9
Euro Area	0.6	-4.1	1.0	1.3
Germany	1.2	-4.9	1.4	1.6
France	0.1	-2.5	1.4	1.6
Italy	-1.3	-5.0	0.9	1.1
Spain	0.9	-3.6	-0.4	0.6
Japan	-1.2	-5.2	2.4	1.8
United Kingdom	0.5	-4.9	1.2	2.1
Canada	0.5	-2.5	3.6	2.8
Emerging and Developing Economies	6.1	2.5	6.8	6.4
Central and Eastern Europe	3.1	-3.6	3.2	3.4
Russia	5.6	-7.9	4.3	4.1
Developing Asia	7.7	6.9	9.2	8.5
China	9.6	9.1	10.5	9.6
India	6.4	5.7	9.4	8.4
Middle East and North Africa	5.3	2.4	4.5	4.9
Sub-Saharan Africa	5.6	2.2	5.0	5.9
Brazil	5.1	-0.2	7.1	4.2
Mexico	1.5	-6.5	4.5	4.4

GDP and Oil products consumption



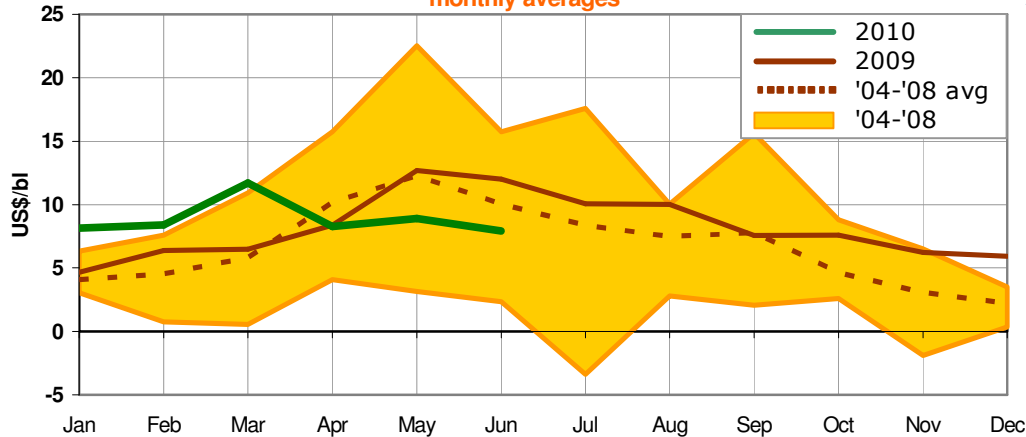
Sources: IMF, BP Statistical Review, Morgan Stanley Research

- The IMF's "World Economic Outlook" released in early July provides an upbeat view: 2010 GDP growth is now expected at 4.6%, driven by both OECD and non-OECD
- However, some economic risks still remain, given the profound debt crisis which is currently shaking Greece, and menacing contagion to other peripheral economies
- Nonetheless, Euro-Zone Governments are working to reduce public deficits, and to implement genuine fiscal and economic reforms
- There is an evident correlation between GDP growth and oil consumption, as demonstrated by various studies (middle distillates and gasoline display the closest links)
- Increased consumer efficiency, natural gas usage, biofuels and nuclear can all play a part in easing the planet's reliance on oil products
- However, for the next two decades, it is not possible to foresee any credible large-scale substitute for transport fuel other than liquid hydrocarbons



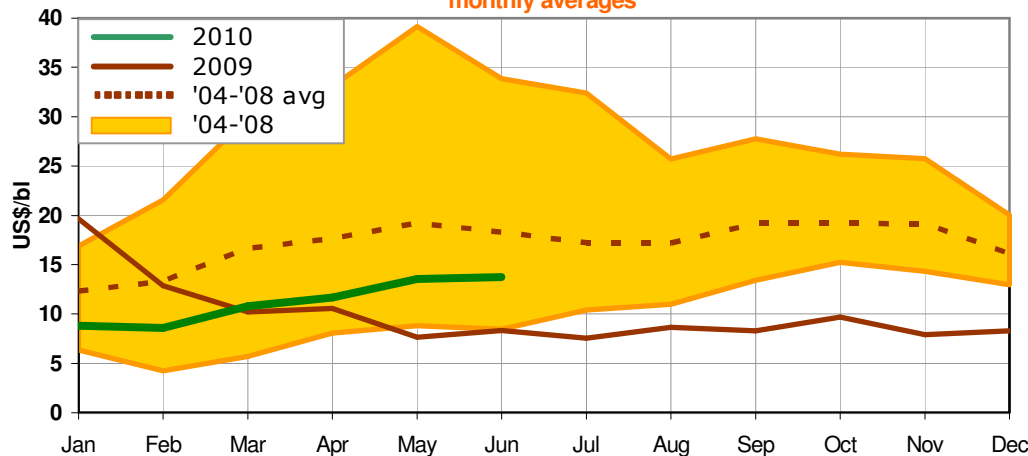
DIESEL AND GASOLINE CRACK SPREADS IN THE MEDITERRANEAN SEA

Med: Gasoline Crack spread vs Brent
monthly averages



➤ In Jan and Feb 2010, the gasoline crack spread remained at similar level as in Q4/09, with MED monthly averages around 8 \$/bl. Subsequently, in March, gasoline crack had a 40% rebound, reaching a peak value of 14 \$/bl. This came as a consequence of the traditional “spring maintenance” for various refineries in USA and Europe, combined with robust buying interest from West Africa and Middle East. April, May and June however, saw the gasoline crack moving back below 10 \$/bl, due to the end of the maintenance season, and sluggish demand in the USA, leading to high inventory levels and the closure of arbitrage windows from Europe

Med: Diesel Crack spread vs Brent
monthly averages



➤ Middle distillates were quite depressed in the first two months of Q1/10, due to ample inventories and weak demand trends, which moved in synchrony with the slow pace of the industrial and economic recovery. Later on, in March, the above mentioned refinery “spring maintenance” played a fundamental role in reducing the massive inventory overhang, more than halving the volumes held in floating storage. In April, May and June diesel crack spread continued its progressive recovery, amid strong buying interest in Turkey, Egypt and Syria, combined with a supply reduction of Russian export gasoil. The latter was decided by FSU traders, waiting to profit from an announced 15% cut in diesel export duties, effective as of 1st July



OIL PRODUCTS' GLOBAL DEMAND – MID TERM VIEW (2015)

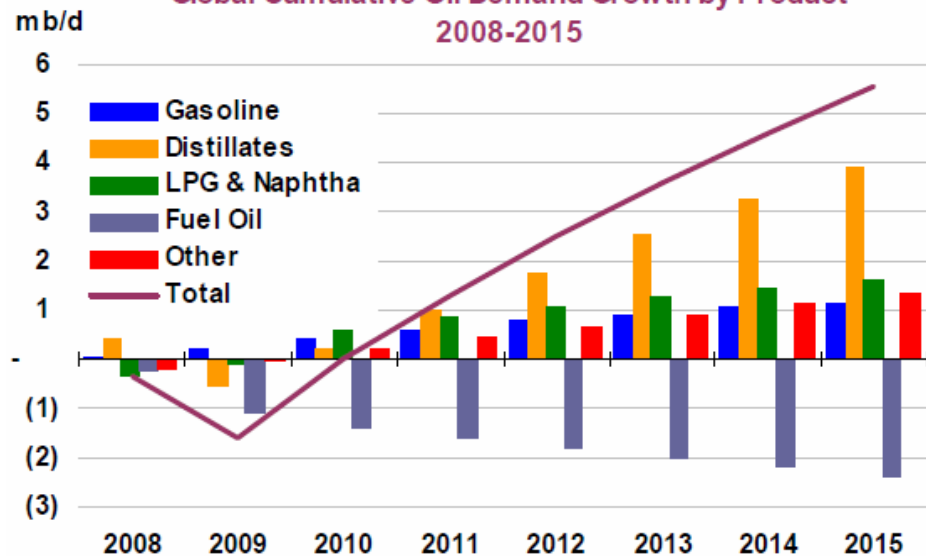
MIDDLE DISTILLATES AS LEADING FUELS

- Diesel is primary transportation fuel, with commercial use being the key driver for growth
- Heating oil, agricultural and industrial applications for gasoil
- Also an important power source in emerging economies
- Shipping industry will progressively switch from bunker fuel oil to gasoil

SLOWER GROWTH FOR GASOLINE

- North America is the main market for gasoline, but US consumption will shrink due to political pressure for higher fuel efficiency and impact of bio-ethanol
- On the other hand, significant growth expected from North Africa, Middle East and Asia
 - ✓ New cheap vehicles with gasoline engines (Tata "Nano", Chery "QQ", etc.) are now affordable for larger share of population

Global Cumulative Oil Demand Growth by Product
2008-2015



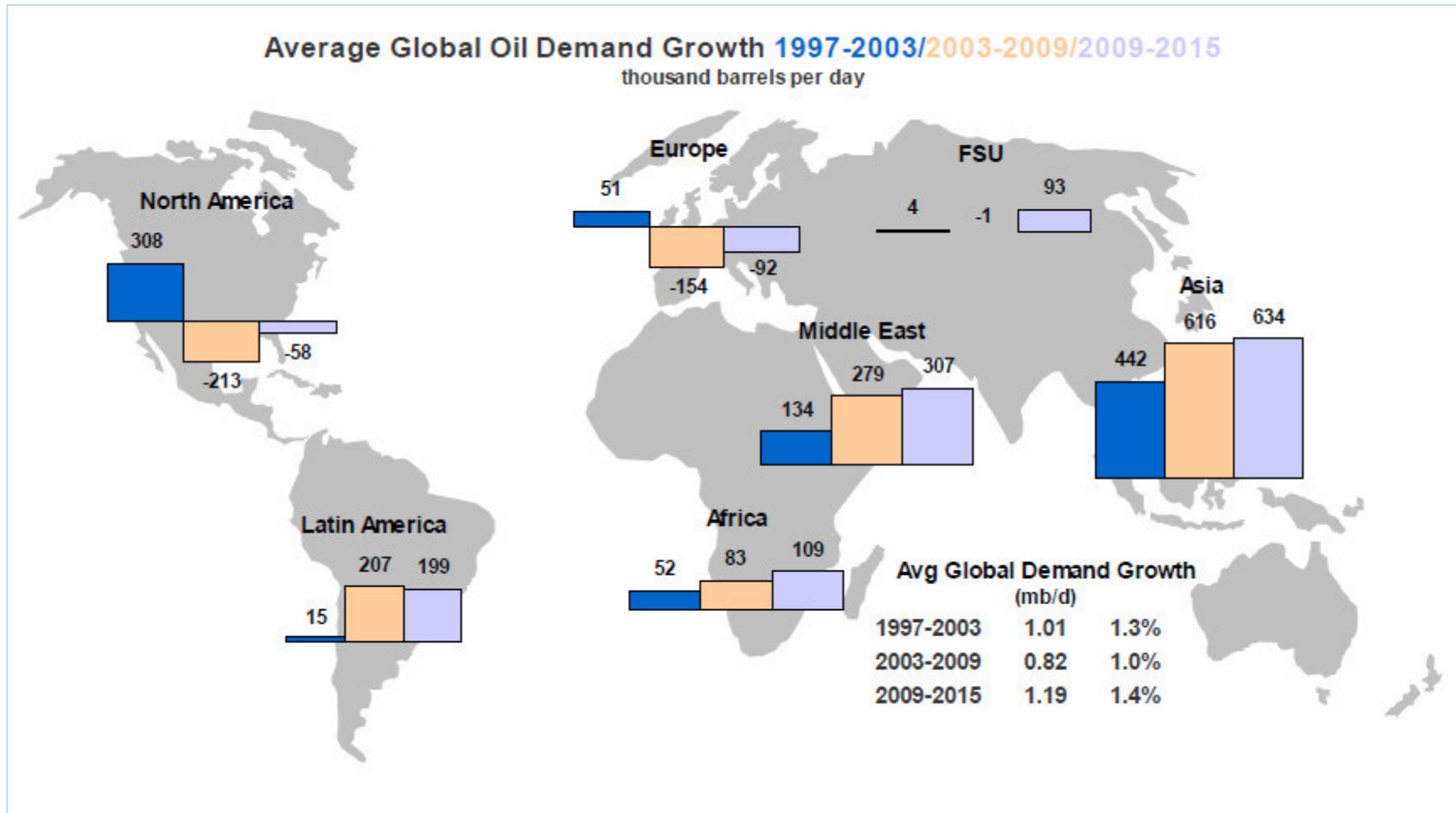
Source: IEA "Medium Term Oil Market Report" (Jun10)

DECLINING DEMAND FOR FUEL OIL

- Declining demand for power generation due to fuel switch (gas, coal), nuclear and renewables
- Increasing environmental regulations will shift bunker specs towards gasoil
 - ✓ cap of 4.5% sulphur in marine bunker oil reduced to 3.5% from 2012, then down to 0.5% from 2020
 - ✓ in Sulphur Control Emission Areas (SECA) current 1% cap down to 0.1% from 2015



OIL PRODUCTS' GLOBAL DEMAND – MID TERM VIEW (2015)



Source: IEA "Medium Term Oil Market Report" (Jun10)



REFINING CAPACITY – INVESTMENT DELAYS AND CANCELLATIONS

- Since 2005, more than 160 refining projects (grassroots and expansions) have been announced, totaling over 25 mb/d of new crude distillation capacity, due to come on stream globally pre-2015
- However, more than 85% of these projects have been delayed or cancelled in 2009, due to:
 - ✓ limited availability of funds due to the global financial crisis and the credit crunch
 - ✓ contracts renegotiations to take advantage of sharp drop in materials, engineering and constructions costs
 - ✓ opposition by environmental organizations to the identification of new sites in OECD countries

Top Projects Delayed:

Investor	Country	Location	Type	Size (kbd)	Original date	Delayed to
Motiva - Shell/Aramco	U.S.A.	Port Arthur	CDU	325	Dec-10	early 2012
Saudi Aramco	Saudi	Ras Tanura	CDU	400	Dec-12	end 2014
Saudi Aramco/TOTAL	Saudi	Al Jubail	CDU	400	Jun-13	2015 ?
Saudi Aramco/Conoco	Saudi	Yanbu	CDU	400	Jun-13	2015 ?

