



Presentation to investors



Last update March 2008



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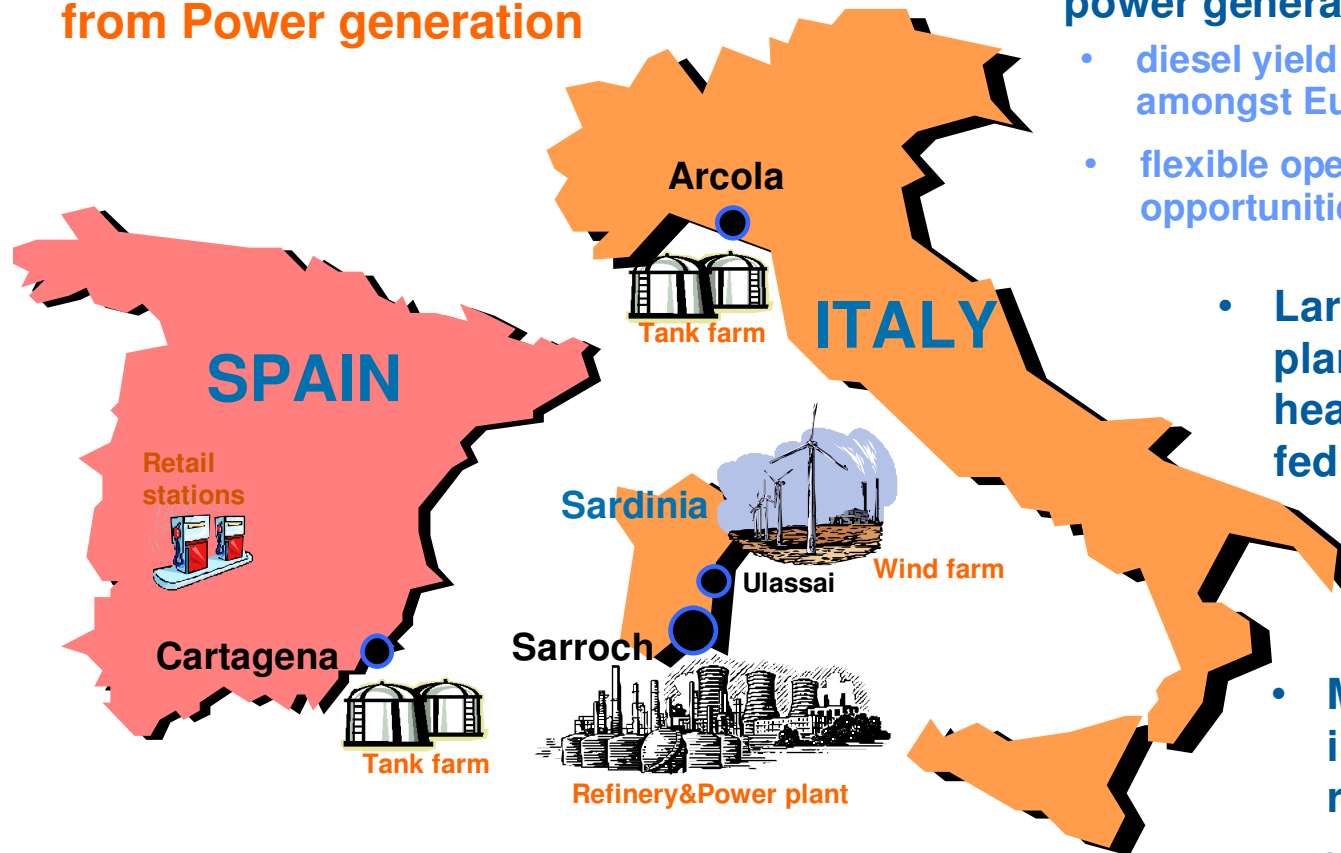


Certain statements contained in this presentation are based on the belief of the Company, as well as factual assumptions made by any information available to the Company. In particular, forward-looking statements concerning the Company's future results of operations, financial condition, business strategies, plans and objectives, are forecasts and quantitative targets that involve known and unknown risks, uncertainties and other important factors that could cause the actual results and condition of the Company to differ materially from that expressed by such statements.

- 
- **Saras in a snapshot**
 - **Market overview**
 - **Business segments description**
 - **Financials**
 - **Other**



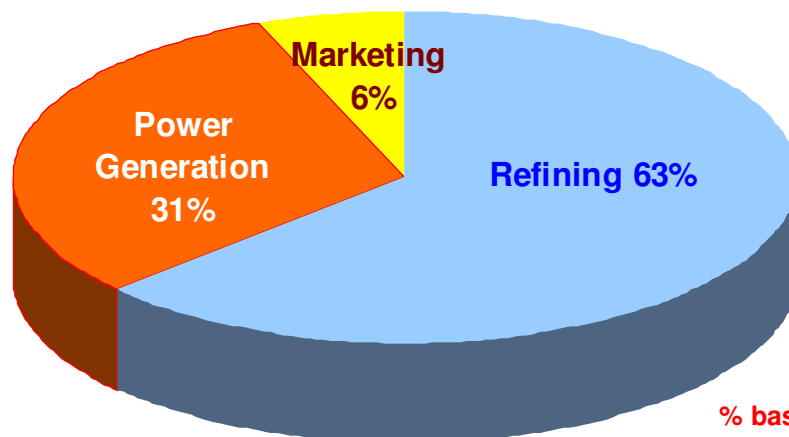
Saras is a pure play refiner with stabilization of returns coming from Power generation



- 300,000 bl/day high complexity refinery integrated with petrochemical and power generation
 - diesel yield above 50%, the highest amongst European listed refiners
 - flexible operations to exploit market opportunities
- Largest liquid fuel gasification plant in the world converting heavy bottoms into clean gas fed into a 560 MW CCGT
 - stable cashflows
 - fuel oil yield close to zero
- Marketing activities based in the high diesel demand regions of Italy and Spain
 - almost 4 million tons per year sold, mainly diesel
- Investing also in renewable energy
 - 84 MW wind farm located in Sardinia



EBITDA by business segment



% based on 2007 data

EUR ml	2007	2006
REFINING	372	324
POWER GENERATION	182	220
MARKETING	33	25
OTHER	0	-1
Group Comparable¹ EBITDA	587	568
WIND ² (100%)	26	26

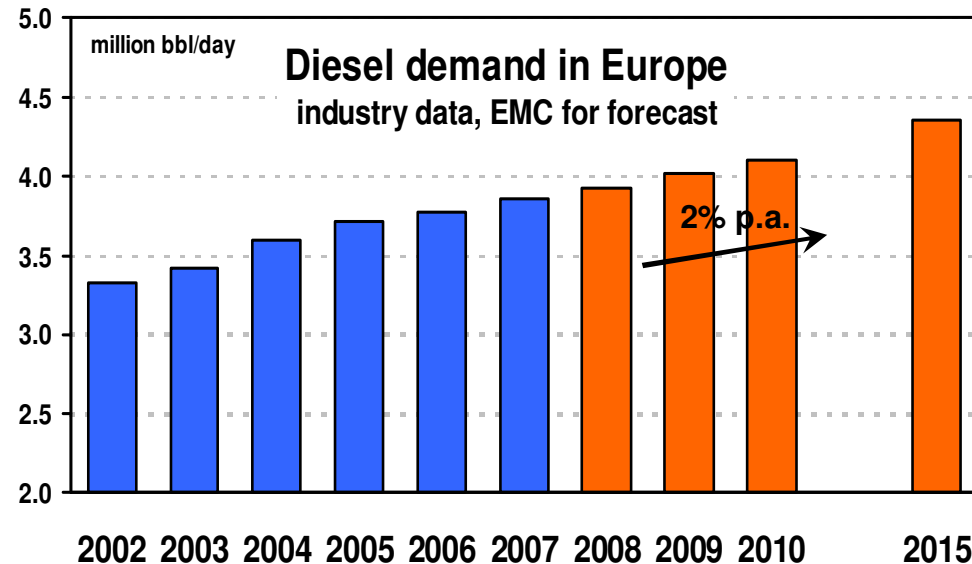
1. Calculated evaluating inventories at LIFO and deducting non recurring items

2. Joint Venture Consolidated under the equity method (Saras share 70%)



Diesel market in Europe will remain tight despite capacity additions and Biodiesel growth

- European transport fuel demand growth has been led by diesel and we expect this will continue
- new registrations show a continuous growth of diesel cars at the expense of gasoline because of
 - ✓ tax advantages
 - ✓ greater fuel efficiency
- CO2 emissions targets in Europe for new cars supporting the shift to diesel
- Change of specification could further tighten the market from mid 2008
- Further support from possible
 - ✓ “dieselization” of US car fleet
 - ✓ bunker fuel switch to gasoil
- Identified hydrocracking/coking projects in Europe not enough to compensate for increase in demand



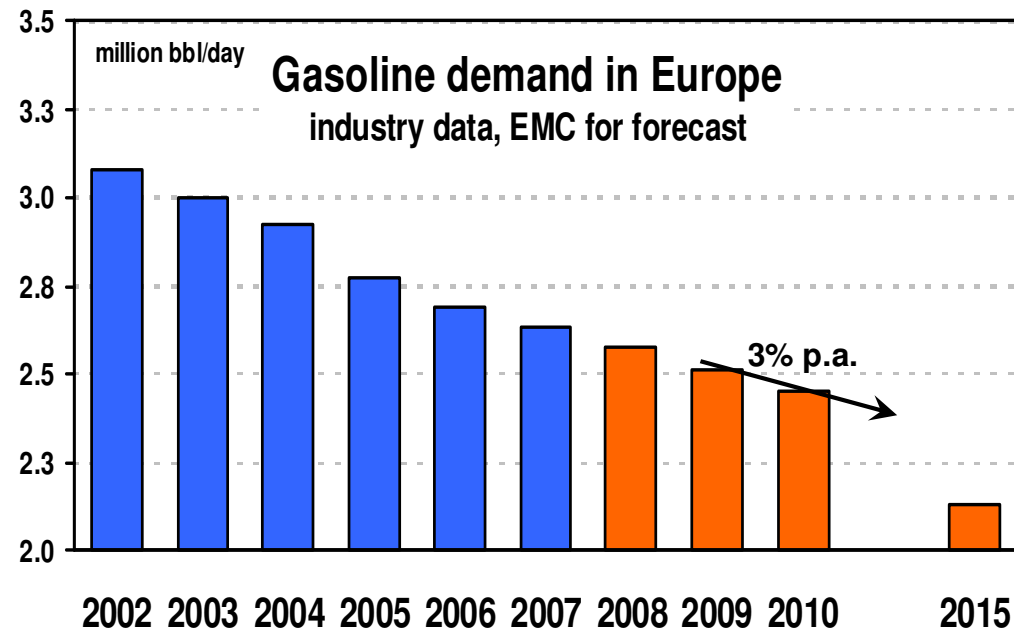


Gasoline still a seasonal play

- North American market continues to be the undisputed main gasoline player (abt 45% of total world demand)
- Significant growth coming also from Middle east and Asia
- Europe expected to balance the Atlantic basin and Middle East area thanks to its increasing production surplus due to declining demand

.....and Fuel oil suffering from declining demand

- Bunker demand still supporting but demand from power plants rapidly declining due to fuel switch and push to renewables





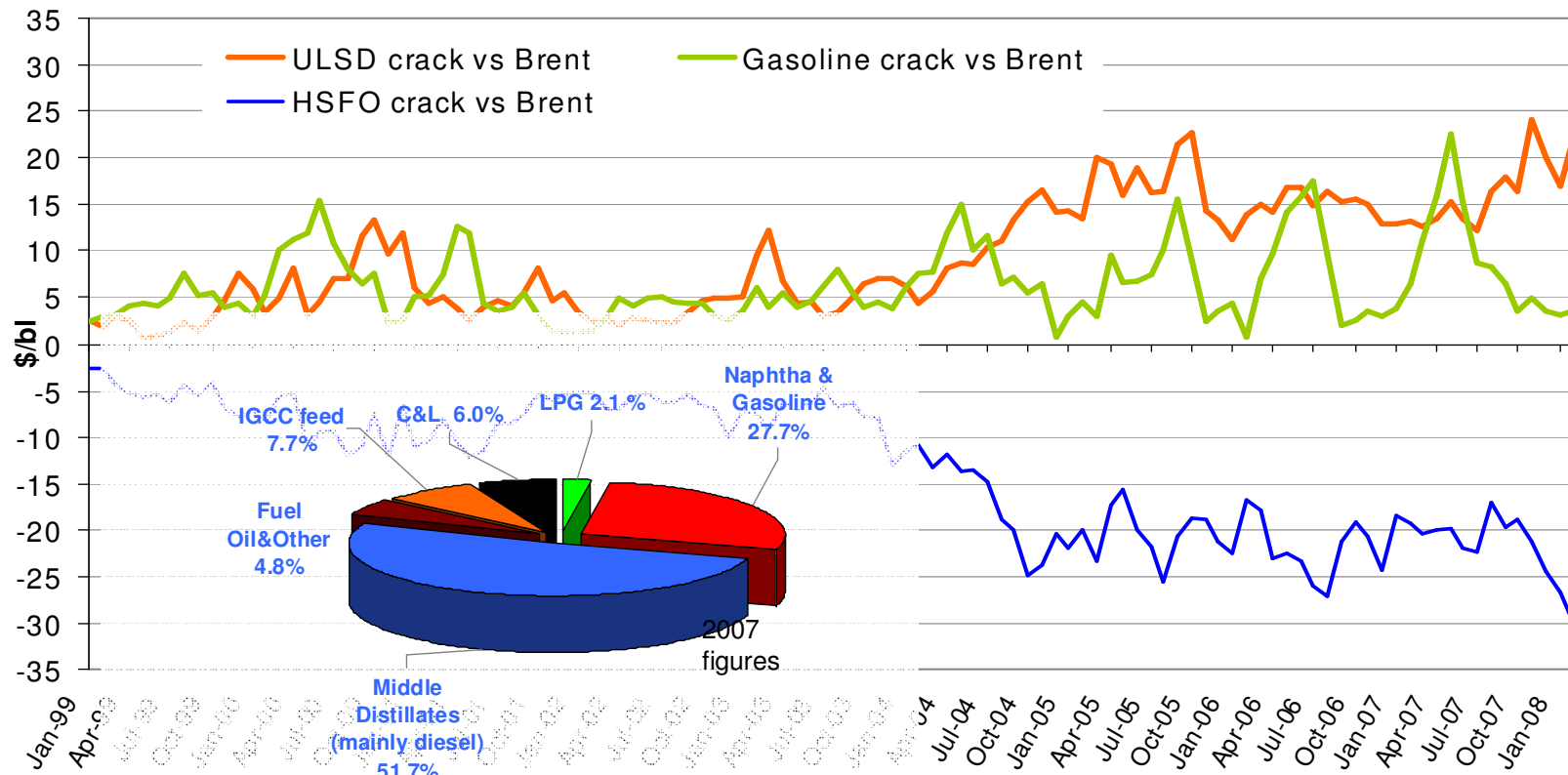
Saras' competitive positioning

Saras offers the highest exposure to diesel crack and the lowest to fuel oil crack thanks to its high complexity

Diesel yield close to 52% in 2007: the highest amongst European peers. Fuel oil yield lower than 5%

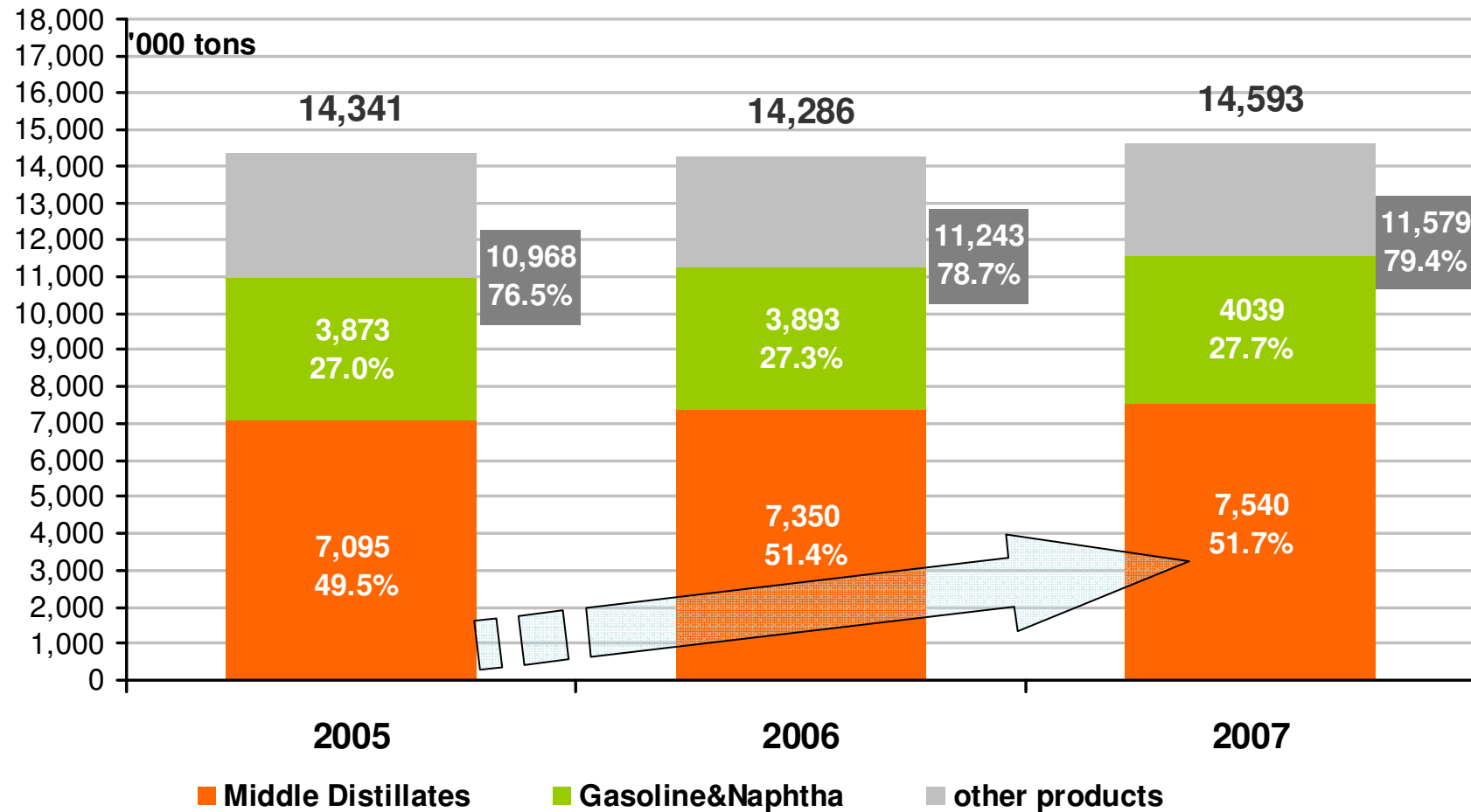
Such exposure offers

- ✓ higher value and higher stability
- ✓ increasing advantage versus less complex refineries





Saras' production of light products constantly increasing over the years



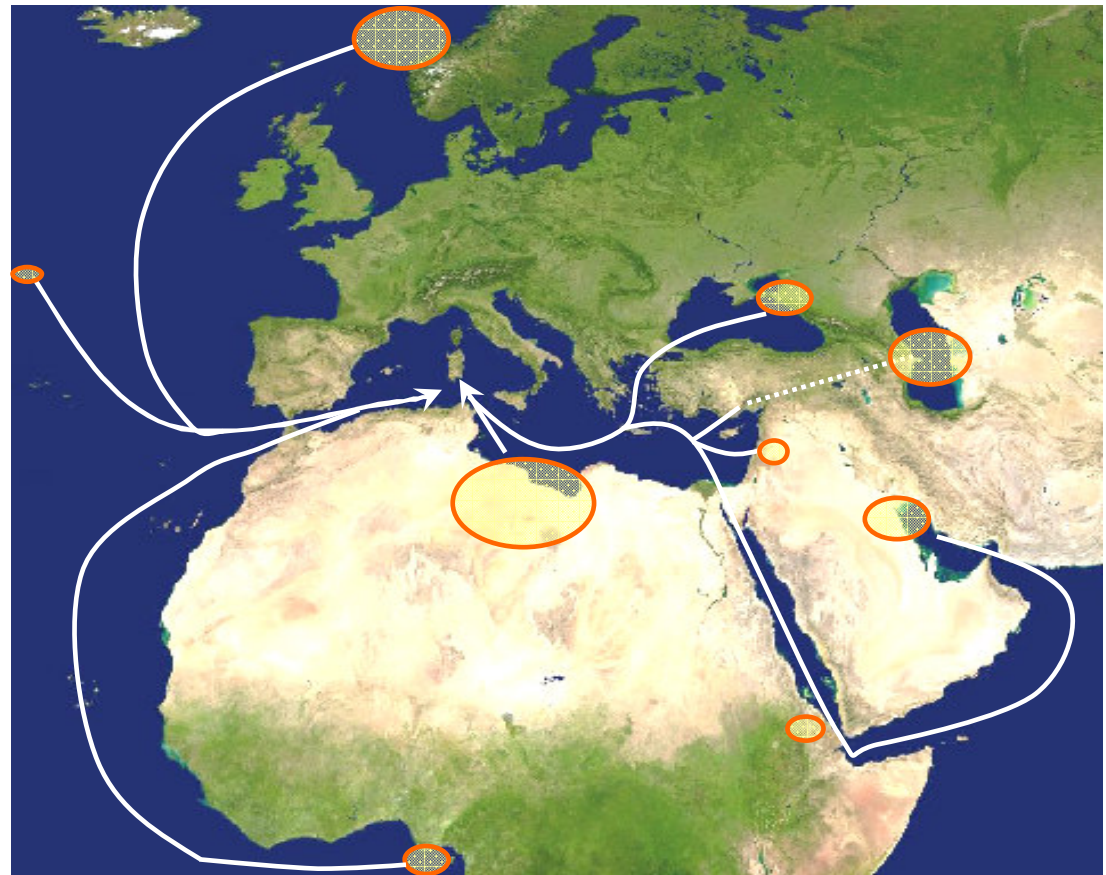


Flexible operations and strategic location allow to exploit market opportunities

- Flexible refinery configuration allows to run simultaneously up to 5 different crudes
- Ability to run “unconventional” difficult crudes offering higher value
- Run during 2007 twenty types of crude very different in nature and origin

....crude supply is not a constraint but an opportunity and an important way to maximize returns

Saras' 2007 main crude sources

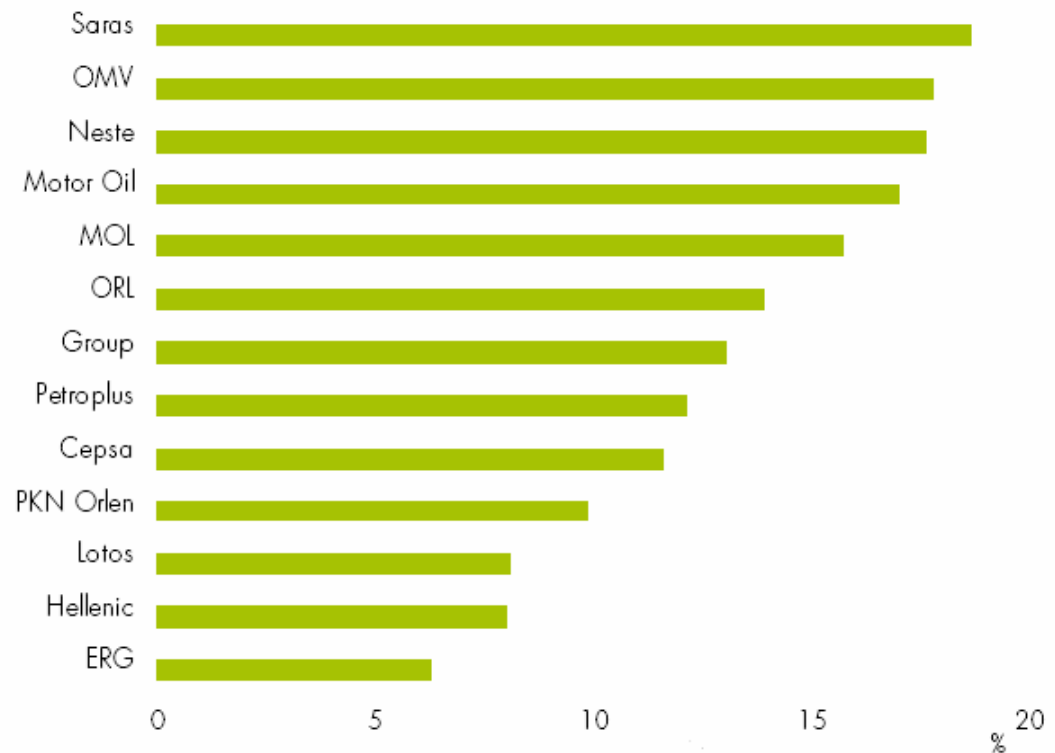




Focus to achieve best return on investments in the industry

- Continue to Invest in Growth Projects at Sarroch refinery
- Focus on reliability and energy savings
- Continuing to monitor the market for acquisition opportunities that meet our stringent criteria
- Using balanced approach to allocate cash

ROACE, European refining industry 2007



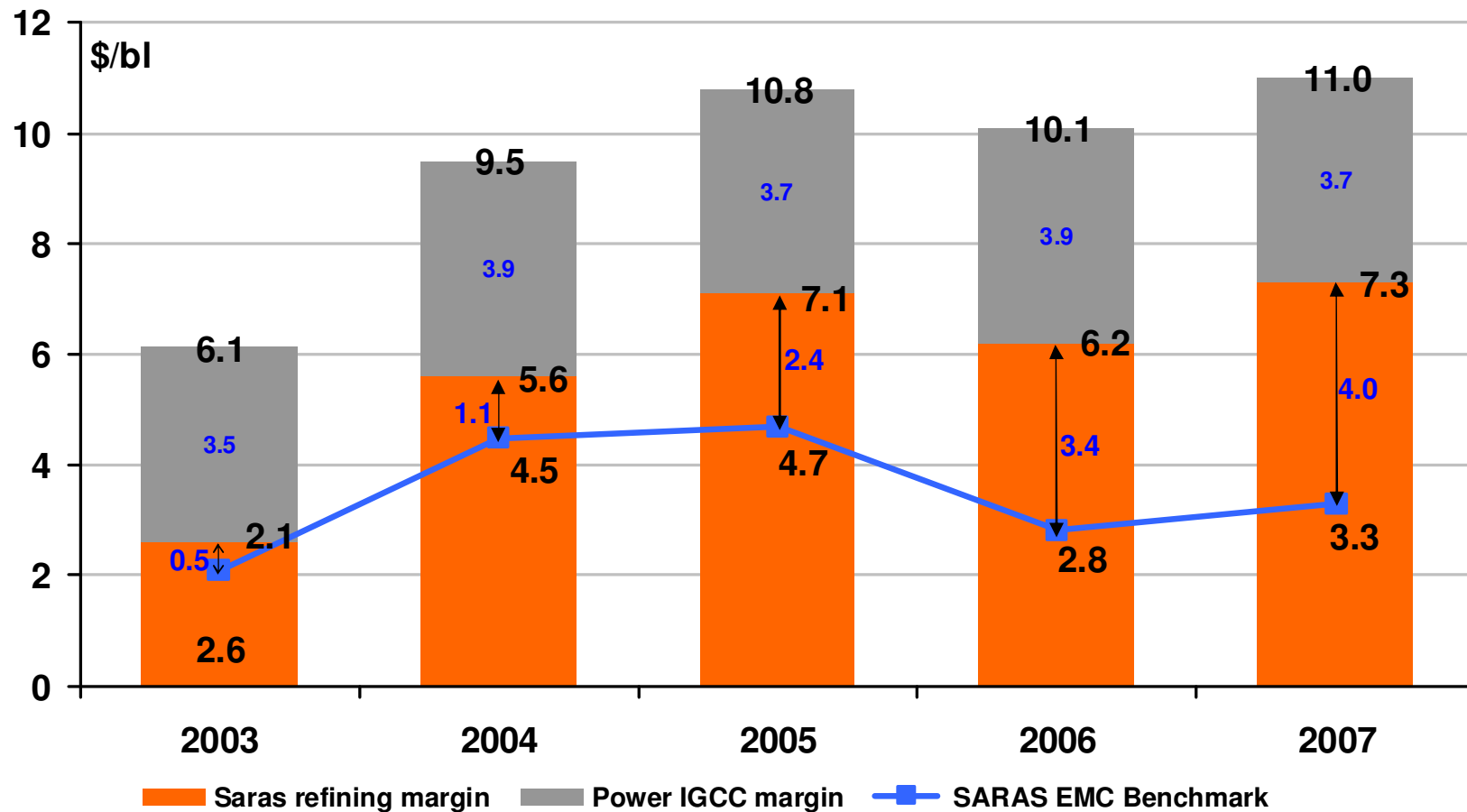
Definition: Post Tax operating profit for rolling 12-month period over the average capital employed for the period.