Top Projects Cancelled:

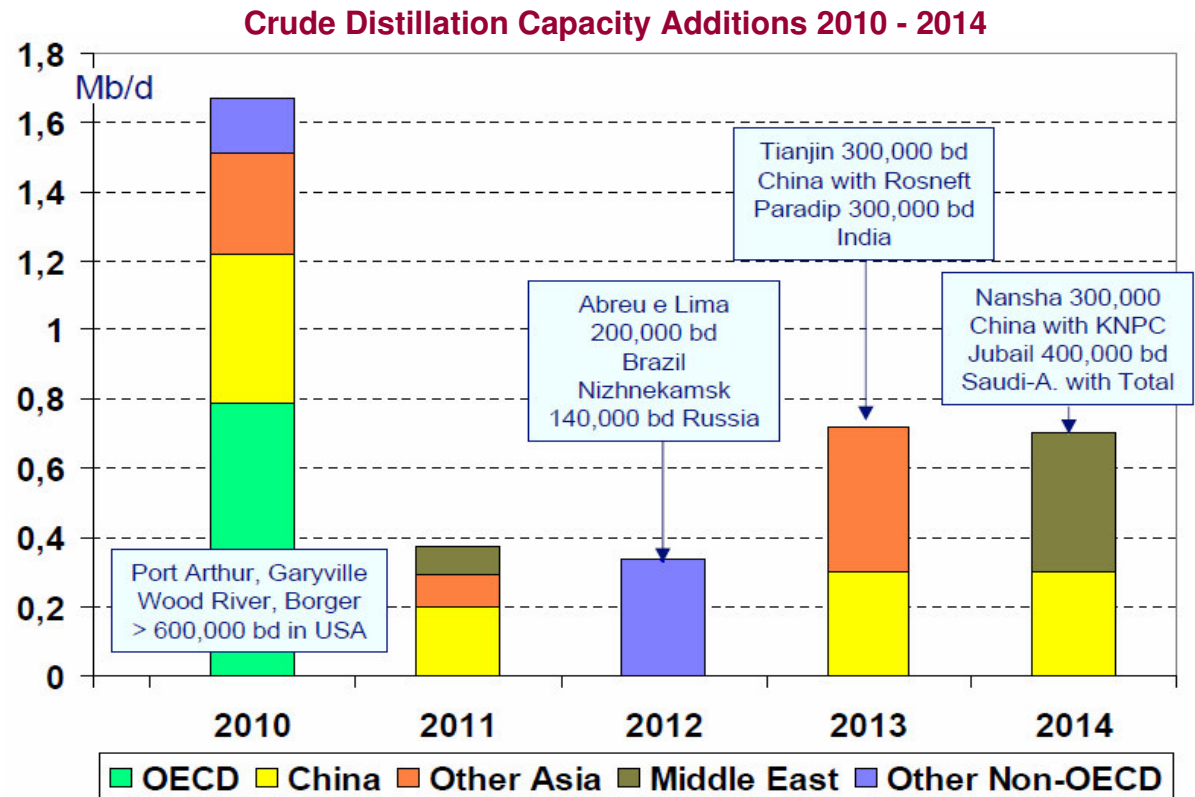
Investor	Country	Location	Type	Size (kbd)	Original date
Sudan Refining ONGC/Petronas	Sudan	Port Sudan	CDU	174	Dec-10
Patrick Monteiro de Barros	Portugal	Sines	CDU	250	Dec-10
NIOC/Essar Oil JV	Iran	Bandar Abbas	CDU	300	Jan-11
Pertamina/Sinopec	Indonesia	Tuban	CDU	200	Mar-11
Lukoil/Govt of Kalingrad	Russia	Kalingrad	CDU	300	Dec-11
Saudi Aramco	Saudi Arabia	Ras az-Zawr	CDU	400	Dec-12
Reliance Petroleum	India	Jamnagar	CDU	300	Dec-12
Shell Canada	Canada	Sarnia Ontario	CDU	200	May-13
S-Oil/Aramco	South Korea	Sosan	CDU	480	Dec-13
Lukoil	Turkey	Samsun/Zonguldak	CDU	180	Dec-13

Source: Saras elaborations on Wood MacKenzie and other Company News



REFINING CAPACITY ADDITIONS

- In 2009, seven new refineries have been actually completed (1.4mbd):
 - ✓ Reliance: Jamnagar (580kbd)
 - ✓ CNOOC: Huizhou (240kbd)
 - ✓ Sinopec/Exxon: Fujian (160kbd)
 - ✓ PetroChina: Dushanzi (80kbd)
 - ✓ PetroChina: Fushun (110kbd)
 - ✓ Petrovietnam: Dung Quat (130kbd)
 - ✓ Saudi Aramco: Rabigh (80kbd)



Sources: Saras elaborations on WoodMackenzie and IEA Research

- In the period 2010-2014, further 3.7mb/d of crude distillation capacity is currently expected to be added
- New refineries to be build primarily by National Oil Companies, in China and other Asian countries

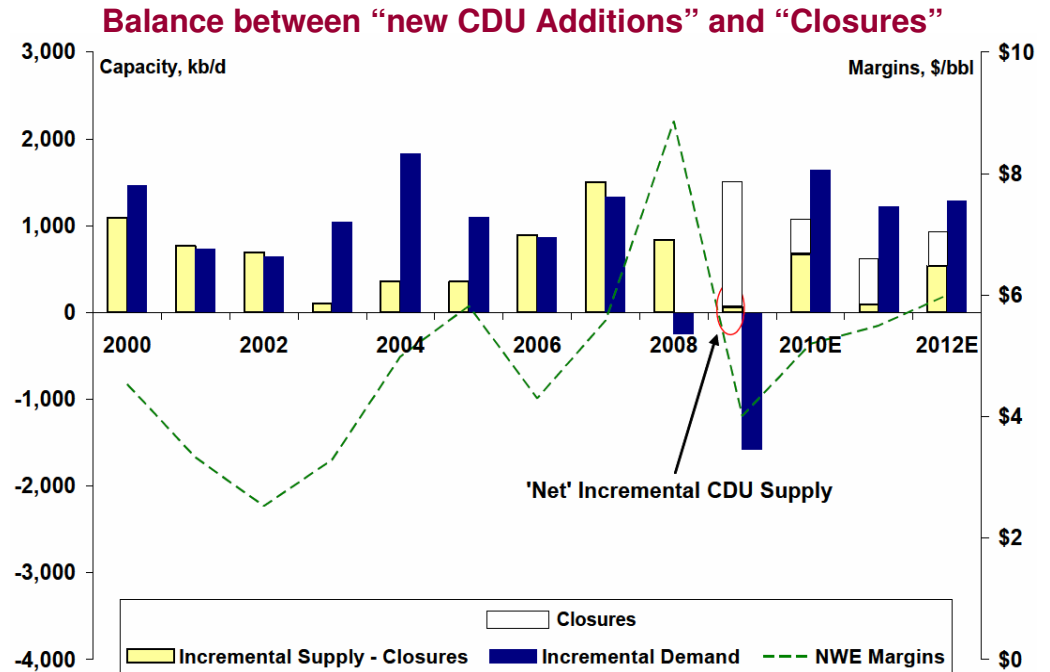


REFINING CAPACITY CLOSURES AND “NET” CDU SUPPLY

CDU Closures in 2009:

Operator	Country	Location	Action	Size (kbd)
Big West	U.S.A.	Bakersfield	Closed	68
Tema Oil	Ghana	Tema	Closed	45
Petroplus	UK	Teeside	Closed	117
NNPC	Nigeria	Warri	Closed	125
Nippon Oil	Japan	Mizushima	Closed	110
Valero	Aruba	Aruba	Closed	275
Total	France	Normandy	CDU reduction	100
Total	France	Dunkirk	Closed	141
Valero	U.S.A.	Delaware	Closed	210
Western Refining	U.S.A.	Bloomfield	Closed	17
Sunoco	U.S.A.	Eagle Point	Closed	150
				1358

Sources: Saras elaborations on Morgan Stanley Research



- During 2009 the focus of the investor community has been mainly on new refining capacity additions
- However, there has been an almost equivalent volume of CDU closures, leading to a negligible “net effect”
- Refinery closures will continue also in coming years, affecting mainly small, simple, and inefficient players
- “Supply – Demand” balance is expected to start tighten again in H2/10, thus driving improvements in margins



SUMMARY OF 2009 MAINTENANCE – REFINING & POWER

- In 2009, Saras performance was heavily influenced by an important cycle of scheduled maintenance and investments, which lasted significantly longer than planned, mainly because of May accident at MHC1
- Several conversion units remained shut down for maintenance and upgrading activities for a sizeable period of time, reducing conversion capacity. Delays involved also the turnaround of one Crude Distillation Unit (Topping1), in the period between May and July, thus refinery runs came below original targets
- We also suffered some technical problems during the start-up of the revamped units in Q3/09, leading to further reductions of availability and production, as well as unavoidable impacts on EBITDA

		Q1/09	Q2/09	Q3/09	Q4/09	2009
REFINERY						
PLANT		MHC2, Visbreaking	Topping 1, FCC, Tame, Alky, MHC1	Delays of Q2/09 maintenance	Reforming slowdown	
Refinery runs	Tons (ml) Bbls (ml)	3.72 27.2	2.70 19.7	3.45 25.2	3.43 25.0	13.3 97
Loss on EBITDA due to lower conversion capacity	USD (million)	25	47	65	8	145
IGCC						
PLANT		1 Gasifier 1 Turbine		1 Gasifier 1 Turbine		
Power production	MWh (ml)	0.90	1.12	0.92	1.13	4.07



2010 MAINTENANCE SCHEDULE – REFINING & POWER

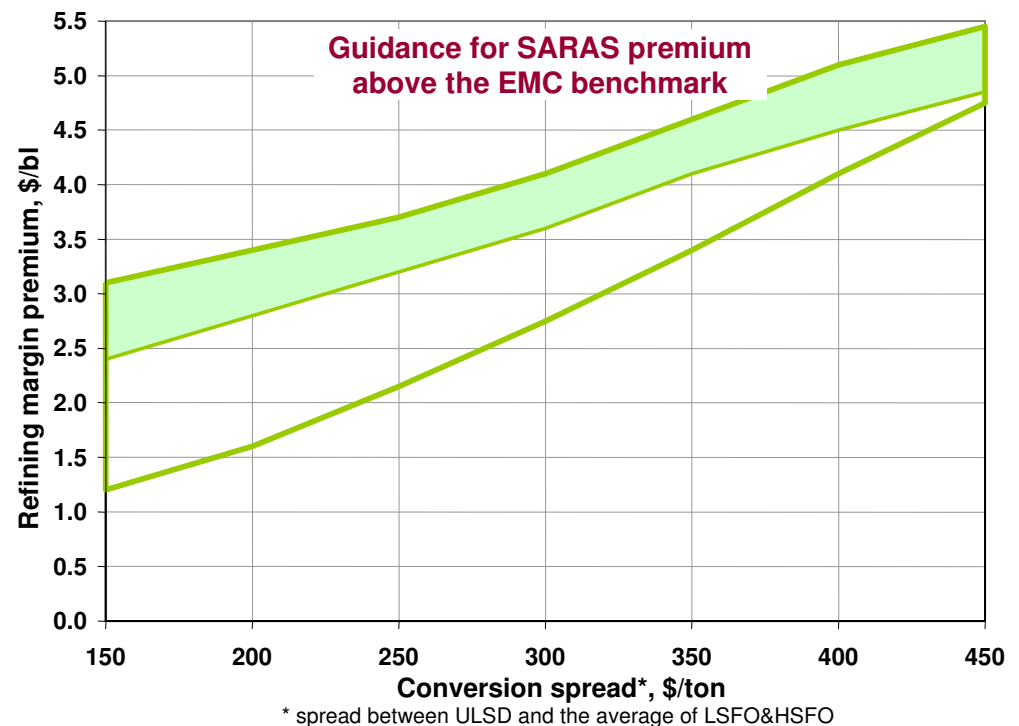
- 2010 Refinery maintenance is proceeding according to schedule, both for the refinery and for the IGCC power plant, and it is significantly lighter than the programme carried out in 2009. In particular, for the refinery, cumulative impact of 2010 activities will be approx. 0.2 \$/bl (due to reduced conversion capacity)
- For the IGCC Power plant, the usual maintenance routine on 2 trains of “Gasifier – Turbine” during H1/10 will not affect IFRS results, due to linearization procedure
- Global economic recovery so far proved to be slow but progressive throughout 2010. Therefore, our guidance has been elaborated with EMC benchmark at 1.5 \$/bl, and a conversion spread of approx. 250 \$/ton

		Q1/10	Q2/10 expected	Q3/10 expected	Q4/10 expected	2010 expected
REFINERY						
PLANT		RT2, MHC2, Vacuum2, Visbreaking, MHC1, U700				
Refinery runs	Tons (ml) Bbls (ml)	3.47 25.3	3.65 ÷ 3.85 26.6 + 28.1	3.80 ÷ 3.90 27.7 + 28.5	3.80 ÷ 3.90 27.7 ÷ 28.5	14.7 ÷ 15.1 107 ÷ 110
Loss on EBITDA due to lower conversion capacity	USD (million)	11	9 + 15			20 ÷ 26
IGCC						
PLANT		2 Gasifiers 2 Turbines				2 Gasifiers 2 Turbines
Power production	MWh (ml)	0.94	1.05 + 1.10	1.10 + 1.20	1.10 + 1.20	4.19 + 4.44



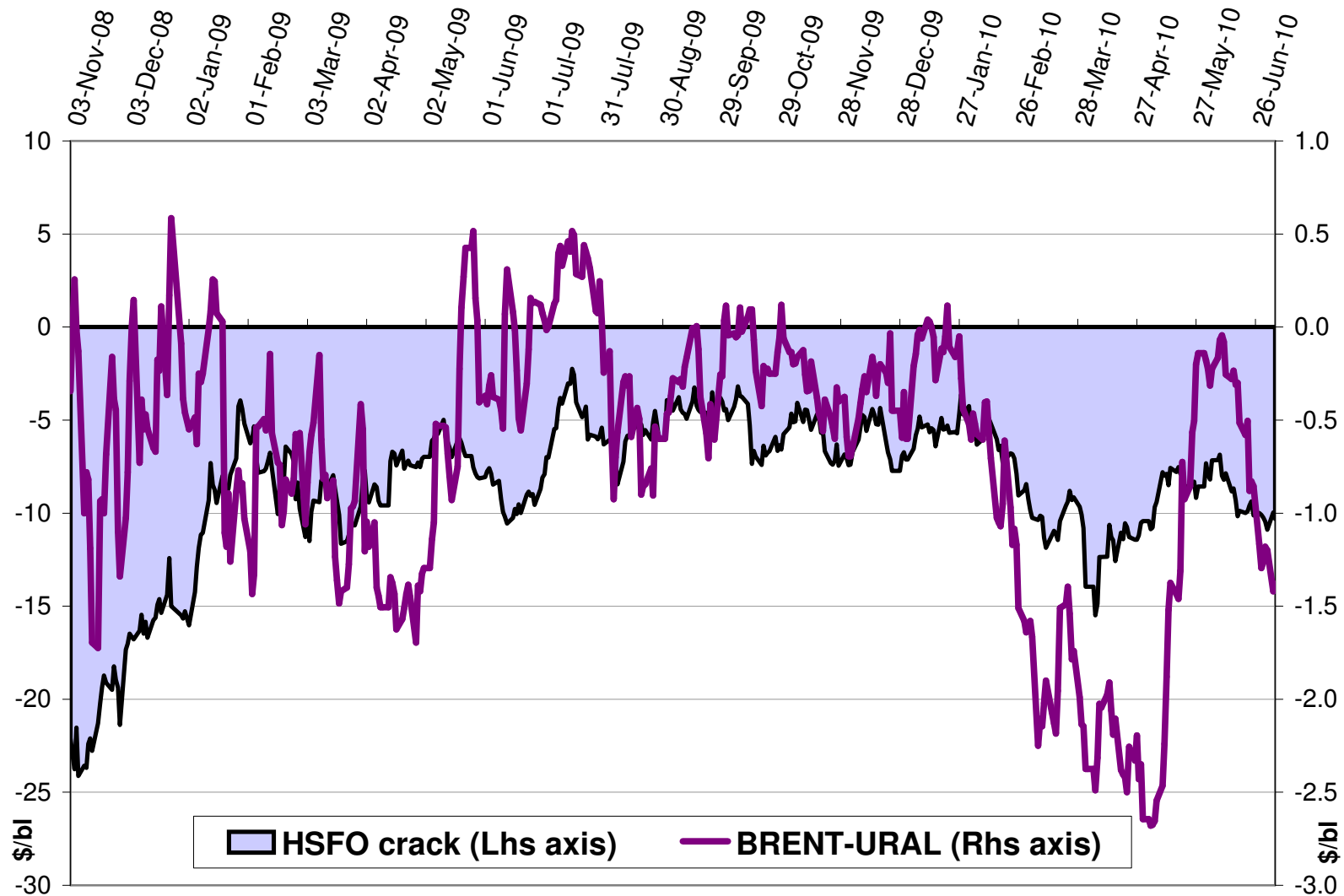
EMC BENCHMARK AND SARAS PREMIUM

- In order to monitor and compare refining performance, Saras has chosen a benchmark margin produced by EMC(*), which represents the profitability of a mid-complexity coastal refinery in the Med. The EMC benchmark is a refining margin after variable cost, and its calculation is based on:
 - ✓ crude slate: 50% Urals, 50% Brent
 - ✓ crude oil pricing: Urals MED and Brent DTD quotations
 - ✓ products pricing: FOB MED quotations
 - ✓ yields: EMC estimate for a mid-complexity refinery in the MED area
 - ✓ variable costs: EMC estimate for a mid-complexity refinery in the MED area
- Saras complexity premium above EMC benchmark is strongly linked to the price differential between diesel and fuel oil (“conversion spread”)
- However, also the price differential between “Heavy” and “Light” crude oils has a significant role in our premium
- Saras suffered from tight conversion spread and narrow Heavy-Light differentials during the entire 2009
- Nonetheless, these indicators have recently started to improve, thus restoring part of our “complexity advantage”





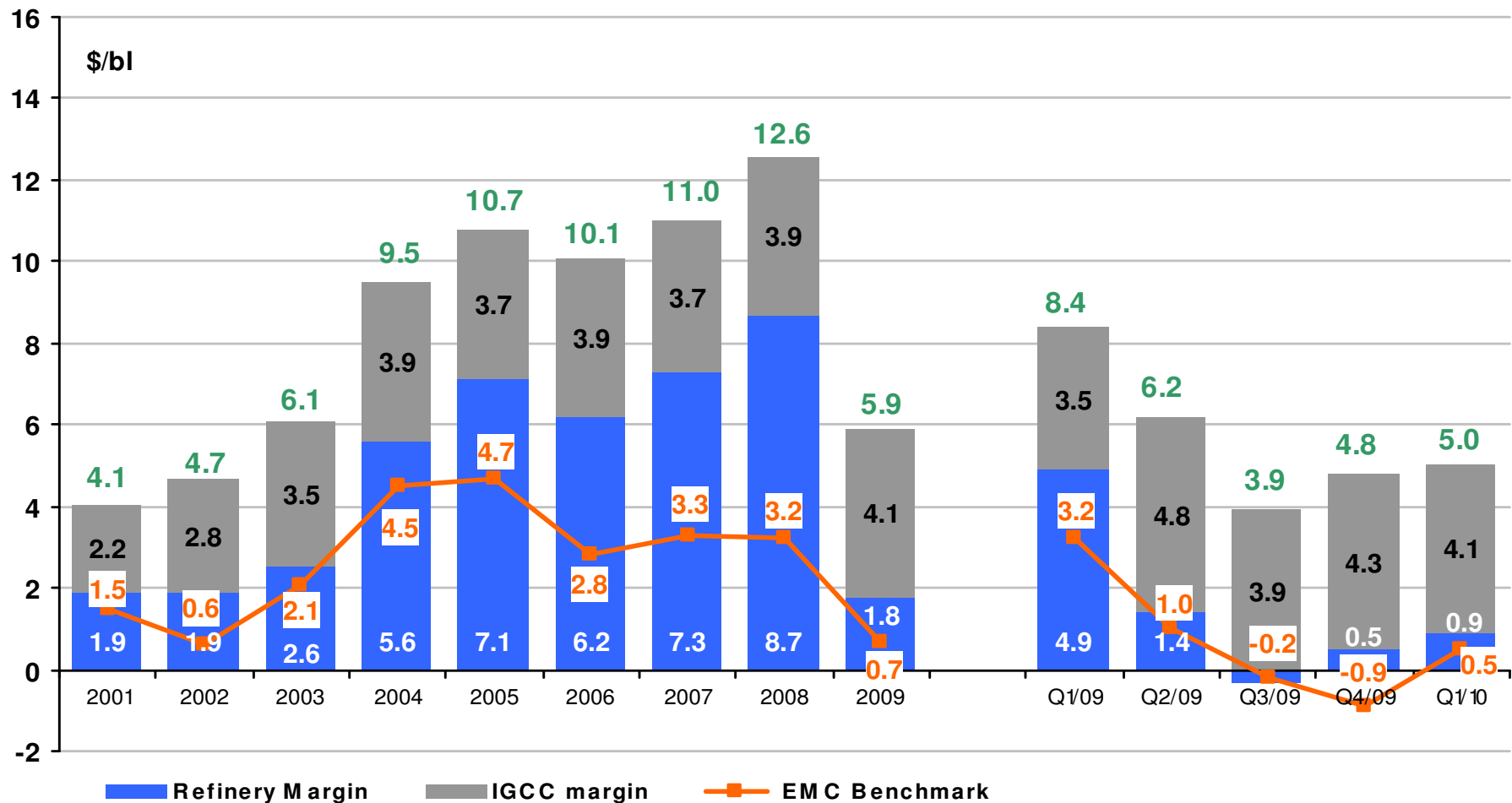
“HEAVY – LIGHT” DIFFERENTIAL AND FUEL OIL CRACK SPREAD



Source: Platt's – last update:07th Jul 2010



HISTORICAL SERIES: REFINING & POWER MARGINS

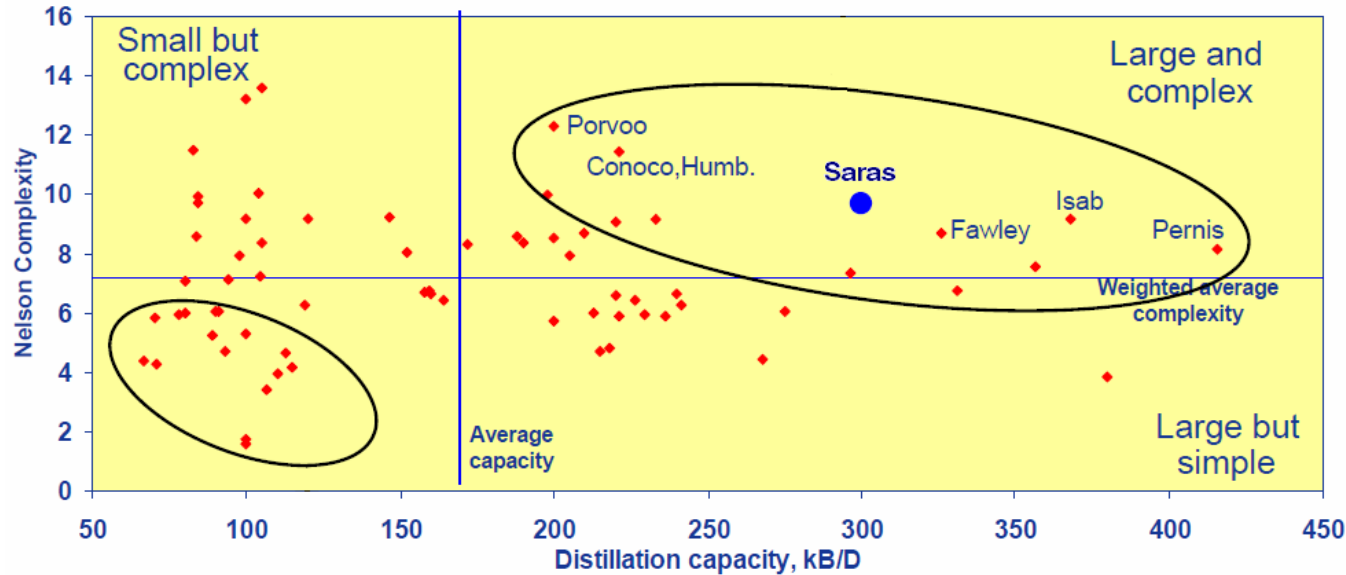


Refinery margins: $(\text{comparable Refining EBITDA} + \text{Fixed Costs}) / \text{Refinery Crude Runs in the period}$
IGCC margin: $(\text{Power Gen. EBITDA} + \text{Fixed Costs}) / \text{Refinery Crude Runs in the period}$
EMC benchmark: margin calculated by EMC (Energy Market Consultants) based on a crude slate made of 50% Urals and 50% Brent

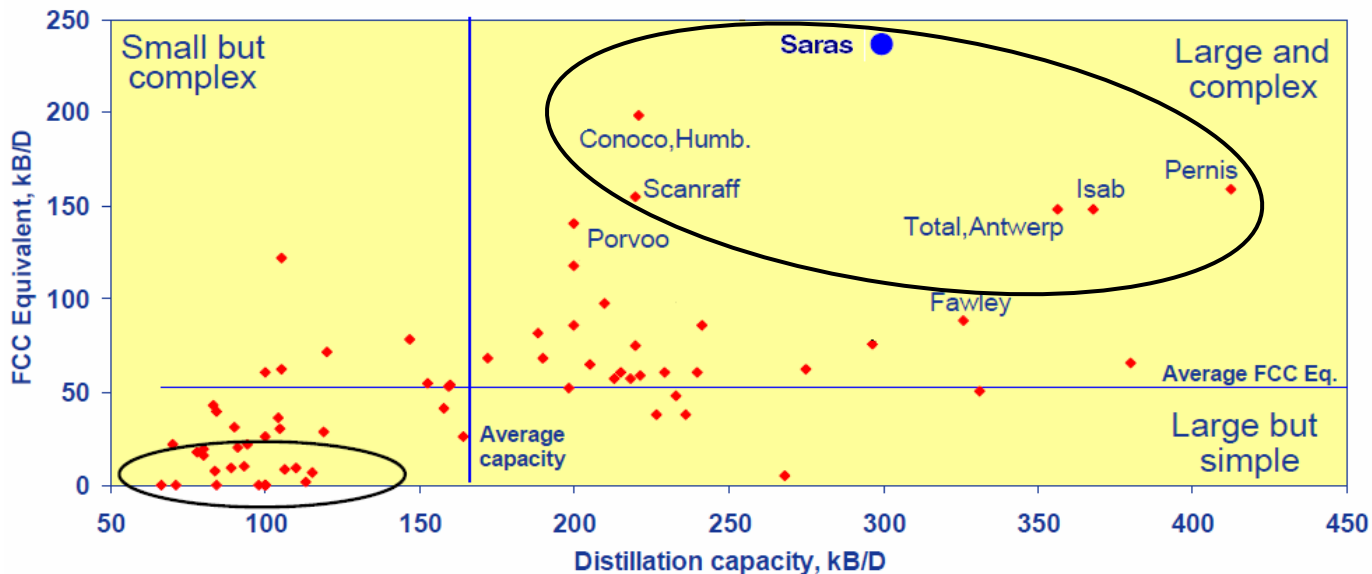
- 
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COMPETITIVE POSITIONING: NELSON AND FCC EQUIVALENT COMPLEXITY



3rd Highest Nelson Complexity Index (9.2) among large EU refiners
(i.e. distillation capacity > 200kdb)

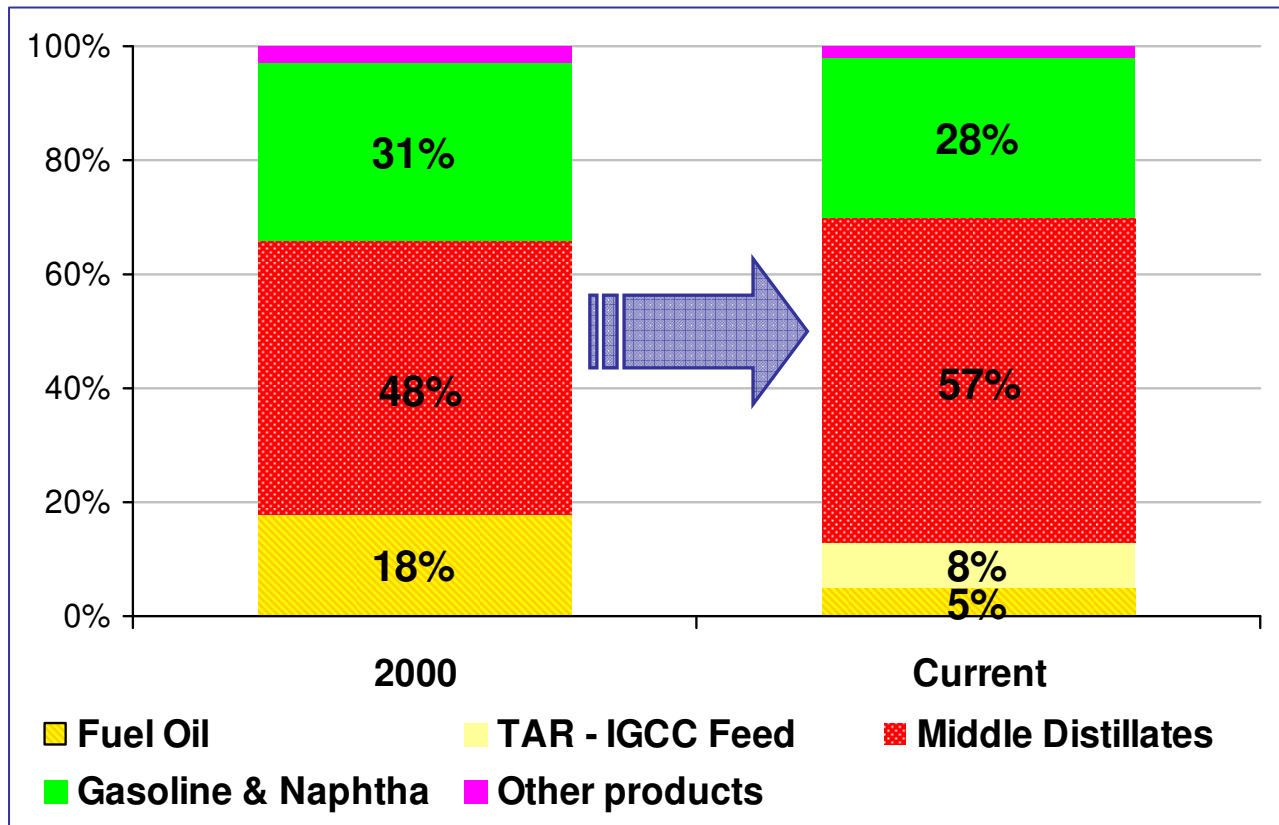


Highest FCC equivalent capacity amongst all EU refiners



COMPLEXITY STEMS FROM 10 YEARS OF CONTINUOUS INVESTMENTS

- Continuous investments in organic growth allowed Saras to become a very complex refinery, with high conversion of Fuel Oil into Middle Distillates