Source: Lehman Brothers, March 2008



Our organic growth strategy is paying off

- Premium above benchmark increasing over the years
- Stability of returns from power generation and processing contracts





Strategy overview

Organic growth

“2006-2009 plan”

- CAPEX approx EUR 600 million of which half is maintain capacity (already spent EUR 300 ml up to 2007) with overall positive impact on refining margins of 1.8-2.4 \$/bl (about 1.2 \$/bl already achieved)
- Because of a different market scenario and the availability of more convenient light crudes, particularly in the Mediterranean, we are reviewing the type and timetable of the investments needed to run higher quantities of very heavy crudes
- returns could be higher than anticipated; CAPEX will be revised according to the final scope of investment

		Impact on refining margin	Impact on refining EBITDA	CAPEX for refining
2006	INCREASE CONVERSION CAPACITY + 200,000 TONS PER YEAR OF DIESEL <i>completed</i>	+ 0.5-0.7 \$/bl	+ \$ 50-70 ml	EUR 130 ml
2007	+ 150,000 TONS PER YEAR OF DIESEL <i>completed</i>	+ 0.5-0.6 \$/bl	+ \$ 50-60 ml	EUR 150 ml
2008	INCREASE REFINERY RUNS + 700,000 TONS		+ \$ 30-50 ml	EUR 150 ml
2009	IMPROVE ENERGY EFFICIENCY - 75,000 tons of C&L	+ 0.2-0.3 \$/bl	+ \$ 20-30 ml	EUR 170 ml
	HEAVY UP OF CRUDE SLATE - 2 deg API	+ 0.6-0.8 \$/bl	+ \$ 60-80 ml	EUR 170 ml
TOTAL		+ 1.8-2.4 \$/bl	+ \$ 210-300 ml	EUR 600 ml


External growth

• IN OUR CORE BUSINESSES

- ✓ M&A opportunities in Refining, Marketing, Oil logistics (depots, pipelines,..)

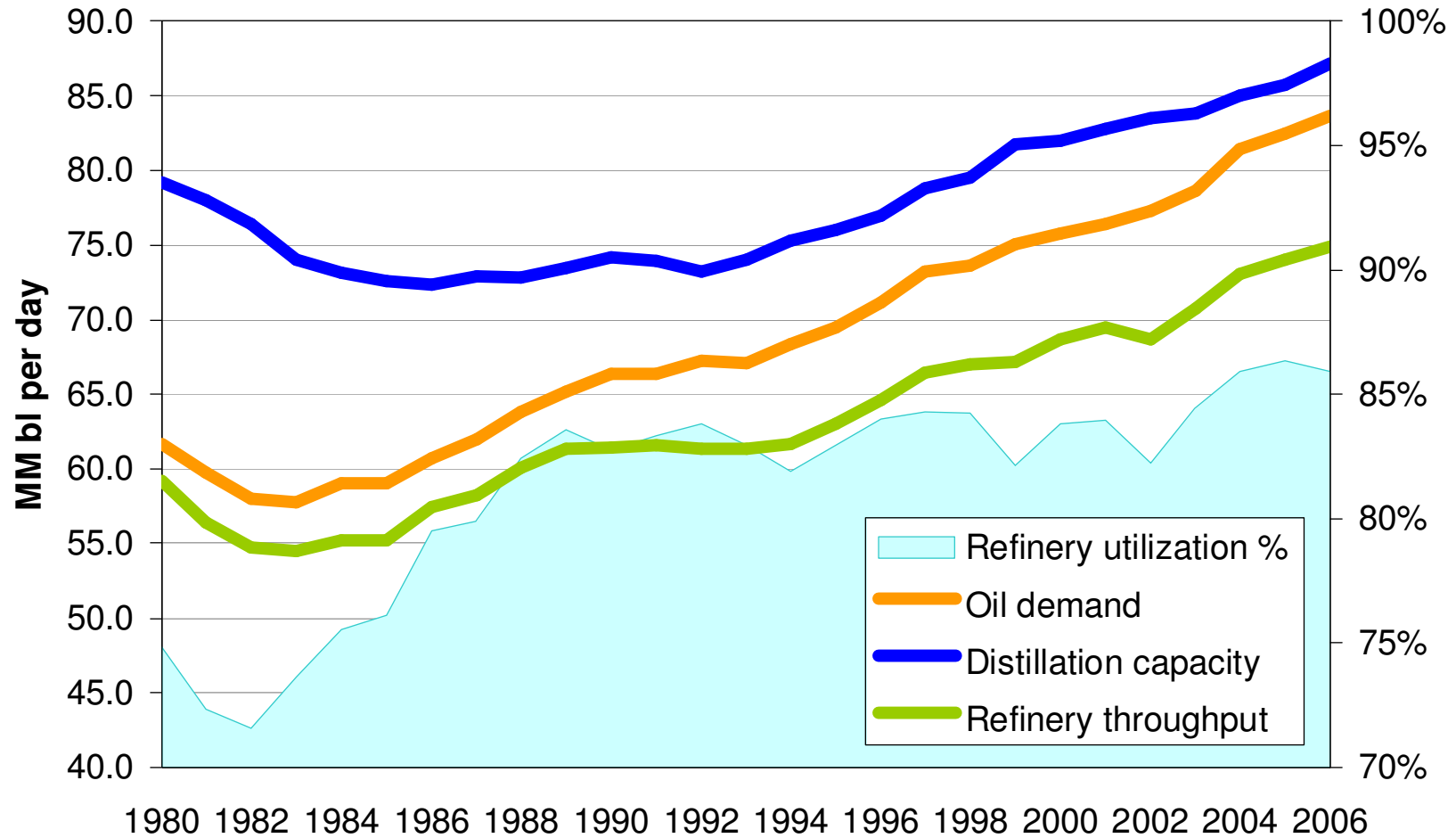
• IN RELATED SECTORS

- ✓ **WIND:** pipeline of projects in the permitting phase
- ✓ **GAS EXPLORATION:** on-shore seismic tests completed and data in the processing phase; off-shore tests will commence shortly

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World Oil Demand and Refining Capacity

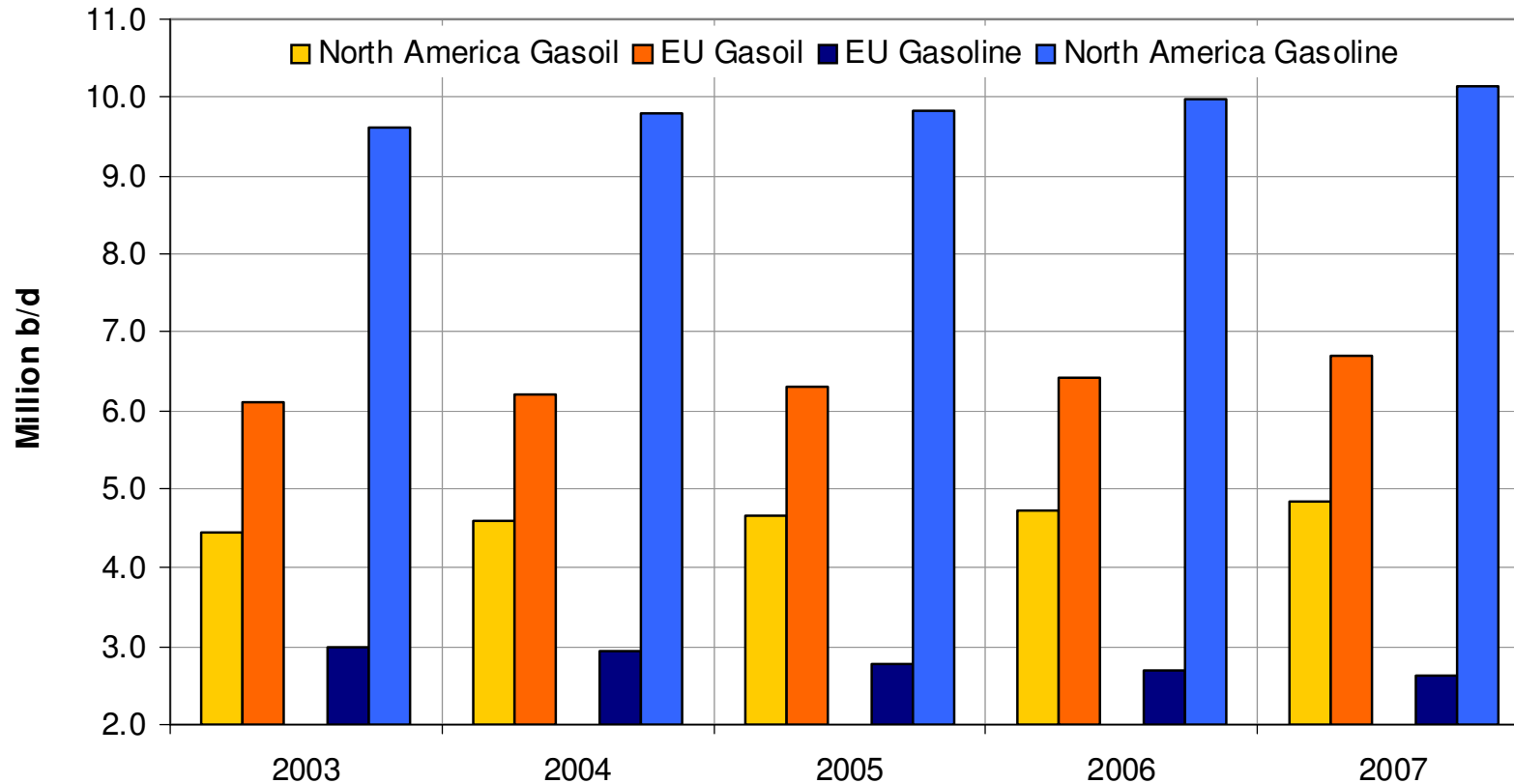




USA and Europe: product demand pattern

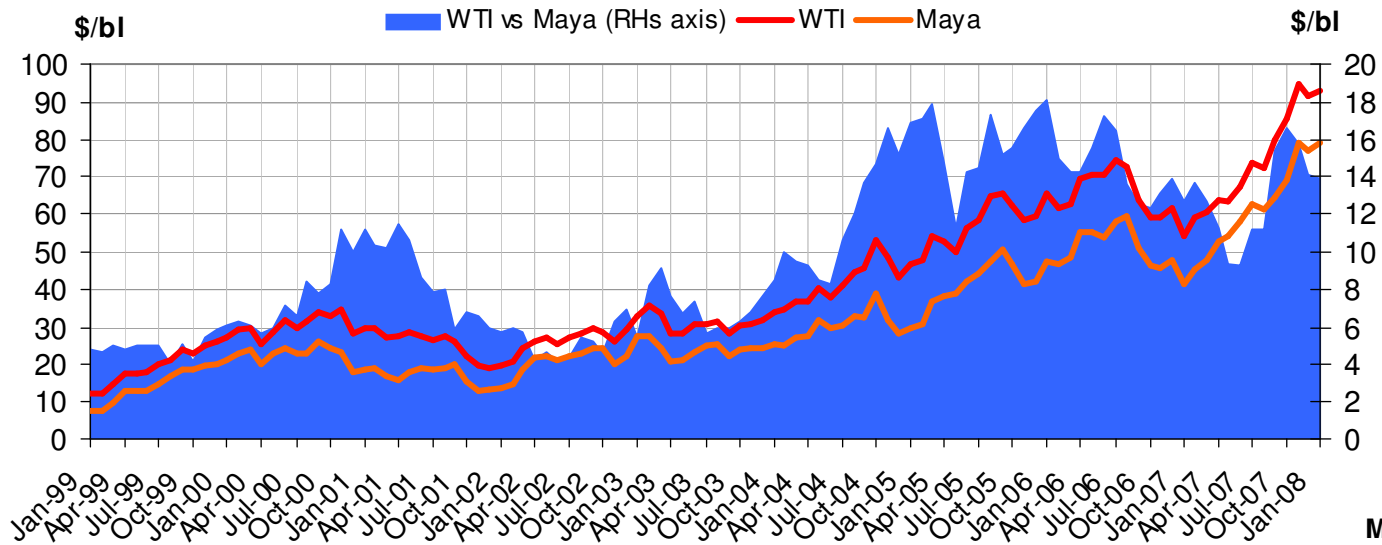
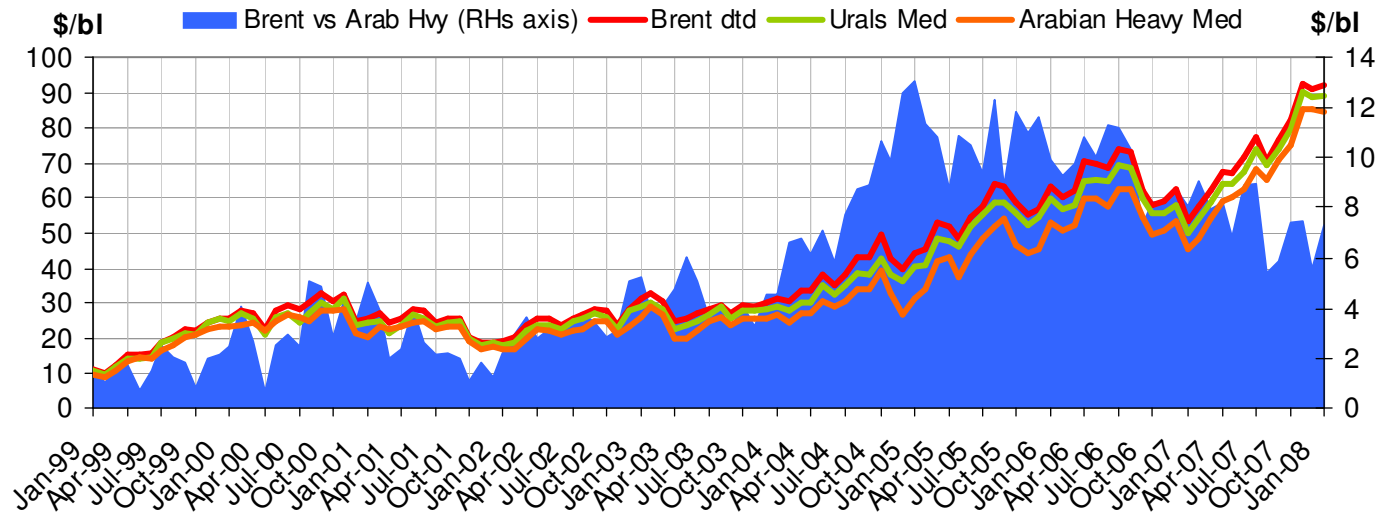
US and Europe demand by products

source EMC World Refining Outlook, 2007





Crude prices



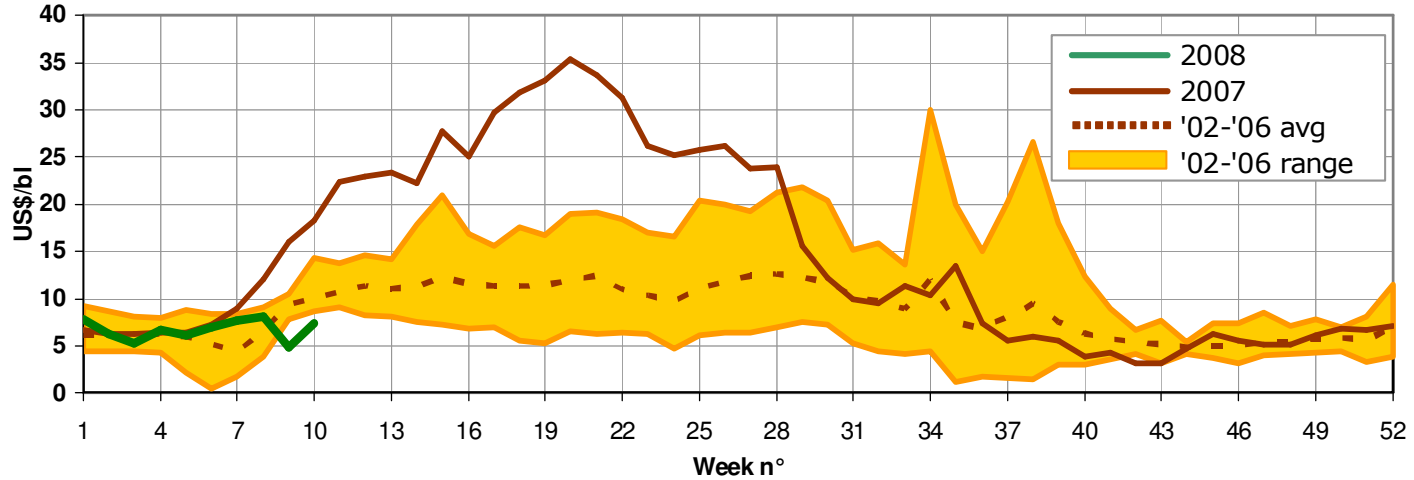
Monthly averages

Source: Platt's

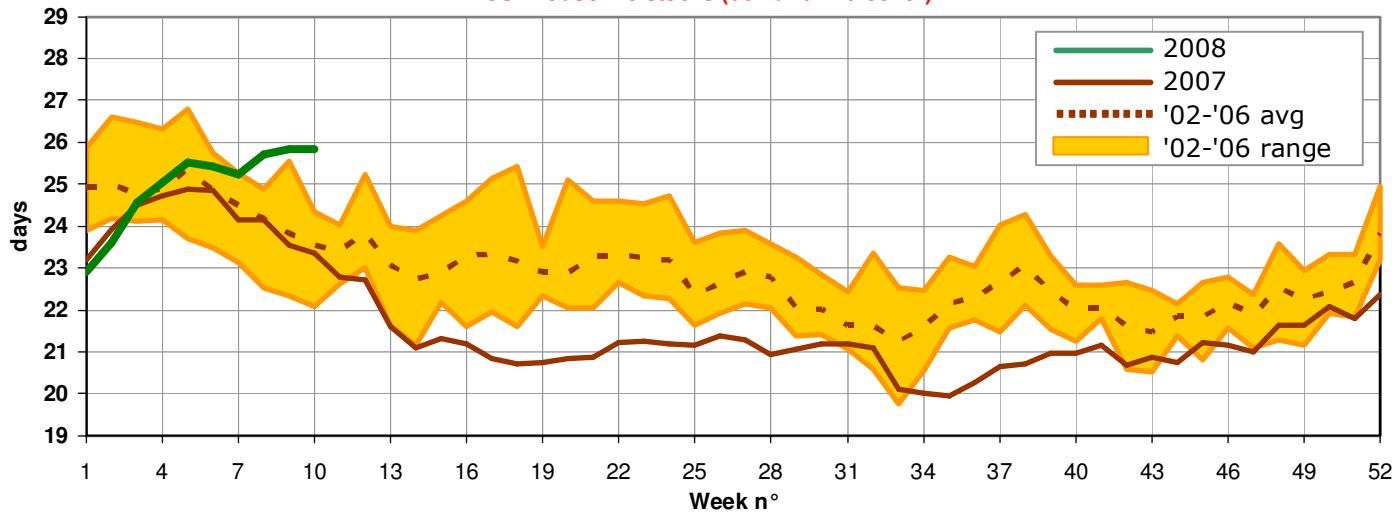


US market: gasoline crack spreads & stocks

USA: Gasoline Crack spread vs WTI (Nymex)

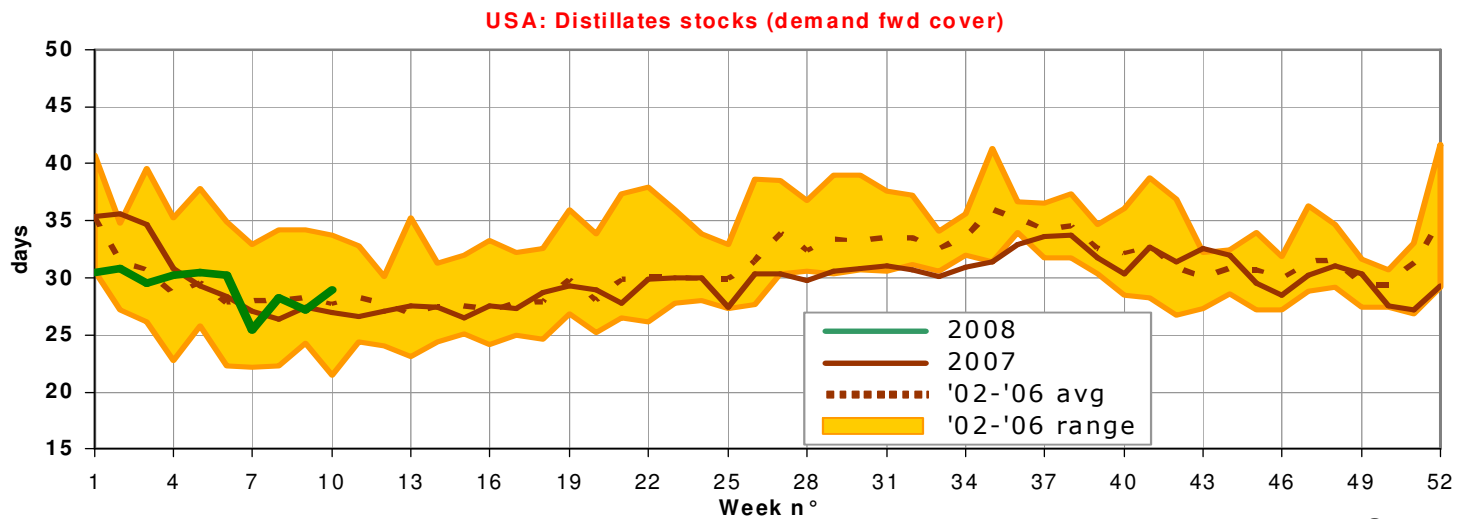
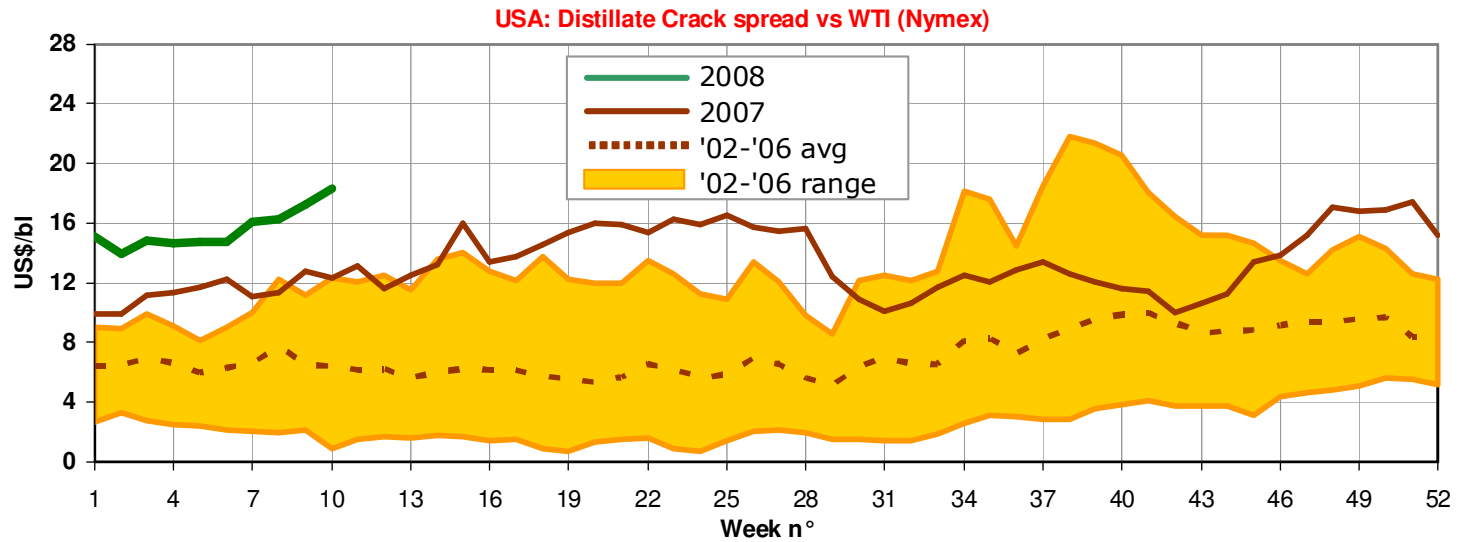