CAPEX details:

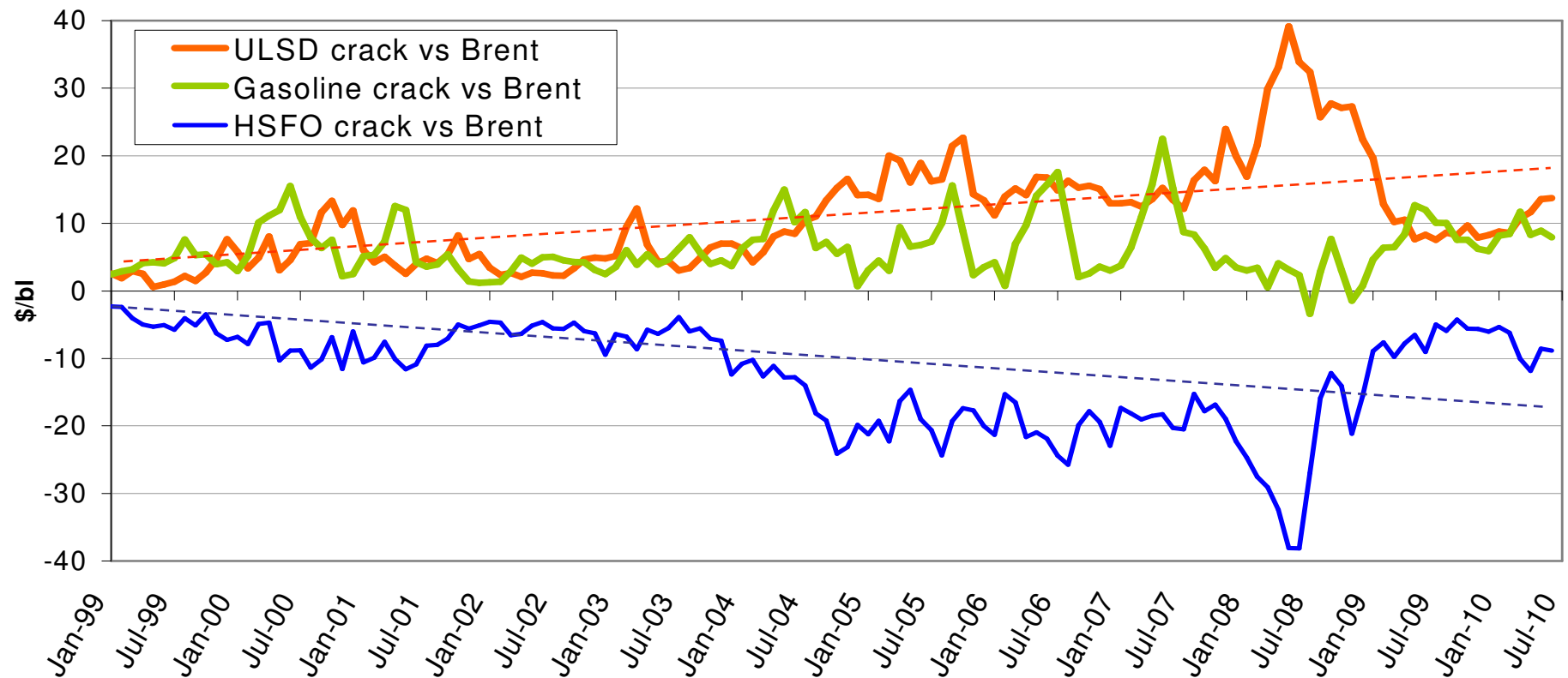
- ✓ IGCC plant (2001)
- ✓ MildHydroCracking2 (2001)
- ✓ TAME (2001)
- ✓ Revamping of the MildHydroCracking1 (2005)
- ✓ "Prime G+"® and U800 (2006 – 2008)
- ✓ Upgrading of the Continuous Catalytic Reforming (2006)
- ✓ Revamping of H2 separation unit of IGCC (2008)
- ✓ Tail Gas Treatment Unit (2008)
- ✓ Alkylation revamping (2009)
- ✓ Upgrading of the Fluid Catalytic Cracking (2009)

Note: Product Yields are calculated net of "C&L"



UPGRADING HEAVY OIL TO MIDDLE DISTILLATES ENHANCES MARGINS

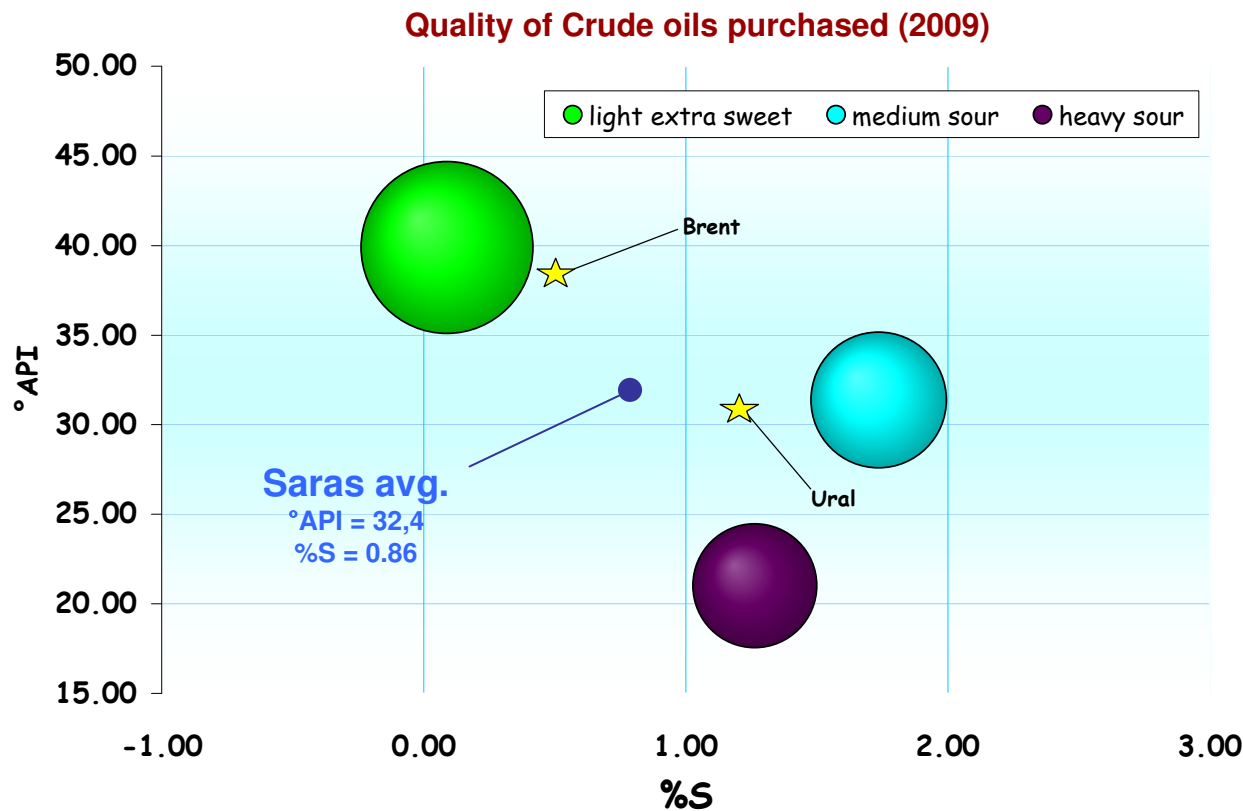
- Since the late '90s, the differential between ULSD and HSFO has progressively widened, in line with the growing demand for middle distillates, thus enhancing Saras competitive advantage vs. simple refineries
- However, the global recession induced OPEC to cut production (primarily of heavy sour crude grades), hence creating an artificial shortage of this quality, which lasted for the entire 2009 and the early months of 2010
- This market distortion brought a contraction of the “light-heavy” price differential, and supported fuel oil prices. At the same time, middle distillates were extremely weak due to the reduction in industrial activity
- Recently, things have started to reverse, due to increased availability of heavy crude oils (OPEC compliance < 50%), and some positive signs of recovery in the pace of industrial activities





FLEXIBILITY OFFERS OPPORTUNITIES TO OPTIMISE FEEDSTOCK

- Flexible configuration (3 parallel and independent CDU) allows to run simultaneously up to 5 different grades of crude
- During 2009 Saras processed nearly 15 grades of crude oils (including “unconventional” oils with higher margins)



- Flexibility comes from technological enhancements to processing units and to logistic infrastructure:

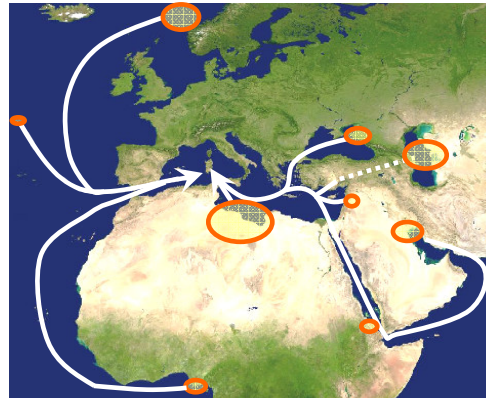
- ✓ Steam traced piping and heated storage tanks dedicated to paraffinic and waxy crude oils
- ✓ Integration with pet-chem plant to improve cold properties of middle distillates
- ✓ Internal lining in special alloys for heads of CDU columns, together chemical injections for acidic crude
- ✓ New Catalyst cooler for FCC unit, to convert heavier feeds with enhanced profitability
- ✓ Very large tank farm, to allow storage of several different crude oil varieties



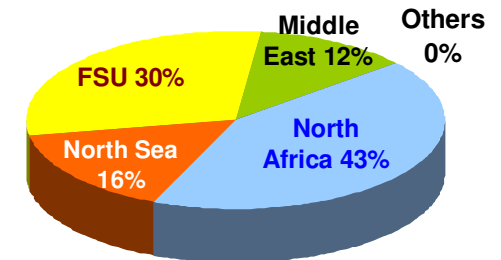
LOCATION AT THE HEART OF MAIN CRUDE OIL ROUTES...

➤ Geographic location in the centre of the Mediterranean sea allows easier and cheaper crude procurement:

- Reduced transportation costs
- Enhanced flexibility of supply
- Enjoy recent trends in crude oil availability

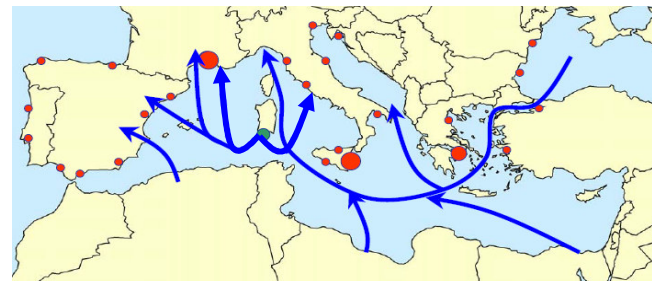
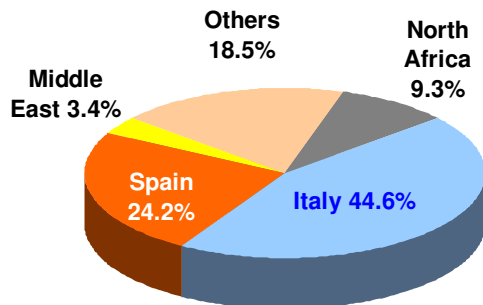


Origins of Crude purchased (2009)



...AND CLOSE TO MAIN OIL PRODUCTS MARKETS

Total product Sales by geography (2009)



- Structural shortage of middle distillates in MED
- Saras is close to Italian coasts, South of France, North Africa and Med Spain



- Structural surplus of gasoline in Europe
- Italian Islands are favourite suppliers of growing markets in North Africa and Middle East



PRODUCTION

		2007	2008	2009	Q1/10
LPG	<i>Thousand tons</i>	306	337	221	77
	<i>Yield</i>	2.1%	2.2%	1.7%	2.2%
NAPHTHA+GASOLINE	<i>Thousand tons</i>	4,039	4,056	3,343	966
	<i>yield</i>	27.7%	26.1%	25.1%	27.8%
MIDDLE DISTILLATES	<i>Thousand tons</i>	7,541	8,275	6,769	1,792
	<i>yield</i>	51.7%	53.3%	50.9%	51.7%
FUEL OIL & OTHERS	<i>Thousand tons</i>	707	825	1,119	154
	<i>yield</i>	4.8%	5.3%	8.4%	4.4%
TAR	<i>Thousand tons</i>	1,120	1,121	1,077	262
	<i>yield</i>	7.7%	7.2%	8.1%	7.6%

Balance to 100% are Consumption & Losses

CRUDE OIL SLATE

		2007	2008	2009	Q1/10
Light extra sweet		45%	51%	48%	48%
Light sweet		2%	0%	0%	2%
Medium sweet		0%	0%	0%	2%
Light sour		0%	0%	0%	0%
Medium sour		26%	22%	28%	26%
Heavy sour		27%	27%	24%	22%
Average crude gravity	°API	32.9	32.7	32.4	32.4

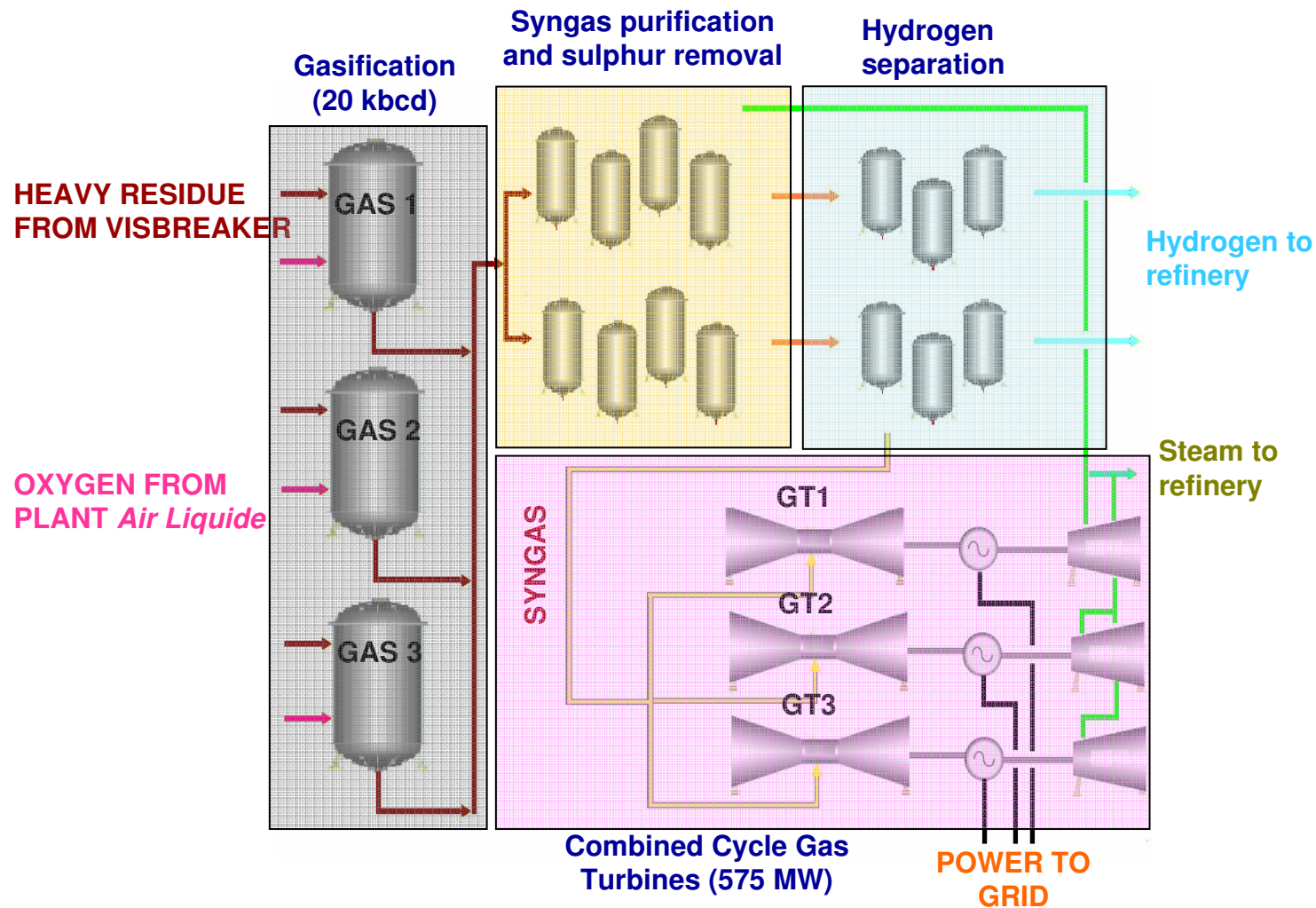


REFINING FIXED AND VARIABLE COSTS

		2007	2008	2009	Q1/10
Refinery RUNS	Million barrels	106.5	113.3	97.1	25.3
<i>Exchange rate</i>	<i>EUR/USD</i>	<i>1.37</i>	<i>1.47</i>	<i>1.40</i>	<i>1.38</i>
Fixed costs	EUR million	198	239	228	56
	\$/bl	2.5	3.1	3.3	3.0
Variable costs	EUR million	140	178	156	42
	\$/bl	1.8	2.3	2.2	2.3



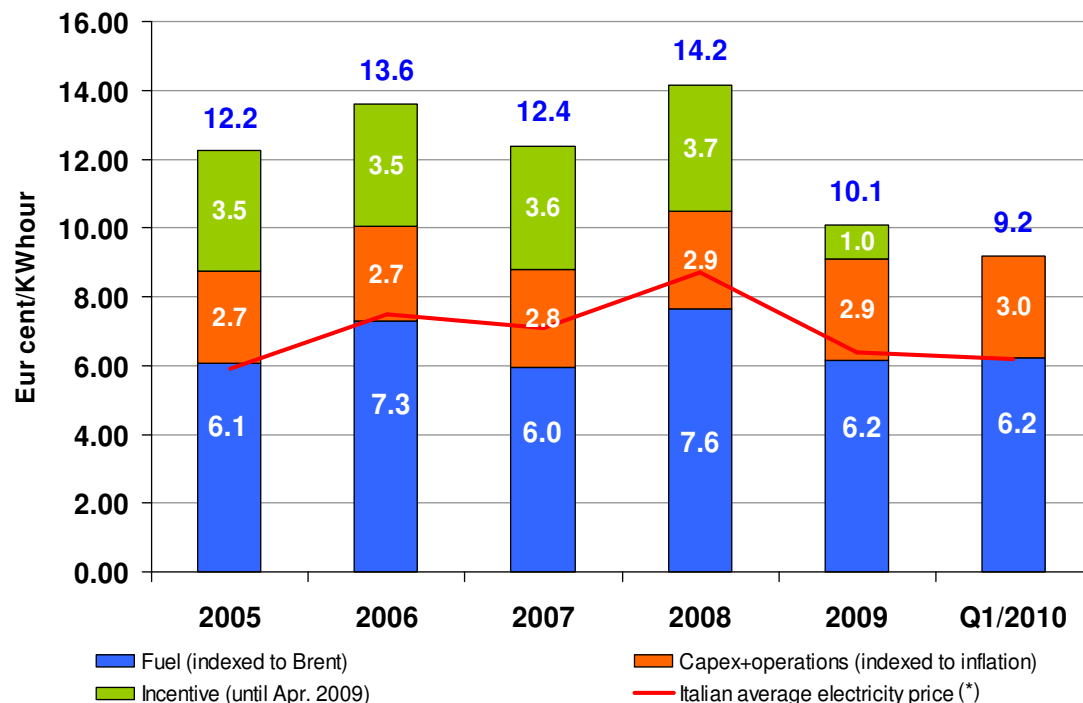
POWER PLANT CONFIGURATION





CIP6/92 AND THE SARLUX IGCC PLANT

- **SARLUX economics based on regulated incentive scheme (CIP6/92 tariff). 20 year sale contract with National Grid operator (GSE) and priority of dispatching**
- **Originally, the tariff had 3 components:**
 - ✓ CAPEX+Operations Costs: inflation indexed and valid until 2021
 - ✓ Fuel Cost: indexed with oil prices, and valid until 2021
 - ✓ Incentive Fee: indexed with inflation, and valid only for the first 8 years of production (Apr 2001 ÷ Apr 2009)
- **The incentive component expired in 2009, so the current tariff only has the other 2 components**



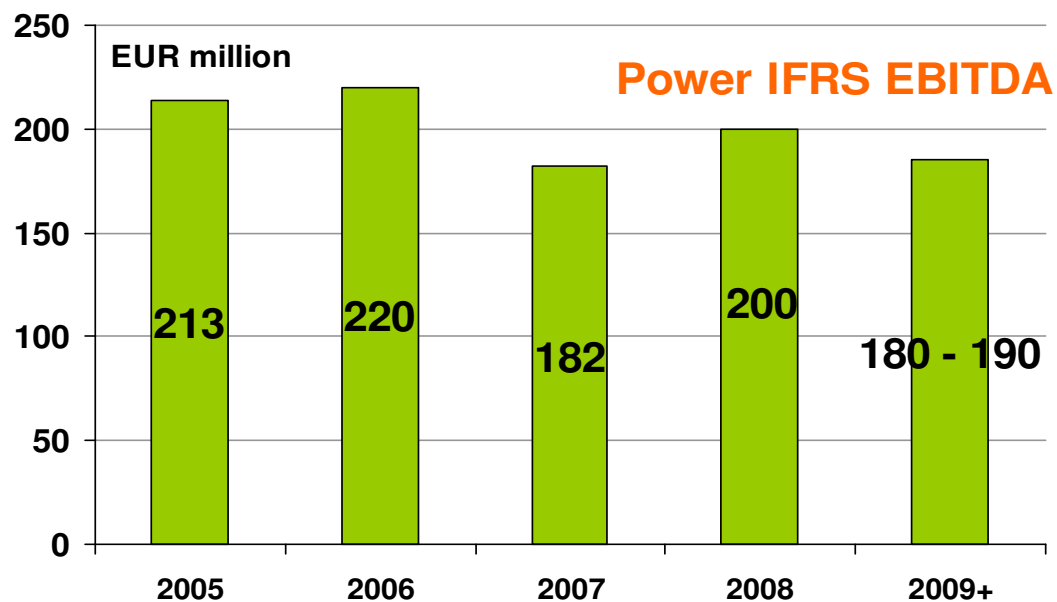
(*) = The Italian average electricity price (PUN) can be found on the GME website at: www.mercatoelettrico.org

	2005	2006	2007	2008	2009	Q1/10
BRENT DTD	54.6	65.2	72.4	97.4	61.7	76.4
USD/EUR exchange rate	1.245	1.256	1.370	1.471	1.395	1.383



GUIDANCE FOR FUTURE YEARS

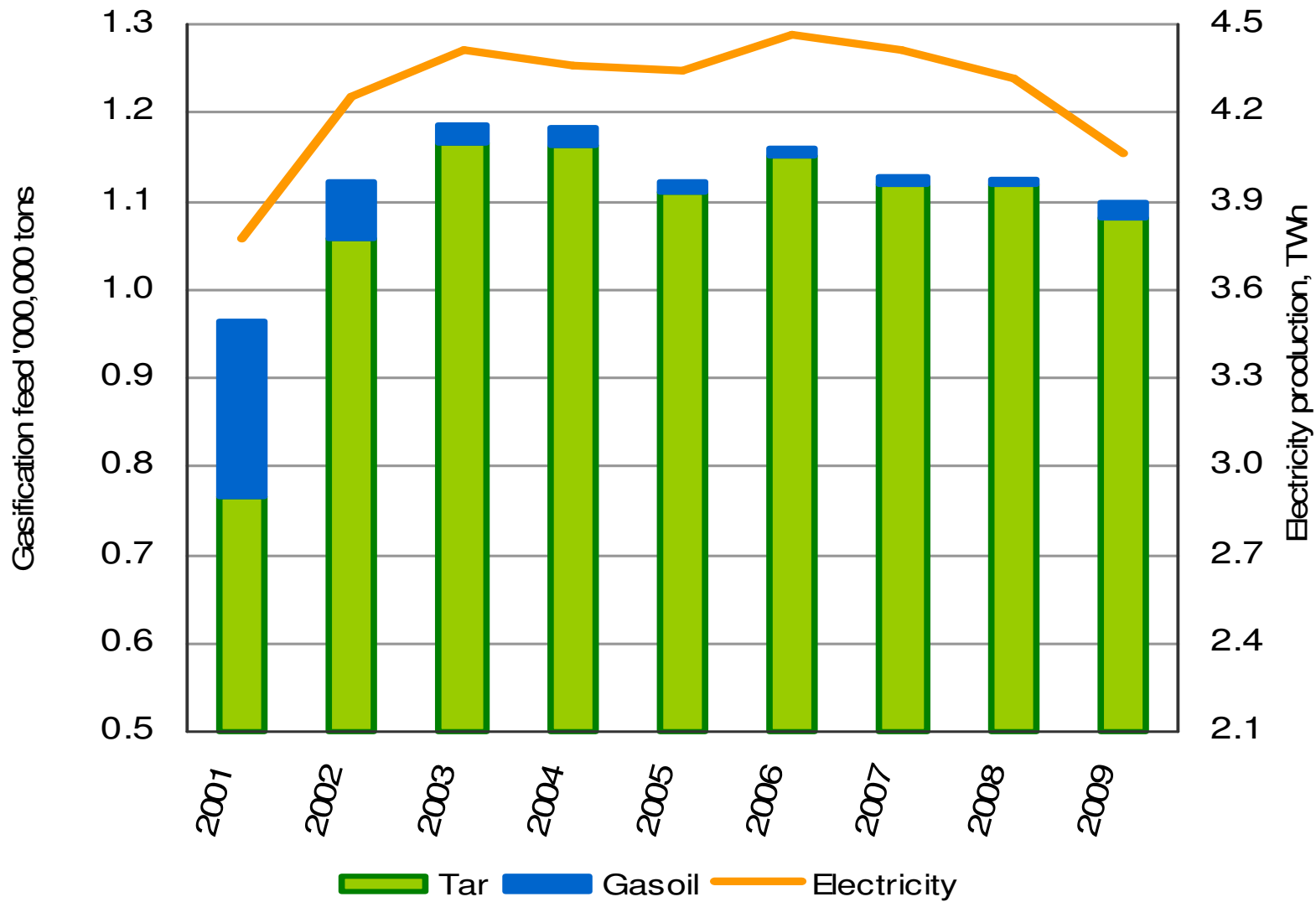
- Sarlux activities have been classified under IFRS as an operating lease. Results are “linearised” for the duration of the contract, and are therefore very steady. These results however do not reflect cash generation
- IFRS EBITDA from 2009 onwards is expected to be around EUR 180-190 million, on the basis of a long term crude oil price between 80 – 90 \$/bl



- **2010 IT GAAP EBITDA:** the incentive component of the power tariff expired in April 2009, as per original contract with the National Grid Operator (GSE). Therefore, IT GAAP EBITDA from 2010 onwards will be approx. EUR 140 ml