USA: Gasoline stocks (demand fwd cover)





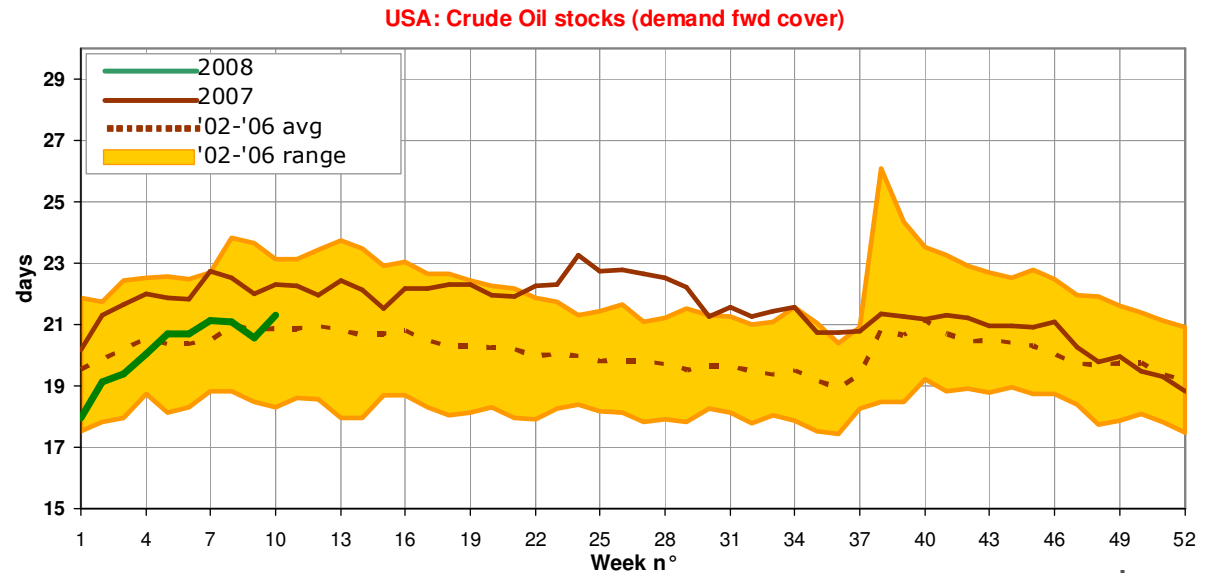
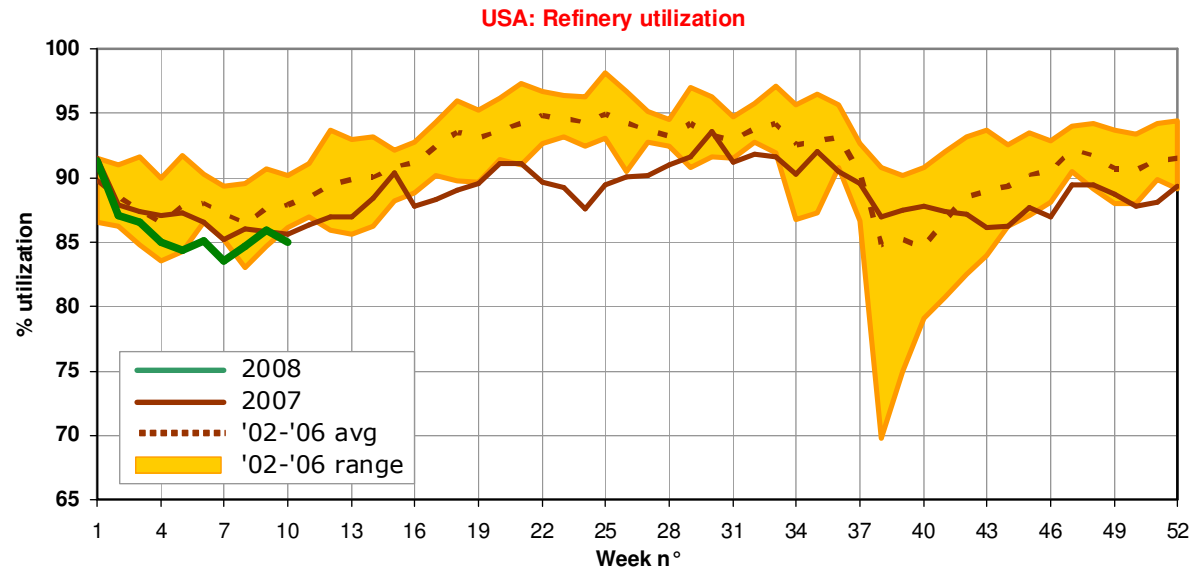
US market: distillates crack spreads & stocks



Source: DOE



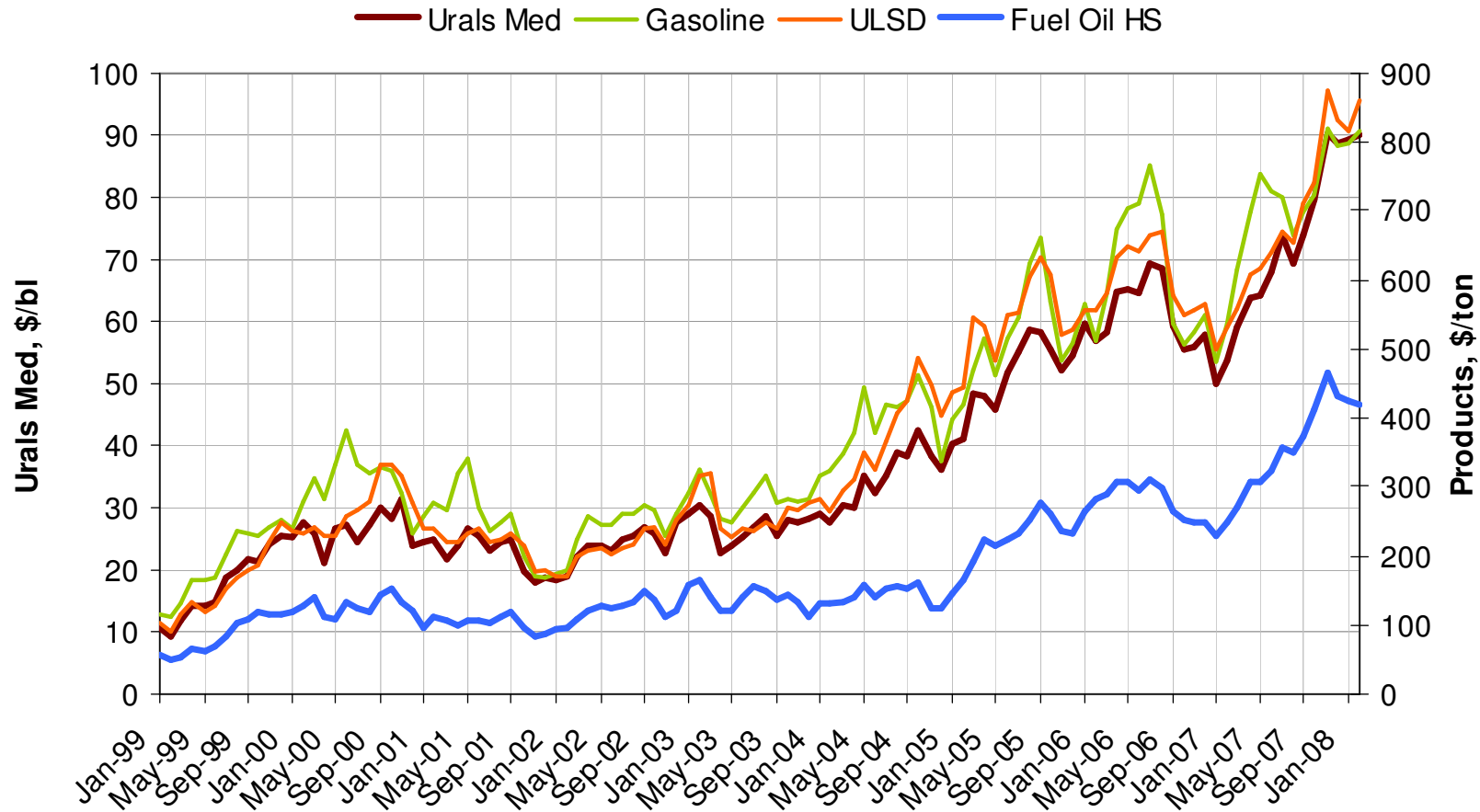
US market: crude stocks & refinery utilization



Source: DOE



Europe Med: Crude and Products prices



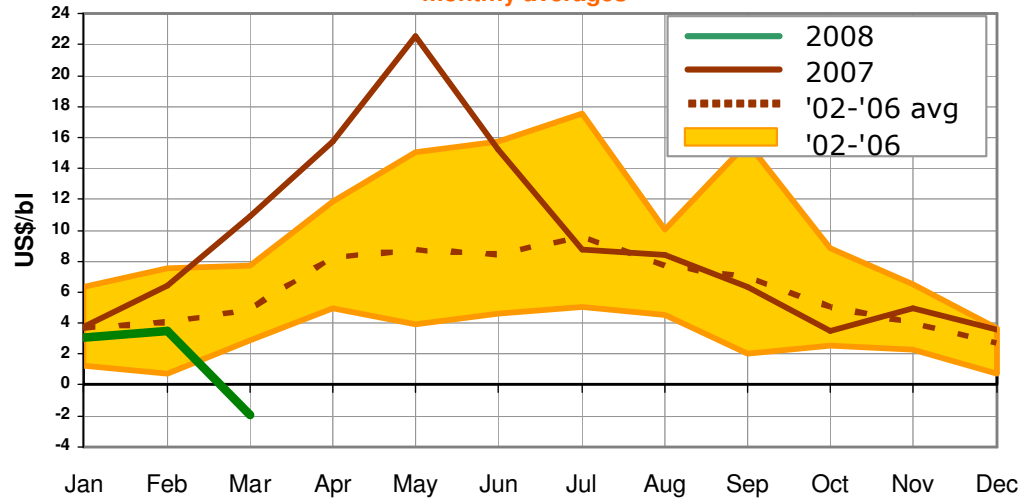
Monthly averages

Source: Platt's

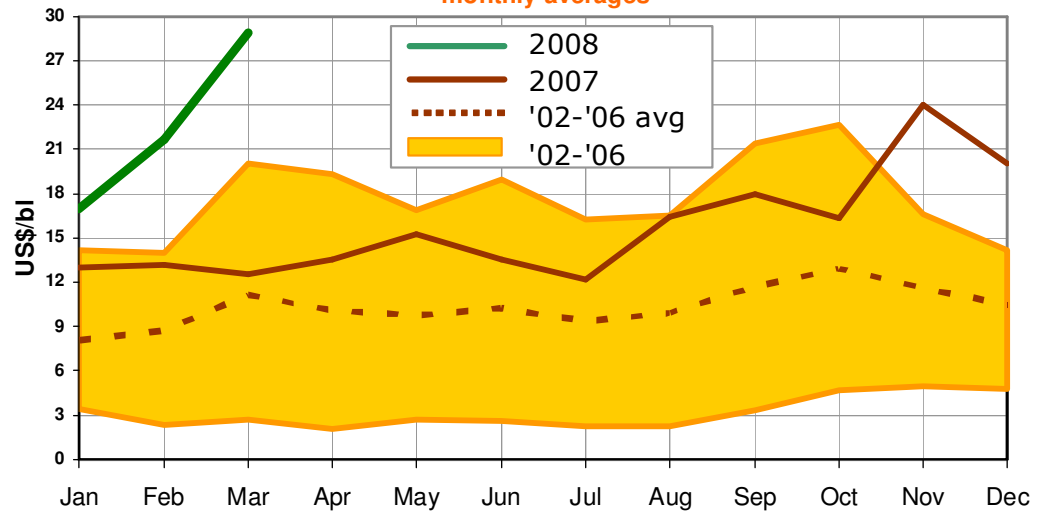


Med market: gasoline and diesel crack spreads

Med: Gasoline Crack spread vs Brent
monthly averages



Med: Diesel Crack spread vs Brent
monthly averages

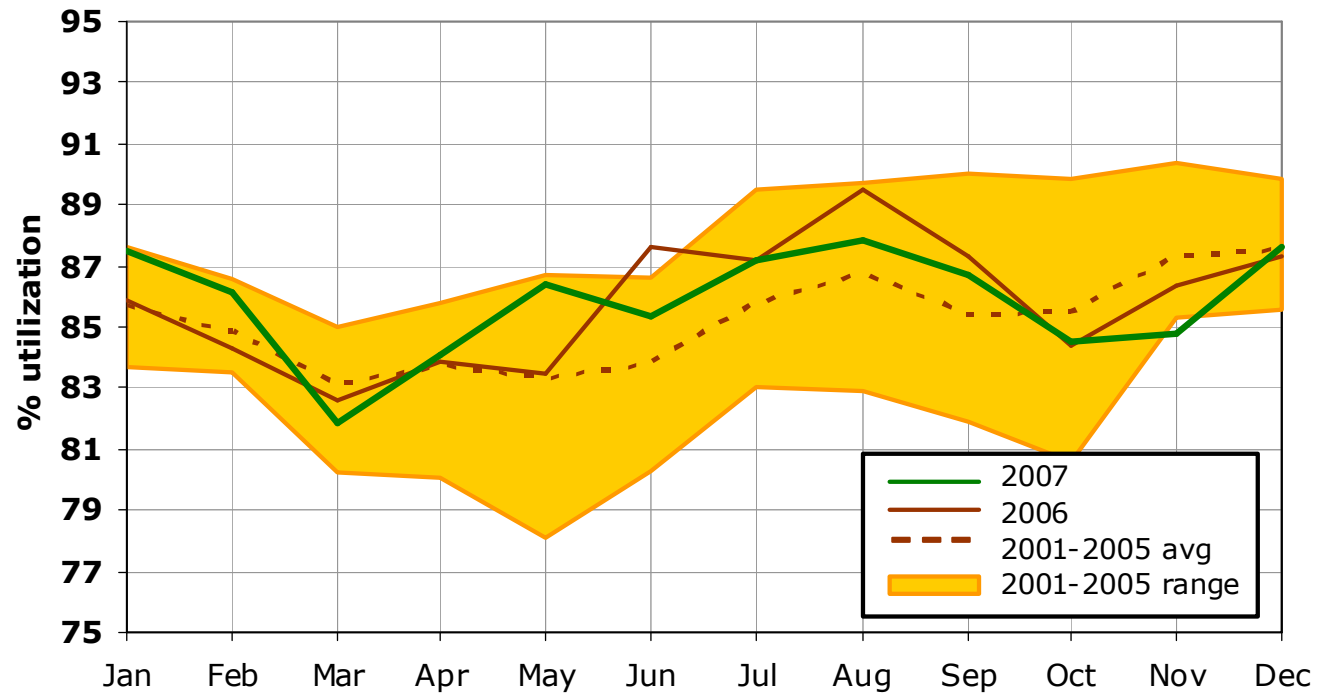


Monthly averages
Source: Platt's



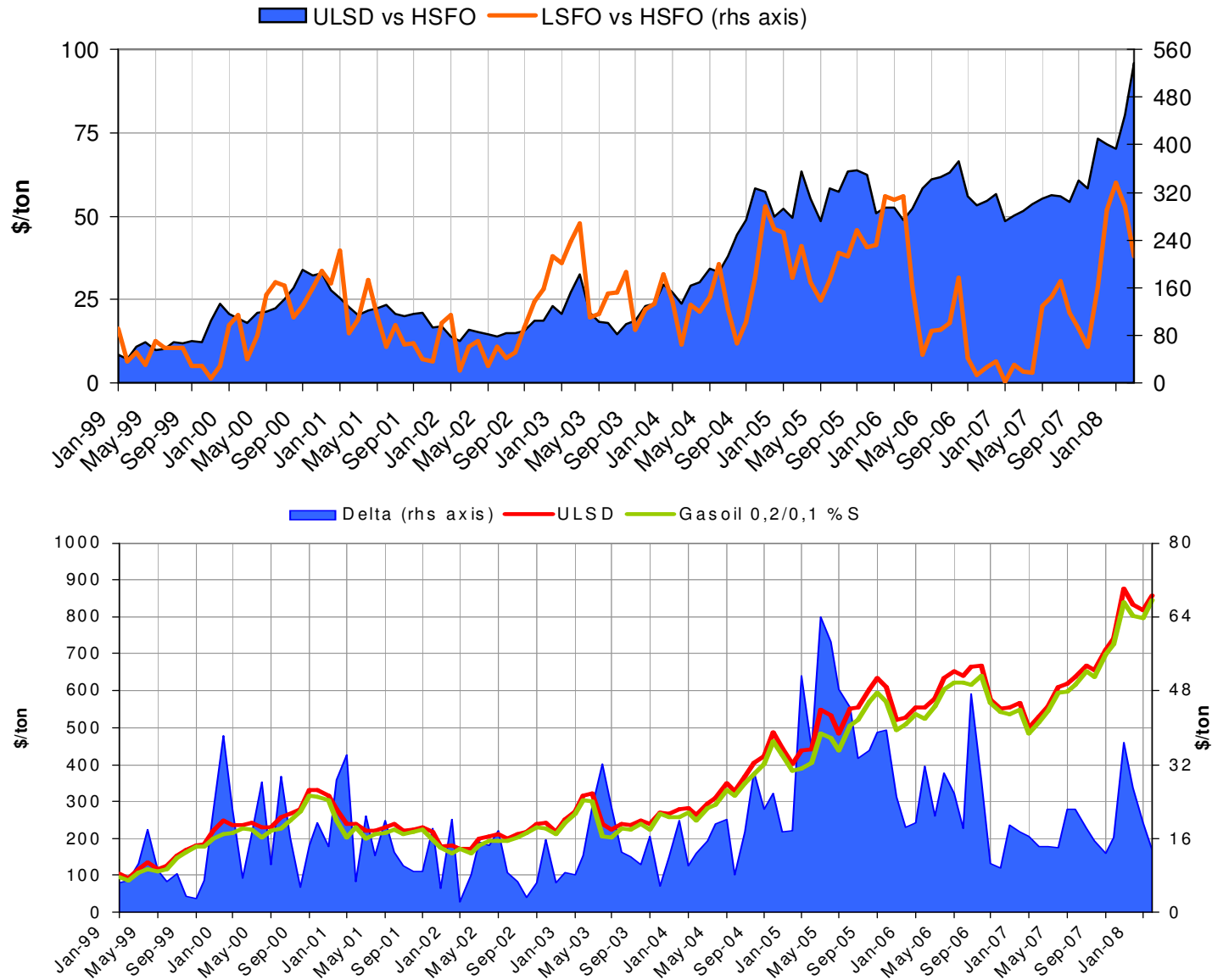
European market: refinery utilization

OECD Europe: Refinery utilization





Europe Med: product differentials



March 2008

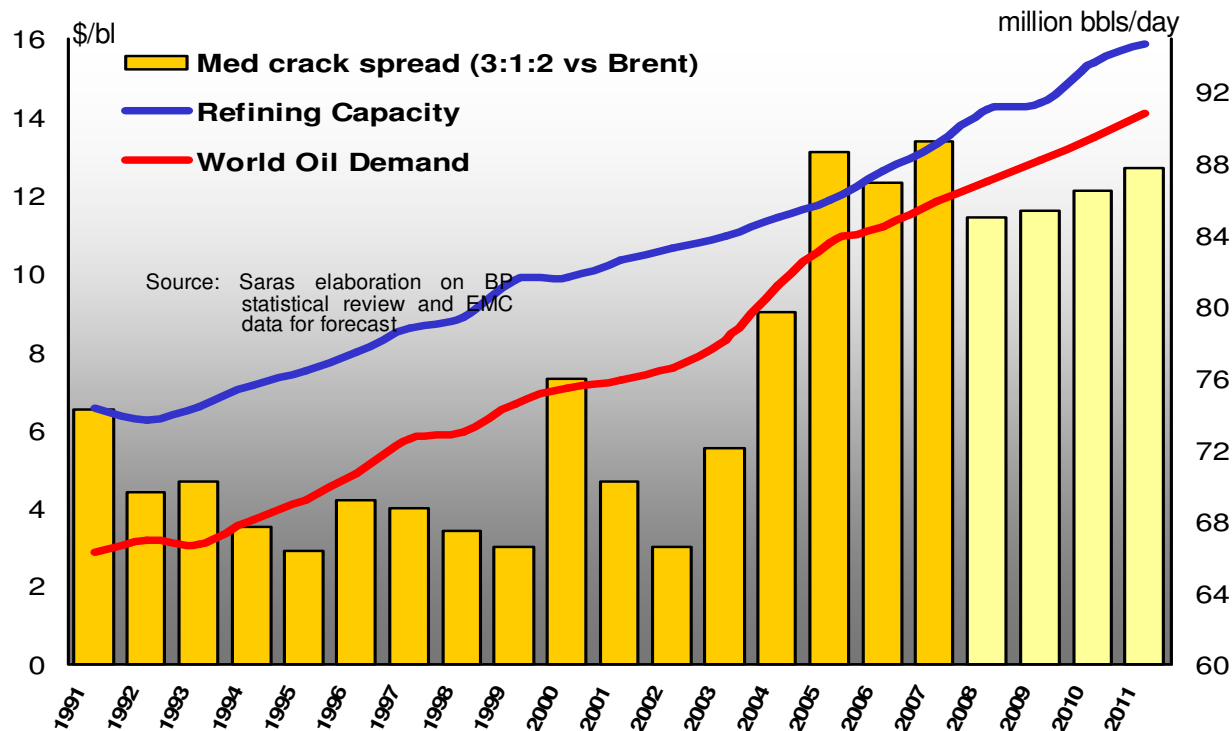
SARAS S.p.A.

Monthly averages
Source: Platt's



Strong mid-term margin prospect

- steady growth of demand, focused on light and middle distillates (expected growth about 2% p.a.). In particular emerging market distillate demand looks strong thanks to a rapid economic growth as well as rising air and road transportation
- soaring costs and delays in refinery new builds are supporting the duration of the tight supply/demand balance
- Middle distillate specification changes will further tighten market



March 2008

SARAS S.p.A.