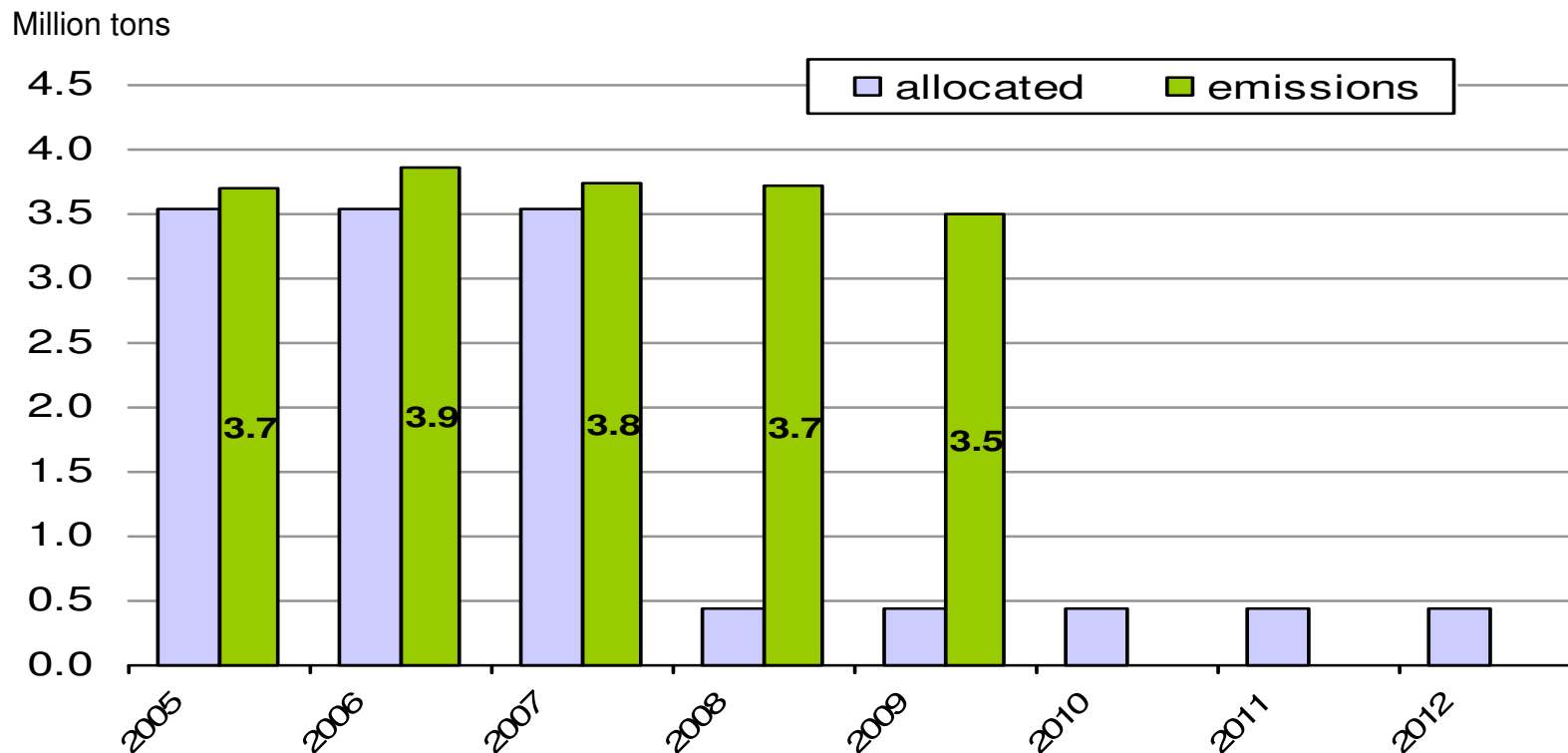


PRODUCTION AND FEEDSTOCK CONSUMPTION





POWER PLANT CO₂ EMISSIONS AND ALLOCATED QUOTAS



- Article 7bis of CIP6/92 law state: “the sale price of electricity will be updated in case of changes of regulations implying higher or additional costs for the producers”
- The Energy Authority subsequently confirmed reimbursement of CO₂ costs, for the entire duration of the CIP6 contract, with the Resolution n. 77/08 issued on 11th Jun 2008



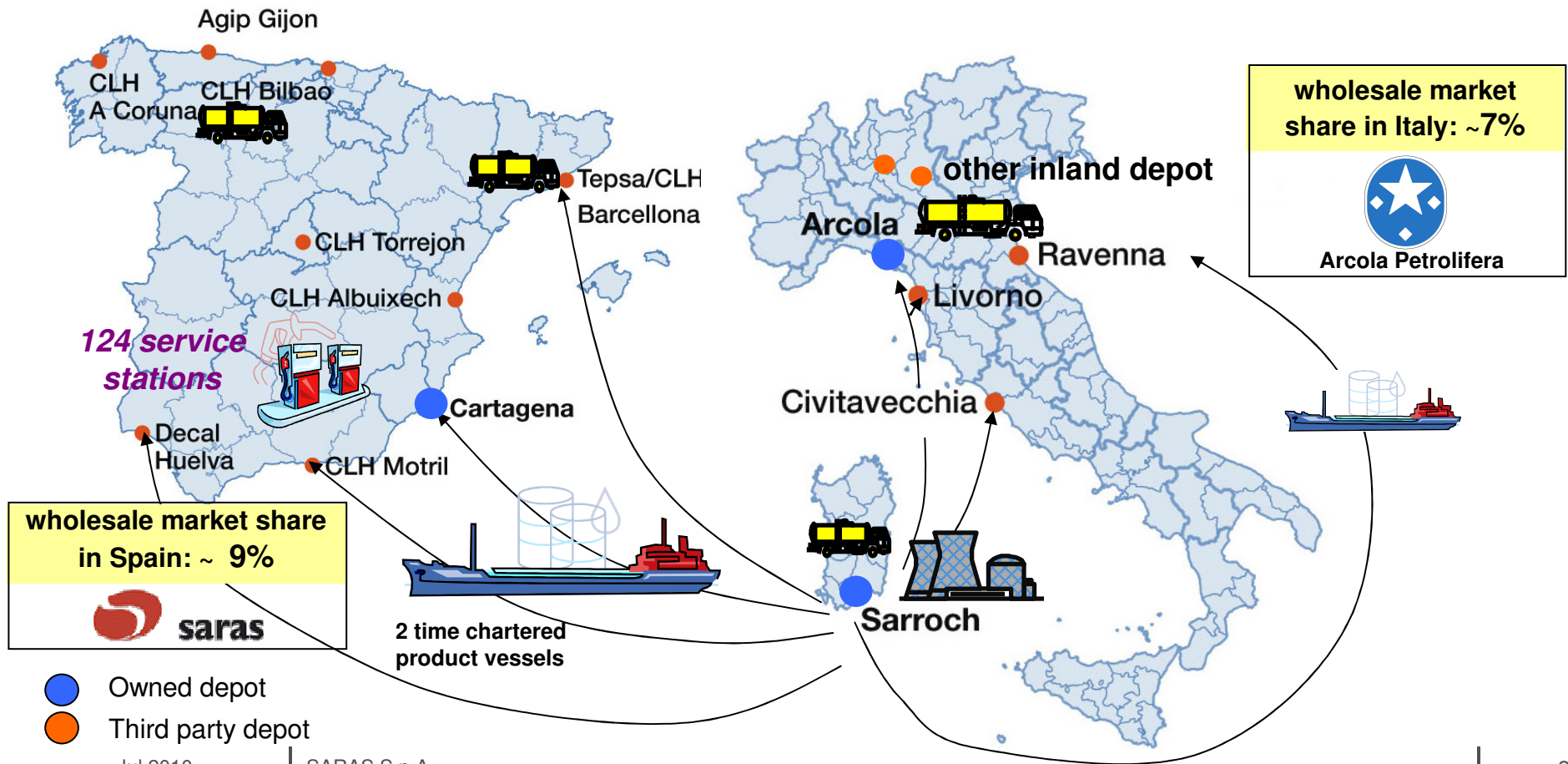
IGCC FIXED & VARIABLE COSTS (IT GAAP)

		2007	2008	2009	Q1/10
Refinery RUNS	Million barrels	106.5	113.3	97.1	25.3
Power production	MWh/1000	4,414	4,318	4,066	939
<i>Exchange rate</i>		<i>1.37</i>	<i>1.47</i>	<i>1.40</i>	<i>1.38</i>
Fixed costs	EUR million	104	102	103	27
	\$/bl	1.3	1.3	1.5	1.5
	EUR/MWh	24	24	25	29
Variable costs	EUR million	67	78	53	12
	\$/bl	0.9	1.0	0.8	0.7
	EUR/MWh	15	18	13	13



LOGISTIC OF WHOLESALE/RETAIL OPERATIONS IN ITALY & SPAIN

Sales (thousand tons)	2006	2007	Q1/08	Q2/08	Q3/08	Q4/08	2008	Q1/09	Q2/09	Q3/09	Q4/09	2009	Q1/10
SPAIN	2,206	2,804	746	692	694	721	2,845	705	681	650	697	2,733	670
ITALY	1,013	1,102	286	275	292	324	1,176	308	304	320	308	1,239	382
TOTAL	3,219	3,906	1,032	967	986	1,045	4,030	1,013	985	969	1,005	3,972	1,052





DEPOTS AND RETAIL NETWORK

Cartagena (Spain): 112,000 cubic meters

Arcola (Italy): 200,000 cubic meters

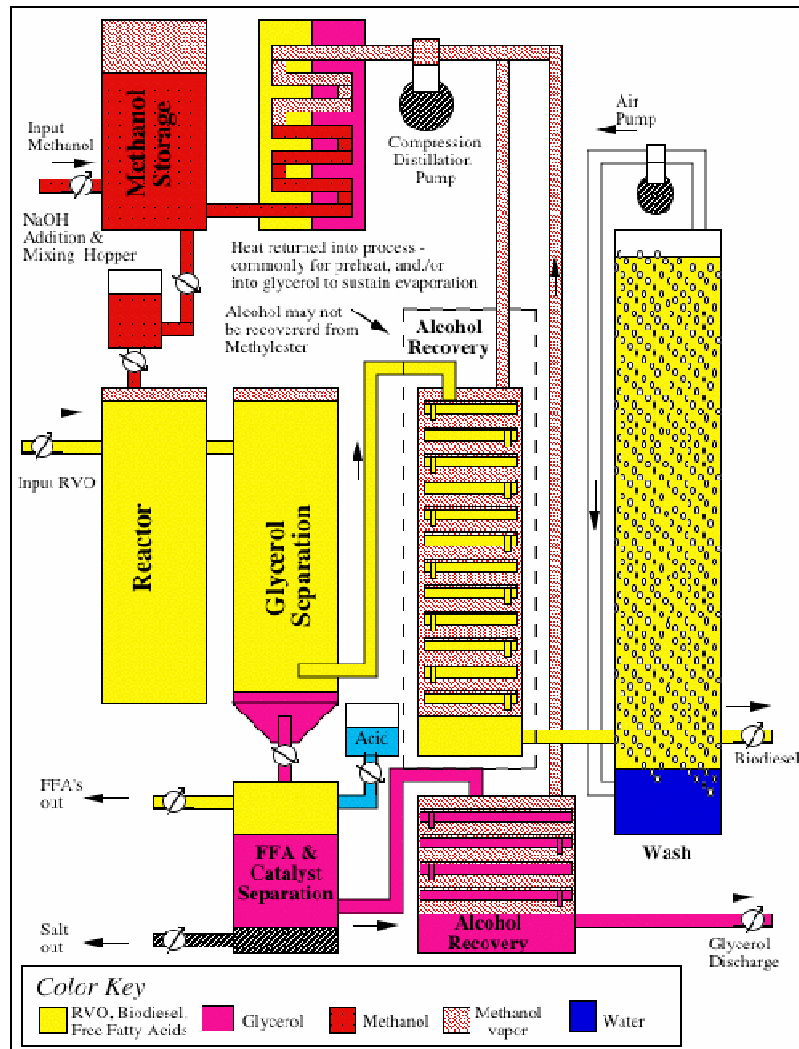


Retail network of 124 high throughput service stations: located in Spanish Med area (88 stations fully owned + 36 long term leased)





CARTAGENA BIODIESEL PLANT



- Integrated with existing Saras depot
- Full scale production of 200,000 ton/year (4,500 kbd), achieved in H2/09
- Feedstock: palm, rapeseed, soy
- Consistent to EU targets
 - ✓ approx. 5% of bio-diesel into marketed diesel in 2010
 - ✓ possible further % increases in future years
- Positive Economics despite high feedstock prices
 - ✓ favourable taxation in Spain
 - ✓ low OPEX due to integration with existing logistics



WIND IN EUROPE

Italian Capacity installed at 31.12.2009:
4,850 MW



Installed Capacity at 31.12.2009	MW
GERMANY	25,777
SPAIN	19,149
ITALY	4,850
FRANCE	4,492
UNITED KINGDOM	4,051
PORTUGAL	3,535
DENMARK	3,465
NETHERLANDS	2,229
SWEDEN	1,560
IRELAND	1,260
TOTAL EUROPEAN UNION (27)	74,767

Green Certificates

- **Electric energy created by renewable energy plants are entitled to receive GC, related to the KWh produced, for the first 12 years of production since their last inspection.** Said GC are securities issued by the Administrator at the beginning of a given year in accordance with the foreseeable quantity of energy that will be produced during that year by the requesting operator.
- **Specifically, all operators of the field, whether producers or traders, must possess and subsequently file a certain number of GC equal to 2% of the energy used/produced in the course of the previous year.** Noteworthy is the fact that the Administrator issues the GC and is then required to annul them, thus entitling the operators to comply with the above indicated Green Portfolio requirements.
- **GC may be traded independently from the related renewable energy. Further, there is no legal limitation on the possibility to freely and repeatedly trade GC before they are annulled by the Administrator. The only limit is given by the need of using certificates representing the past year's production by March of the subsequent year.** By way of example, if a GC is issued at the beginning of the year 2007, referring to energy that will be produced in the year 2007, its annulment must occur by March 31, 2009. Therefore, throughout the entire period running from the date of issuance to the date of annulment, operators are entitled to trade the GC, privately or within the Energy Stock Market, without any legal limitations whatsoever, except to the possibility of exporting the certificates abroad. In particular, as briefly mentioned above, GC do not necessarily have to be traded in connection with the energy they represent, as long as the relative sale takes place in Italy. Contrarily, GC can be sold abroad only in conjunction with the sale of energy.