US PPI IRON&STEEL 1982=100

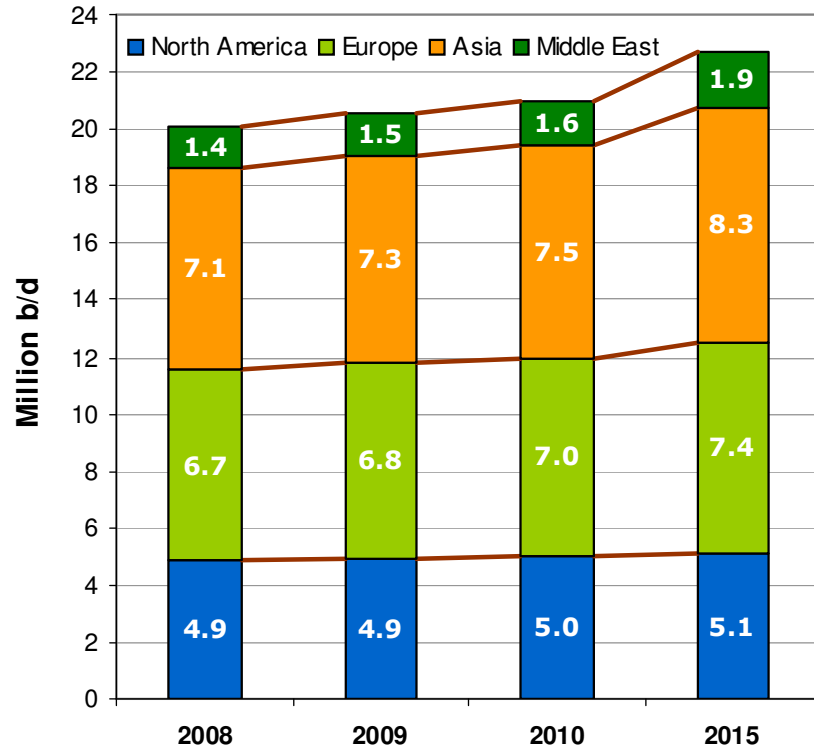


Source BLOOMBERG



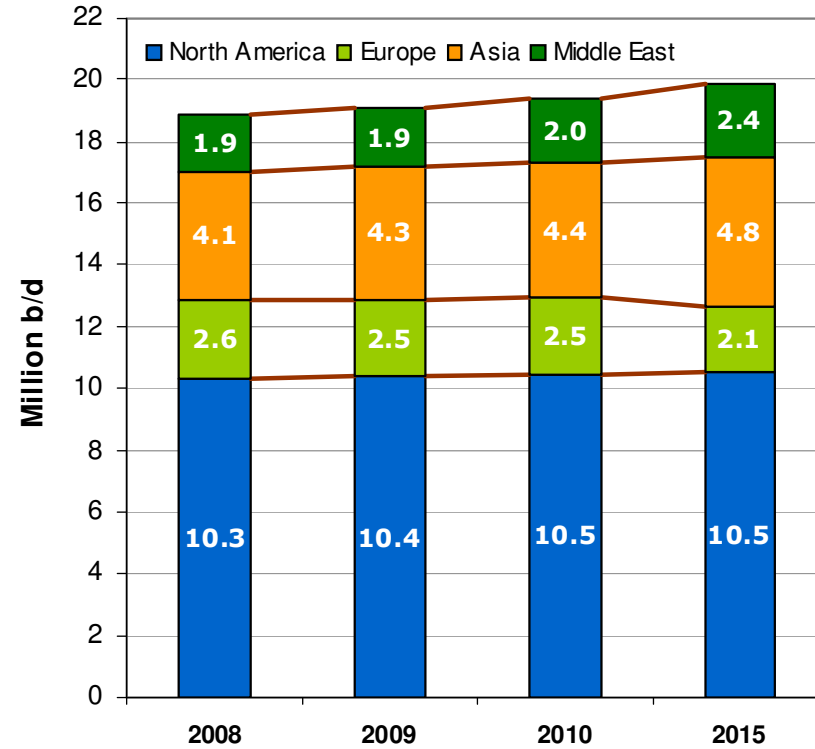
Product demand forecast

Middle Distillates demand forecast
source EMC World Refining Outlook, 2007



2008-2015 Avg growth rate: 1.9%

Gasoline demand forecast
source EMC World Refining Outlook, 2007



2008-2015 Avg growth rate: 0.8%



European Refining Industry: investments in distillation and conversion

REFINERY	PROCESSING UNITS AND COMMENTS
BILBAO (REPSOL)	Coker (40 kbd). Declared completion: 2009
CARTAGENA (REPSOL)	Distillation (110 kbd), Hydrocracker (50 kbd), Coker (60 kbd). Declared completion: 2009 <i>Announced by Repsol 8.1.2008</i> Expansion of Cartagena refinery (from 110 to 220,000 bbl/day) to be completed in 2011 with an estimated cost of abt 4.7 billion \$ (43,000 \$/bbl)
CASTELLON (BP)	Coker (20 kbd). Declared completion: 2009
TARANTO (ENI)	Hydrocracker (18 kbd). Declared completion: 2009
ELEFSIS (HELLENIC PETROLEUM)	Coker (20 kbd), Hydrocracker (40 kbd). Planned for 2010
SINES (GALP)	Distillation (50 kbd). Planned for 2010

Sources: Purvin&Gertz, Emc (World Refining Outlook 2006)



Refining Industry: relevant news about investment plans

DATE	REFINERY or COMPANY	NEWS	SOURCE
2 Nov '06	ConocoPhillips	ConocoPhillips Corp. said it is re-evaluating the deep conversion expansion project at its 260,000 barrel per day refinery in Wilhelmshaven, Germany, due to shifting economics	Reuters
2 Nov '06	Sunoco	Oil refiner Sunoco Inc. is reviewing its expansion plans after the cost of a \$300 million expansion project at its Philadelphia, Pennsylvania, refinery jumped by a third in less than a year	Reuters
Dec '06	Al-Zour (Kuwait)	Kuwait's Al-Zour refinery could be scrapped: rising costs could doom Kuwait's proposed Al-Zour refinery, which may be scrapped after bids submitted in December were much higher than Kuwait National Petroleum Co. (KNPC) Envisaged	Energy Compass
19 Feb '07	Pertamina	Plans to build new refineries in Indonesia (with Aramco, KNPC, Petronas and Sinopec) cancelled as costs soared	Reuters
23 Feb '07	ExxonMobil	ExxonMobil and state Qatar Petroleum (QP) have shelved their Palm natural gas-to-liquids(GTL) project in the Mideast Gulf state. Qatari Energy Minister Abdullah al-Attiyah said high costs forced cancellation of the 154,000 b/d complex. Project inflation had pushed the price tag from an initial \$7 billion in 2004 to more than \$15 billion, according to industry sources.	Energy Compass



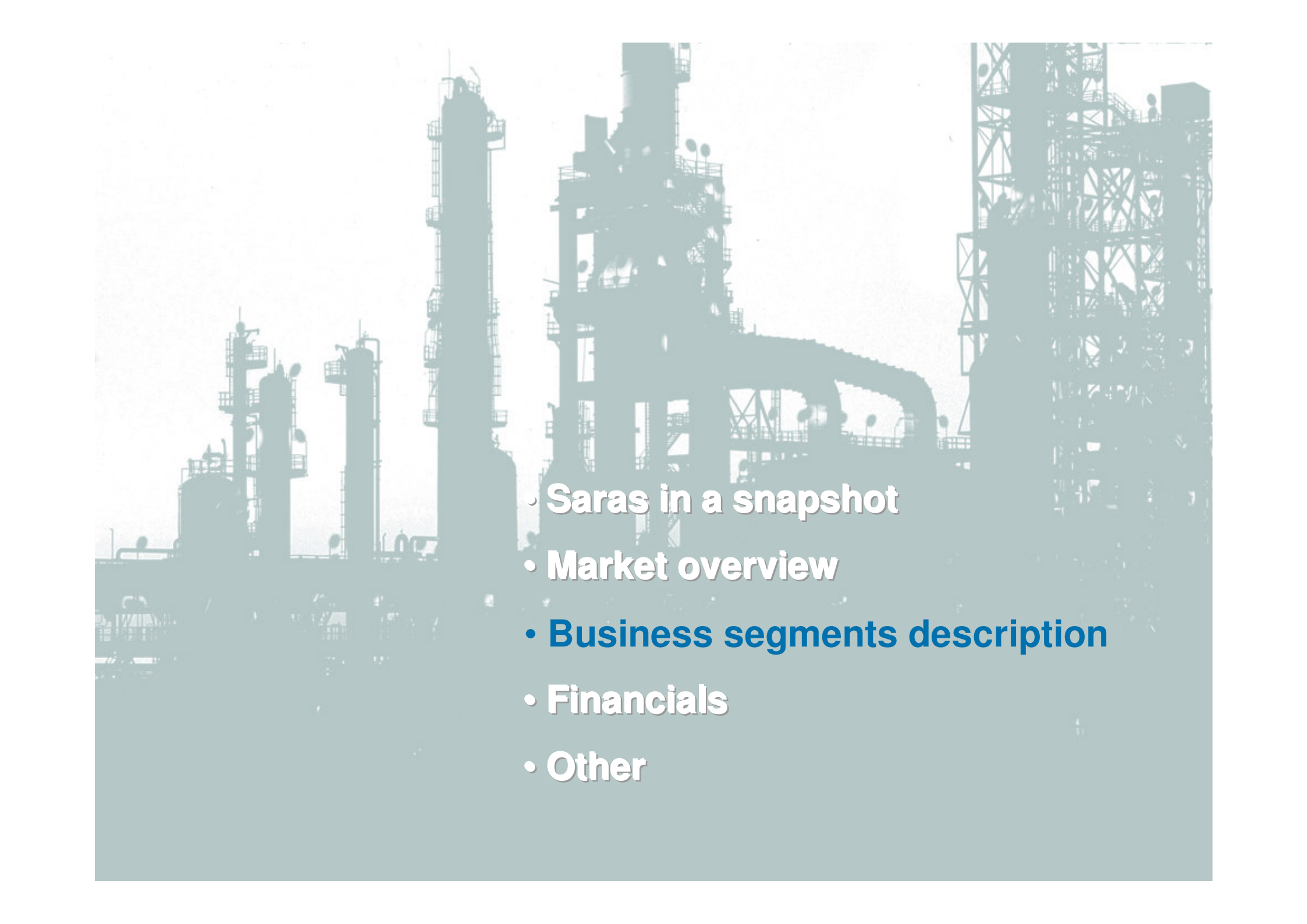
Refining Industry: relevant news about investment plans

DATE	REFINERY or COMPANY	NEWS	SOURCE
6 Mar '07	Sonangol	Angola's state owned company is seeking to cut the cost of a new 200,000 b/d refinery, after the decision to end talks with Sinopec for a \$3.7 billion project	Bloomberg
Apr' 07	ConocoPhillips	Fujairah refinery: Abu Dhabi's International Petroleum Investment Co. may scale down a planned refinery in the UAE amid concerns that partner ConocoPhillips will pull out because of soaring costs. A pre-feasibility study for the Fujairah refinery came in recently with a cost of around \$11 billion, up from original estimates of \$5 billion- \$6 billion	Energy Compass
22 June '07	Qatar Petroleum	Qatar agreed to build a 150,000 b/d refinery on Tunisia's east coast. A joint committee will study technical specifications for the \$2 billion plant over the next six months, with a start-up targeted for 2011	Energy Compass
15 June '07	Saudi Aramco	State owned oil company, plans to build a 400,000 barrel-a-day refinery that will cost as much as \$8 billion, The East Coast refinery will be built at Ras Tanura, Saudi Arabia, and is scheduled to be completed by January 2012 and will process Arabian heavy crude	Middle east economic digest
22 June '07	Al-Zour (Kuwait)	The stalled 615,000 b/d project was relaunched with \$12 billion budget and with new construction terms (cost-reimbursable basis). Planned statup for 2011	Energy Compass
22 June '07	Philippines	RD Shell looks set to upgrade rather than expand its 110,000 b/d Tabangao refinery; initial estimates for the upgrade have already risen above \$300 ml from initial \$100-200 ml	Energy Compass



Refining Industry: relevant news about investment plans

DATE	REFINERY or COMPANY	NEWS	SOURCE
4 Lug '07	Petrol Ofisi / Ceyhan	Turkish fuel retailer Petrol Ofisi said it would invest \$4.5 billion in building a refinery in the Mediterranean port city of Ceyhan for which it received permission late last month	Reuters
27 Aug '07	Qatar petroleum/ Technip	Technip Awarded a Front-End Engineering Design Contract for a 250,000 bbl/day Grassroots Refinery in Qatar + a crude oil pipeline from the Al Shaheen field to Messaieed (90km offshore and 110km onshore), as well as other required import/export facilities. The facilities are scheduled to be operational by the end of 2011.	Bloomberg
21 Set '07	Shell / Texas ref	Shell and Saudis to Spend \$7 Billion on Texas Refinery: Royal Dutch Shell Plc and Saudi Arabia will spend \$7 billion to more than double the size of their Texas oil refinery, the biggest U.S. expansion in three decades. The joint venture, Motiva Enterprises LLC, will boost capacity at the Port Arthur oil refinery by 325,000 barrels a day, making it the largest in the U.S., by 2010. The facility will process 600,000 barrels a day of crude oil, Motiva said today in a statement	Bloomberg
26 Oct '06	Fujairah refinery	US major ConocoPhillips has pulled out of negotiations with Abu Dhabi's International Petroleum Investment Co. (Ipic) on building a 500,000 b/d refinery in Fujairah. Conoco, which agreed to a feasibility study in 2006, expressed concern this year when costs came in at \$11 billion. New plans will likely reduce capacity to 300,000 b/d. The setbacks will delay startup until after 2012.	Energy Compass
2 Nov '07	Homs (Syria)	Syria signed a \$2.6 billion agreement with the governments of Iran and Venezuela and Malaysia's Al-Bukhary to build a 140,000 b/d refinery near Homs	Sana (Syria news agency)
3 Dec '07	Saudi Aramco	State Saudi Aramco awarded a project management and design contract for its East Coast refinery to Australia's WorleyParsons. Aramco estimates the total cost of the facilities, which include a 400,000 b/d crude distillation unit, a 210,000 b/d vacuum distillation unit and a 120,000 b/d visbreaker, at roughly \$8 billion. Including this project, Saudi Arabia has announced plans to build four greenfield refineries.	Energy Compass

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Sarroch refinery: structure and Nelson complexity index

Process Unit	Capacity (barrels per calendar day)	Nelson Complexity Factor	Complexity barrels
Atmospheric Distillation	300,000	1.0	300,000
Vacuum Distillation	105,000	2.0	210,000
Visbreaking	41,000	2.75	112,750
Distillate Cracking (FCC)	86,000	6.0	516,000
Cat Reforming (CCR)	29,000	5.0	145,000
Distillate Hydrocracking	115,000	6.0	690,000
Hydrotreating	107,000	2.5	267,500
Alkylation	8,000	10.0	80,000
Oxygenates (TAME)	6,000	10.0	60,000
Hydrogen/PSA (MMcfd)	62,000	1.0	62,000
TOTAL COMPLEXITY		8.1	2,443,250
Gasification	20,000	12.0	240,000
TOTAL with Gasification		8.9	2,683,250
BTX Plant	12,000	15.0	180,000
Semi-regenerative Reformer	17,000	5.0	85,000
TOTAL with Gasification & PetChem		9.8	2,948,250

Supersites and non-supersites ranking (source: WoodMackenzie)

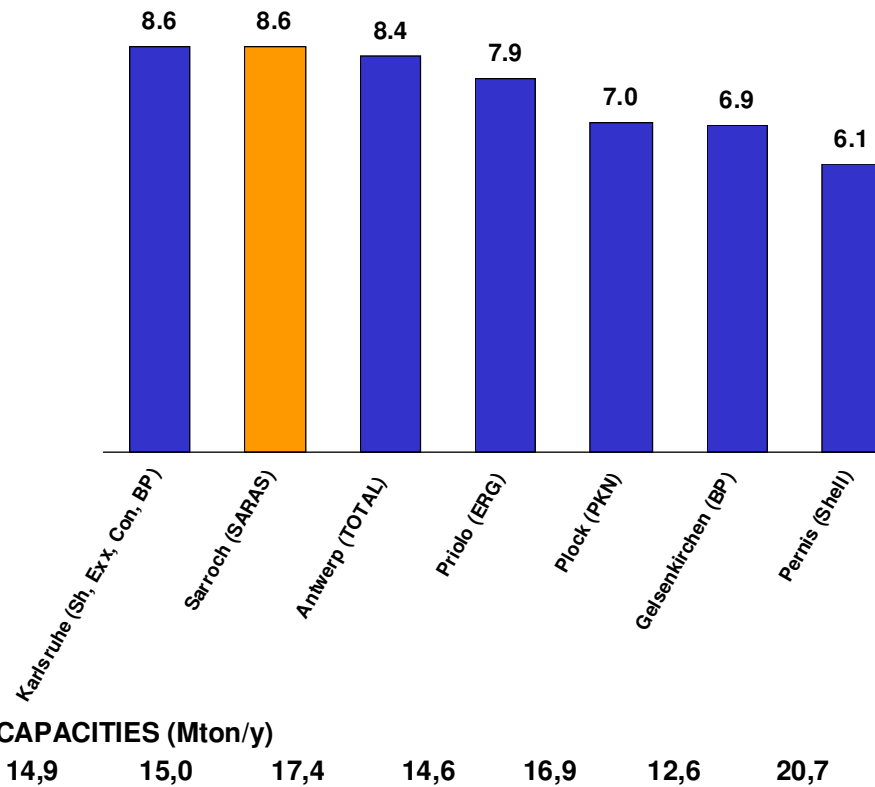
WoodMackenzie: complexity indexes for the major European refineries (*)

All Data from WoodMac Downstream Online (data available as of February 2007):

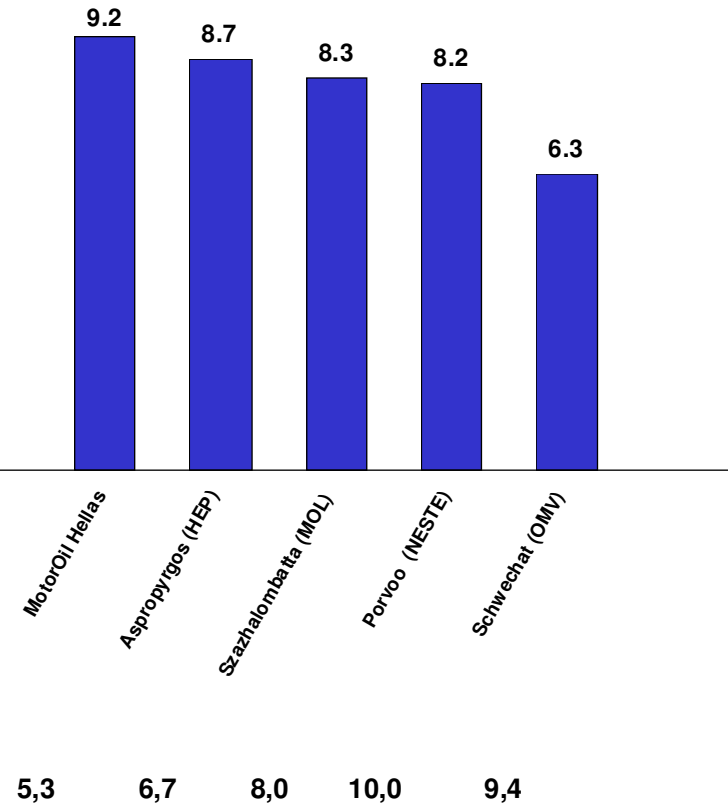
(*) Note for Saras: reported complexity by WoodMac is 7.9 but does not include full ownership of IGCC and is based on 313 kbcd capacity

We are restating Saras complexity (under WoodMac methodology) considering 100% IGCC ownership and a capacity of 300 kbcd

SUPERSITES



NON SUPERSITES



CAPACITIES (Mton/y)

14,9 15,0 17,4 14,6 16,9 12,6 20,7 5,3 6,7 8,0 10,0 9,4

Sarroch refinery: storage and marine terminal

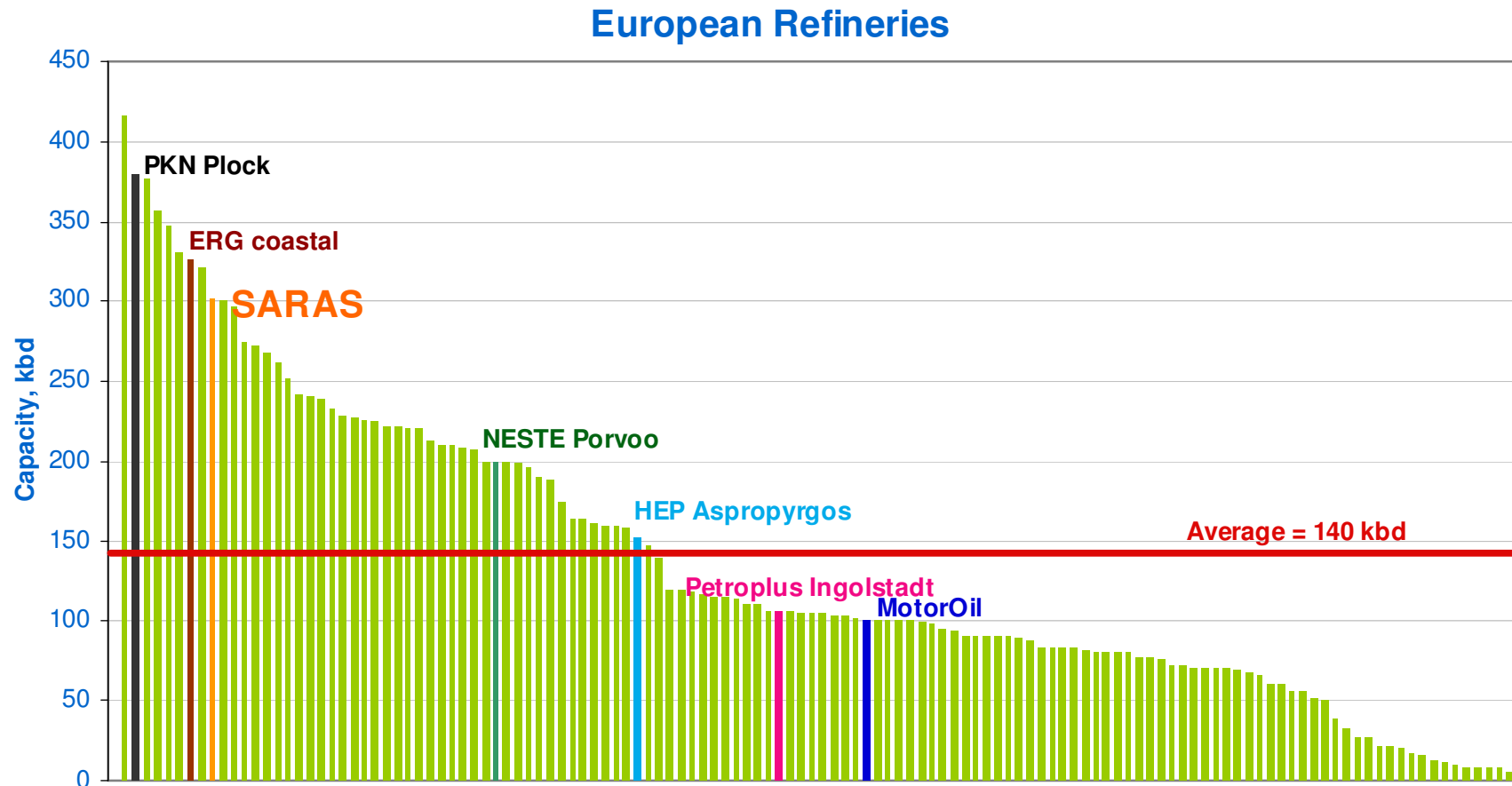
	Nr. of tanks	barrels	Cubic metres
CRUDE OIL	13	8,114,100	1,290,000
GASOLINE	35	5,012,500	796,900
KEROSENE	11	713,900	113,500
GASOIL	35	4,365,260	694,000
FUEL OIL	31	5,541,490	881,000
LPG AND PENTANES	37	375,500	59,700
TOTAL	162	24,122,800	3,835,100

- 11 BERTHS
- 300,000 SDWT VESSELS (MAX)



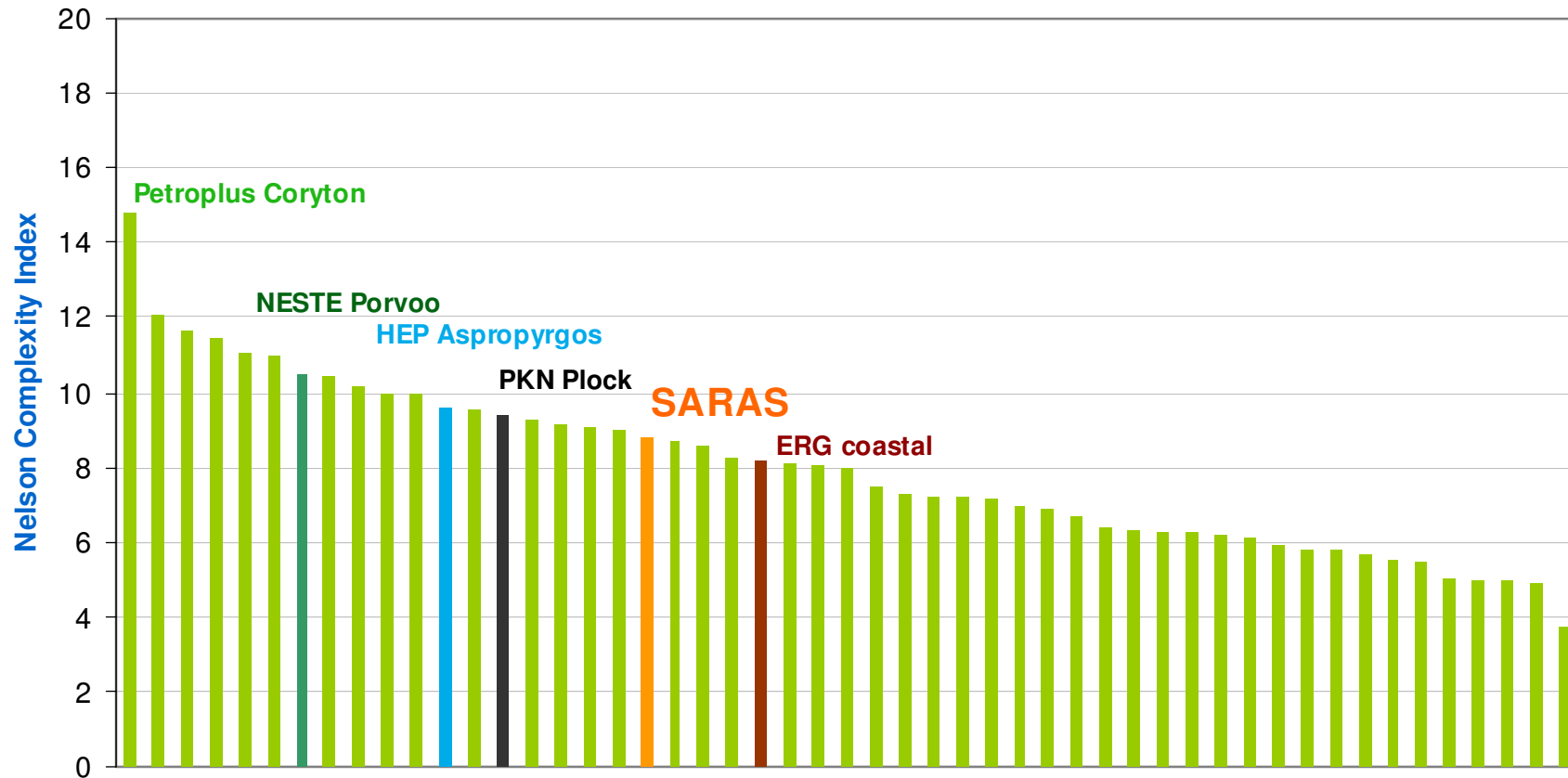


Sarroch refinery: ranking by capacity



Sarroch refinery: ranking by complexity

Nelson Index for European refineries with at least 140 kbd capacity (i.e. European average)



Sarroch refinery: FCC equivalent index

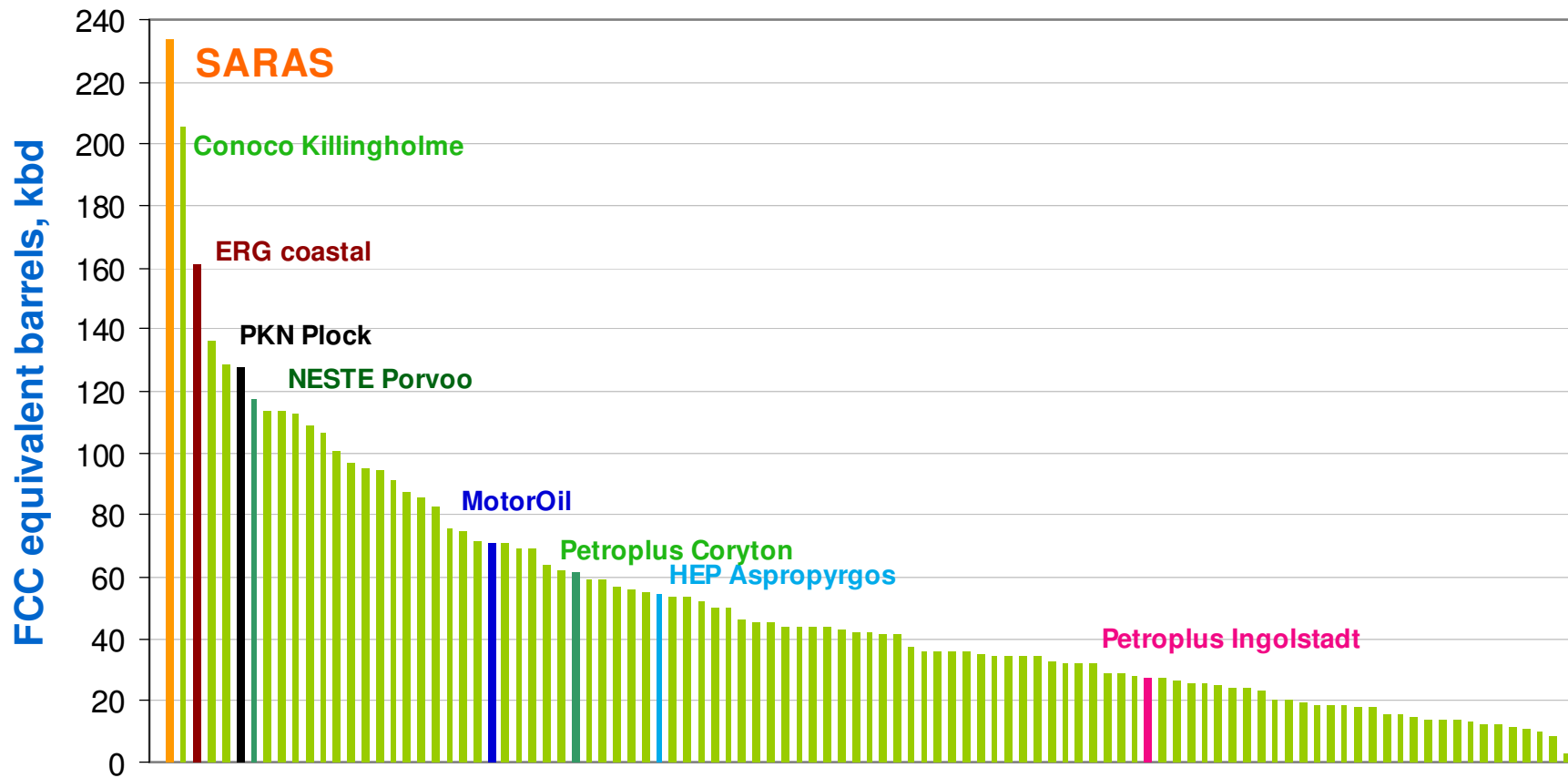
Process Unit	Capacity (barrels per calendar day)	FCC Equivalent Factor %	FCC Equivalent barrels	FCC Equivalent % on Distillation
FCC	86,000	100	86,000	28.6
Visbreaking	41,000	40	16,400	5.5
Distillate Hydrocracking	115,000	80	92,000	30.7
Gasification	20,000	240	48,000	16.0
TOTAL			242,400	80.8

Source: WoodMackenzie



Sarroch refinery: ranking by FCC equivalent conversion installed

Residue conversion capacity of European refineries

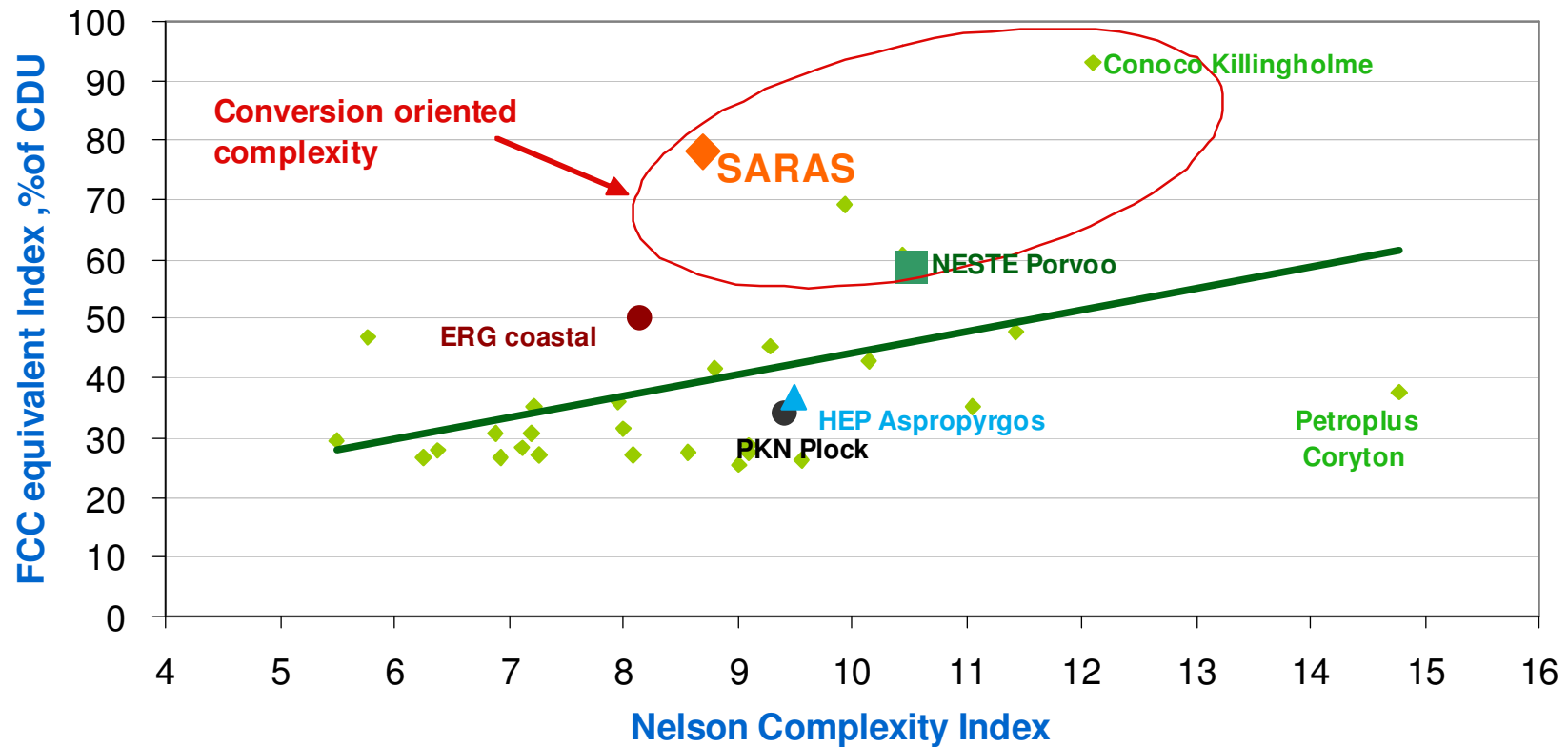


Source: WoodMackenzie



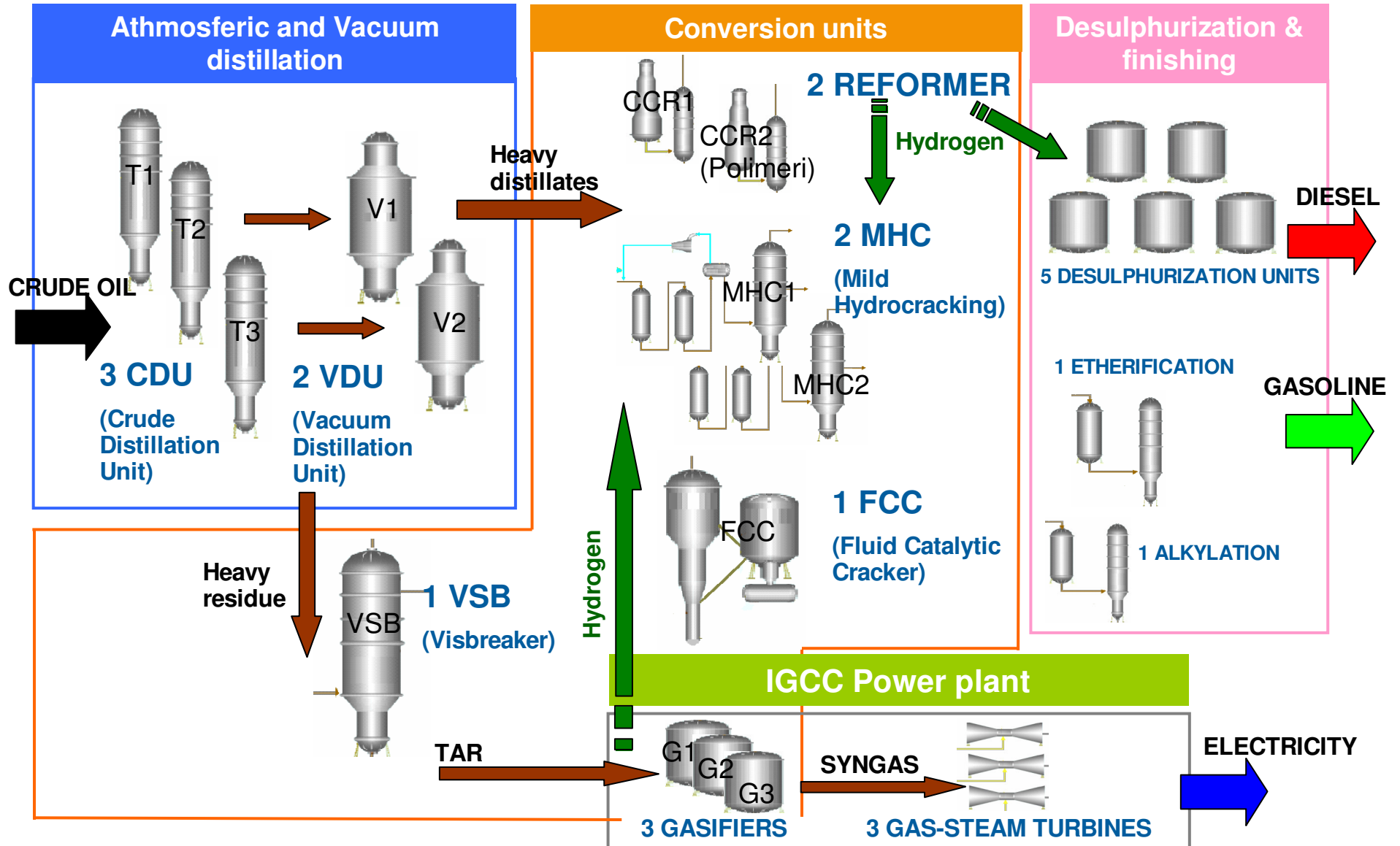
Sarroch refinery: ranking by Nelson/FCC equivalent

European Refineries with at least 140 kbd capacity and 25% FCC equivalent (i.e. European averages)





Sarroch refinery: structure



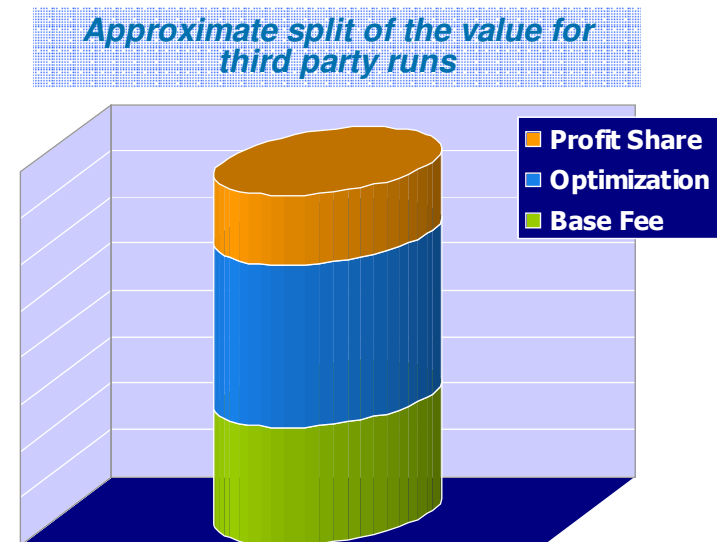
Saras is also a provider of refining services through processing contracts

A processing contract is an agreement to process third party crude oil under predetermined conditions (i.e. product yields, processing fee, storage and delivery terms).

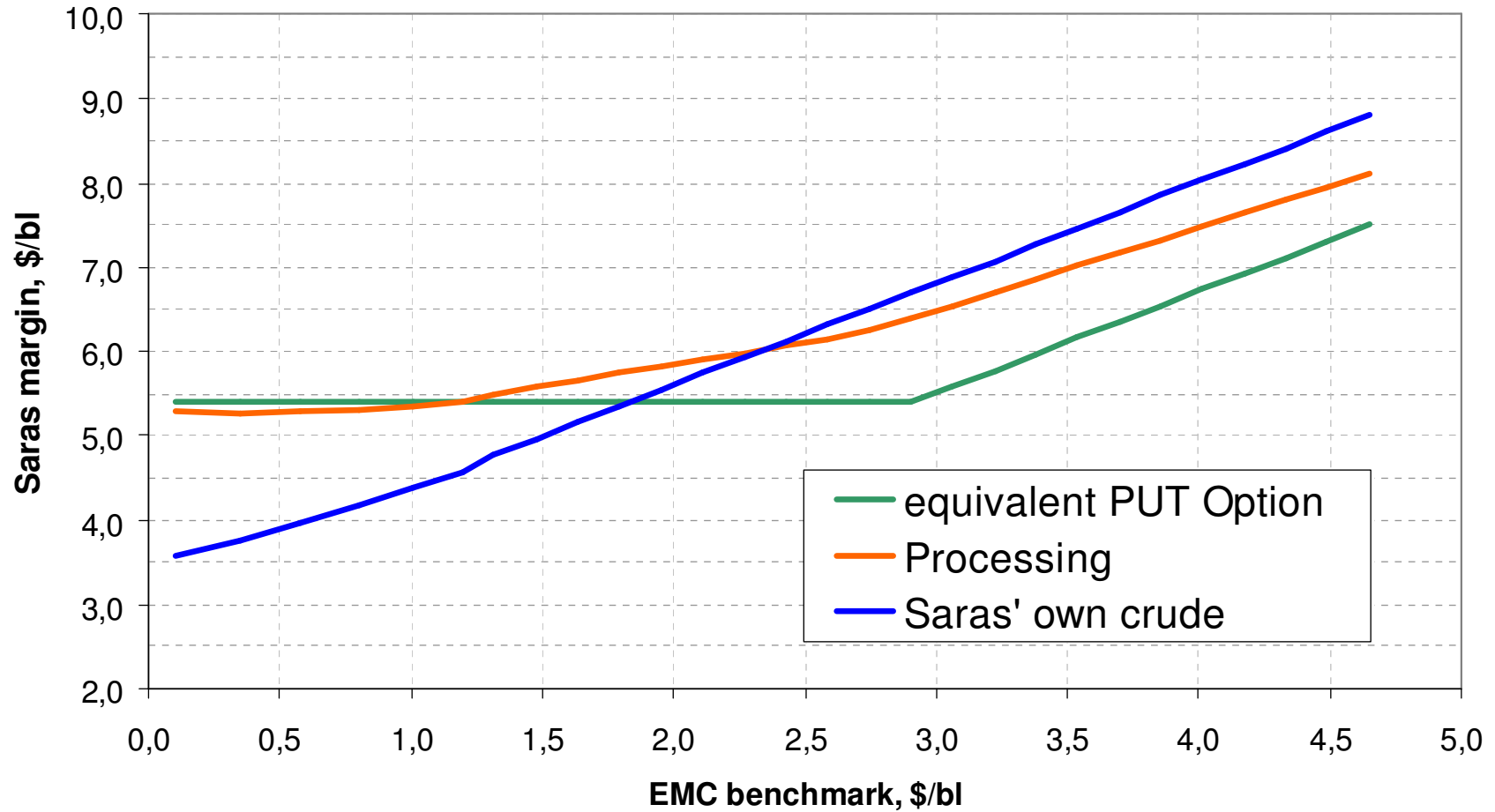
Saras' processing contracts are grade specific and focused on certain families for which Saras has specific need/interest.

Advantages of processing:

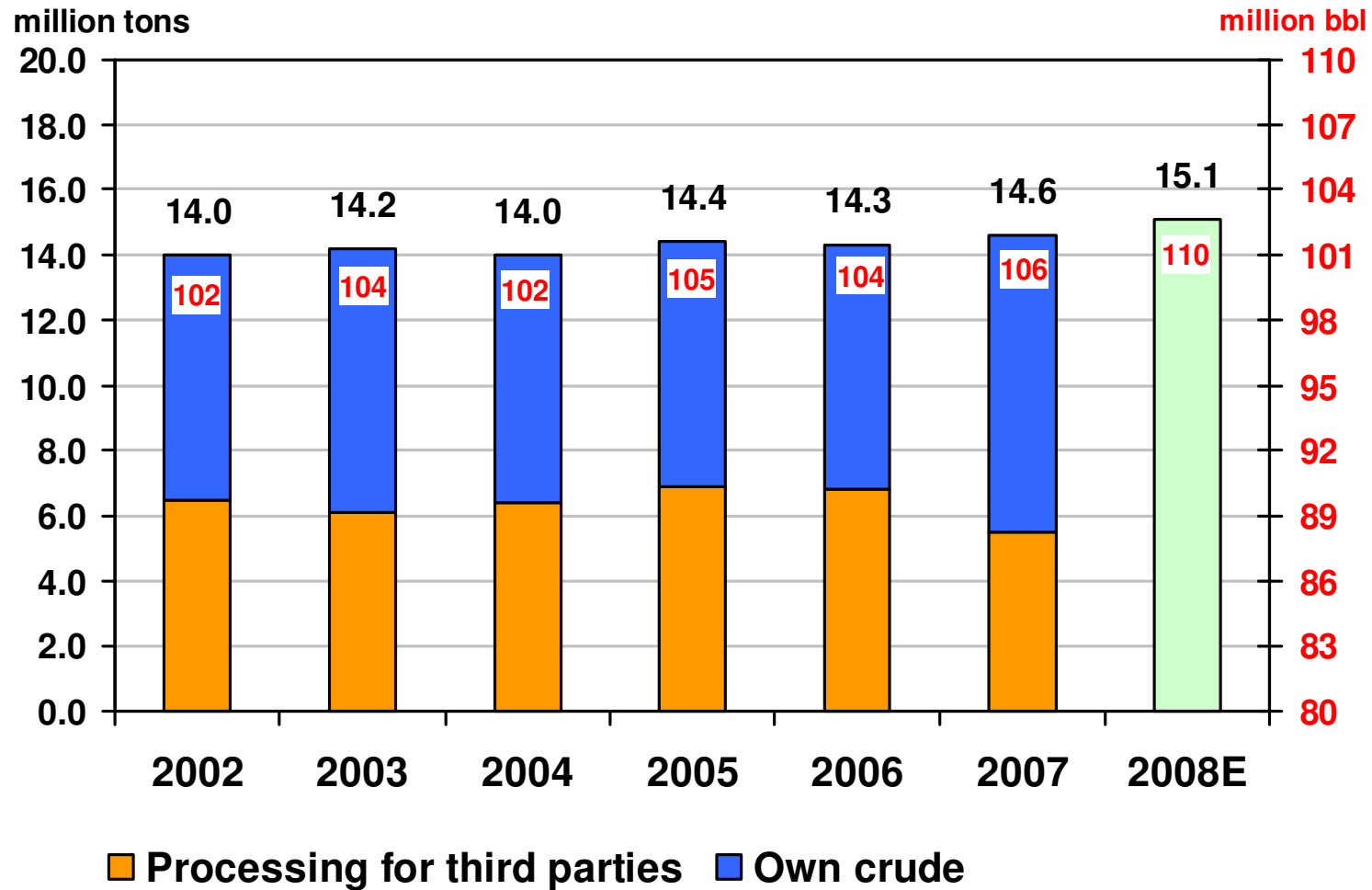
- ✓ Access to special crude oils otherwise difficult to acquire
- ✓ Long term stability of supply
- ✓ Reduced working capital
- ✓ Stabilization of returns (equivalent to a put option on the refining margins at fraction of cost)



Efficient protection in case of margin downturn

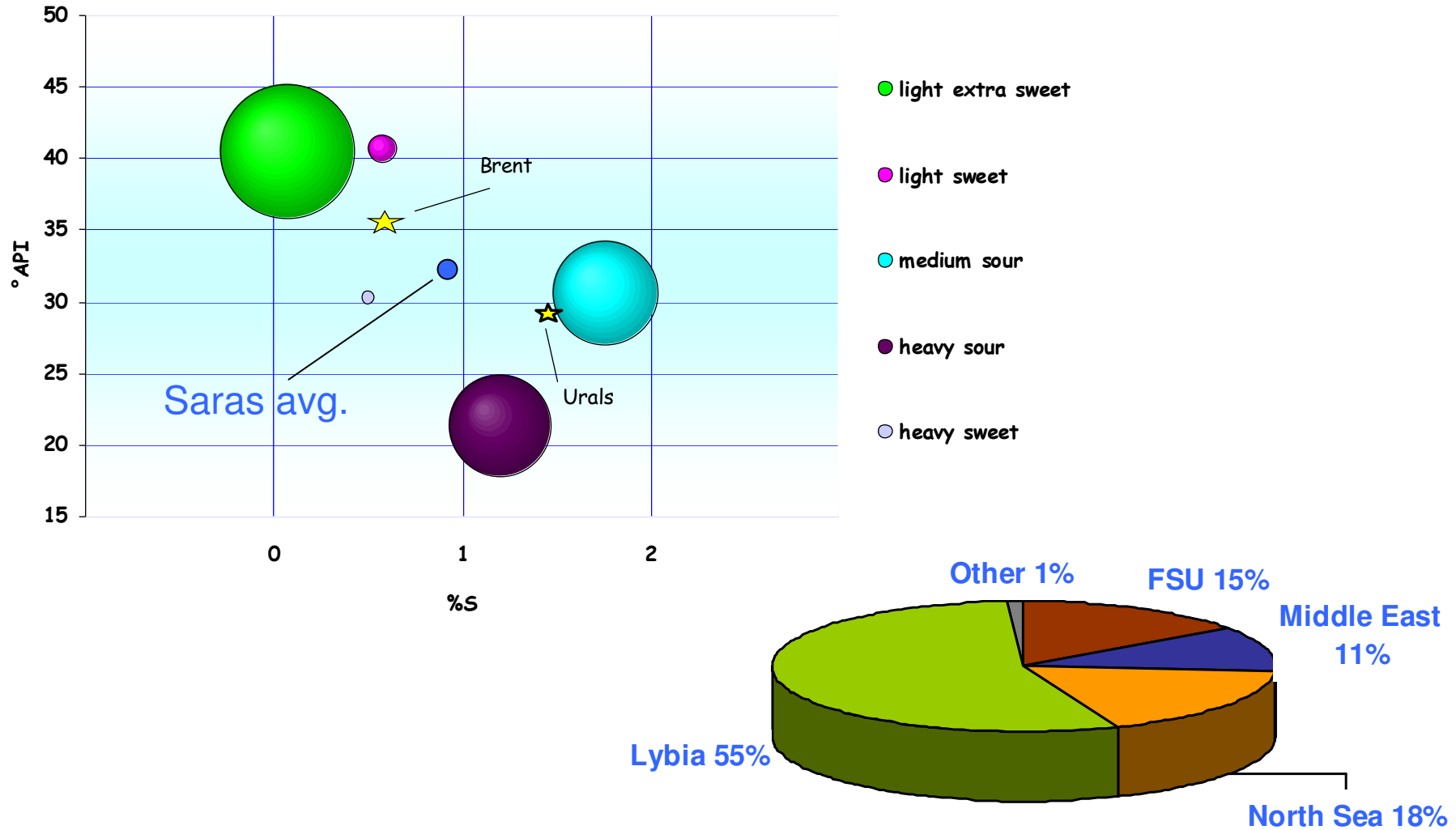


Sarroch refinery: runs



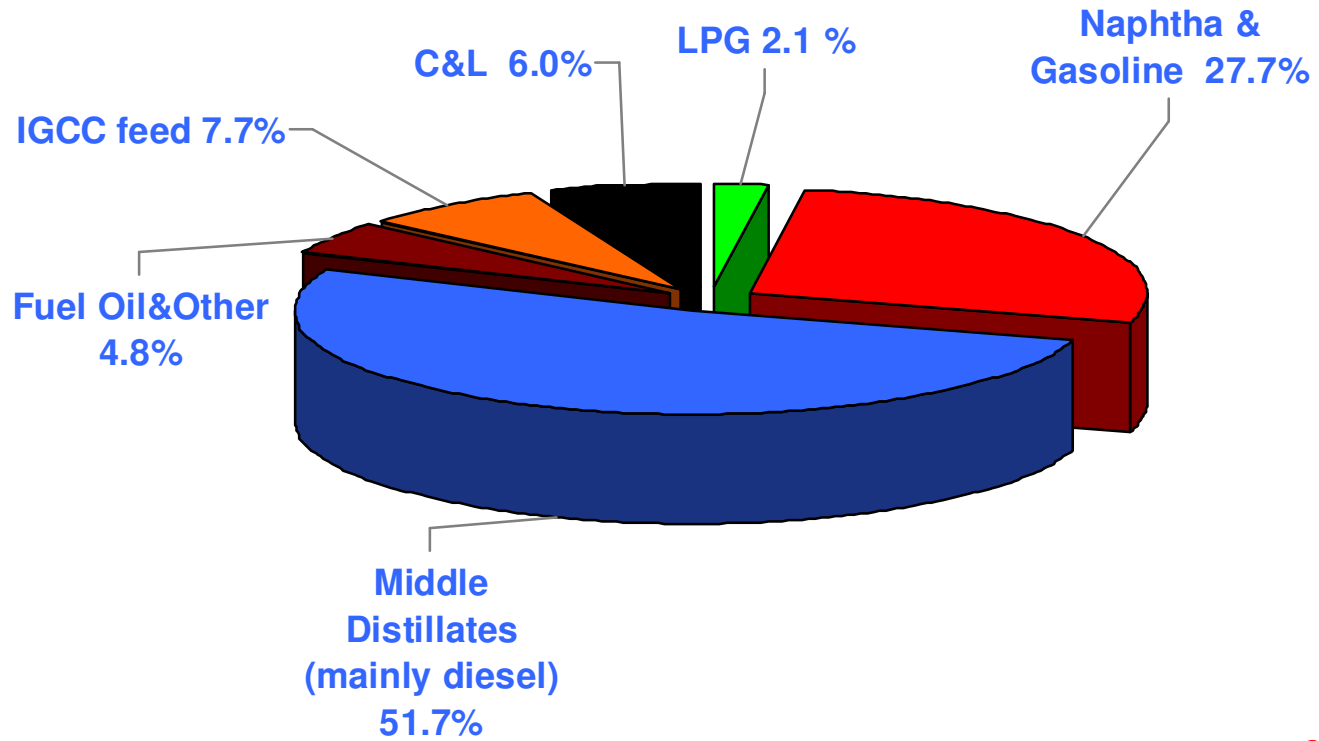
Sarroch refinery reference capacity is 300,000 barrels per calendar day