ULASSAI WIND FARM

	2006	2007	Q1/08	Q2/08	Q3/08	Q4/08	2008	Q1/09	Q2/09	Q3/09	Q4/09	2009	Q1/10
Electricity Production (MWh)	157,292	168,185	49,773	47,760	19,821	36,381	153,735	58,556	25,249	16,956	55,209	155,970	61,737
Power Tariff (€cent/KWh)	7.4	8.5	8.5	8.9	8.7	8.5	8.6	7.8	6.4	9.6	5.6	7.0	7.1
Green Certificates (€cent/KWh)	12.1	9.8	8.0	6.0	3.0	8.8	6.9	8.4	8.0	10.0	8.9	8.7	8.5




Sardeolica

Ulassai Wind Farm

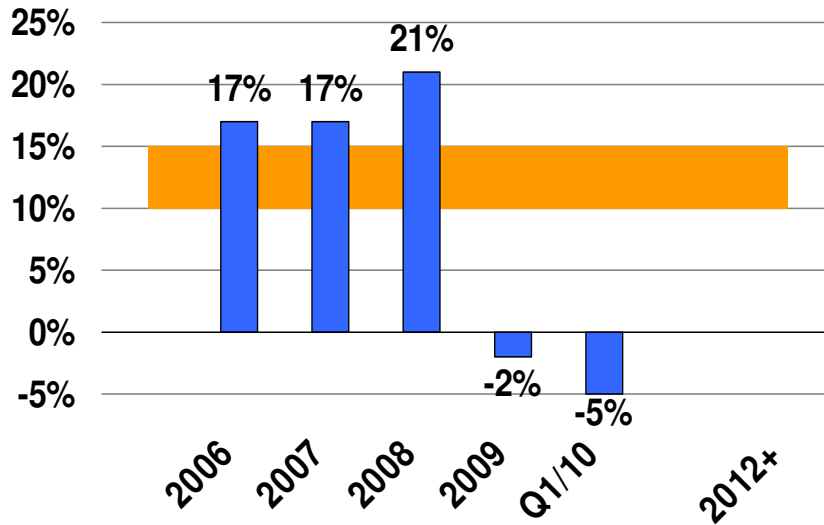


- production started end 2005
- GC granted until 2016
- 72 MW (42 Vestas “V80” aero generators)
- current annual production of approx. 160 GWh
- total investment of approx. EUR 100 million
- fully owned from 30/06/2008
- re-powering to 96 MW in progress

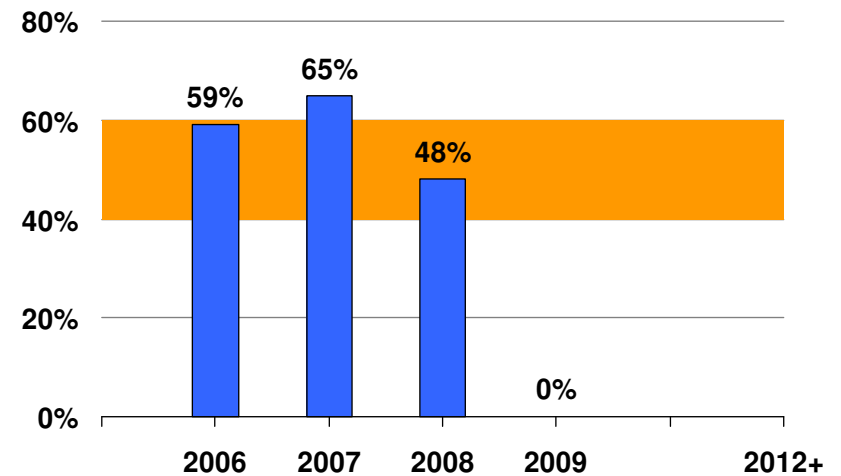
- 
- A grayscale silhouette of an industrial facility, likely a refinery or chemical plant, featuring several tall distillation columns and complex piping structures against a light background.
- Saras in a Snapshot
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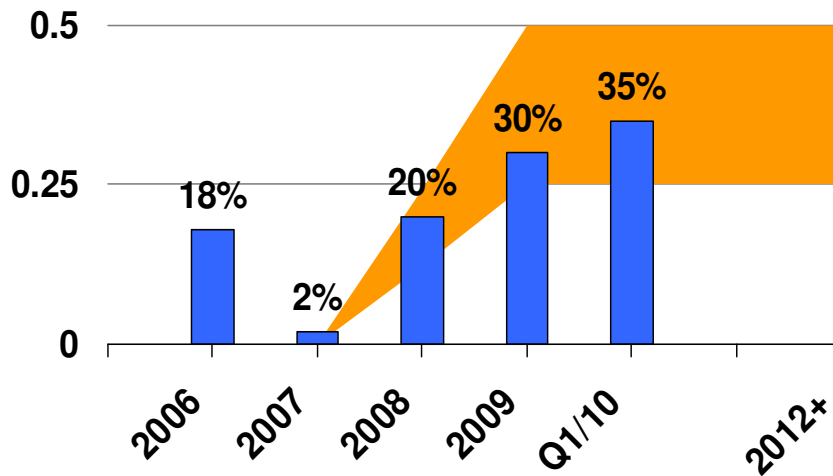
➔ ROACE – target between 10% to 15%



➔ Payout ratio - between 40% to 60%



➔ Leverage - long term target 25-50%



ROACE: return on average capital employed after tax

Leverage: Net debt / (net debt + equity)

Payout: calculated on adjusted net income



KEY INCOME STATEMENT FIGURES

EUR million	2008	Q1/09	Q2/09	Q3/09	Q4/09	2009	Q1/10
EBITDA	256.6	144.6	147.9	(17.1)	70.1	345.5	50.7
Comparable EBITDA	673.3	91.1	24.1	1.4	24.6	141.2	13.8
D&A	167.9	44.6	45.6	48.4	54.5	193.1	50.6
EBIT	88.7	100.0	102.3	(65.5)	15.6	152.4	0.1
Comparable EBIT	505.4	46.5	(21.5)	(47.0)	(29.9)	(51.9)	(36.8)
Interest expense	(12.6)	(4.1)	(3.7)	(0.6)	(9.0)	(17.4)	(4.3)
Fair value	2.1	(1.6)	(1.4)	(2.3)	4.2	(1.1)	(5.3)
Derivatives gains/losses	11.8	2.3	(5.7)	(1.4)	(10.5)	(15.3)	(3.2)
Net Financial expense	1.4	(3.4)	(10.8)	(4.2)	(15.3)	(33.7)	(12.8)
Equity interest	0.5	0.0	0.0	0.0	0.0	0.0	0.0
Profit before taxes	90.6	96.6	91.5	(69.7)	0.3	118.7	(12.7)
Taxes	(28.7)	(38.4)	(32.7)	20.1	4.9	(46.1)	3.4
Net income (Loss)	61.8	58.2	58.8	(49.6)	5.2	72.6	(9.3)
Adjustments	265.3	(32.9)	(77.1)	12.0	(29.2)	(127.1)	(20.6)
Adjusted Net Income (Loss)	327.1	25.3	(18.3)	(37.6)	(24.0)	(54.5)	(29.9)



KEY CASHFLOW FIGURES

EUR million	2008	Q1/09	Q2/09	Q3/09	Q4/09	2009	Q1/10
Initial net financial position	(27)	(333)	(223)	(472)	(463)	(333)	(533)
CF FROM OPERATIONS	275	170	31	78	(5)	274	(87)
of which working capital	203	31	(142)	97	(48)	(62)	(138)
CF FROM INVESTMENTS	(289)	(61)	(122)	(70)	(65)	(317)	(23)
tangible & intangible assets	(257)	(61)	(122)	(70)	(65)	(317)	(23)
acquisitions	(32)	0	0	0	0	0	0
CF FROM FINANCING	(231)	0	(158)	0	0	(158)	0
capital increase	0	0	0	0	0	0	0
buyback own shares	(70)	0	0	0	0	0	0
dividends	(161)	0	(158)	0	0	(158)	0
TOTAL CASHFLOW	(245)	109	(249)	8	(70)	(201)	(110)
Wind net debt @ 30.06.2008	(61)						
Final net financial position	(333)	(223)	(472)	(463)	(533)	(533)	(643)

CAPEX BY SEGMENT

EUR million	2008	Q1/09	Q2/09	Q3/09	Q4/09	2009	Q1/10
REFINING	182.3	52.6	90.9	44.1	56.9	244.4	19.9
POWER GENERATION	26.5	2.7	3.2	3.1	3.4	12.4	1.8
MARKETING	45.9	4.2	26.2	22.3	3.9	56.6	0.8
WIND	0.0	0.0	0.1	0.1	0.1	0.3	0.1
OTHER ACTIVITIES	1.8	1.1	1.3	0.4	0.4	3.3	0.5
TOTAL CAPEX	256.5	60.5	121.7	70.0	64.7	317.0	23.1



KEY BALANCE SHEET FIGURES AND NET FINANCIAL POSITION

EUR million	2008	Q1/09	Q2/09	Q3/09	2009	Q1/10
Current assets	1,311	1,341	1,511	1,423	1,406	1,696
Cash and other cash equivalents A	86	130	184	93	133	114
Other current assets	1,225	1,212	1,328	1,330	1,273	1,582
Non current assets	1,925	1,938	1,991	2,022	2,020	2,001
TOTAL ASSETS	3,236	3,280	3,502	3,445	3,426	3,697
Non interest bear liabilities	1,507	1,556	1,574	1,665	1,532	1,721
Interest bear liabilities B	418	353	655	556	666	757
Equity	1,311	1,371	1,273	1,224	1,228	1,219
TOTAL LIABILITIES	3,236	3,280	3,502	3,445	3,426	3,697
Intercompany loans to unconsolidated subsidiaries C	0.0	0.0	0.0	0.0	0.0	0.0
Net Financial Position (A-B+C)	-333	-223	-472	-463	-533	-643



REFINING

EUR million	2008	Q1/09	Q2/09	Q3/09	Q4/09	2009	Q1/10
EBITDA	109.6	89.3	67.5	(77.5)	(0.8)	78.5	(18.5)
Comparable EBITDA	433.6	39.4	(38.9)	(54.2)	(49.6)	(103.3)	(39.0)
EBIT	30.0	68.2	46.0	(101.0)	(30.6)	(17.4)	(44.1)
Comparable EBIT	354.0	18.3	(60.4)	(77.7)	(79.4)	(199.2)	(64.6)
CAPEX	182	53	91	44	57	244	20
REFINERY RUNS							
Thousand tons	15,517	3,723	2,704	3,447	3,432	13,305	3,469
Million barrels	113.3	27.2	19.7	25.2	25.0	97.1	25.3
Barrels/day	310	302	217	273	272	266	281
<i>Of which for third parties</i>	35%	28%	31%	31%	31%	30%	7%
EMC benchmark	3.2	3.2	1.0	(0.2)	(0.9)	0.7	0.5
Saras refining margin	8.7	4.9	1.4	(0.3)	0.5	1.8	0.9



POWER GENERATION

EUR million	2008	Q1/09	Q2/09	Q3/09	Q4/09	2009	Q1/10
Comparable EBITDA	200.0	43.8	45.7	46.5	48.5	184.5	47.0
Comparable EBIT	124.0	24.6	26.4	27.3	29.4	107.7	27.7
EBITDA IT GAAP	294.6	57.9	47.8	13.3	33.5	152.5	20.6
EBIT IT GAAP	239.5	43.9	33.7	(0.9)	19.3	95.9	6.4
NET INCOME IT GAAP	133.9	26.1	17.6	(1.4)	11.9	54.2	3.1
CAPEX	27	3	3	3	3	12	2
ELECTRICITY PRODUCTION <small>MWh/1000</small>	4,318	897	1,116	924	1,128	4,066	939
POWER TARIFF <small>€cent/KWh</small>	14.2	14.1	9.6	8.3	8.6	10.1	9.2
POWER IGCC MARGIN <small>\$/bl</small>	3.9	3.5	4.8	4.2	4.3	4.1	4.1



MARKETING

EUR million	2008	Q1/09	Q2/09	Q3/09	Q4/09	2009	Q1/10
EBITDA	(57.8)	2.8	30.5	11.3	13.0	57.6	14.0
Comparable EBITDA	34.9	(0.8)	13.1	6.5	16.3	35.1	(2.4)
EBIT	(63.2)	1.5	28.5	8.4	10.1	48.5	11.0
Comparable EBIT	29.5	(2.1)	11.1	3.6	13.4	26.0	(5.4)
CAPEX	46	4	26	22	4	57	1
SALES (THOUSAND TONS)							
ITALY	1,176	308	304	320	308	1,239	382
SPAIN	2,854	705	681	650	697	2,733	670
TOTAL	4,030	1,013	985	969	1,005	3,972	1,052



Additional information

WIND

EUR million	2008	Q1/09	Q2/09	Q3/09	Q4/09	2009	Q1/10
Comparable EBITDA	14.1	8.3	3.7	2.2	6.8	21.0	8.4
Comparable EBIT	5.0	5.9	1.3	(0.2)	5.1	12.1	6.1
ELECTRICITY PRODUCTION <small>MWh</small>	153,735	58,556	25,249	16,956	55,209	155,970	61,737
POWER TARIFF <small>€cent/KWh</small>	8.6	7.8	6.4	9.6	5.6	7.0	7.1
GREEN CERTIFICATES <small>€cent/KWh</small>	6.9	8.4	8.0	10.0	8.9	8.7	8.5

OTHER

EUR million	2008	Q1/09	Q2/09	Q3/09	Q4/09	2009	Q1/10
Comparable EBITDA	0.2	0.4	0.5	0.4	2.6	3.9	(0.2)
Comparable EBIT	(2.0)	(0.2)	0.1	0.0	1.6	1.5	(0.5)
CAPEX	2	1	1	0	0	3	1

ANALYST RECOMMENDATIONS AND 2010 / 2011 / 2012 ESTIMATES

Last update: 07th Jul 2010

LAST UPDATE	BROKER	ANALYST	REC	Target Price	EBITDA 2010	EBITDA 2011	EBITDA 2012	EBIT 2010	EBIT 2011	EBIT 2012	NET INCOME 2010	NET INCOME 2011	NET INCOME 2012
17/05/10	UBS	Thomas Y. Adolff	NEUT	1.65	324	398	400	114	188	190	55	98	102
29/06/10	MORGAN STANLEY	James Hubbard	BUY	2.75	363	558	601	163	349	386	82	204	232
17/05/10	MERRILL LYNCH	James Schofield	NEUT	2.20	280	459	541	90	275	345	39	160	199
22/06/10	GOLDMAN SACHS	Henry Morris	NEUT	2.10	318	494		128	299		65	167	
17/05/10	NATIXIS	Hager Bouali	NEUT	1.80	352	596	654	162	401	454	88	234	255
20/05/10	CHEUVREUX	Marianna Primiceri	SELL	1.65	355	514	690	154	308	478	80	173	279
17/05/10	BANCA IMI	Roberto Ranieri	BUY	2.20	332	487	554	140	291	352	72	169	211
14/05/10	INTERMONTE	Paolo Citi	NEUT	1.80	313	428	495	113	227	301	59	133	182
01/07/10	EQUITA SIM	Domenico Ghilotti	NEUT	2.00	310	433	548	107	220	326	41	112	179
01/03/10	UNICREDIT	Sergio Molisani	NEUT	1.90	316	431		127	240		58	129	
17/05/10	EXANE BNP	Alexandre Marie	SELL	1.80	338	542	564	133	334	355	79	212	229
06/07/10	CREDIT SUISSE	Kim Fustier	NEUT	1.90	327	480	582	115	268	362	56	153	213
19/02/10	CITI GROUP	David Thomas	BUY	3.20	445	512		248	315		151	188	
19/05/10	SANTANDER	Armando Iobbi	BUY	1.92	301	333	411	111	133	202	48	62	95
09/06/10	BARCLAYS CAPITAL	Lydia Rainforth	BUY	2.25	304	395		111	200		57	113	
22/06/10	NOMURA	Ryan Kaupilla	BUY	2.60	283	518	538	101	333	348	39	197	209
22/03/10	BERNSTEIN	Neil McMahon	NEUT	2.00	399	465		202	257		65	74	
20/05/10	MACQUARIE	Daniel Ekstein	BUY	2.25	383	522	634	137	196	271	68	113	191
			MIN	1.7	280	333	400	90	133	190	39	62	95
			AVG	2.1	336	476	555	136	269	336	67	149	198
			MAX	3.2	445	596	690	248	401	478	151	234	279