Sarroch refinery: crude oil slate by grade and by origin (2007 data)





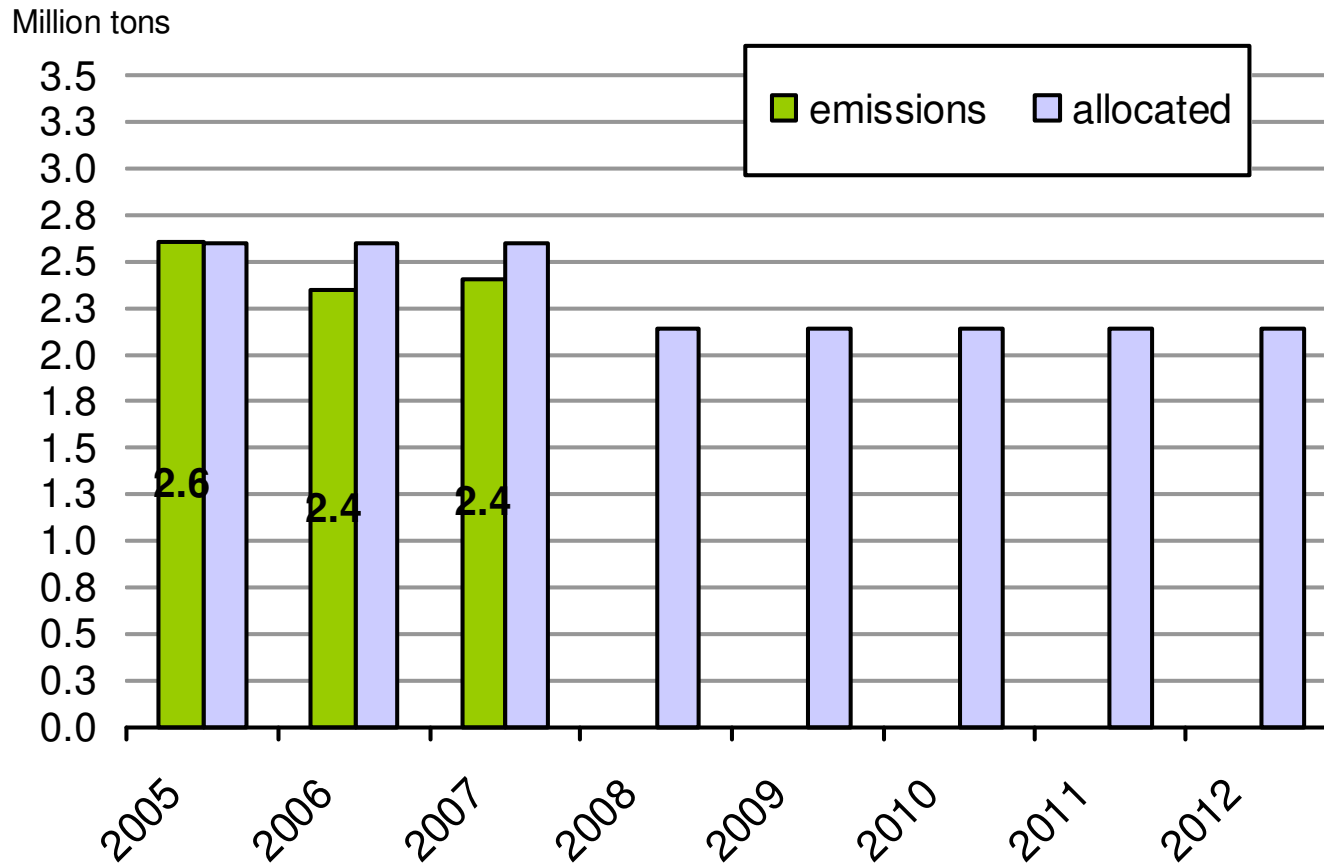
Sarroch refinery: product yields



2007 data



Sarroch refinery Co₂ emissions



Variable and fixed costs

		2007	2006	2005	2004		
Refinery RUNS	Million barrels	106.5	104.3	105.3	102.2		
<i>Exchange rate</i>		1.37	1.26	1.24	1.24		
Fixed costs	EUR million	198	194	178	176		
	\$/bl	2.5	2.4	2.1	2.1		
		1.1	1.0	1.0	1.0	personnel	
		0.7	0.6	0.5	0.6	Maintenance	
		0.1	0.2	0.2	0.2	Insurance	
		0.6	0.6	0.4	0.3	general expenses	
Variable costs	EUR million	140	145	119	105		
	\$/bl	1.8	1.8	1.4	1.3		
		0.5	0.5	0.3	0.3	energy	
		0.5	0.5	0.4	0.4	other utilities	
		0.5	0.5	0.3	0.3	Catalysts	
		0.3	0.3	0.4	0.3	Other	



REFINING&POWER

MAJOR MAINTENANCE SCHEDULE

		Q1/08 expected	Q2/08 expected	Q3/08 expected	Q4/08 expected	2008 expected
REFINERY						
PLANT		MHC2, Alky, Visbreaking				
Estimated runs	million tons million bbl	3.70 - 3.80 27.0-27.7	3.70 - 3.80 27.0-27.7	3.75-3.85 27.4-28.1	3.75-3.85 27.4-28.1	14.9-15.3 108-112
Additional loss on EBITDA due to lower conversion capacity	USD million	15	15			30
IGCC						
PLANT		1 gasifier 1 turbine			1 gasifier 1 turbine	2 gasifier 2 turbine
Estimated power production	Millions of MWh	1.05-1.10	1.05-1.15	1.10-1.20	1.05-1.10	4.25 - 4.55



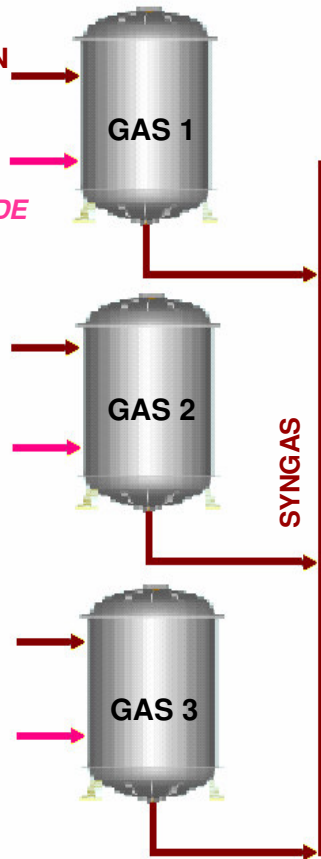
Plant configuration

Deep conversion unit Gasification

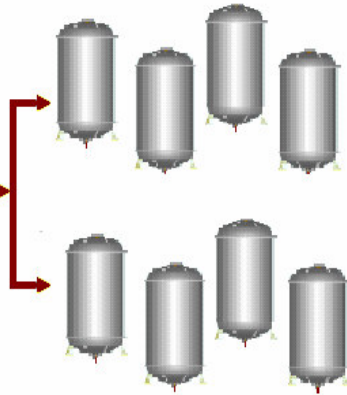
20,000 bcd

HEAVY
VISBROKEN
RESIDUE

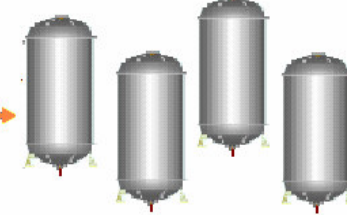
OXYGEN
FROM
AIR LIQUIDE
PLANT



Syngas purification and sulphur removal



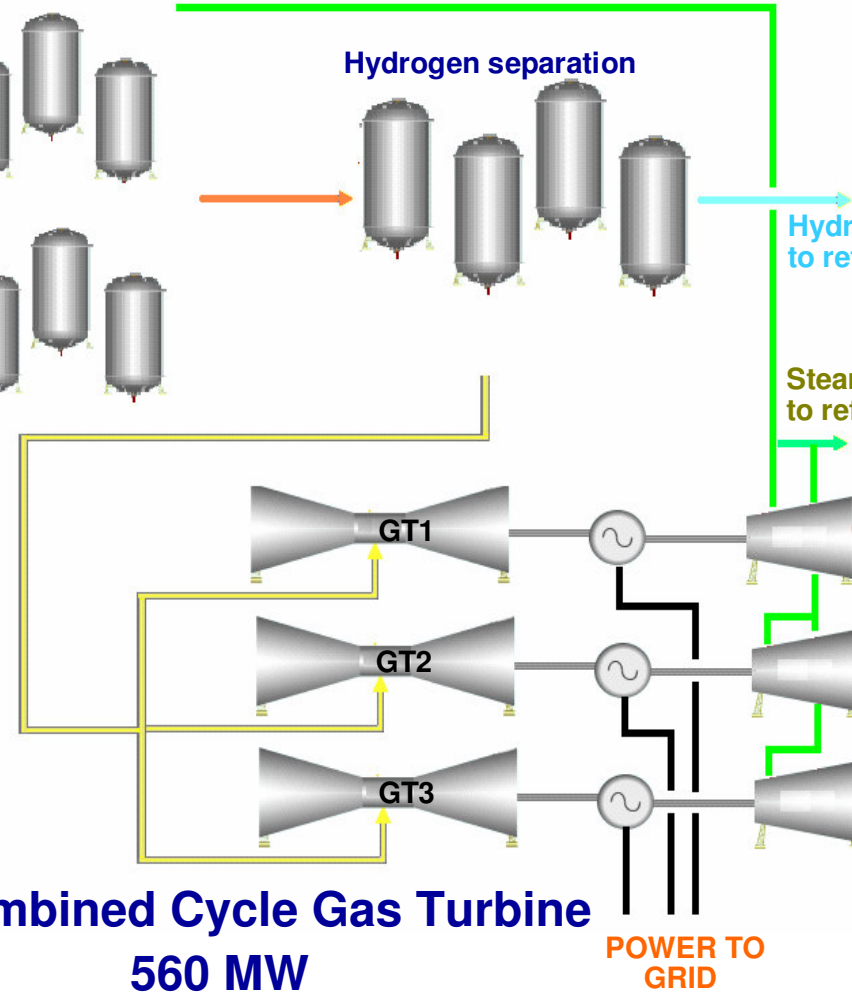
Hydrogen separation



Hydrogen
to refinery

Steam
to refinery

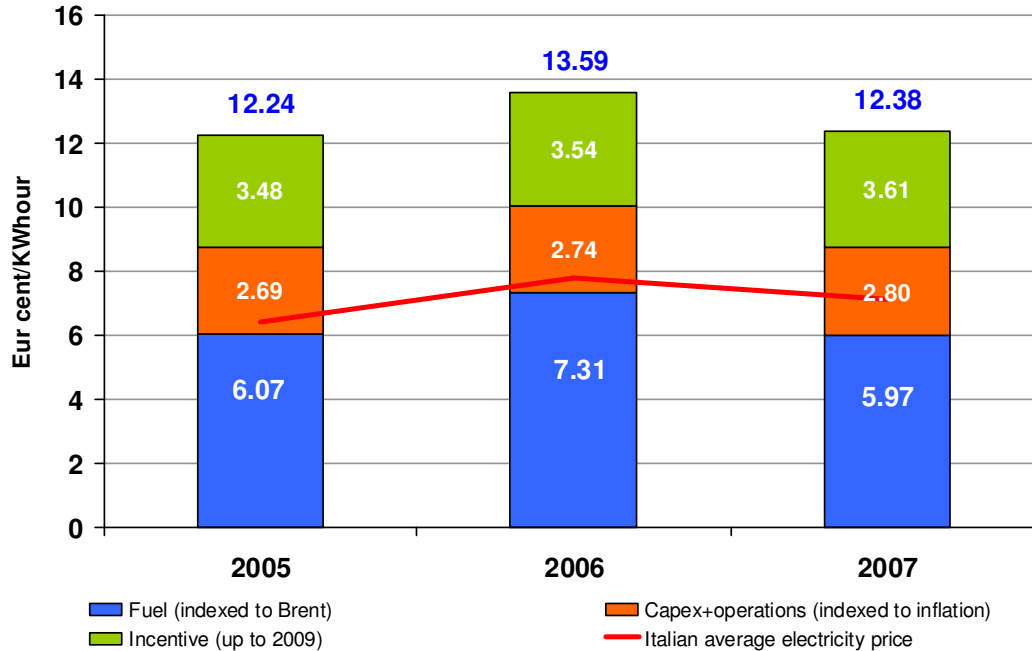
Combined Cycle Gas Turbine 560 MW





Stability of returns: influence of Power

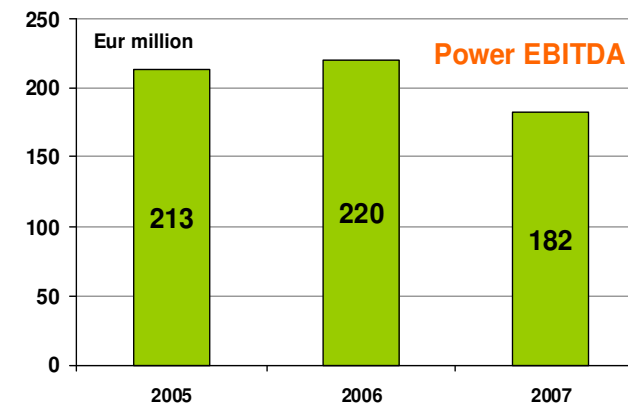
Power tariff indexed to oil prices (CIP6/92 law); new formula from 01/01/07*



	2005	2006	2007
BRENT DTD	54.6	65.2	72.4
USD/EUR exchange rate	1.2450	1.2560	1.3705

The step change of Power EBITDA is a consequence of the resolution of Energy Authority issued in November '06 which modifies the indexation mechanism for the fuel component of the power tariff.

Starting from 2008 EBITDA will be essentially flat until 2021 due to the linearization procedure required by IFRS accounting rules



(* in accordance with the resolution of Energy Authority issued in November '06



POWER GENERATION

Impact of *new tariff* on 2007

- The new formula modifies the criteria for the evaluation of the “*fuel component*” of the price of the electricity generated by CIP 6 plants
- New tariff applied retroactively as of 1st January 2007
- Different type of indexation but always linked to oil prices (roughly 90% direct correlation with Brent)
- **In 2007 the new fuel component of the tariff was 59.7 Eur/MWh versus 70.3 Eur/MWh based on the old formula (-10.6 EUR/MWh), consequently:**
 - ✓ **2007 IT GAAP EBITDA: negative impact of EUR 47 million**
 - ✓ **2007 IFRS EBITDA: negative impact of EUR 29 million (linearization revised on the basis of new tariff indexation methodology and updated crude oil forward curve)**



POWER GENERATION

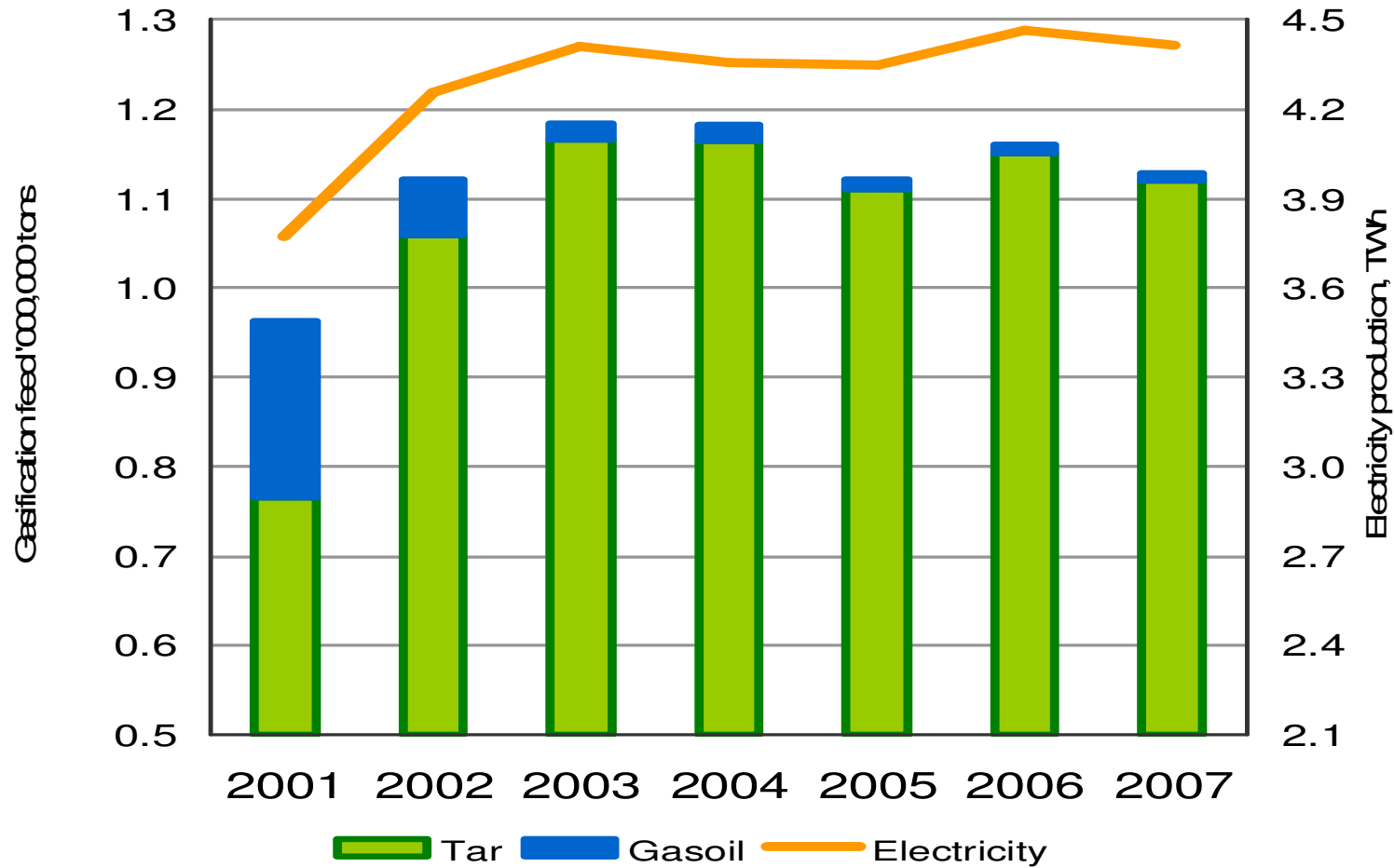
Impact of *new tariff*: guidance for future years

- **2008 IFRS EBITDA** expected to be around Eur 180-185 million, in line with 2007.
- **2008 IFRS EBIT** around Eur 105-110 million, **improved by abt EUR 6-7 ml vs 2007** (depreciation reduced by approx EUR 6-7 ml per year due to the reduction in the fair value of the power purchase agreement between Sarlux and the Italian grid operator)
- **IT GAAP EBITDA:** in the table below we have reported projected fuel component of the tariff and EBITDA on the basis of a 80-85\$/bl crude oil price
 - ✓ **total tariff is expected to be significantly higher than 2007** (about EUR +20 ml in 2008) and in the following years; this explains why the impact of the new tariff on 2007 IT GAAP EBITDA (EUR 47 ml) is significantly higher than that on IFRS EBITDA (EUR 29 ml) considering that the linearization procedure takes into account the tariff expected for future years.

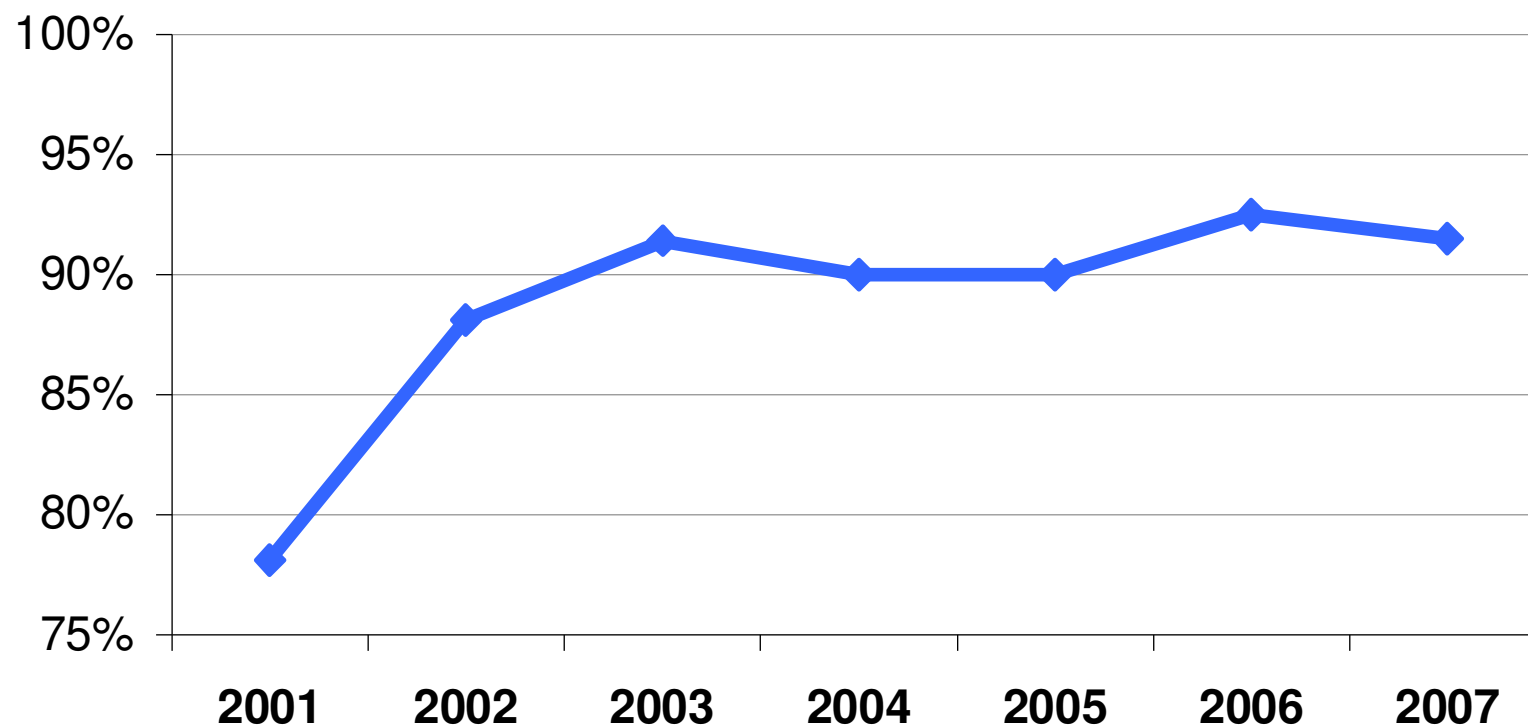
estimates	2008	2009	2010+
Crude oil price (\$/bl)	85	82	82
Fuel component, EUR/MWh	70	71	70
Total Avg. Tariff, EUR/MWh	136	108	100
IT GAAP EBITDA, EUR ml	275-285	135-145	115-125



Production & feedstock consumptions



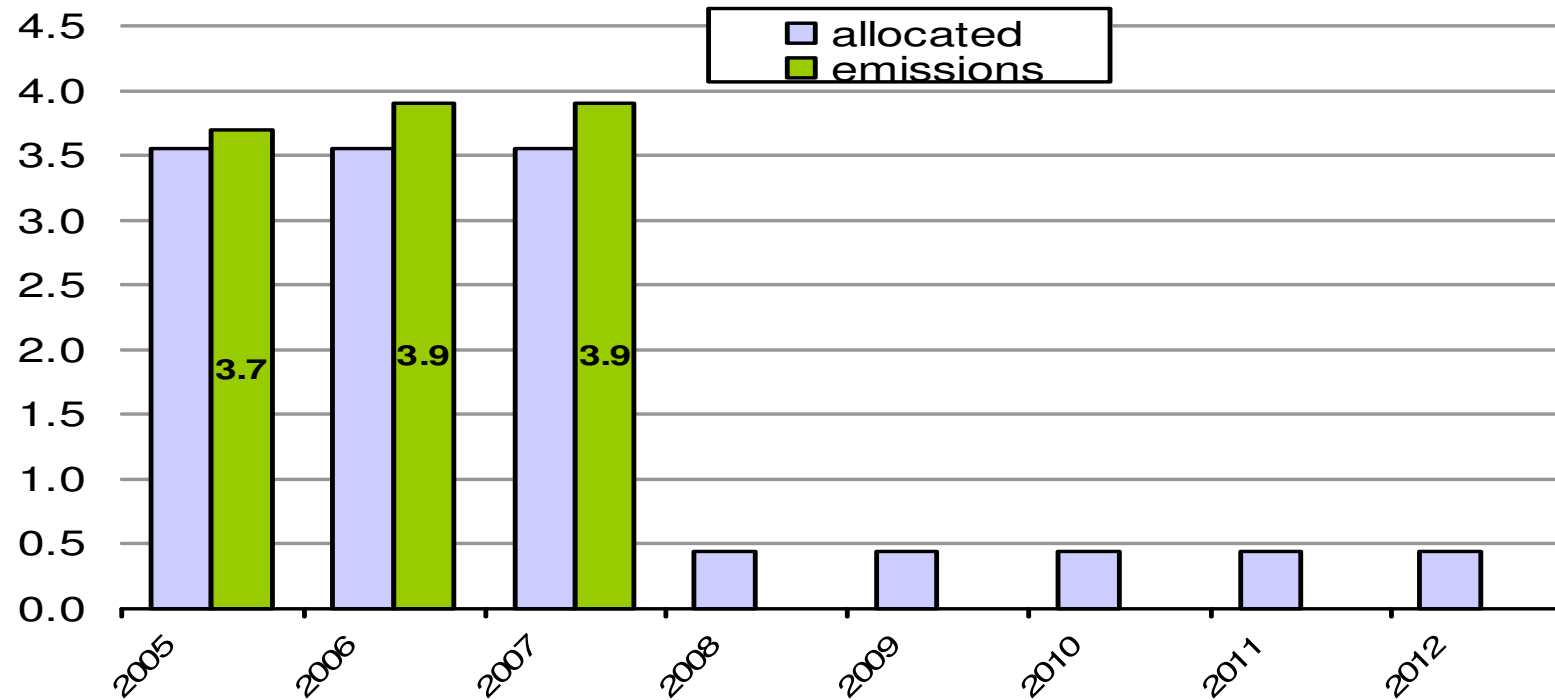
Mechanical availability





CO₂ emissions

Million tons



- **Article 7bis of CIP6/92 law state:** “the sale price of electricity will be updated in case of changes of regulations implying higher or additional costs for the producers”
- **The guidelines of Italian energy authority, issued on 15th November 2006, confirm applicability of article 7bis to the CO₂ related costs and also define reimbursement mechanism.**
- **Final resolution from the energy authority expected soon**

Variable and fixed costs

IT GAAP

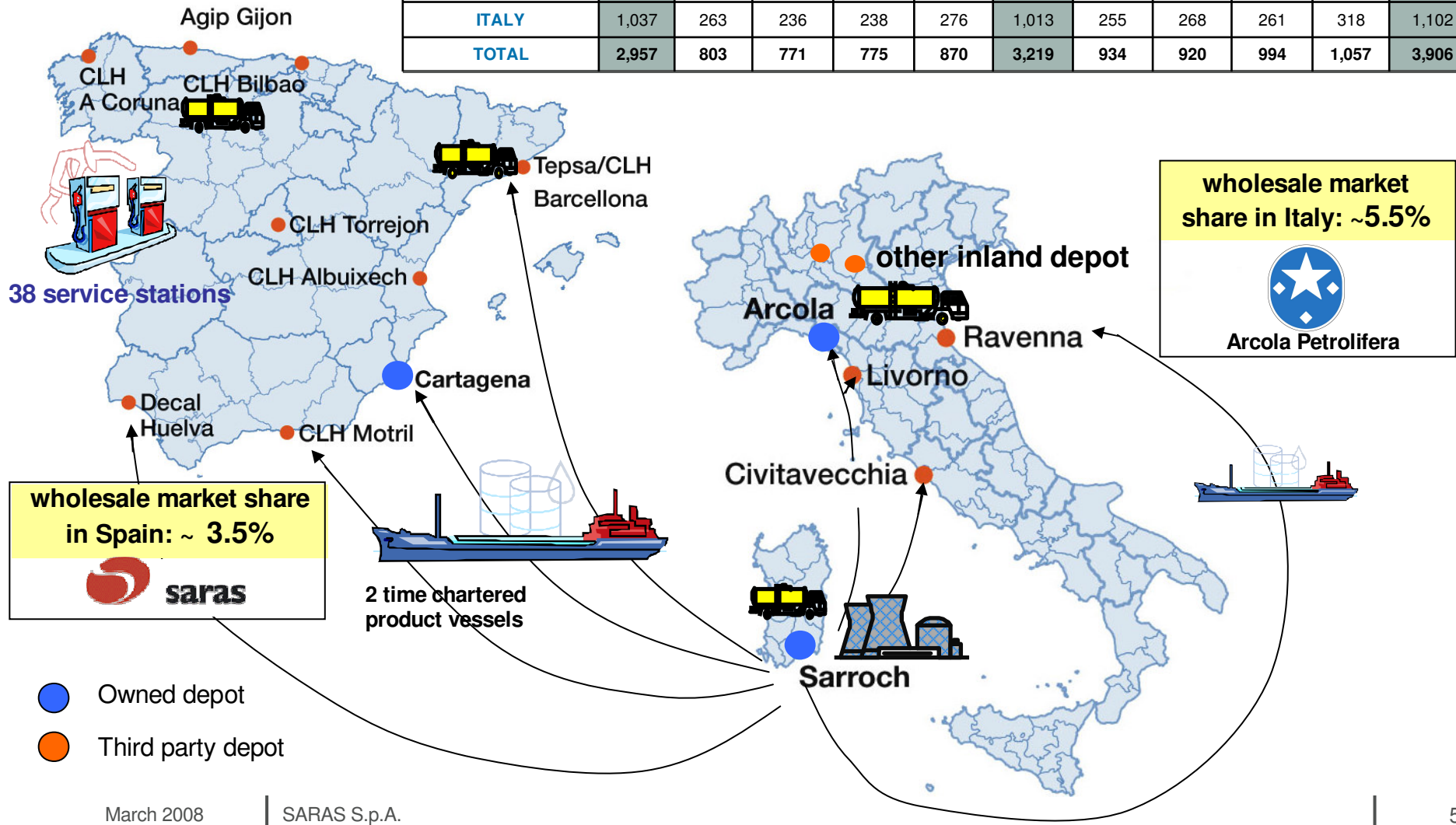
		Q4/07	Q3/07	Q2/07	Q1/07	2007	2006
Refinery RUNS	Million barrels	25.8	28.0	24.9	27.8	106.5	104.3
Power production	MWh/1000	1,095	1,169	934	1,215	4,414	4,467
<i>Exchange rate</i>		<i>1.45</i>	<i>1.37</i>	<i>1.35</i>	<i>1.31</i>	<i>1.37</i>	<i>1.26</i>
Fixed costs	EUR million	27	22	30	25	104	107
	\$/bl	1.5	1.1	1.6	1.2	1.3	1.2
	EUR/MWh	25	19	32	21	24	24
Variable costs	EUR million	16	18	17	16	67	65
	\$/bl	0.9	0.9	0.9	0.8	0.9	0.8
	EUR/MWh	15	16	18	13	15	15

Revenues and costs per Megawatt-hour (IT GAAP)

		2007	2006
REVENUES FROM POWER	€/MWh	123.4	135.9
Incentive (up to 2009)	€/MWh	36.1	35.4
Other tariff components	€/MWh	87.3	100.5
REVENUES FROM UTILITIES	€/MWh	11.8	13.7
FEEDSTOCKS FOR GASIFICATION	€/MWh	(38.0)	(38.1)
VARIABLE COSTS	€/MWh	(15.2)	(14.6)
FIXED COSTS	€/MWh	(23.5)	(24.0)
EBITDA	€/MWh	58.5	73.0
D&A	€/MWh	(12.2)	(12.1)
EBIT	€/MWh	46.3	60.9

Logistic of wholesale/retail operations in Italy and Spain

Sales (thousand tons)	2005	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07	Q4/07	2007
SPAIN	1,920	540	535	537	594	2,206	680	652	733	740	2,804
ITALY	1,037	263	236	238	276	1,013	255	268	261	318	1,102
TOTAL	2,957	803	771	775	870	3,219	934	920	994	1,057	3,906





2 owned depots

Cartagena (Spain): 112,000 cubic meters

Arcola (Italy) : 200,000 cubic meters

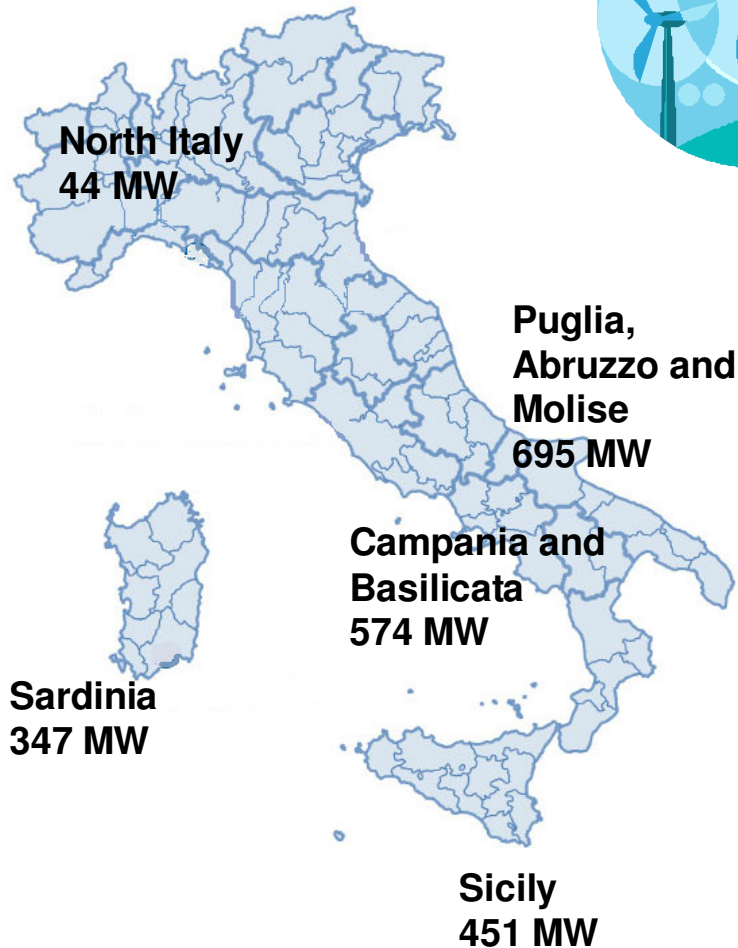


A retail network of 37 high throughput service stations (abt 3.5 million litre per year) located in the Spanish med area



Wind in Italy

Capacity installed end 2006



Wind in Europe

Capacity installed end 2006

	MW
GERMANY	20,622
SPAIN	11,615
DENMARK	3,136
ITALY	2,123
TOTAL EU	48,416

Green Certificates

- Electric energy created by renewable energy plants are entitled to receive GC, related to the KWh produced, for the first 12 years of production since their last inspection.
- Said GC are issued by the Administrator with reference to the previous year's effective production or in accordance with the foreseeable quantity of energy that will be produced the following year by the requesting operator.
- Specifically, all operators of the field, whether producers or traders, must possess and subsequently file a certain number of GC equal to 2% of the energy used/produced in the course of the previous year. GC are securities representing renewable energy whose purchase and filing with the Administrator must occur to avoid unlawful use of the energy by the operator. Also noteworthy is the fact that the Administrator issues the GC and is then required to annul them, thus entitling the operators to comply with the above indicated Green Portfolio requirements.
- GC may be traded independently from the related renewable energy. Further, there is no legal limitation on the possibility to freely and repeatedly trade GC before they are annulled by the Administrator. The only limit is given by the need of using certificates representing the past year's production. By way of example, if a GC is issued at the beginning of the year 2001, referring to energy that will be produced in the year 2002, its annulment must occur by March 31, 2003. Therefore, throughout the entire period running from the date of issuance to the date of annulment, operators are entitled to trade GC, privately or within the Energy Stock Market, without any legal limitations whatsoever, except to the possibility of exporting the certificates abroad. In particular, as briefly mentioned above, GC do not necessarily have to be traded in connection with the energy they represent, as long as the relative sale takes place in Italy. Contrarily, GC can be sold abroad only in conjunction with the sale of energy.

Ulassai wind farm



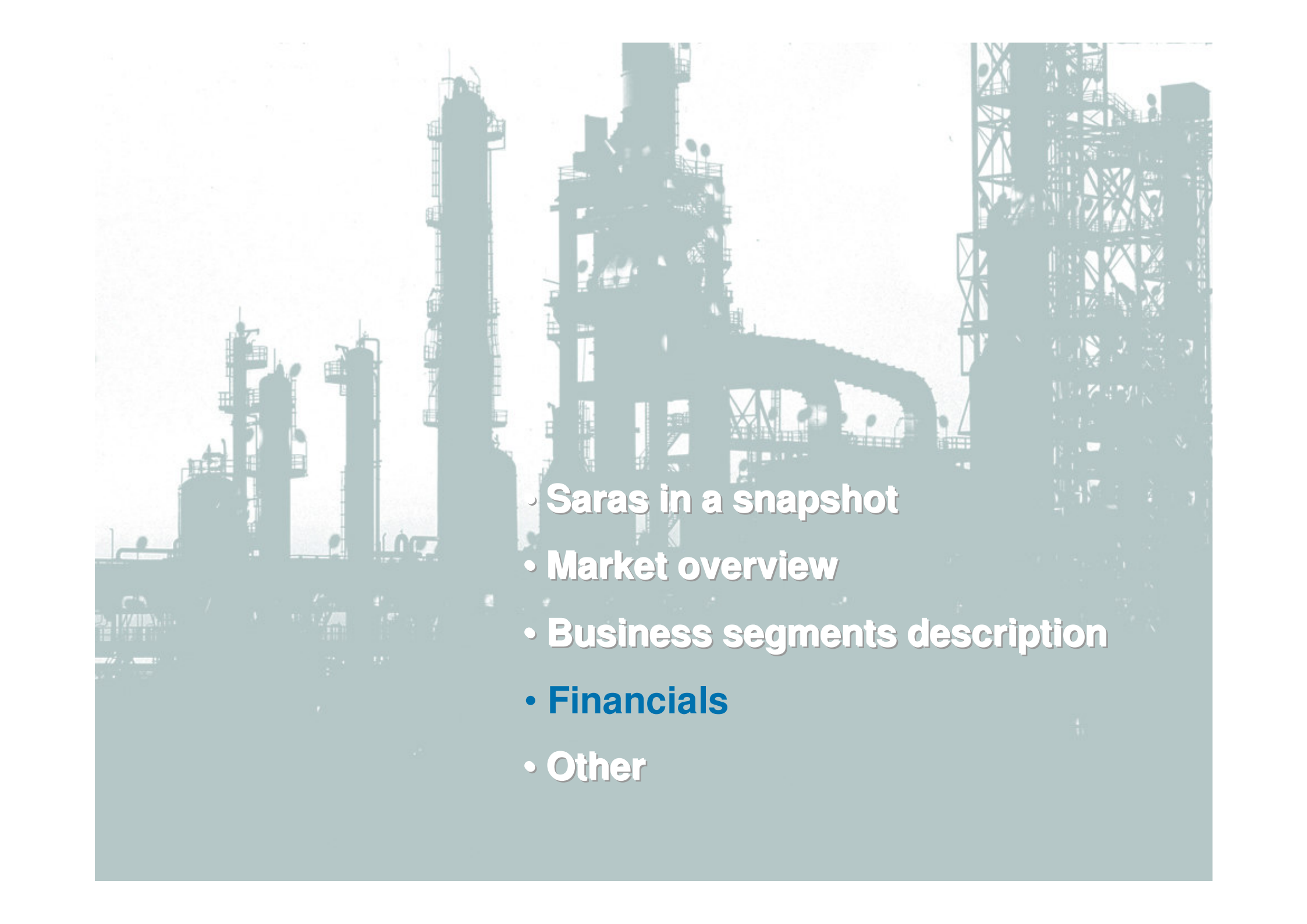
	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07	Q4/07	2007
Electricity production (MWh)	52,902	31,624	33,058	39,708	157,292	54,910	31,789	29,885	51,631	168,185
Power tariff (€cent/MWh)	7.5	6.7	8.1	8.2	7.4	7.6	9.9	8.4	8.2	8.6
Green certificates (€cent/MWh)	12.1	12.1	12.1	12.1	12.1	9.7	9.7	9.7	9.7	9.7

Ulassai wind farm



- area of 6,500 acres
- 84 MW (42 Vestas aero generators x 2MW)
- upgradeable to 96 MW
- production of approx 150,000 MWh per year
- investment of EUR 100 million
- joint venture with Backcock&Brown (Saras 70%)
- project finance (equity 15%)
- equity IRR above 50%

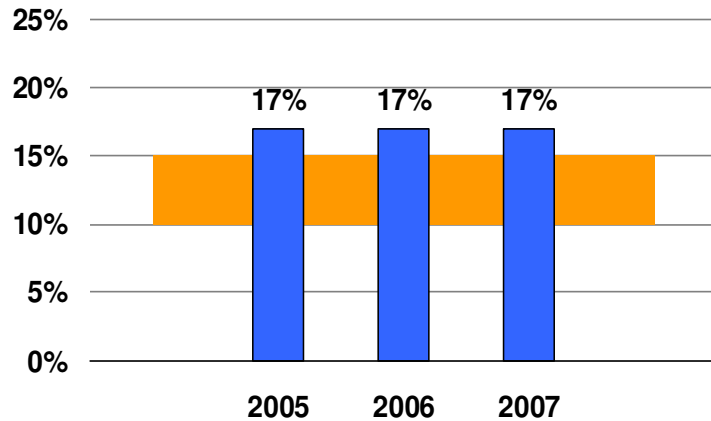


- 
- **Saras in a snapshot**
 - **Market overview**
 - **Business segments description**
 - **Financials**
 - **Other**

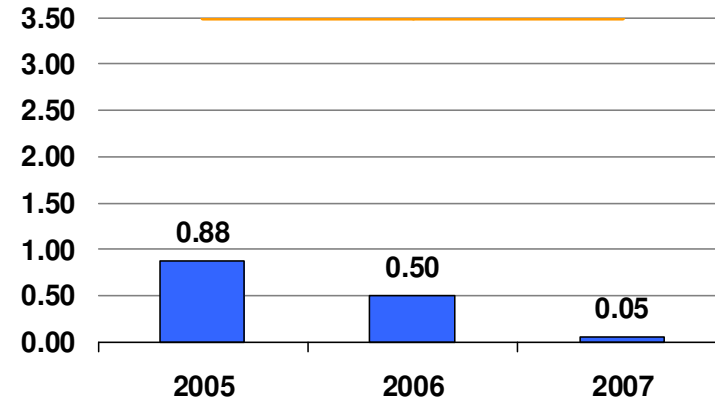


Financial targets

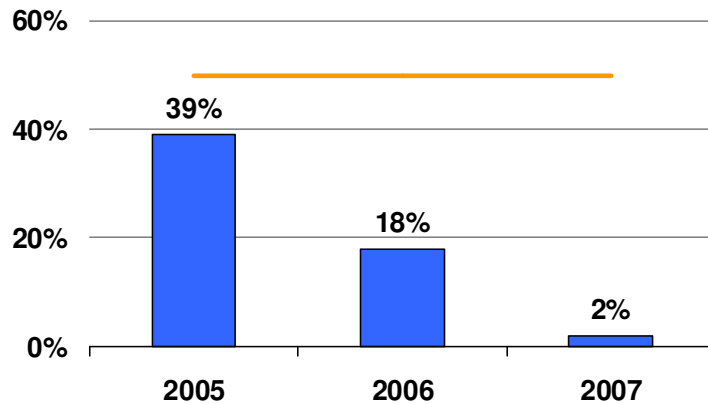
➔ **ROACE – target between 10% to 15% over the cycle**



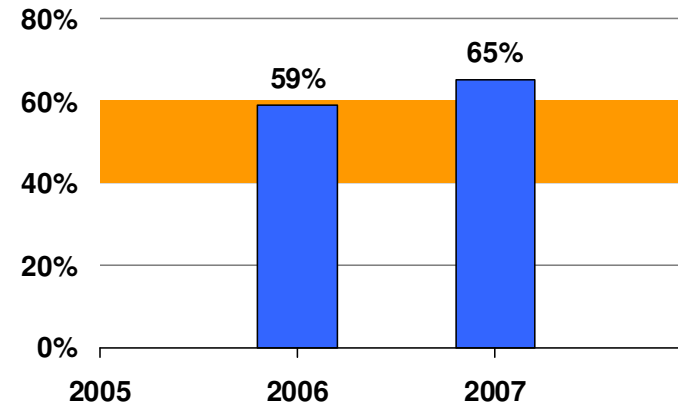
➔ **NFP/EBITDA – less than 3.5**



➔ **Leverage - long term target 50%**



➔ **Payout ratio - between 40% to 60%**



ROACE: return on average capital employed after tax

Leverage: Net debt / (net debt + equity)

Payout: calculated on adjusted net income

Income statement (1)

EUR million	2006	Q1/07	Q2/07	Q3/07	Q4/07	2007
EBITDA	526.2	145.3	265.7	180.8	168.3	760.1
Refining	292.2	88.5	197.2	105.3	120.5	511.5
Marketing	15.1	3.0	17.3	20.6	14.5	55.4
Power	220.0	53.7	52.3	53.2	22.9	182.1
Other activities	-1.1	0.1	-1.0	1.7	10.4	11.1
Comparable EBITDA	567.5	147.1	191.7	130.6	118.1	587.5
Refining	323.8	95.7	140.8	73.7	61.4	371.6
Marketing	24.8	5.5	7.2	10.4	10.1	33.2
Power	220.0	45.8	44.5	44.8	47.0	182.1
Other activities	-1.1	0.1	-1.0	1.7	-0.4	0.4
EBIT	363.4	105.3	225.9	140.0	37.6	508.8
Refining	223.8	70.7	179.6	86.7	100.4	437.4
Marketing	11.7	1.7	16.1	19.3	13.2	50.3
Power	131.7	33.4	31.8	32.9	-85.8	12.3
Other activities	-3.7	-0.5	-1.6	1.1	9.8	8.8
Comparable EBIT	404.8	107.1	151.6	89.8	75.2	423.7
Refining	255.4	77.9	123.2	55.1	41.3	297.5
Marketing	21.5	4.2	6.0	9.1	8.8	28.1
Power	131.7	25.5	24.0	24.5	26.2	100.2
Other activities	-3.7	-0.5	-1.6	1.1	-1.1	-2.1

Comparable EBITDA : calculated evaluating inventories at LIFO and excluding non recurring items

Comparable EBIT equal to comparable EBITDA less depreciation& amortization

Income statement (2)

EUR million	2006	Q1/07	Q2/07	Q3/07	Q4/07	2007
Comparable EBIT	404.8	107.1	151.6	89.8	75.2	423.7
Interest expenses	-22.0	-5.1	-3.2	-2.3	-3.8	-14.5
derivatives gains/losses	2.1	3.6	-11.8	-0.9	-3.4	-12.6
derivatives fair value	10.1	-22.0	+5.9	+4.8	-1.0	-12.3
Net Financial expenses	-9.9	-23.5	-9.2	1.6	-8.2	-39.3
Equity interest	6.5	2.6	1.3	0.3	0.8	5.0
Comp.Profit before taxes	401.4	86.2	143.7	91.7	67.8	389.4
Tax rate	40.0%					36%
Net income	208.1					322.7
Adjustments	33.7					-73.1
Adjusted net income	241.8					249.6

Comparable EBITDA : calculated evaluating inventories at LIFO and excluding non recurring items

Comparable EBIT equal to comparable EBITDA less depreciation&amortization

Balance sheet and net financial position

EUR million	Q1/06	Q2/06	Q3/06	2006	Q1/07	Q2/07	Q3/07	2007
Current assets	1,618	1,643	1,654	1,514	1,682	1,672	1,887	1,773
Cash and other cash equivalents	A 261	300	393	231	395	472	330	323
Other current assets	1,356	1,344	1,261	1,282	1,287	1,200	1,557	1,450
Non current assets	1,676	1,689	1,707	1,707	1,705	1,723	1,737	1,669
TOTAL ASSETS	3,293	3,332	3,361	3,220	3,386	3,396	3,624	3,442
Non interest bear liabilities	1,574	1,502	1,520	1,410	1,507	1,598	1,732	1,618
Interest bear liabilities	B 930	618	596	525	542	466	472	357
Equity	790	1,211	1,245	1,285	1,336	1,331	1,420	1,466
TOTAL LIABILITIES	3,293	3,332	3,361	3,220	3,386	3,396	3,624	3,442
Intercompany to unconsolidated subsidiaries	C 13.6	14.6	15.8	8.5	12.6	5.6	6.3	7.4
Net Financial Position (A-B+C)	-655	-304	-187	-285	-135	12	-136	-27