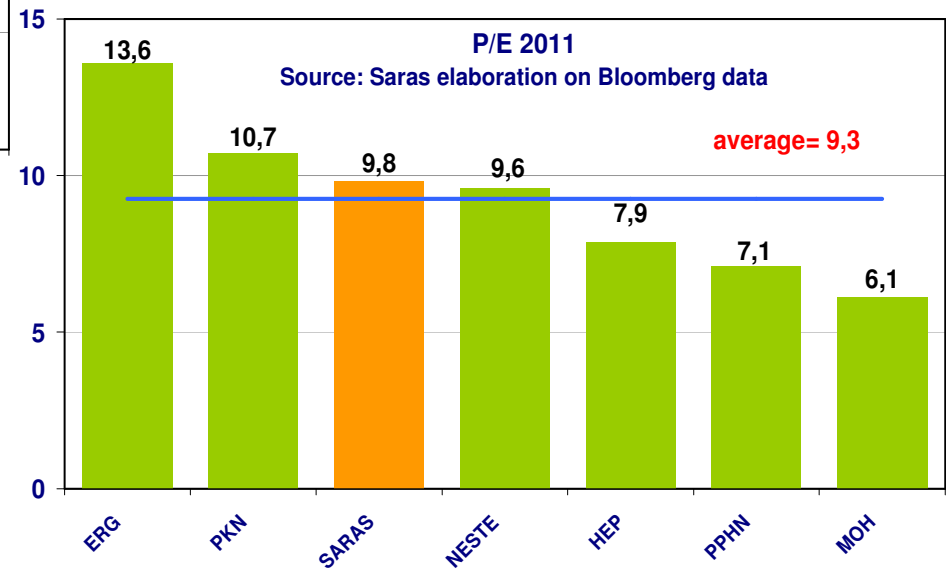
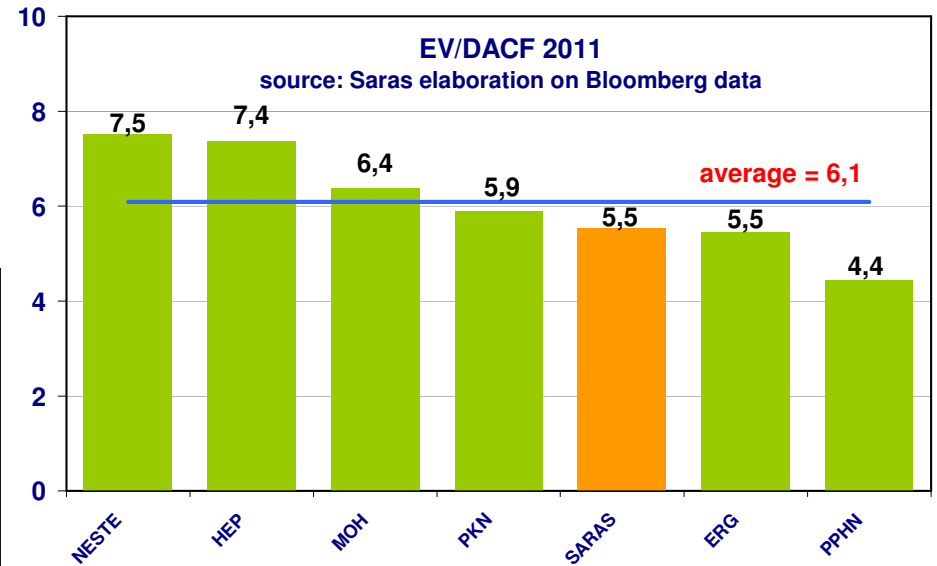
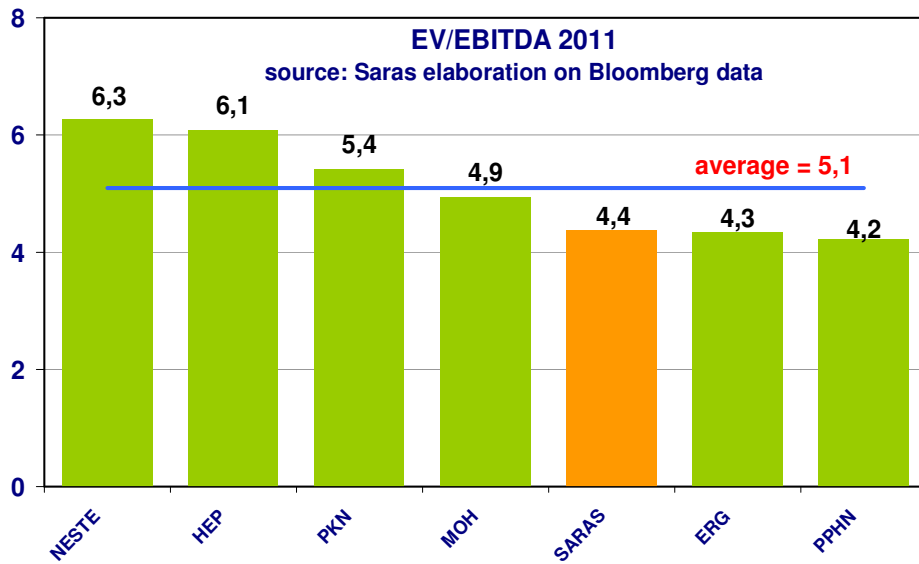
EUR million

EUR million

EUR million



MARKET MULTIPLES



Last update: 07th Jul 2010; Saras share price EUR 1.72

- 
- A grayscale silhouette of an industrial facility, likely a refinery or chemical plant, featuring several tall distillation columns and complex piping structures against a light sky. The image is semi-transparent, serving as a background for the text.
- **Saras in a Snapshot**
 - **Market Overview**
 - **Business Segments**
 - **Financials**
 - **Investment Plan & Others**



SARROCH SITE: SIGNIFICANT GROWTH OPPORTUNITIES

In line with our long term vision, the investment plan for 2008-2012 is focused on:

- ✓ increasing conversion capacity
- ✓ improving energy efficiency
- ✓ exploiting unconventional crudes
- ✓ enhancing overall refinery performance

Our approach is based on:

- ✓ continuous improvement
- ✓ integrated but independent projects
- ✓ mitigated investment risk
- ✓ operational and HSE excellence

However, CAPEX from 2010 onwards has been recently postponed by 12 ÷ 18 months in order to:

- ✓ align investments with current market scenario
- ✓ pursue best possible returns for shareholders
- ✓ take advantage of lower prices for construction materials and engineering services





MAIN INVESTMENT AREAS

INCREASE CONVERSION CAPACITY

MildHydroCracking2 revamping & new Steam Reforming Unit

- ✓ Increase capacity from 60,000 to 65,000 b/d
- ✓ Increase conversion by 5%

**+5,500 b/d of diesel
(270 kton/year)**

Visbreaking Revamping

- ✓ conversion increased by 5%

**+2,000 b/d of diesel
(100 kton/year)**

IMPROVE ENERGY EFFICIENCY

Energy recovery projects

- ✓ Improved thermal integration
- ✓ Energy recovery from exhaust gas
- ✓ Upgrade combustion processes

**-1,300 b/d (75 kton/year)
of fuel consumptions**

ENHANCE REFINERY PERFORMANCE

Process optimisation & increase throughput

- ✓ FCC, Alky and new Tank farm

Flexibility for unconventional crudes

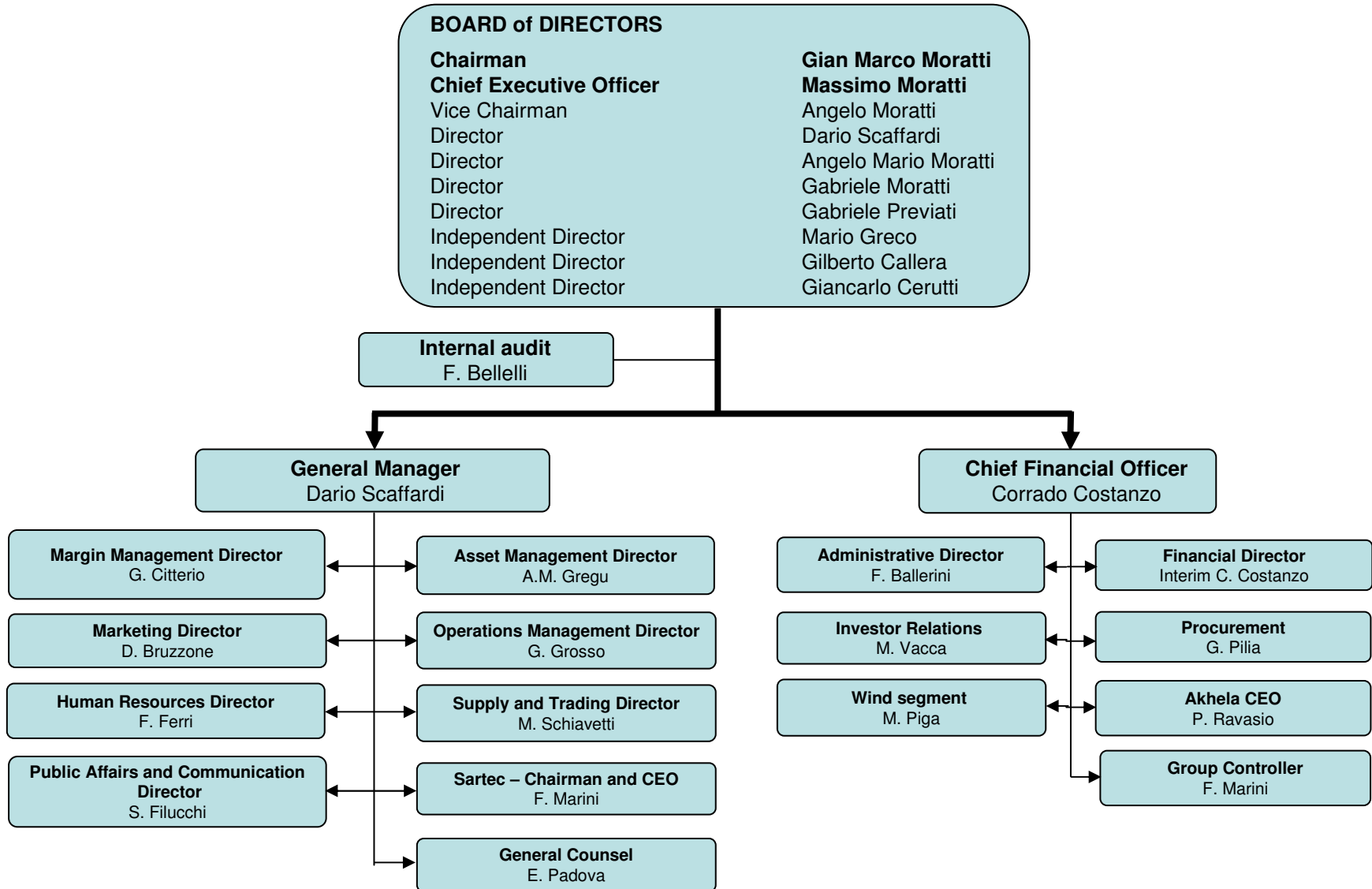
- ✓ Waxy, Condensate, Extra heavy

**+10 kb/d (500 kton/year)
of total runs**



Board of Directors and Top Management

ORGANIZATION CHART





CORPORATE GOVERNANCE

The Company is structured according to the traditional business administration and audit model as follows:

Board of Directors charged with overseeing business management within which various committees have been set up, namely

- remuneration committee
- internal control committee

The Board includes **three independent non-executive directors**, Mr. Mario Greco, Mr. Gilberto Callera and Mr. Giancarlo Cerutti, who, together with another non-executive director, Mr Gabriele Previati, make up the above mentioned remuneration committee and the internal control committee

Board of Statutory Auditors charged with supervising the compliance with laws and statutes, and monitoring the adequacy of the organisational structure, the internal control system and the Company's accounting-administrative system.

The Board has nominated the Chairman of the Board of Directors as the executive in charge of surveying internal control system functions.



PERSONNEL

31/12/2009

Male	78%	1,702
Female	22%	488

Average age: 40 years

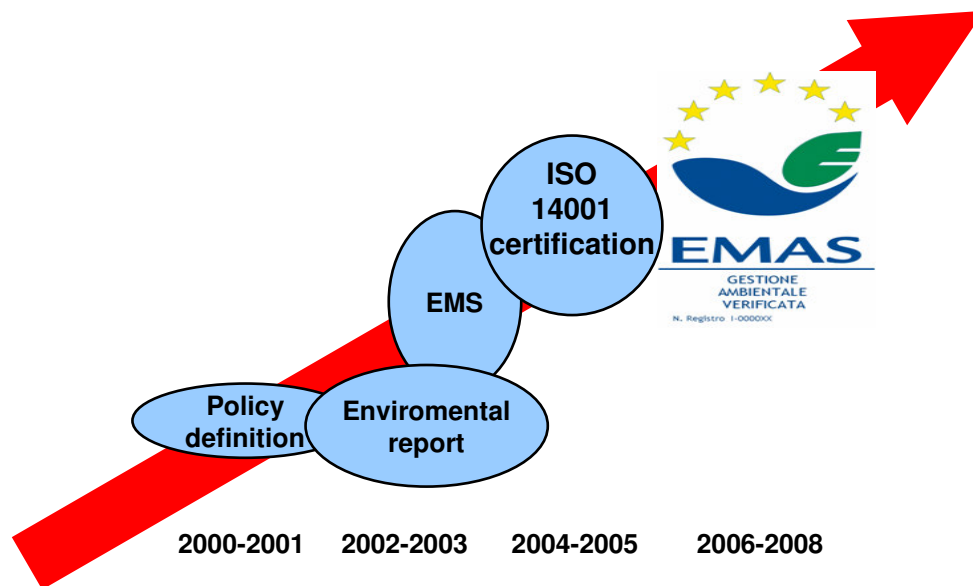
Average time at the company 8 years

The Saras Group has 2,190 staff. Approximately 78% of these are employed in Sardinia, mostly at the Sarroch refinery. Some 490 people work in Spain, in distribution and marketing.

In over 40 years of activity, Saras has successfully built a reputation that has enabled it to attract the best employees, and to develop and retain talented and motivated personnel, who share the company's values of honesty, respect, excellence and responsibility.

Saras has promoted these values by creating and constantly improving a safe and stimulating work environment, which encourages respect for the individual and offers attractive opportunities for staff development.

SARAS CERTIFICATION PATTERN



The Eco-Management and Audit Scheme (**EMAS**) is the EU voluntary instrument which acknowledges organisations that improve their environmental performance on a continuous basis. EMAS registered organisations are legally compliant, run an environment management system and report on their environmental performance through the publication of an independently verified environmental statement. They are recognised by the EMAS logo, which guarantees the reliability of the information provided.

The Saras Group has always paid particular attention to the environmental issues connected with its activities. **Investments in environmental and safety initiatives stood at EUR 64 million in 2008. This was approximately 25% of total investments made in the year**

Saras' environmental objectives include **transparency of information**. It has always made company data and the results of studies available to the authorities and the public. In keeping with this policy, Saras draws up an *Environment and Safety Report* each year.

The Saras Group has a programme aimed at ensuring the safety of all its employees at work. The company introduced a specific safety policy in 1996, and since then has achieved positive results in safeguarding both its workers and the environment.

The Group's Safety Management System for the prevention of major accidents was developed pursuant to Legislative Decree 334/99. The main components of this system are a *Safety Report*, an *Internal Emergency Plan* and an *External Emergency Plan*.



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