Cashflow

EUR million	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07	Q4/07	2007
Initial net financial position	-573	-655	-304	-187	-573	-285	-135	12	-136	-285
CF FROM OPERATIONS	116	54	164	-57	277	185	347	-82	172	610
of which working capital	-32	-104	71	-151	-216	78	54	-272	80	-72
CF FROM INVESTMENTS	-27	-46	-47	-41	-161	-36	-57	-54	-63	-210
in tangible&intangible assets	-27	-46	-19	-41	-133	-36	-57	-54	-63	-210
acquisitions	0	0	-28	0	-28	0	0	0	0	0
CF FROM FINANCING	-170	342	0	0	172	0	-143	0	0	-143
capital increase	0	342	0	0	342	0	0	0	0	0
dividends	-170	0	0	0	-170	0	-143	0	0	-143
TOTAL CASHFLOW	-81	351	117	-98	289	149	147	-148	109	258
Final net financial position	-655	-304	-187	-285	-285	-135	12	-136	-27	-27

Capex by business segment

EUR million	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07	Q4/07	2007
REFINING	23	44	16	25	108	30	51	43	54	177
MARKETING	0	0	1	8	9	0	1	5	5	11
POWER GENERATION	0	2	1	9	12	4	6	7	3	20
OTHER ACTIVITIES	1	0	0	1	1	0	1	0	1	2
TOTAL CAPEX	24	46	18	43	130	36	57.4	54	63	210



Refining

EUR million	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07	Q4/07	2007
EBITDA	68.3	137.8	31.0	55.1	292.2	88.5	197.2	105.3	120.5	511.5
Comparable EBITDA	77.7	66.8	98.5	80.8	323.8	95.7	140.8	73.7	61.4	371.6
EBIT	53.2	120.0	13.8	36.8	223.8	70.7	179.6	86.7	100.4	437.4
Comparable EBIT	62.6	49.0	81.3	62.5	255.4	77.9	123.2	55.1	41.3	297.5
CAPEX	23	44	16	23	108	30	51	43	54	177
REFINERY RUNS										
Thousand tons	3,709	2,918	3,764	3,895	14,286	3,809	3,415	3,839	3,530	14,593
Million barrels	27.1	21.3	27.5	28.4	104.3	27.8	24.9	28.0	25.8	106.5
Barrels/day	301	234	299	309	286	309	274	305	280	292
Of which for third parties	46%	55%	47%	46%	48%	36%	40%	32%	43%	38%
EMC benchmark, \$/bl	1.9	4.7	2.8	1.6	2.8	3.0	5.4	2.5	2.4	3.3
Saras refining margin, \$/bl	5.6	7.7	6.5	5.6	6.2	6.7	9.9	5.9	7.0	7.3



Power generation

EUR million	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07	Q4/07	2007
Comparable EBITDA	63.1	52.3	52.6	52.0	220.0	45.8	44.5	44.8	47.0	182.1
Comparable EBIT	41.0	30.3	30.5	29.9	131.7	25.5	24.0	24.5	26.2	100.2
Comp.EBITDA IT GAAP	79.5	86.8	88.7	68.8	323.8	85.4	44.3	70.0	58.5	258.2
Comp.EBIT IT GAAP	66.3	73.3	75.2	55.2	270.0	72.2	30.9	56.6	44.7	204.4
Adj NET INCOME IT GAAP	39.3	44.0	45.2	32.4	160.9	43.1	16.0	26.8	34.8	120.7
CAPEX	0	2	1	9	12	4	6	7	3	20
ELECTRICITY PRODUCTION Mwh/ 1000	1,155	1,136	1,177	999	4,467	1,215	934	1,169	1,095	4,414
POWER TARIFF €cent/ Kwh	13.31	13.71	13.83	13.49	13.59	11.61	11.91	12.34	13.64	12.34
POWER IGCC MARGIN \$/bl	4.0	4.5	3.6	3.6	3.9	3.3	4.0	3.3	4.2	3.7



Marketing

EUR million	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07	Q4/07	2007
EBITDA	7.3	12.4	0.8	-5.4	15.1	3.0	17.3	20.6	14.5	55.4
Comparable EBITDA	3.4	6.7	9.3	5.4	24.8	5.5	7.2	10.4	10.1	33.2
EBIT	7.0	12.1	0.2	-7.6	11.7	1.7	16.1	19.3	13.2	50.3
Comparable EBIT	3.1	6.4	8.7	3.2	21.5	4.2	6.0	9.1	8.8	28.1
CAPEX	0	0	1	8	9	0	1	5	5	11
SALES (THOUSAND TONS)										
ITALY	263	236	238	276	1,013	255	268	261	318	1,102
SPAIN	540	535	537	594	2,204	680	652	733	740	2,804
TOTAL	803	771	775	870	3,217	934	920	994	1,057	3,906



Other activities

EUR million	Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07	Q4/07	2007
EBITDA comparable	-0.6	-1.3	0.1	0.7	-1.1	0.1	-1.0	1.7	-0.4	0.4
EBIT comparable	-2.3	-0.5	-0.5	-0.4	-3.7	-0.5	-1.6	1.1	-1.1	-2.1
CAPEX	1	0	0	1	1	0	1	0	1	2

Wind

Equity company – Saras share is 70%

EUR million		Q1/06	Q2/06	Q3/06	Q4/06	2006	Q1/07	Q2/07	Q3/07	Q4/07	2007
EBITDA		7.7	4.7	5.4	7.9	25.7	9.4	5.9	5.0	5.4	25.6
EBIT		5.8	2.8	3.3	5.6	17.4	7.1	3.6	3.1	2.0	15.8
NET INCOME		3.4	1.6	0.8	3.2	8.9	3.8	2.0	0.2	1.0	7.0
Adjusted NET INCOME		3.4	1.6	1.4	1.7	8.1	3.4	1.4	0.4	1.0	6.2
ELECTRICITY PRODUCTION	Mwh	52,902	31,624	33,058	39,708	157,290	54,910	31,789	29,885	51,631	168,185
POWER TARIFF	€cent/Kwh	7.4	6.7	8.1	8.2	7.4	7.6	9.9	8.4	8.2	8.6
GREEN CERTIFICATES	€cent/Kwh	12.1	12.1	12.1	12.1	12.1	9.7	9.7	9.7	9.7	9.7



Refining

- **1 \$/bbl of change on our refining margin** affect Group annual EBITDA by roughly US\$ 100 million
- **+10 \$/ton ULSD-HSFO**, at constant overall margins, are + EUR 5 million worth
- **0.05 change in the EUR/USD exchange rate** affect annual Group EBITDA by roughly EUR 25 million (assuming a Saras refining margin of 7\$/bl)

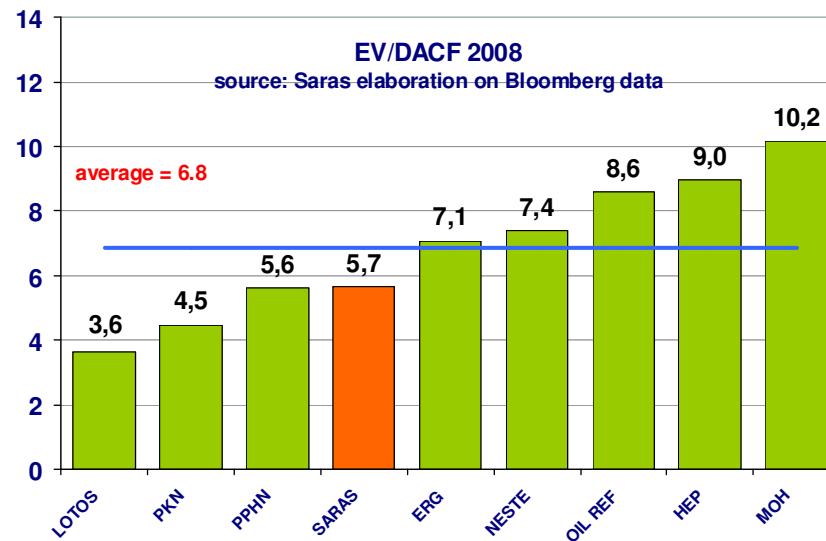
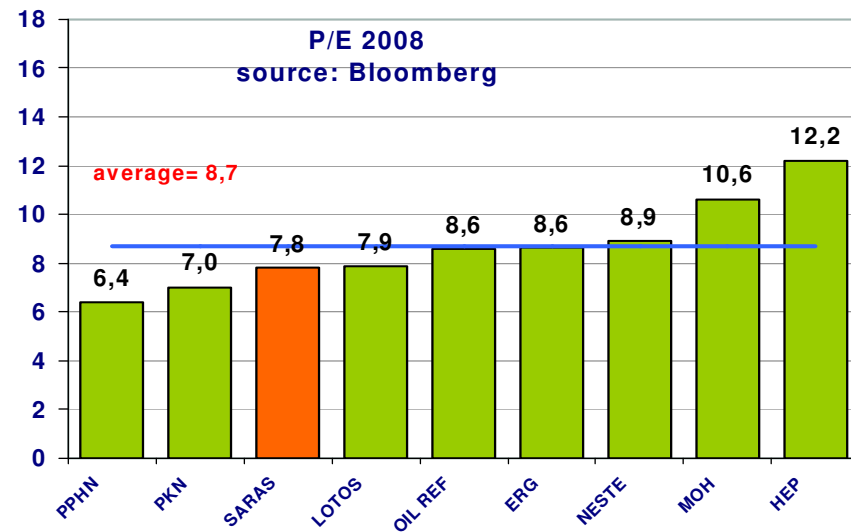
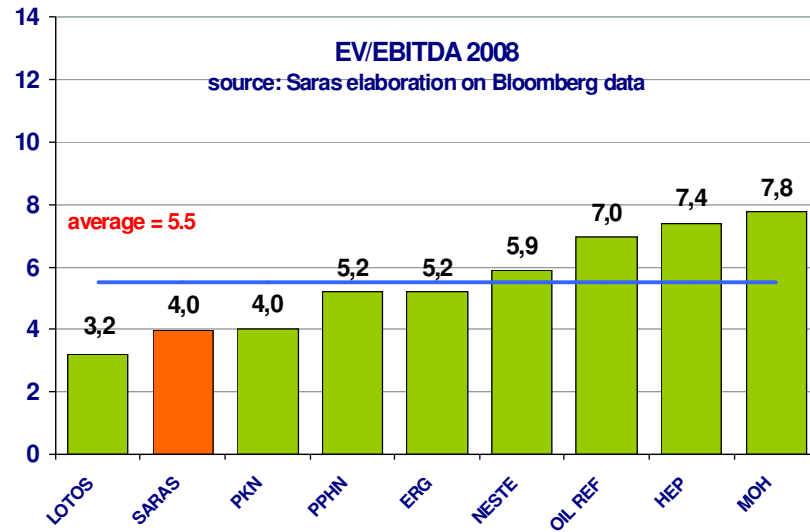
Power Generation

- **+ 10 \$/bl of change of crude and products prices** affect power tariff by about +1 €cent/Kwh (at constant exchange rate)
- **EUR/USD exchange rate from 1.40 to 1.30** affect annual IT GAAP EBITDA by roughly +EUR 10 million



Market multiples

Last update 17th March 2008; Saras share price: **2.80**






Analyst recommendations and 2008 / 2009 / 2010 estimates

Last update 17th March 2008

LAST UPDATE	BROKER	REC	Target Price EUR	EBITDA 2008	EBITDA 2009	EBITDA 2010	EBIT 2008	EBIT 2009	EBIT 2010	EPS 2008	EPS 2009	EPS 2010
28/2/08	UBS	BUY	4.25	581	604	639	424	438	469	0.307	0.325	0.352
5/2/08	LEHMAN BROTHERS	OVW	4.90	677	691	647	505	517	472	0.313	0.330	0.305
25/2/08	JP MORGAN	OVW	4.00	612	639	621	451	470	441	0.327	0.346	0.330
17/10/07	MORGAN STANLEY	EQW	4.70	756	770		587	602		0.384	0.396	
25/2/08	MERRIL LYNCH	NEUT	4.40	694	741	811	527	571	631	0.363	0.400	0.454
7/3/08	GOLDMAN SACHS	NEUT	4.00	572	603	651	412	442	492	0.293	0.315	0.352
25/2/08	NATIXIS	ADD	4.15	613	624		433	438		0.275	0.310	
13/3/08	CHEUVREUX	OUTP	4.50	568	539	518	407	385	370	0.295	0.284	0.275
25/2/08	BANCA IMI	BUY	4.00	570	712	550	403	541	403	0.282	0.386	0.295
25/2/08	INTERMONTE	NEUT	3.90	568	599	545	400	424	365	0.287	0.307	0.274
6/3/08	EUROMOBILIARE	BUY	4.00	590	619		431	460		0.307	0.330	
6/3/08	UNICREDIT	BUY	4.70	603	669		431	490		0.305	0.350	
18/2/08	EXANE BNP	NEUT	4.10	686	675		520	504		0.354	0.359	
25/2/08	CREDIT SUISSE	OVW	4.30	596	585	631	434	417	465	0.288	0.314	0.375
		MIN	3.90	568	539	518	400	385	365	0.275	0.284	0.274
		AVG	4.28	620	648	624	455	478	456	0.313	0.339	0.335
		MAX	4.90	756	770	811	587	602	631	0.384	0.400	0.454

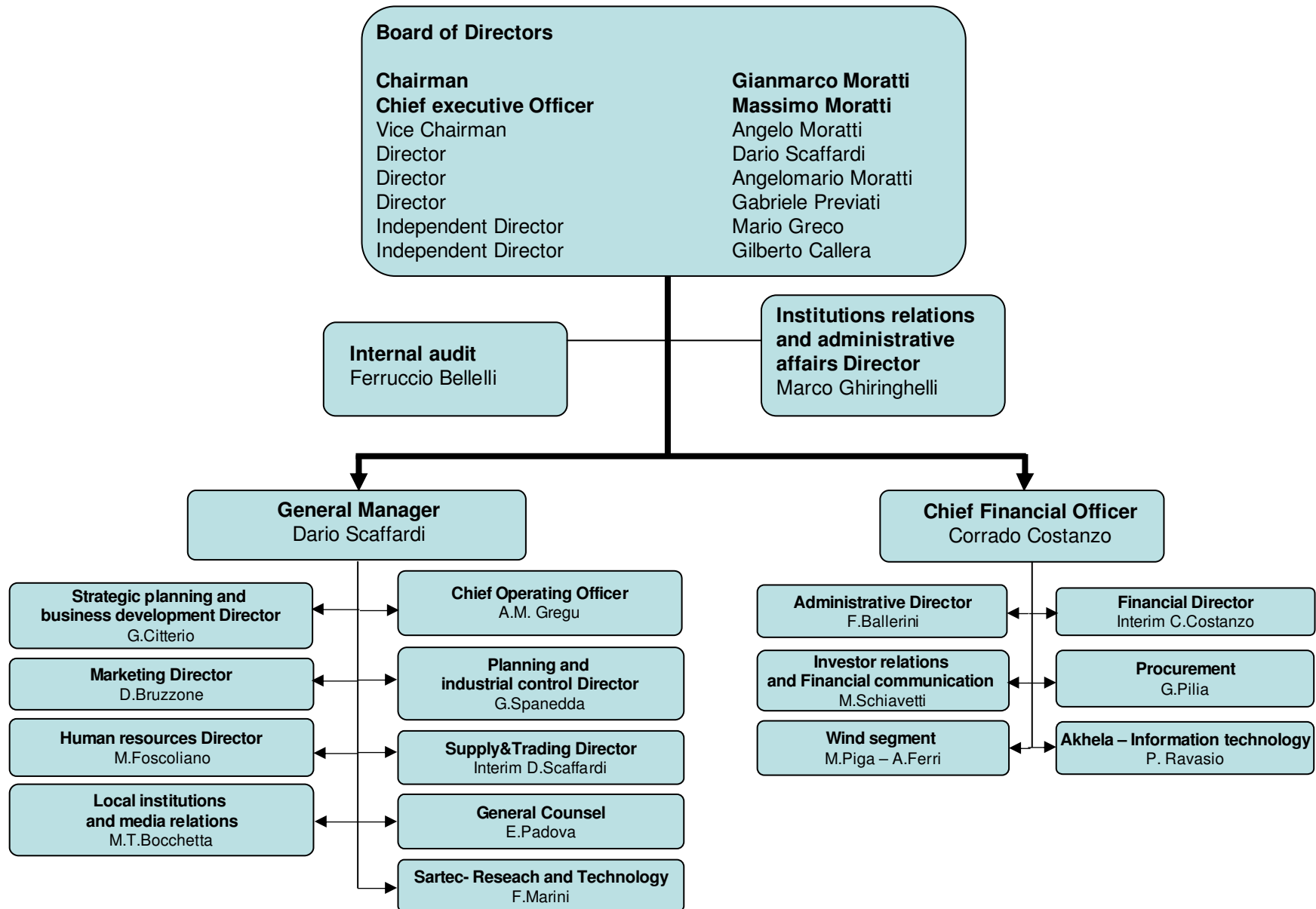
EUR million

EUR million

- 
- **Saras in a snapshot**
 - **Market overview**
 - **Business segments description**
 - **Financials**
 - **Other**



Board of Directors and Top Management





- **Annual salary and fringe benefits**
- **Annual incentive bonuses**
 - based on both Company's financial performance vs budget and individual performance
- **Medium term Stock grant incentive plan**
 - period 2007-2009
 - based on Saras' stock performance vs peers and Company's financial performance



The Company is structured according to the traditional business administration and audit model as follows:

Board of Directors charged with overseeing business management within which various committees have been set up, namely

- remuneration committee
- internal control committee

the Board includes **two independent non-executive directors**, Mr Mario Greco and Mr Gilberto Callera, who, together with another non-executive director, Mr Gabriele Previati, make up the above mentioned remuneration committee and the internal control committee.

Board of Statutory Auditors charged with supervising the compliance with laws and statutes, and monitoring the adequacy of the organisational structure, the internal control system and the Company's accounting-administrative system.

The Board has nominated the Chairman of the Board of Directors as the executive in charge of surveying internal control system functions.



		2006
Male	80%	1,446
Female	20%	352

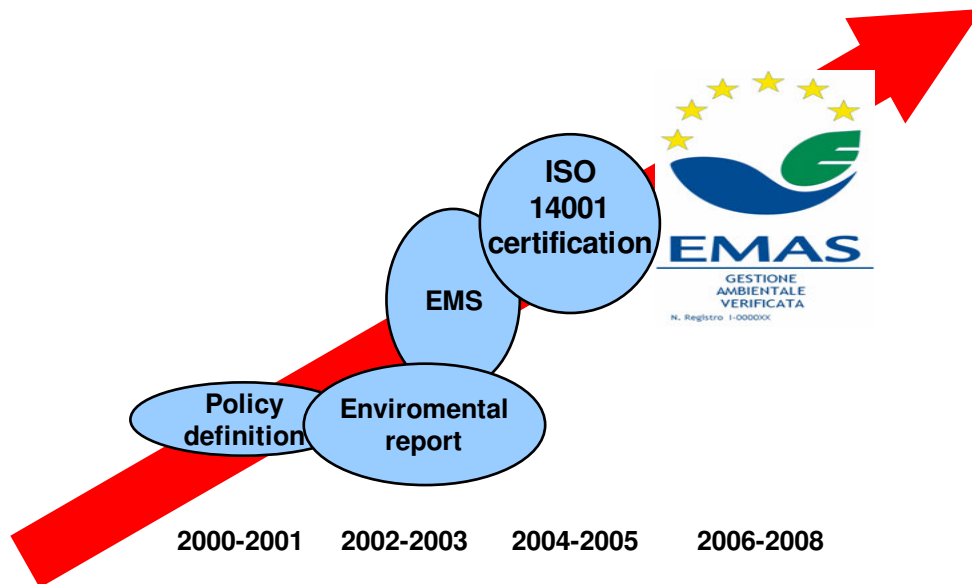
Average age: 40 years

Average time at the company 11 years

The Saras Group has around 1,800 staff. Approximately 80% of these are employed in Sardinia, mostly at the Sarroch refinery. Some 230 people work overseas, in distribution and marketing.

In over 40 years of activity, Saras has successfully built a reputation that has enabled it to attract the best employees, and to develop and retain talented and motivated personnel, who share the company's values of honesty, respect, excellence and responsibility. Saras has promoted these values by creating and constantly improving a safe and stimulating work environment, which encourages respect for the individual and offers attractive opportunities for staff development.

Saras certification pattern



The Eco-Management and Audit Scheme (**EMAS**) is the EU voluntary instrument which acknowledges organisations that improve their environmental performance on a continuous basis. EMAS registered organisations are legally compliant, run an environment management system and report on their environmental performance through the publication of an independently verified environmental statement. They are recognised by the EMAS logo, which guarantees the reliability of the information provided.

The Saras Group has always paid particular attention to the environmental issues connected with its activities. **Investments in environmental and safety initiatives stood at EUR 17.6 million in 2006. This was approximately 16% of total investments made in the year**

Saras' environmental objectives include **transparency of information**. It has always made company data and the results of studies available to the authorities and the public. In keeping with this policy, Saras draws up an *Environment and Safety Report* each year.

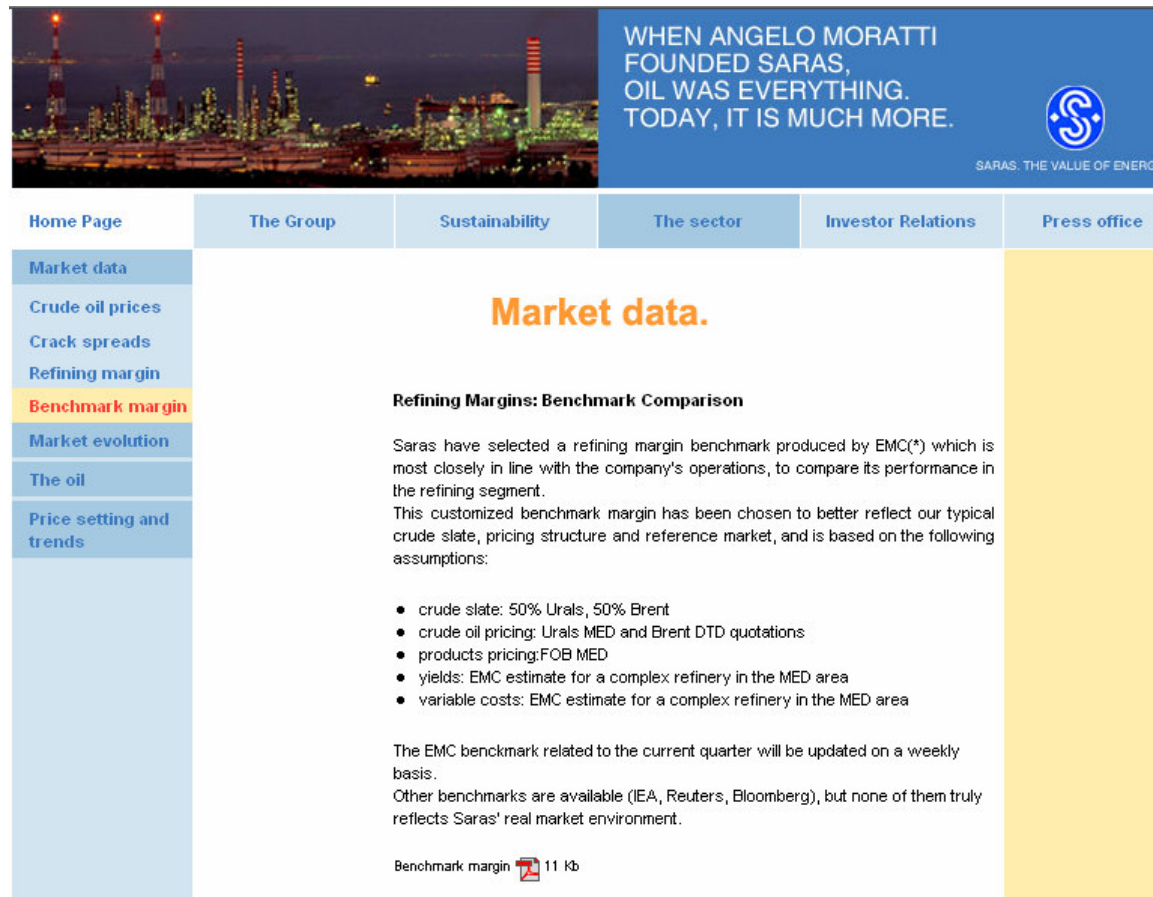
The Saras Group has a programme aimed at ensuring the safety of all its employees at work. The company introduced a specific safety policy in 1996, and since then has achieved positive results in safeguarding both its workers and the environment.

The Group's Safety Management System for the prevention of major accidents was developed pursuant to Legislative Decree 334/99. The main components of this system are a *Safety Report*, an *Internal Emergency Plan* and an *External Emergency Plan*.

www.saras.it

A comprehensive market section updated weekly including:

- EMC margin benchmark
- Crude oil and products prices
- Crack spreads



WHEN ANGELO MORATTI FOUNDED SARAS, OIL WAS EVERYTHING. TODAY, IT IS MUCH MORE.

SARAS. THE VALUE OF ENERGY

Home Page | The Group | Sustainability | The sector | Investor Relations | Press office

Market data

- Crude oil prices
- Crack spreads
- Refining margin
- Benchmark margin**
- Market evolution
- The oil
- Price setting and trends

Market data.

Refining Margins: Benchmark Comparison


Saras have selected a refining margin benchmark produced by EMC(*) which is most closely in line with the company's operations, to compare its performance in the refining segment.

This customized benchmark margin has been chosen to better reflect our typical crude slate, pricing structure and reference market, and is based on the following assumptions:

- crude slate: 50% Urals, 50% Brent
- crude oil pricing: Urals MED and Brent DTD quotations
- products pricing: FOB MED
- yields: EMC estimate for a complex refinery in the MED area
- variable costs: EMC estimate for a complex refinery in the MED area

The EMC benchmark related to the current quarter will be updated on a weekly basis.

Other benchmarks are available (IEA, Reuters, Bloomberg), but none of them truly reflects Saras' real market environment.

Benchmark margin  11 Kb

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